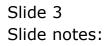


Slide notes: When we capture or process the new Financial Budget for an upcoming new Financial Year, which is the correct option to use? It is the option called 'Fin Budget and Expected', because while we capture the new Financial Budget, the system will use the exact same figures to create the 1st Expected Budget, and that becomes the basis for Budget Revisions that may be performed during the new Financial year.

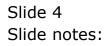
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Slide notes: We always Budget by GL Account Code, and all the usual retrieval options for GL Account Codes are available.

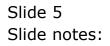
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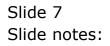
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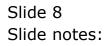
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Slide notes: Here we have an example of starting a new Budget for this Account. On the right, we can see the Previous Budget and the Actuals comparisons, and we can use any of the 'tools' functions for Budget Capture.

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4	D. D0	Apr 2010	262,500.00	265,000.00	
5	D. D0	May 2010	262,500.00	210,998.00	
6	D. D0	Jun 2010	262,500.00	260,778.00	
7	D. D0	Jul 2010	262,500.00	273,440.00	
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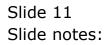
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	б	285,750.00	Jun 2010	262,500.00	260,778.0	00	
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Slide notes: In this example, we use the Prior Budget and increase it by 10% for the New Year.

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	4	285,750.00	Apr 2010	262,500.00	265,000.00		
	5	285,750.00	May 2010	262,500.00	210,998.00		
	6	285,750.00	Jun 2010	262,500.00	260,776.00		
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Slide notes: Note that we are budgeting for January to December 2010.

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4	286,750.00	Apr 2010	262,500.00	265,000.00	
5	285,750.00	May 2010	262,500.00	210,998.00	
6	285,750.00	Jun 2010	262,500.00	260,778.00	
7	286,750.00	Jul 2010	262,500.00	273,440.00	
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Slide notes: When we choose SAVE to update the Budget, we may also have an option to link to Expected. What does that mean?

Slide 13 Slide notes:

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6	285,750.00	Jun 2010	262,500.00	260,778.00	
7	285,750.00	Jul 2010 Amg 2010	262,500.0D 262,500.0D	273,440.00	
2	285,750.00	Sep 2010	262,500.00	262,500.00	
10	285,750.00	Oct 2010	262,500.00	268,465.00	
11	285,750.00	Nov 2010	262,500.00	255,000.00	
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Slide notes: In this case, we will choose YES to see what happens.

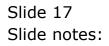
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Slide notes: And in fact, it appears that at this stage, the year 2010 is still more than 2 months away, and the system is allowing us to perform a Budget Revision for the remaining months of 2009, i.e. November and December. This is of course dependent on settings, but rather typical in cases where next Year's Budget is being worked on 3 or more months before the start of the New Financial Year.

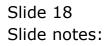
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Slide notes: We do not have to revise the remaining Months of the Current Year, but we can if we think that we have a more accurate Estimate at this stage than what the Budget currently indicates.

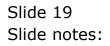
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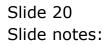
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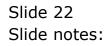
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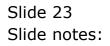
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Slide notes: Once we have saved or updated a Budget for an Account, then we are ready to select the next Account for Budget Capture. And we can update an Account that we have already updated before, because when we make any changes, the system will overwrite and replace the Budget figures with the latest figures that we save.

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5	D.00	May 2010	0_00	0.00	
5	D.00	Jun 2010	0.00	0.00	
7	D. D0	Jul 2010	a_ap	0.00	
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11	D.00	Nov 2010	0_00	D. 00	
12	D. D0	Dec 2010	0_00	D. D0	
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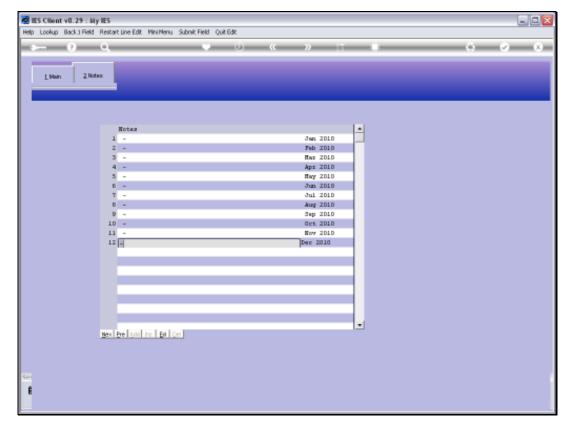


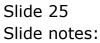
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6	D.D0	Jun 2010	0_00	D.00	
7	D.D0	Jul 2010	0_00	0.00	
В	D.D0	Aug 2010	0.00	D. D0	
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11	D. D0	Nov 2010	0.00	0.00	
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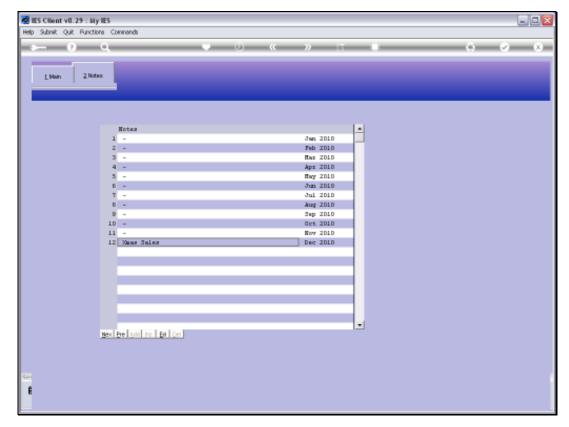
Slide notes: We may add short Budget Notes by Period to indicate any explanation we deem necessary to explain Budget amounts.

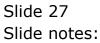




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Slide notes: So we expect more Sales in December in this case and therefore also a higher Cost of Sale.

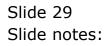




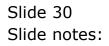
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Account Code	851-00-222 RETAIL	COST OF SALES: BI	VERSIDE		
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Bardwark				Decreas	18 % 01 00
Budget	285,750.00	Jan 2010	revious Actual 262,500.00	260,555.00	
z	285,750.00	Feb 2010	262,500.00	233,875.00	
3	285,750.00	Mar 2010	262,500.00	263,540.00	
4	285,750.00	Apr 2010	262,500.00	265,000.00	
	285,750.00	Hay 2010	262,500.00	210,998.00	
5	285,750.00	Jun 2010	262,500.00	260,778.00	
5		Jul 2010	262,500.00	273,440.00	
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5 7 8	285,750.00	Aug 2010	262,500.00	260,700.00	
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6 7 8 9 10	285,750.00 285,750.00 285,750.00	Ang 2010 Sep 2010 Oct 2010	262,500.00 262,500.00 262,500.00	260,700.00 262,500.00 265,465.00	
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Slide notes: And we also raise the Financial Budget for this month.

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Budget	286,750.00	Jan 2010	Previous Actus 262,500.00	260,555.00	4
2	286,750.00	Feb 2010	262,500.00	233,875.00	-
3	285,750.00	Mar 2010	262,500.00	263,540.00	
4	285,750.00	Apr 2010	262,500.00	265,000.00	
5	285,750.00	Hay 2010	262,500.00	210,998.00	
6	285,750.00	Jun 2010	262,500.00	260,778.00	
7	285,750.00	Jul 2010	262,500.00	273,440.00	
B	285,750.00	Aug 2010	262,500.00	260,700.00	
9	285,750.00	Sep 2010	262,500.00	262,500.00	
10	285,750.00	Oct 2010	262,500.00	268,465.00	
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2	285,750.00	Feb 2010	262,500.00	233,875.00	-
3	285,750.00	Mar 2010	262,500.00	263,540.00	
4	285,750.00	Apr 2010	262,500.00	265,000.00	
5	285,750.00	Hay 2010	262,500.00	210,998.00	
6	285,750.00	Jun 2010	262,500.00	260,778.00	
7	285,750.00	Jul 2010	262,500.00	273,440.00	
B	285,750.00	Aug 2010	262,500.00	260,700.00	
9	285,750.00	Sep 2010	262,500.00	262,500.00	
10	285,750.00	Oct. 2010	262,500.00	265,465.00	
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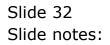


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9	285,750.00	Sep 2010	262,500.00	262,500.00		
10	285,750.00	Oct 2010	262,500.00	265,465.00		
11	285,750.00	Nov 2010	262,500.00	255,000.00		
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Slide notes: And choose SAVE to update the Budget.

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Slide notes: And that is how we use the Financial Budget Capture option for an upcoming Financial Year.