



Slide 1

Slide notes: Physical Budgets may be used for some GL Accounts while not for others. In most Businesses, but especially Agriculture and Manufacture, Physical Budgets are useful for some GL Accounts ranges. When we need to capture Physical Budgets for an upcoming Financial Year, which option should we use? We use the option called 'Phys: Budget and Expected' because when we process a new Budget for an upcoming Financial Year, then an Expected Budget is also created with the same figures as the Budget itself, and this Expected Budget becomes the basis for all Revised Budgets during the upcoming Financial Year.

IES Client v8.29 : My IES

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1 Main 2 Notes

PHYSICALS: - Budget and Expected

Ledger Code:

Key Perf Indicator:

Resource:

Kpi Factor: 0.00

Conversion: 0.00

Increase %: 0.00

Decrease %: 0.00

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Note: This process updates new Budget AND new Expected (Forecast) Values!

	Budget	Previous	Actuals
1	0.00	Jan 2010	0.00
2	0.00	Feb 2010	0.00
3	0.00	Mar 2010	0.00
4	0.00	Apr 2010	0.00
5	0.00	May 2010	0.00
6	0.00	Jun 2010	0.00
7	0.00	Jul 2010	0.00
8	0.00	Aug 2010	0.00
9	0.00	Sep 2010	0.00
10	0.00	Oct 2010	0.00
11	0.00	Nov 2010	0.00
12	0.00	Dec 2010	0.00

Slide 2

Slide notes: As with Financial Budgets, the budget action is by GL Account, and we can retrieve Account Codes with all the usual lookup methods.

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1 Main 2 Notes

PHYSICALS: - Budget and Expected

Ledger Code:

Key Perf Indicator:

Resource:

Kpi Factor:

Conversion:

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Note: This process updates new Budget AND new Expected (Forecast) Values!

	Budget	Previous	Actuals
1	0.00	Jan 2010	0.00
2	0.00	Feb 2010	0.00
3	0.00	Mar 2010	0.00
4	0.00	Apr 2010	0.00
5	0.00	May 2010	0.00
6	0.00	Jun 2010	0.00
7	0.00	Jul 2010	0.00
8	0.00	Aug 2010	0.00
9	0.00	Sep 2010	0.00
10	0.00	Oct 2010	0.00
11	0.00	Nov 2010	0.00
12	0.00	Dec 2010	0.00

Slide 3
Slide notes:

PHYSICALS: - Budget and Expected

Ledger Code: 70055031
Key Perf Indicator:
Resource:
Kpi Factor: 0.00
Conversion: 0.00

Increase %: 0.00
Decrease %: 0.00

Note: This process updates new Budget AND new Expected (Forecast) Values!

	Budget	Previous	Actuals	
1	0.00	Jan 2010	0.00	0.00
2	0.00	Feb 2010	0.00	0.00
3	0.00	Mar 2010	0.00	0.00
4	0.00	Apr 2010	0.00	0.00
5	0.00	May 2010	0.00	0.00
6	0.00	Jun 2010	0.00	0.00
7	0.00	Jul 2010	0.00	0.00
8	0.00	Aug 2010	0.00	0.00
9	0.00	Sep 2010	0.00	0.00
10	0.00	Oct 2010	0.00	0.00
11	0.00	Nov 2010	0.00	0.00
12	0.00	Dec 2010	0.00	0.00

Slide 4
Slide notes:

IES Client v8.29 : My IES

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1 Main 2 Notes

PHYSICALS: - Budget and Expected

Ledger Code: 700-55-031 PLANTING: MAN HOURS STD
 Key Perf Indicator: HA Hectares
 Resource: Man Hours
 Kpi Factor: 32.00
 Conversion: 2L-50

Increase %: 0.00
 Decrease %: 0.00

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Note: This process updates new Budget AND new Expected (Forecast) Values!

Budget	Previous	Actuals		
1	0.00	Jan 2010	0.00	0.00
2	0.00	Feb 2010	0.00	0.00
3	0.00	Mar 2010	0.00	0.00
4	0.00	Apr 2010	0.00	0.00
5	0.00	May 2010	0.00	0.00
6	0.00	Jun 2010	0.00	0.00
7	0.00	Jul 2010	0.00	0.00
8	0.00	Aug 2010	0.00	0.00
9	0.00	Sep 2010	613.33	0.00
10	0.00	Oct 2010	613.33	0.00
11	0.00	Nov 2010	613.33	0.00
12	0.00	Dec 2010	613.33	0.00

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Slide 5

Slide notes: From the tutorials on the Principles of Budget Capture, and with regards to Physicals Budget Capture, we already know that the Physicals Budget can be used with or without Resources and KPI's. For this Account, we use it with Resource and KPI. Therefore, when we capture a Budget quantity for this Account, it is not actually for Man Hours on this Account, but rather for the number of Hectares, i.e. the KPI, that will be planted, and therefore the Quantity will be used to calculate the required Man Hours, based on the Hectares we wish to plant.

IES Client v8.29 : My IES

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1 Main 2 Notes

PHYSICALS: - Budget and Expected

Ledger Code: 700-55-031 PLANTING: MAN HOURS STD
Key Perf Indicator: HA Hectares
Resource: HR: Man Hour
Kpi Factor: 32.00
Conversion: 2L-50

Increase %: 0.00
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Note: This process updates new Budget AND new Expected (Forecast) Values!

	Budget		Previous	Actuals	
1	0.00	Jan 2010	0.00	0.00	
2	0.00	Feb 2010	0.00	0.00	
3	0.00	Mar 2010	0.00	0.00	
4	0.00	Apr 2010	0.00	0.00	
5	0.00	May 2010	0.00	0.00	
6	0.00	Jun 2010	0.00	0.00	
7	0.00	Jul 2010	0.00	0.00	
8	0.00	Aug 2010	0.00	0.00	
9	0.00	Sep 2010	613.33	0.00	
10	0.00	Oct 2010	613.33	0.00	
11	0.00	Nov 2010	613.33	0.00	
12	0.00	Dec 2010	613.33	0.00	

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Slide notes:

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1 Main 2 Notes

PHYSICALS: - Budget and Expected

Ledger Code: 700-55-031 PLANTING: MAN HOURS STD
Key Perf Indicator: HA Hectares
Resource: HR: Man Hour
Kpi Factor: 32.00
Conversion: 2L-50

Increase %: 0.00
Decrease %: 0.00

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Note: This process updates new Budget AND new Expected (Forecast) Values!

Budget	Previous	Actuals	
1	Jan 2010	0.00	0.00
2	0.00 Feb 2010	0.00	0.00
3	0.00 Mar 2010	0.00	0.00
4	0.00 Apr 2010	0.00	0.00
5	0.00 May 2010	0.00	0.00
6	0.00 Jun 2010	0.00	0.00
7	0.00 Jul 2010	0.00	0.00
8	0.00 Aug 2010	0.00	0.00
9	0.00 Sep 2010	613.33	0.00
10	0.00 Oct 2010	613.33	0.00
11	0.00 Nov 2010	613.33	0.00
12	0.00 Dec 2010	613.33	0.00

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1 Main 2 Notes

PHYSICALS: - Budget and Expected

Ledger Code: 700-55-031 PLANTING: MAN HOURS STD
 Key Perf Indicator: HA Hectares
 Resource: HR: Man Hour
 Kpi Factor: 32.00
 Conversion: 2L-50

Increase %: 0.00
 Decrease %: 0.00

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Note: This process updates new Budget AND new Expected (Forecast) Values!

Budget	Previous	Actuals
1 0	Jan 2010	0.00 0.00
2 0.00	Feb 2010	0.00 0.00
3 0.00	Mar 2010	0.00 0.00
4 0.00	Apr 2010	0.00 0.00
5 0.00	May 2010	0.00 0.00
6 0.00	Jun 2010	0.00 0.00
7 0.00	Jul 2010	0.00 0.00
8 0.00	Aug 2010	0.00 0.00
9 0.00	Sep 2010	613.33 0.00
10 0.00	Oct 2010	613.33 0.00
11 0.00	Nov 2010	613.33 0.00
12 0.00	Dec 2010	613.33 0.00

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 Slide notes:

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1 Main 2 Notes

PHYSICALS: - Budget and Expected

Ledger Code: 700-55-031 PLANTING: MAN HOURS STD
 Key Perf Indicator: HA Hectares
 Resource: Man Hours
 Kpi Factor: 32.00
 Conversion: 2L-50

Increase %: 0.00
 Decrease %: 0.00

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Note: This process updates new Budget AND new Expected (Forecast) Values!

	Budget	Previous	Actuals
1	800.00	Jan 2010	0.00
2		Feb 2010	0.00
3	0.00	Mar 2010	0.00
4	0.00	Apr 2010	0.00
5	0.00	May 2010	0.00
6	0.00	Jun 2010	0.00
7	0.00	Jul 2010	0.00
8	0.00	Aug 2010	0.00
9	0.00	Sep 2010	613.33
10	0.00	Oct 2010	613.33
11	0.00	Nov 2010	613.33
12	0.00	Dec 2010	613.33

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 Slide notes:

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1 Main 2 Notes

PHYSICALS: - Budget and Expected

Ledger Code: 700-55-031 PLANTING: MAN HOURS STD
 Key Perf Indicator: HA Hectares
 Resource: HR: Man Hour
 Kpi Factor: 32.00
 Conversion: 2L-50

Increase %: 0.00
 Decrease %: 0.00

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Note: This process updates new Budget AND new Expected (Forecast) Values!

	Budget	Previous	Actuals
1	800.00	Jan 2010	0.00 0.00
2	800.00	Feb 2010	0.00 0.00
3		Mar 2010	0.00 0.00
4	0.00	Apr 2010	0.00 0.00
5	0.00	May 2010	0.00 0.00
6	0.00	Jun 2010	0.00 0.00
7	0.00	Jul 2010	0.00 0.00
8	0.00	Aug 2010	0.00 0.00
9	0.00	Sep 2010	613.33 0.00
10	0.00	Oct 2010	613.33 0.00
11	0.00	Nov 2010	613.33 0.00
12	0.00	Dec 2010	613.33 0.00

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Slide 10
 Slide notes:

IES Client v8.29 : My IES

Help Lookup Back Field Restart Line Edit Mini Menu Submit Field Quit Edit

1 Main 2 Notes

PHYSICALS: - Budget and Expected

Ledger Code: 700-55-031 PLANTING: MAN HOURS STD
 Key Perf Indicator: HA Hectares
 Resource: mhr: Man Hour
 Kpi Factor: 32.00
 Conversion: 21.50

Increase %: 0.00
 Decrease %: 0.00

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Note: This process updates new Budget AND new Expected (Forecast) Values!

Budget	Previous	Actuals
1	800.00 Jan 2010	0.00 0.00
2	800.00 Feb 2010	0.00 0.00
3	800.00 Mar 2010	0.00 0.00
4	800.00 Apr 2010	0.00 0.00
5	0.00 May 2010	0.00 0.00
6	0.00 Jun 2010	0.00 0.00
7	0.00 Jul 2010	0.00 0.00
8	0.00 Aug 2010	0.00 0.00
9	0.00 Sep 2010	613.33 0.00
10	0.00 Oct 2010	613.33 0.00
11	0.00 Nov 2010	613.33 0.00
12	0.00 Dec 2010	613.33 0.00

Save

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Slide notes: So, in each case, we plan to plant 25 Hectares in the Period, therefore the number of Hectares multiplied by the Number of Man Hours required per Hectare is calculated and inserted as the Budget Quantity for the Physical, because the Physical for this Account is Man Hours. The KPI Budget will actually be updated with the number of Hectares that we capture, and the Financial Budget will be updated with the Man Hours multiplied by the Conversion rate.

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1 Main 2 Notes

PHYSICALS: - Budget and Expected

Ledger Code: 700-55-031 PLANTING: MAN HOURS STD
 Key Perf Indicator: HA Hectares
 Resource: HR: Man Hour
 Kpi Factor: 32.00
 Conversion: 2L-50

Increase %: 0.00
 Decrease %: 0.00

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Note: This process updates new Budget AND new Expected (Forecast) Values!

	Budget	Previous	Actuals
1	800.00	Jan 2010	0.00
2	800.00	Feb 2010	0.00
3	800.00	Mar 2010	0.00
4		Apr 2010	0.00
5	0.00	May 2010	0.00
6	0.00	Jun 2010	0.00
7	0.00	Jul 2010	0.00
8	0.00	Aug 2010	0.00
9	0.00	Sep 2010	613.33
10	0.00	Oct 2010	613.33
11	0.00	Nov 2010	613.33
12	0.00	Dec 2010	613.33

Sec E

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Slide 12

Slide notes: With Physical Budgets, we may often have situations where we do not Budget for all the Periods, nor necessarily for the same Periods as in the Prior Budget. Planting is such an example. For this Account, our Planting will not take place for all Periods of the year, nor for the same Periods as last year.

The screenshot displays the IES Client v8.29 interface. A 'Selection Dialog' box is open, asking for confirmation on 'Budget Updated Link To Expected?'. The dialog has 'Yes' and 'No' options. In the background, a budget table is visible with columns for Budget, Previous, and Actual. The table shows budget values for months from Jan 2010 to Dec 2010. A note above the table indicates that the current budget year is not being revised.

Confirmation -

Budget Updated Link To Expected? Yes No

Previous
Copy Plus
Copy Minus
Increase by %
Decrease by %
Initialze
Spread
Totals
Chart/Update

Note: This p

Budget	Previous	Actuals
1 800.00 Jan 2010	0.00	0.00
2 800.00 Feb 2010	0.00	0.00
3 800.00 Mar 2010	0.00	0.00
4 0.00 Apr 2010	0.00	0.00
5 0.00 May 2010	0.00	0.00
6 0.00 Jun 2010	0.00	0.00
7 0.00 Jul 2010	0.00	0.00
8 0.00 Aug 2010	0.00	0.00
9 0.00 Sep 2010	613.33	0.00
10 0.00 Oct 2010	613.33	0.00
11 0.00 Nov 2010	613.33	0.00
12 0.00 Dec 2010	613.33	0.00

Slide 13

Slide notes: Optionally, we may revise the remaining Periods of the Current Budget Year. In this case, we choose not to.

1 Main 2 Notes

PHYSICALS: - Budget and Expected

Ledger Code: Increase %: 0.00
Key Perf Indicator: Decrease %: 0.00
Resource:
Kpi Factor: 0.00
Conversion: 0.00

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Note: This process updates new Budget AND new Expected (Forecast) Values!

	Budget	Previous	Actuals	
1	0.00	Jan 2010	0.00	0.00
2	0.00	Feb 2010	0.00	0.00
3	0.00	Mar 2010	0.00	0.00
4	0.00	Apr 2010	0.00	0.00
5	0.00	May 2010	0.00	0.00
6	0.00	Jun 2010	0.00	0.00
7	0.00	Jul 2010	0.00	0.00
8	0.00	Aug 2010	0.00	0.00
9	0.00	Sep 2010	0.00	0.00
10	0.00	Oct 2010	0.00	0.00
11	0.00	Nov 2010	0.00	0.00
12	0.00	Dec 2010	0.00	0.00

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Slide notes: