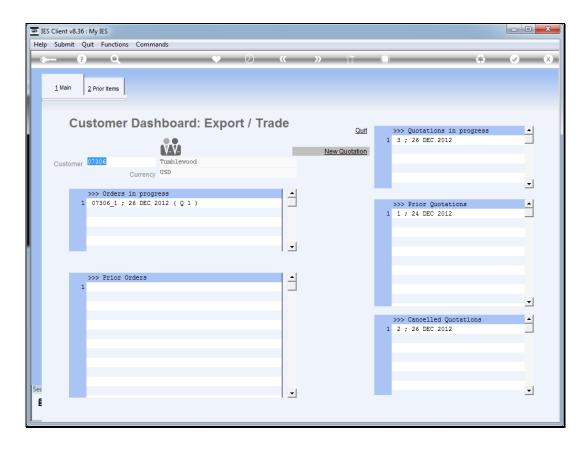
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Customer Dashbo	oard: Export / Trade	Quit	>>> Quotations in progress	_
Customer 07306 Tumi: Currency USD	lewood	New Quotation	_	
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1 07306_1 ; 26 DEC 2012			>>> Prior Quotations 1 1;24 DEC 2012	<u> </u>
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Slide notes: At the Customer dashboard we have 3 Quotation sections. The 1st is for new and current Quotations. To open a new Quotation, we just choose 'New Quotation'.



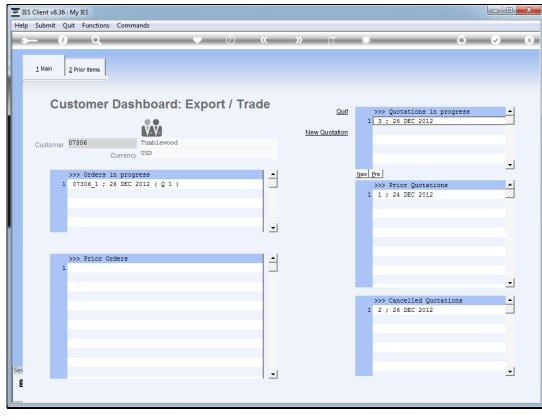
Slide notes: The system will automatically create a quotation workflow set with a number of defaults, and we can work with it by dbl-clicking on the Quotation.

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		Customer Quot	ation she	et				<u>Save</u> Quit
	Operator	26/12/2012 Tim Tono 102 VAT IN: VAT/PPN/GST/6	Cust Order # Sales Code	02 Ryno 01 Main Store			Purchase Orders	-
			Sales Order No					×
		Introduce Bidders: -		Requests for Quota	ation: -	Revie	w and Award bids: -	
		<u>Select at Item</u> Auto Populate Bidders			Print RFQs Feed Bid(s)		<u>Review</u> <u>Award To</u> <u>Mark Up</u>	
		Quote and Convert: -		Purchase Orders: -		Cance	ellation: -	
Ses		Build Quotation Confirm Sales Order		Generate Purch Print Purch			Cancel Quotation	
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Slide notes: This new quotation workflow set is ready for use, and we can start performing steps on it. We can leave the workflow set and return any number of times to work with it.

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		Customer Quot	ation she	eet				Save
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	Quotation	# 3	Customer	07306 Tumblewood			Purchase Orders	•
			Cust Order #	3			1	
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	Operato	Tim Tono		01 Main Store				
	Claim Ta Taxabl	102 VAT IN: VAT/PPN/GST/G	Currency	0.00				
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		Introduce Bidders: -		Requests for Quotation:	-	Review a	and Award bids: -	
		Select at Item		Print F			Review	
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		Quote and Convert: -		Purchase Orders: -		Cancella	tion: -	
		Build Quotation		Generate Purchase O			Cancel Quotation	
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Slide 4 Slide notes:





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	1	>>> Prior Orders		-	-		
						>>> Cancelled Quota 1 2 ; 26 DEC 2012	tions 🔺
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Slide notes: Any prior Quotation for the Customer can be entered by a dbl-click.

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Operator	Tim Tono	Sales Code	02 Ryno	2 xp.1.c00012	
	102 VAT IN: VAT/PPN/GST/G	Origination	01 Main Store	3 xp.1.C00006	
Taxable		Currency		4 xp.1.C00026	
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			3 3022131 OLYMPUS P400 PA4NE A4 PAPER	ea	5.00
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		~	6 3022132 OLYMPUS P400 GLOSSY RIBBON	ea	10.00
			7 3007174 NIKON COOLPIX 8800	ea	3.00
			8 3007230 NIKON EN-EL1 BATTERY	ea	12.00
			9 0243140 NIKON SB-800 FLASH	ea	5.00
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Slide notes: A prior Quotation is always a Quotation that has been converted to a Sales Order, which may still be current or already a prior Customer Order.

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Claim Tax	102 VAT IN: VAT/PPN/GST/	C Origination	01 Main Store	3 xp.1.C00006	
Taxable	Yes	Currency	USD	4 xp.1.C00026	
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Date	26/12/2012		1 3008478 OLYMPUS Li-10B BATTERY	ea	10.00
Time			2 0150021 OLYMPUS STYLUS ZOOM 120 QD	ea	5.00
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Notes			4 3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00
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Notes			4 3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00
Notes		*	5 0150019 OLYMPUS STYLUS ZOOM 105 QD	ea	2.00
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Slide notes: If we have not yet generated the Purchase Orders, we can do so here.

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Slide notes: We can re-print the final review of the workflow set.

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Slide notes: We can also re-print the final Quotation or the Sales Order.

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Slide notes: And we can re-print or query any of the present Purchase Orders.

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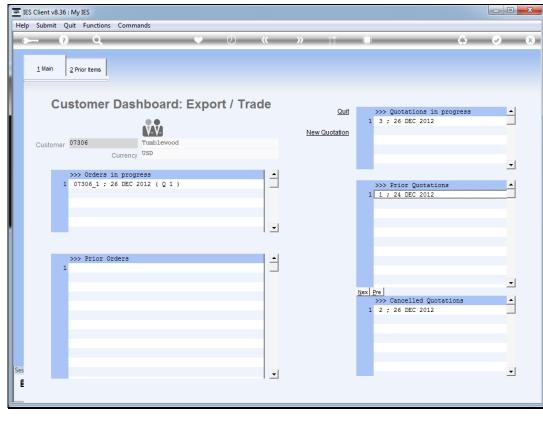
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Claim Tax	102 VAT IN: VAT/PPN/GST/G	Origination	01 Main Store	3 xp.1.C00006	
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Slide notes: Cancelled quotations can also be drilled.

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Slide notes: And this will reveal the cancellation details, as well as the reason why, if it was recorded at the Notes.

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