



## Slide 1

Slide notes: The KPI Budget capture option is used for Accounts that have not been updated from a Physical Budget procedure, and where a KPI is present for the Account, or simply to adjust a current KPI Budget.

The screenshot shows a web application window titled "IES Client v8.29: My IES". The main heading is "BUDGET: KPI (key performance indicators)". Below the heading, there are input fields for "Ledger Code", "Resource", and "Key Part Indicator". To the right, there are two input fields for "Increase %" and "Decrease %", both showing "0.00". Further right, there are several blue hyperlinks: "Copy Previous", "Copy Plus", "Copy Minus", "Increase %", "Decrease %", "Initialise", "Spread", "Totals", "Chart", and "Save". Below these elements is a table with the following data:

Budget		Previous	Actuals	
1	0.00	Jan 2010	0.00	0.00
2	0.00	Feb 2010	0.00	0.00
3	0.00	Mar 2010	0.00	0.00
4	0.00	Apr 2010	0.00	0.00
5	0.00	May 2010	0.00	0.00
6	0.00	Jun 2010	0.00	0.00
7	0.00	Jul 2010	0.00	0.00
8	0.00	Aug 2010	0.00	0.00
9	0.00	Sep 2010	0.00	0.00
10	0.00	Oct 2010	0.00	0.00
11	0.00	Nov 2010	0.00	0.00
12	0.00	Dec 2010	0.00	0.00

Slide 2  
Slide notes:

**BUDGET: KPI (key performance indicators)**

Ledger Code:

Resource:

Key Part Indicator:

Increase %:

Decrease %:

Budget			Previous	Actuals	
1	0.00	Jan 2010	0.00	0.00	0.00
2	0.00	Feb 2010	0.00	0.00	0.00
3	0.00	Mar 2010	0.00	0.00	0.00
4	0.00	Apr 2010	0.00	0.00	0.00
5	0.00	May 2010	0.00	0.00	0.00
6	0.00	Jun 2010	0.00	0.00	0.00
7	0.00	Jul 2010	0.00	0.00	0.00
8	0.00	Aug 2010	0.00	0.00	0.00
9	0.00	Sep 2010	0.00	0.00	0.00
10	0.00	Oct 2010	0.00	0.00	0.00
11	0.00	Nov 2010	0.00	0.00	0.00
12	0.00	Dec 2010	0.00	0.00	0.00

Copy Previous  
Copy Plus  
Copy Minus  
Increase %  
Decrease %

Initialise  
Spread  
Totals  
Chart  
Save

Slide 3  
Slide notes:

IES Client v8.29 : My IES  
 Help Submit Quit Functions Commands

**BUDGET: KPI (key performance indicators)**

Ledger Code: 651-00-222 RETAIL COST OF SALES: RIVERSIDE  
 Resource: Money  
 Key Perf Indicator:

Increase %: 0.00  
 Decrease %: 0.00

[Copy Previous](#)    [Initialise](#)  
[Copy Plus](#)        [Spread](#)  
[Copy Minus](#)      [Totals](#)  
[Increase %](#)        [Chart](#)  
[Decrease %](#)       [Save](#)

Budget		Previous	Actuals
1	0.00	Jan 2010	0.00
2	0.00	Feb 2010	0.00
3	0.00	Mar 2010	0.00
4	0.00	Apr 2010	0.00
5	0.00	May 2010	0.00
6	0.00	Jun 2010	0.00
7	0.00	Jul 2010	0.00
8	0.00	Aug 2010	0.00
9	0.00	Sep 2010	0.00
10	0.00	Oct 2010	0.00
11	0.00	Nov 2010	0.00
12	0.00	Dec 2010	0.00

## Slide 4

Slide notes: This is an example of an Account where we will not bother to do a KPI Budget, because there is not even a KPI listed for the Account.

**BUDGET: KPI (key performance indicators)**

Ledger Code: 051-00-222 RETAIL COST OF SALES: RIVERSIDE  
Resource: Money  
Key Perf Indicator:

Increase %: 0.00  
Decrease %: 0.00

[Copy Previous](#) [Initialise](#)  
[Copy Plus](#) [Spread](#)  
[Copy Minus](#) [Totals](#)  
[Increase %](#) [Chart](#)  
[Decrease %](#) [Save](#)

Budget			Previous	Actuals	
1	0.00	Jan 2010	0.00	0.00	0.00
2	0.00	Feb 2010	0.00	0.00	0.00
3	0.00	Mar 2010	0.00	0.00	0.00
4	0.00	Apr 2010	0.00	0.00	0.00
5	0.00	May 2010	0.00	0.00	0.00
6	0.00	Jun 2010	0.00	0.00	0.00
7	0.00	Jul 2010	0.00	0.00	0.00
8	0.00	Aug 2010	0.00	0.00	0.00
9	0.00	Sep 2010	0.00	0.00	0.00
10	0.00	Oct 2010	0.00	0.00	0.00
11	0.00	Nov 2010	0.00	0.00	0.00
12	0.00	Dec 2010	0.00	0.00	0.00

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Slide notes:

IES Client v8.29 : My IES  
Help Submit Quit Functions Commands

### BUDGET: KPI (key performance indicators)

Ledger Code: **8510022**  
Resource: **Money**  
Key Perf Indicator:

Increase %: 0.00  
Decrease %: 0.00

[Copy Previous](#)    [Initialise](#)  
[Copy Plus](#)        [Spread](#)  
[Copy Minus](#)      [Totals](#)  
[Increase %](#)       [Chart](#)  
[Decrease %](#)      [Save](#)

Budget		Previous	Actuals	
1	0.00	Jan 2010	0.00	0.00
2	0.00	Feb 2010	0.00	0.00
3	0.00	Mar 2010	0.00	0.00
4	0.00	Apr 2010	0.00	0.00
5	0.00	May 2010	0.00	0.00
6	0.00	Jun 2010	0.00	0.00
7	0.00	Jul 2010	0.00	0.00
8	0.00	Aug 2010	0.00	0.00
9	0.00	Sep 2010	0.00	0.00
10	0.00	Oct 2010	0.00	0.00
11	0.00	Nov 2010	0.00	0.00
12	0.00	Dec 2010	0.00	0.00

Slide 6  
Slide notes:

The screenshot shows a web application window titled "IES Client v8.29: My IES". The main heading is "BUDGET: KPI (key performance indicators)". Below the heading, there are input fields for "Ledger Code" (70059031), "Resource" (Money), and "Key Perf Indicator". To the right, there are fields for "Increase %" (0.00) and "Decrease %" (0.00). Further right, there are several blue links: "Copy Previous", "Copy Plus", "Copy Minus", "Increase %", "Decrease %", "Initialise", "Spread", "Totals", "Chart", and "Save". Below these elements is a table with columns for "Budget", "Previous", and "Actuals". The table lists months from Jan 2010 to Dec 2010, with all values being 0.00. A vertical scrollbar is visible on the right side of the table.

	Budget		Previous	Actuals	
1	0.00	Jan 2010	0.00	0.00	0.00
2	0.00	Feb 2010	0.00	0.00	0.00
3	0.00	Mar 2010	0.00	0.00	0.00
4	0.00	Apr 2010	0.00	0.00	0.00
5	0.00	May 2010	0.00	0.00	0.00
6	0.00	Jun 2010	0.00	0.00	0.00
7	0.00	Jul 2010	0.00	0.00	0.00
8	0.00	Aug 2010	0.00	0.00	0.00
9	0.00	Sep 2010	0.00	0.00	0.00
10	0.00	Oct 2010	0.00	0.00	0.00
11	0.00	Nov 2010	0.00	0.00	0.00
12	0.00	Dec 2010	0.00	0.00	0.00

Slide 7  
Slide notes:

IES Client v8.29 : My IES

Help Lookup Back Field Restart Line Edit Mini Menu Submit Field Quit Edit

**BUDGET: KPI (key performance indicators)**

Ledger Code: 700-55-031 PLANTING: MAN HOOPS 970  
 Resource: HR: Man Hour  
 Key Perf Indicator: HA Hectares

Increase %: 0.00  
 Decrease %: 0.00

[Copy Previous](#) [Initials](#)  
[Copy Plus](#) [Spread](#)  
[Copy Minus](#) [Totals](#)  
[Increase %](#) [Chart](#)  
[Decrease %](#) [Save](#)

Budget	Previous	Actuals		
1	15.00	Jan 2010	0.00	0.00
2		Feb 2010	0.00	0.00
3	0.00	Mar 2010	0.00	0.00
4	0.00	Apr 2010	0.00	0.00
5	0.00	May 2010	0.00	0.00
6	0.00	Jun 2010	0.00	0.00
7	0.00	Jul 2010	0.00	0.00
8	0.00	Aug 2010	0.00	0.00
9	0.00	Sep 2010	19.17	0.00
10	0.00	Oct 2010	19.17	0.00
11	0.00	Nov 2010	19.17	0.00
12	0.00	Dec 2010	19.17	0.00

Hex Pre Add Inv Edit Del

## Slide 8

Slide notes: And this is an example of an Account where we may do a KPI Budget, especially if it was not done by the Physical Budget, or if we want to adjust the Budget.



**BUDGET: KPI (key performance indicators)**

Ledger Code: 700-55-031 PLANTING: MAN HOOPS 970  
 Resource: HR: Man Hour  
 Key Perf Indicator: HA Hectares

Increase %: 0.00  
 Decrease %: 0.00

Copy Previous  
 Copy Plus  
 Copy Minus  
 Increase %  
 Decrease %

Initialise  
 Spread  
 Totals  
 Chart  
 Save

Budget		Previous	Actuals
1	15.00	Jan 2010	0.00
2	0.00	Feb 2010	0.00
3	0.00	Mar 2010	0.00
4	0.00	Apr 2010	0.00
5	0.00	May 2010	0.00
6	0.00	Jun 2010	0.00
7	0.00	Jul 2010	0.00
8	0.00	Aug 2010	0.00
9	0.00	Sep 2010	19.17
10	0.00	Oct 2010	19.17
11	0.00	Nov 2010	19.17
12	0.00	Dec 2010	19.17

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Slide 9

Slide notes: Capturing is the same as for all Budgets, while we capture KPI quantities here.

IES Client v8.29 : My IES

Help Lookup Back Field Restart Line Edit Mini Menu Submit Field Quit Edit

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**BUDGET: KPI (key performance indicators)**

Ledger Code: 700-55-031 PLANTING: MAN HOOPS 970      Increase %: 0.00  
 Decrease %: 0.00

Resource: HR: Man Hour  
 Key Perf Indicator: HA Hectares

[Copy Previous](#)      [Initialise](#)  
[Copy Plus](#)      [Spread](#)  
[Copy Minus](#)      [Totals](#)  
[Increase %](#)      [Chart](#)  
[Decrease %](#)      [Save](#)

Budget		Previous	Actuals	
1	15.00	Jan 2010	0.00	0.00
2		Feb 2010	0.00	0.00
3	0.00	Mar 2010	0.00	0.00
4	0.00	Apr 2010	0.00	0.00
5	0.00	May 2010	0.00	0.00
6	0.00	Jun 2010	0.00	0.00
7	0.00	Jul 2010	0.00	0.00
8	0.00	Aug 2010	0.00	0.00
9	0.00	Sep 2010	19.17	0.00
10	0.00	Oct 2010	19.17	0.00
11	0.00	Nov 2010	19.17	0.00
12	0.00	Dec 2010	19.17	0.00

Hex Pre Add Inv Edit Del

Slide 10  
 Slide notes:

IES Client v8.29 : My IES

Help Lookup Back Field Restart Line Edit Mini Menu Submit Field Quit Edit

**BUDGET: KPI (key performance indicators)**

Ledger Code: 700-55-031 PLANTING: MAN HOOPS 970  
 Resource: HR: Man Hour  
 Key Perf Indicator: HA Hectares

Increase %: 0.00  
 Decrease %: 0.00

[Copy Previous](#)    [Initialise](#)  
[Copy Plus](#)        [Spread](#)  
[Copy Minus](#)      [Totals](#)  
[Increase %](#)        [Chart](#)  
[Decrease %](#)       [Save](#)

Budget	Previous	Actuals
1	15.00 Jan 2010	0.00 0.00
2	10.00 Feb 2010	0.00 0.00
3	10.00 Mar 2010	0.00 0.00
4	0.00 Apr 2010	0.00 0.00
5	0.00 May 2010	0.00 0.00
6	0.00 Jun 2010	0.00 0.00
7	0.00 Jul 2010	0.00 0.00
8	0.00 Aug 2010	0.00 0.00
9	0.00 Sep 2010	19.17 0.00
10	0.00 Oct 2010	19.17 0.00
11	0.00 Nov 2010	19.17 0.00
12	0.00 Dec 2010	19.17 0.00

Hex Pre Add Inv Edit Del

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 Slide notes:

**BUDGET: KPI (key performance indicators)**

Ledger Code: 700-55-031 PLANTING: MAN HOOPS RTD  
Resource: HR: Man Hour  
Key Perf Indicator: HA Hectares

Increase %: 0.00  
Decrease %: 0.00

[Copy Previous](#) [Initialise](#)  
[Copy Plus](#) [Spread](#)  
[Copy Minus](#) [Totals](#)  
[Increase %](#) [Chart](#)  
[Decrease %](#) [Save](#)

	Budget		Previous	Actuals	
1	15.00	Jan 2010	0.00	0.00	
2	10.00	Feb 2010	0.00	0.00	
3	10.00	Mar 2010	0.00	0.00	
4	0.00	Apr 2010	0.00	0.00	
5	0.00	May 2010	0.00	0.00	
6	0.00	Jun 2010	0.00	0.00	
7	0.00	Jul 2010	0.00	0.00	
8	0.00	Aug 2010	0.00	0.00	
9	0.00	Sep 2010	19.17	0.00	
10	0.00	Oct 2010	19.17	0.00	
11	0.00	Nov 2010	19.17	0.00	
12	0.00	Dec 2010	19.17	0.00	

Hex Pre Add Inv Edit Del

Slide 12  
Slide notes:

IES Client v8.29 : My IES

Help Submit Quit Functions Commands

**BUDGET: KPI (key performance indicators)**

Ledger Code: 700-55-031 PLANTING: MAN HOOPS 97D  
 Resource: HR: Man Hour  
 Key Perf Indicator: HA Hectares

Increase %: 0.00  
 Decrease %: 0.00

[Copy Previous](#) [Initials](#)  
[Copy Plus](#) [Spread](#)  
[Copy Minus](#) [Totals](#)  
[Increase %](#) [Chart](#)  
[Decrease %](#) [Links](#)

Budget	Previous	Actuals	
1	15.00	Jan 2010	0.00
2	10.00	Feb 2010	0.00
3	10.00	Mar 2010	0.00
4	0.00	Apr 2010	0.00
5	0.00	May 2010	0.00
6	0.00	Jun 2010	0.00
7	0.00	Jul 2010	0.00
8	0.00	Aug 2010	0.00
9	0.00	Sep 2010	19.17
10	0.00	Oct 2010	19.17
11	0.00	Nov 2010	19.17
12	0.00	Dec 2010	19.17

IES Client  
Budget Processed!  
OK

Slide 13

Slide notes:

IES Client v8.29 : My IES  
Help Submit Quit Functions Commands

**BUDGET: KPI (key performance indicators)**

Ledger Code: 700-55-031 PLANTING: MAN HOOPS RTD  
Resource: HR: Man Hour  
Key Performance Indicator: HA Hectares

Increase %: 0.00  
Decrease %: 0.00

[Copy Previous](#) [Initialise](#)  
[Copy Plus](#) [Spread](#)  
[Copy Minus](#) [Totals](#)  
[Increase %](#) [Chart](#)  
[Decrease %](#) [Save](#)

Budget		Previous	Actuals	
1	15.00	Jan 2010	0.00	0.00
2	10.00	Feb 2010	0.00	0.00
3	10.00	Mar 2010	0.00	0.00
4	0.00	Apr 2010	0.00	0.00
5	0.00	May 2010	0.00	0.00
6	0.00	Jun 2010	0.00	0.00
7	0.00	Jul 2010	0.00	0.00
8	0.00	Aug 2010	0.00	0.00
9	0.00	Sep 2010	19.17	0.00
10	0.00	Oct 2010	19.17	0.00
11	0.00	Nov 2010	19.17	0.00
12	0.00	Dec 2010	19.17	0.00

Slide 14  
Slide notes: