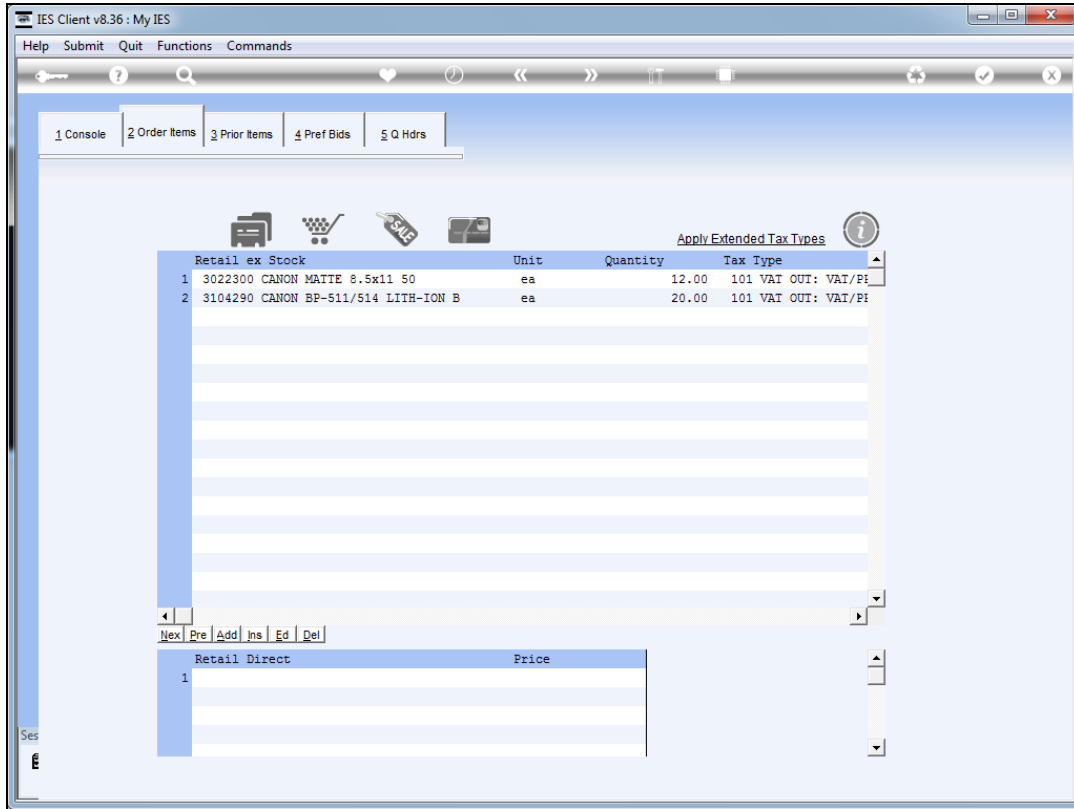


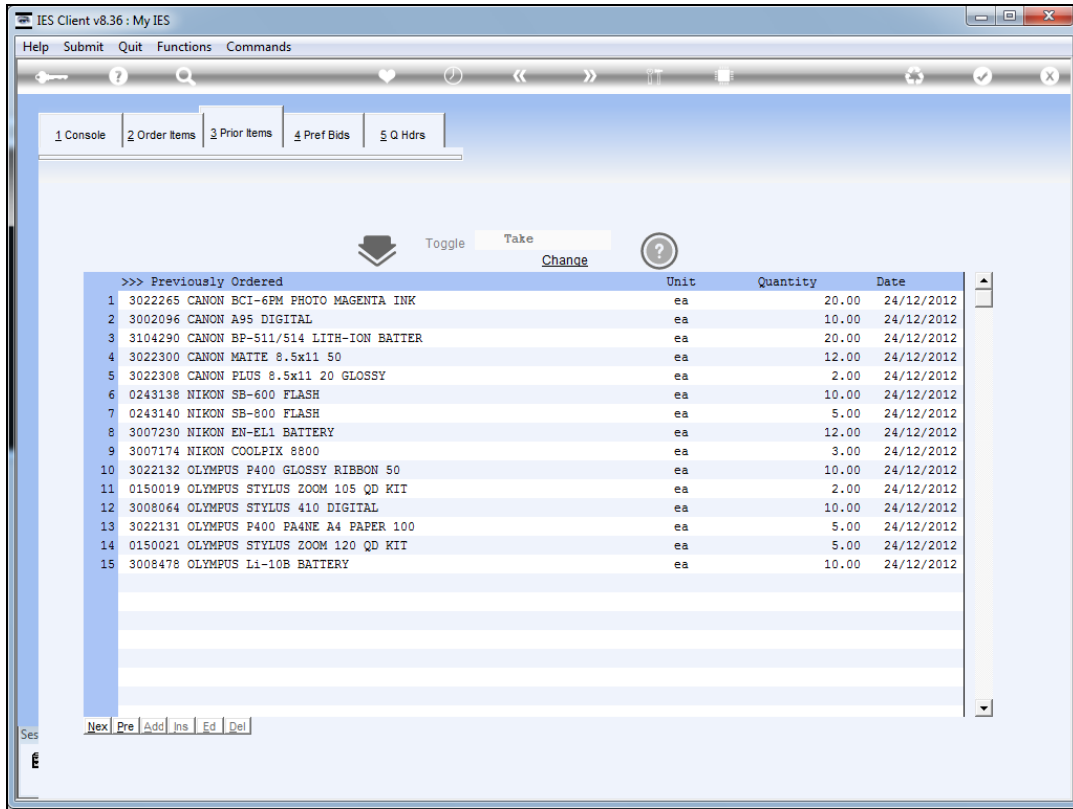
Slide 1

Slide notes: The quotation needs Order Items, and the logical place to enter those is at the "Order Items" section.



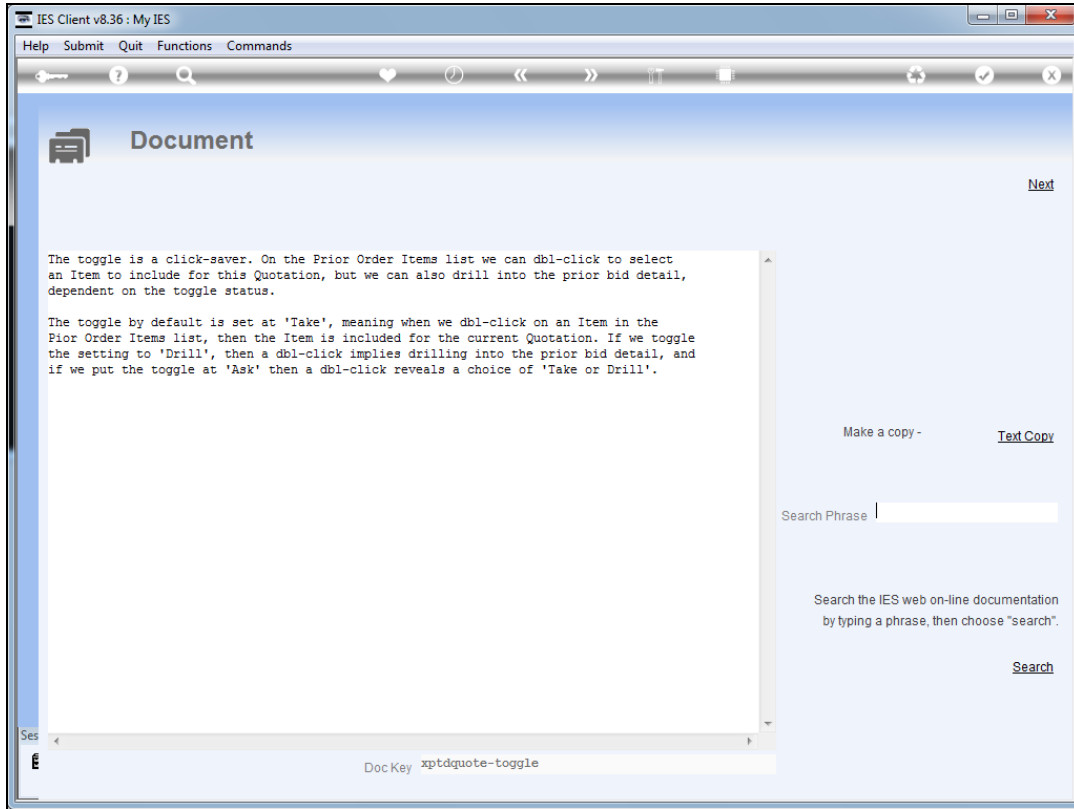
Slide 2

Slide notes: In this example, we already have 2 Items listed. Before we come back here for direct entering of more Order Items, we'll have a look at how we can select repeat Items from prior Orders for the same Customer.



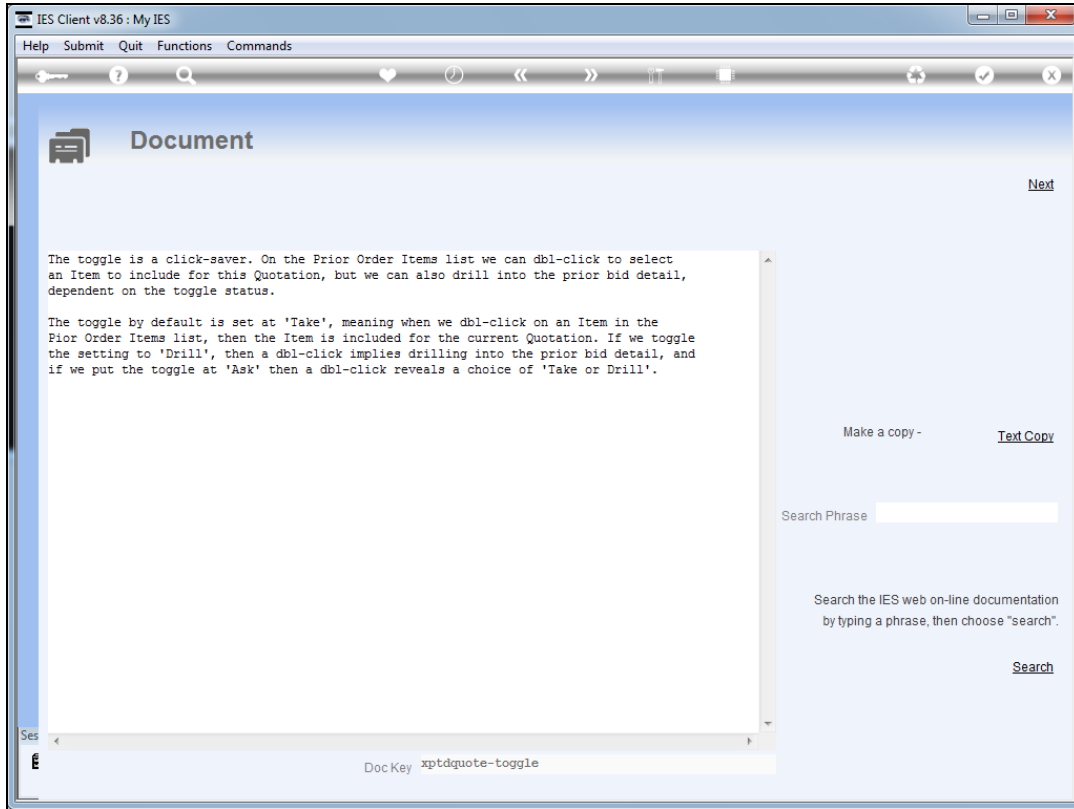
Slide 3

Slide notes: At prior Items, we have the toggle currently set at "take" which means any Items we dbl-click will automatically be included at Order Items.



Slide 4

Slide notes: The toggle can also be set at 'drill' or 'ask'.



Slide 5
Slide notes:

The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with 'Help', 'Submit', 'Quit', 'Functions', and 'Commands'. Below the menu is a toolbar with various icons. A tabbed interface shows '1 Console', '2 Order Items', '3 Prior Items', '4 Pref Bids', and '5 Q Hdrs'. The main area contains a 'Toggle' button with a downward arrow, a 'Take' button, and a 'Change' button with a question mark icon. Below these is a table titled '>>> Previously Ordered' with columns for Item ID, Description, Unit, Quantity, and Date. The table lists 15 items, including Canon and Olympus products. At the bottom left, there are navigation buttons: 'Ses', 'Nex', 'Pre', 'Add', 'Ins', 'Ed', and 'Del'.

		Unit	Quantity	Date
>>> Previously Ordered				
1	3022265 CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	24/12/2012
2	3002096 CANON A95 DIGITAL	ea	10.00	24/12/2012
3	3104290 CANON BP-511/S14 LITH-ION BATTER	ea	20.00	24/12/2012
4	3022300 CANON MATTE 8.5x11 50	ea	12.00	24/12/2012
5	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	24/12/2012
6	0243138 NIKON SB-600 FLASH	ea	10.00	24/12/2012
7	0243140 NIKON SB-800 FLASH	ea	5.00	24/12/2012
8	3007230 NIKON EN-EL1 BATTERY	ea	12.00	24/12/2012
9	3007174 NIKON COOLPIX 8800	ea	3.00	24/12/2012
10	3022132 OLYMPUS P400 GLOSSY RIBBON 50	ea	10.00	24/12/2012
11	0150019 OLYMPUS STYLUS ZOOM 105 QD KIT	ea	2.00	24/12/2012
12	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	24/12/2012
13	3022131 OLYMPUS P400 FAANE A4 PAPER 100	ea	5.00	24/12/2012
14	0150021 OLYMPUS STYLUS ZOOM 120 QD KIT	ea	5.00	24/12/2012
15	3008478 OLYMPUS Li-10B BATTERY	ea	10.00	24/12/2012

Slide 6
Slide notes:

The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with 'Help', 'Submit', 'Quit', 'Functions', and 'Commands'. Below the menu is a toolbar with various icons. A tabbed interface shows '1 Console', '2 Order Items', '3 Prior Items', '4 Pref Bids', and '5 Q Hdrs'. The main area contains a 'Toggle' button with a downward arrow, a 'Take' button, and a 'Change' button with a question mark icon. Below these is a table titled '>>> Previously Ordered' with columns for item number, description, unit, quantity, and date. The table lists 15 items, including Canon and Olympus products. At the bottom left, there is a 'Ses' label and a row of buttons: 'Nex', 'Pre', 'Add', 'Ins', 'Ed', and 'Del'.

	>>> Previously Ordered	Unit	Quantity	Date
1	3022265 CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	24/12/2012
2	3002096 CANON A95 DIGITAL	ea	10.00	24/12/2012
3	3104290 CANON BP-511/S14 LITH-ION BATTER	ea	20.00	24/12/2012
4	3022300 CANON MATTE 8.5x11 50	ea	12.00	24/12/2012
5	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	24/12/2012
6	0243138 NIKON SB-600 FLASH	ea	10.00	24/12/2012
7	0243140 NIKON SB-800 FLASH	ea	5.00	24/12/2012
8	3007230 NIKON EN-EL1 BATTERY	ea	12.00	24/12/2012
9	3007174 NIKON COOLPIX 8800	ea	3.00	24/12/2012
10	3022132 OLYMPUS P400 GLOSSY RIBBON 50	ea	10.00	24/12/2012
11	0150019 OLYMPUS STYLUS ZOOM 105 QD KIT	ea	2.00	24/12/2012
12	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	24/12/2012
13	3022131 OLYMPUS P400 EA4NE A4 PAPER 100	ea	5.00	24/12/2012
14	0150021 OLYMPUS STYLUS ZOOM 120 QD KIT	ea	5.00	24/12/2012
15	3008478 OLYMPUS Li-10B BATTERY	ea	10.00	24/12/2012

Slide 7
Slide notes:

The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with 'Help', 'Submit', 'Quit', 'Functions', and 'Commands'. Below the menu is a toolbar with various icons. A tabbed interface is visible with tabs for '1 Console', '2 Order Items', '3 Prior Items', '4 Pref Bids', and '5 Q Hdrs'. The '3 Prior Items' tab is active, displaying a list of items under the heading '>>> Previously Ordered'. The list includes columns for item number, part number, description, unit, quantity, and date. Below the list, there are buttons for 'Toggle', 'Take', and 'Change'. At the bottom left, there is a 'Ses' label and a keyboard shortcut bar with 'Nex', 'Pre', 'Add', 'Ins', 'Ed', and 'Del'.

			Unit	Quantity	Date
1	3022265	CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	24/12/2012
2	3002096	CANON A95 DIGITAL	ea	10.00	24/12/2012
3	3104290	CANON BP-511/S14 LITH-ION BATTER	ea	20.00	24/12/2012
4	3022300	CANON MATTE 8.5x11 50	ea	12.00	24/12/2012
5	3022308	CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	24/12/2012
6	0243138	NIKON SB-600 FLASH	ea	10.00	24/12/2012
7	0243140	NIKON SB-800 FLASH	ea	5.00	24/12/2012
8	3007230	NIKON EN-EL1 BATTERY	ea	12.00	24/12/2012
9	3007174	NIKON COOLPIX 8800	ea	3.00	24/12/2012
10	3022132	OLYMPUS P400 GLOSSY RIBBON 50	ea	10.00	24/12/2012
11	0150019	OLYMPUS STYLUS ZOOM 105 QD KIT	ea	2.00	24/12/2012
12	3008064	OLYMPUS STYLUS 410 DIGITAL	ea	10.00	24/12/2012
13	3022131	OLYMPUS P400 FAANE A4 PAPER 100	ea	5.00	24/12/2012
14	0150021	OLYMPUS STYLUS ZOOM 120 QD KIT	ea	5.00	24/12/2012
15	3008478	OLYMPUS Li-10B BATTERY	ea	10.00	24/12/2012

Slide 8
Slide notes:

The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with 'Help', 'Submit', 'Quit', 'Functions', and 'Commands'. Below the menu bar is a toolbar with various icons. A tabbed interface is visible with tabs for '1 Console', '2 Order Items', '3 Prior Items', '4 Pref Bids', and '5 Q Hdrs'. The '3 Prior Items' tab is active. In the center, there are buttons for 'Toggle', 'Take', and 'Change'. Below these buttons is a table titled '>>> Previously Ordered'. The table has columns for 'Unit', 'Quantity', and 'Date'. The items listed are:

		Unit	Quantity	Date
1	3022265 CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	24/12/2012
2	3002096 CANON A95 DIGITAL	ea	10.00	24/12/2012
3	3104290 CANON BP-511/S14 LITH-ION BATTER	ea	20.00	24/12/2012
4	3022300 CANON MATTE 8.5x11 50	ea	12.00	24/12/2012
5	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	24/12/2012
6	0243138 NIKON SB-600 FLASH	ea	10.00	24/12/2012
7	0243140 NIKON SB-800 FLASH	ea	5.00	24/12/2012
8	3007230 NIKON EN-EL1 BATTERY	ea	12.00	24/12/2012
9	3007174 NIKON COOLPIX 8800	ea	3.00	24/12/2012
10	3022132 OLYMPUS P400 GLOSSY RIBBON_50	ea	10.00	24/12/2012
11	0150019 OLYMPUS STYLUS ZOOM 105 QD KIT	ea	2.00	24/12/2012
12	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	24/12/2012
13	3022131 OLYMPUS P400 EA4NE A4 PAPER 100	ea	5.00	24/12/2012
14	0150021 OLYMPUS STYLUS ZOOM 120 QD KIT	ea	5.00	24/12/2012
15	3008478 OLYMPUS Li-10B BATTERY	ea	10.00	24/12/2012

At the bottom of the window, there is a status bar with 'Ses' and a keyboard icon. A menu bar at the very bottom includes 'Nex', 'Pre', 'Add', 'Ins', 'Ed', and 'Del'.

Slide 9
Slide notes:

The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with 'Help', 'Submit', 'Quit', 'Functions', and 'Commands'. Below the menu bar is a toolbar with various icons. A tabbed interface is visible with tabs for '1 Console', '2 Order Items', '3 Prior Items', '4 Pref Bids', and '5 Q Hdrs'. The '3 Prior Items' tab is active. In the center, there are buttons for 'Toggle', 'Take', and 'Change'. Below these buttons is a table titled '>>> Previously Ordered'. The table has columns for 'Unit', 'Quantity', and 'Date'. The table contains 15 rows of data, with the 11th row highlighted. At the bottom of the window, there is a status bar with 'Ses' and a keyboard icon, and a row of buttons: 'Nex', 'Pre', 'Add', 'Ins', 'Ed', 'Del'.

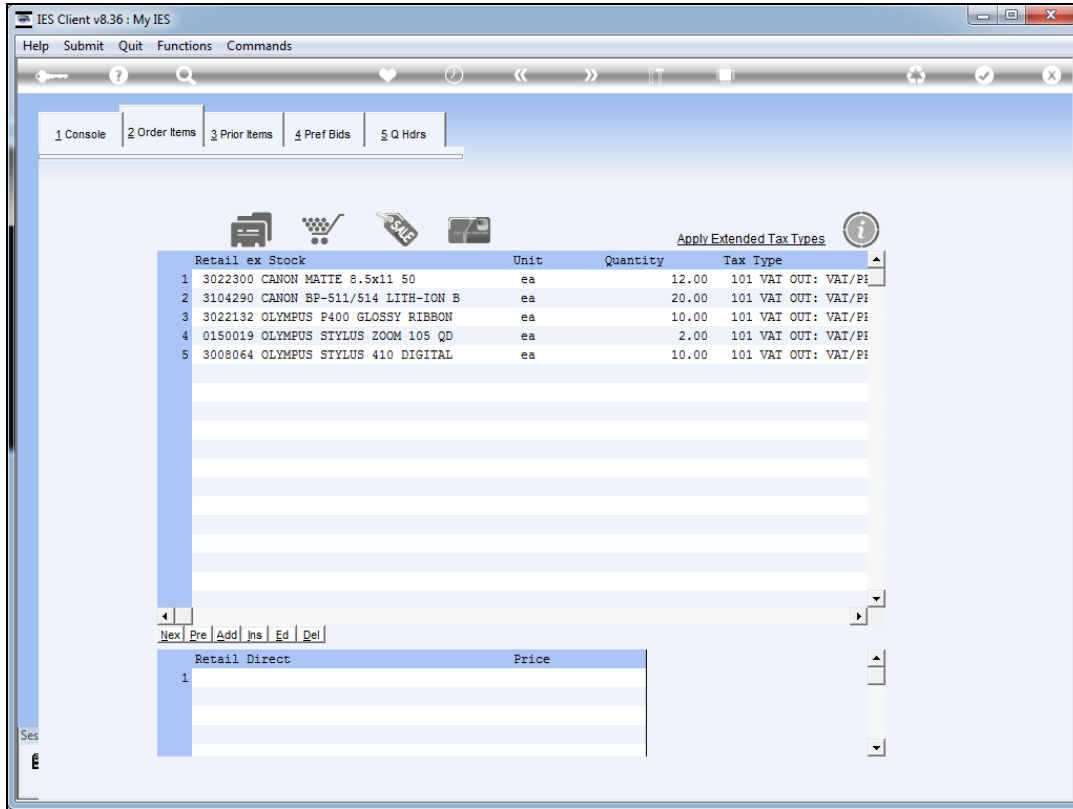
		Unit	Quantity	Date	
1	3022265	CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	24/12/2012
2	3002096	CANON A95 DIGITAL	ea	10.00	24/12/2012
3	3104290	CANON BP-511/S14 LITH-ION BAITER	ea	20.00	24/12/2012
4	3022300	CANON MATTE 8.5x11 50	ea	12.00	24/12/2012
5	3022308	CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	24/12/2012
6	0243138	NIKON SB-600 FLASH	ea	10.00	24/12/2012
7	0243140	NIKON SB-800 FLASH	ea	5.00	24/12/2012
8	3007230	NIKON EN-EL1 BATTERY	ea	12.00	24/12/2012
9	3007174	NIKON COOLPIX 8800	ea	3.00	24/12/2012
10	3022132	OLYMPUS P400 GLOSSY RIBBON 50	ea	10.00	24/12/2012
11	0150019	OLYMPUS STYLUS ZOOM 105 QD KIT	ea	2.00	24/12/2012
12	3008064	OLYMPUS STYLUS 410 DIGITAL	ea	10.00	24/12/2012
13	3022131	OLYMPUS P400 FA4NE A4 PAPER 100	ea	5.00	24/12/2012
14	0150021	OLYMPUS STYLUS ZOOM 120 QD KIT	ea	5.00	24/12/2012
15	3008478	OLYMPUS Li-10B BATTERY	ea	10.00	24/12/2012

Slide 10
Slide notes:

The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with 'Help', 'Submit', 'Quit', 'Functions', and 'Commands'. Below the menu bar is a toolbar with various icons. A tabbed interface is visible with tabs for '1 Console', '2 Order Items', '3 Prior Items', '4 Pref Bids', and '5 Q Hdrs'. The '3 Prior Items' tab is active. In the center, there are buttons for 'Toggle', 'Take', and 'Change'. Below these buttons is a table titled '>>> Previously Ordered'. The table has columns for 'Unit', 'Quantity', and 'Date'. The table contains 15 rows of data, with the 12th row highlighted. At the bottom left, there is a 'Ses' label and a small icon. At the bottom center, there is a navigation bar with buttons for 'Nex', 'Pre', 'Add', 'Ins', 'Ed', and 'Del'.

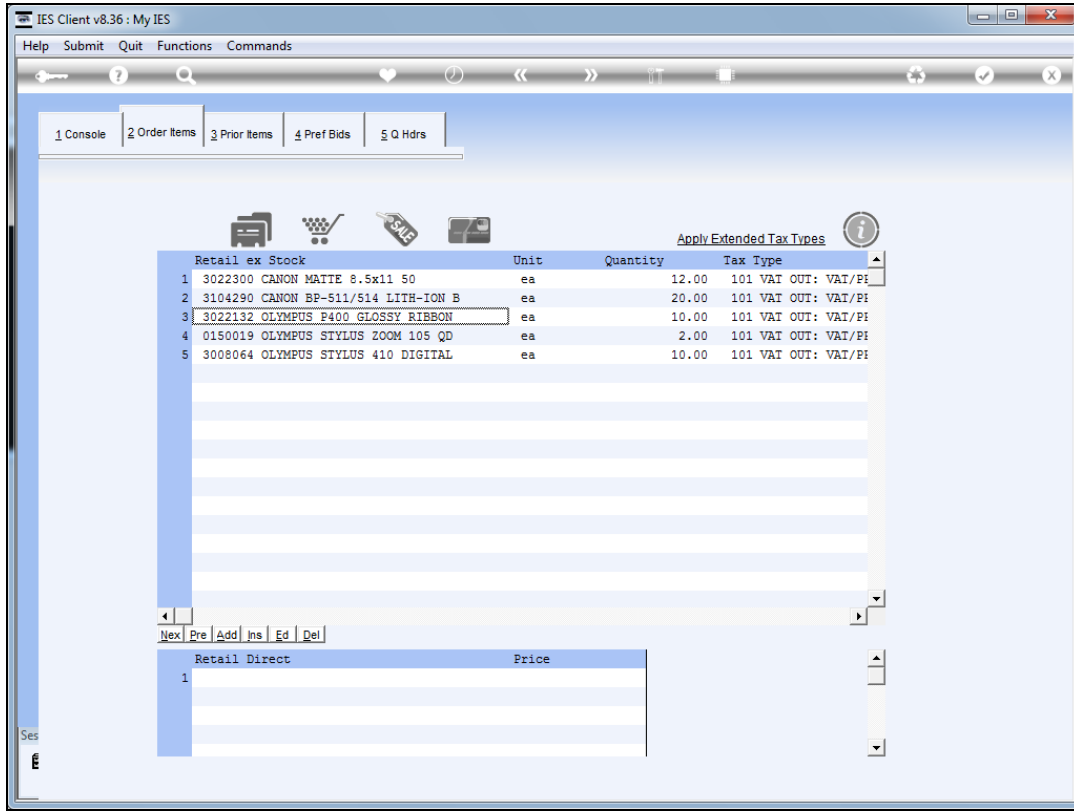
		Unit	Quantity	Date
1	3022265 CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	24/12/2012
2	3002096 CANON A95 DIGITAL	ea	10.00	24/12/2012
3	3104290 CANON BP-511/514 LITH-ION BATTER	ea	20.00	24/12/2012
4	3022300 CANON MATTE 8.5x11 50	ea	12.00	24/12/2012
5	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	24/12/2012
6	0243138 NIKON SB-600 FLASH	ea	10.00	24/12/2012
7	0243140 NIKON SB-800 FLASH	ea	5.00	24/12/2012
8	3007230 NIKON EN-EL1 BATTERY	ea	12.00	24/12/2012
9	3007174 NIKON COOLPIX 8800	ea	3.00	24/12/2012
10	3022132 OLYMPUS P400 GLOSSY RIBBON 50	ea	10.00	24/12/2012
11	0150019 OLYMPUS STYLUS ZOOM 105 QD KIT	ea	2.00	24/12/2012
12	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	24/12/2012
13	3022131 OLYMPUS P400 FA4NE A4 PAPER 100	ea	5.00	24/12/2012
14	0150021 OLYMPUS STYLUS ZOOM 120 QD KIT	ea	5.00	24/12/2012
15	3008478 OLYMPUS Li-10B BATTERY	ea	10.00	24/12/2012

Slide 11
Slide notes:



Slide 12

Slide notes: If we return to Order Items, we can see that the Prior Items that we dbl-clicked are also included. Of course, on this list we can change the quantities if different from what we auto selected. We can also easily delete Items here or make other changes.



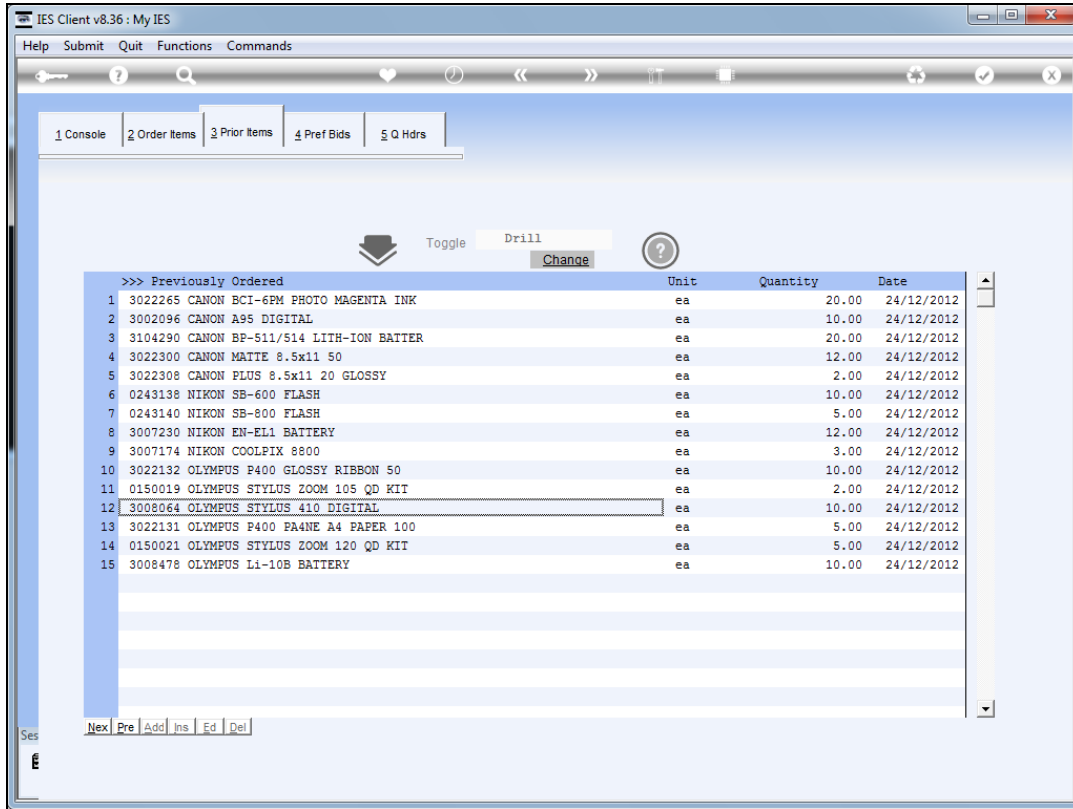
Slide 13

Slide notes: But first let's go back to Prior Items.

The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with 'Help', 'Submit', 'Quit', 'Functions', and 'Commands'. Below the menu bar is a toolbar with various icons. A tabbed interface shows '1 Console', '2 Order Items', '3 Prior Items', '4 Pref Bids', and '5 Q Hdrs'. The '3 Prior Items' tab is active, displaying a list of items under the heading '>>> Previously Ordered'. The list has columns for Item ID, Description, Unit, Quantity, and Date. Item 12, '3008064 OLYMPUS STYLUS 410 DIGITAL', is highlighted. Below the list is a toolbar with 'Nex', 'Pre', 'Add', 'Ins', 'Ed', and 'Del' buttons. The status bar at the bottom left shows 'Ses' and a cursor icon.

		Unit	Quantity	Date
1	3022265 CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	24/12/2012
2	3002096 CANON A95 DIGITAL	ea	10.00	24/12/2012
3	3104290 CANON BP-511/S14 LITH-ION BATTER	ea	20.00	24/12/2012
4	3022300 CANON MATTE 8.5x11 50	ea	12.00	24/12/2012
5	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	24/12/2012
6	0243138 NIKON SB-600 FLASH	ea	10.00	24/12/2012
7	0243140 NIKON SB-800 FLASH	ea	5.00	24/12/2012
8	3007230 NIKON EN-EL1 BATTERY	ea	12.00	24/12/2012
9	3007174 NIKON COOLPIX 8800	ea	3.00	24/12/2012
10	3022132 OLYMPUS P400 GLOSSY RIBBON 50	ea	10.00	24/12/2012
11	0150019 OLYMPUS STYLUS ZOOM 105 QD KIT	ea	2.00	24/12/2012
12	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	24/12/2012
13	3022131 OLYMPUS P400 FAANE A4 PAPER 100	ea	5.00	24/12/2012
14	0150021 OLYMPUS STYLUS ZOOM 120 QD KIT	ea	5.00	24/12/2012
15	3008478 OLYMPUS Li-10B BATTERY	ea	10.00	24/12/2012

Slide 14
Slide notes:



Slide 15

Slide notes: If we change the toggle to 'drill' then when we dbl-click a prior Item we are drilling into the history, rather than selecting it for ordering now.

IES Client v8.36 : My IES

Help Submit Quit Functions Commands

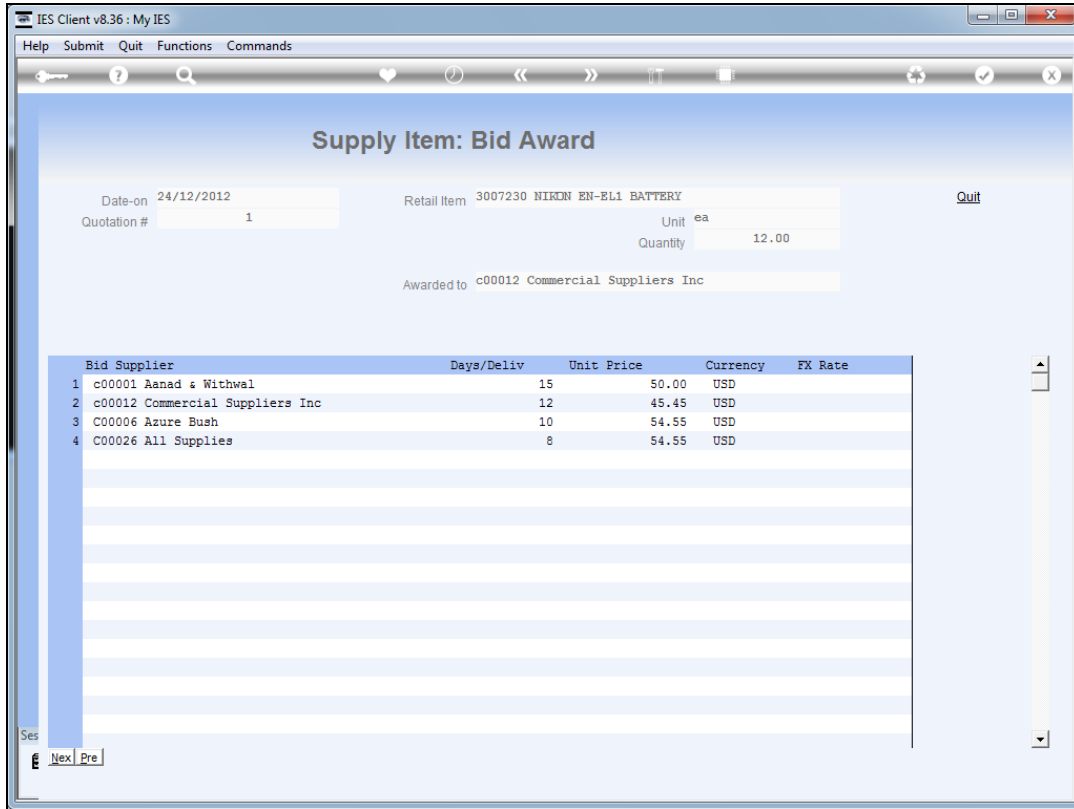
Supply Item: Bid Award

Date-on 24/12/2012 Retail Item 3007230 NIKON EN-BL1 BATTERY Unit ea
Quotation # 1 Quantity 12.00
Awarded to c00012 Commercial Suppliers Inc

Bid Supplier	Days/Deliv	Unit Price	Currency	FX Rate
1 c00001 Aanad & Withwal	15	50.00	USD	
2 c00012 Commercial Suppliers Inc	12	45.45	USD	
3 C00006 Azure Bush	10	54.55	USD	
4 C00026 All Supplies	8	54.55	USD	

Ses [Next] [Pre]

Slide 16
Slide notes:



Slide 17
Slide notes:

The screenshot shows the IES Client v8.36: My IES interface. At the top, there is a menu bar with 'Help', 'Submit', 'Quit', 'Functions', and 'Commands'. Below the menu bar is a toolbar with various icons. A tabbed interface is visible with tabs for '1 Console', '2 Order Items', '3 Prior Items', '4 Pref Bids', and '5 Q Hdrs'. The '2 Order Items' tab is active. In the center, there are buttons for 'Toggle', 'Drill', and 'Change'. Below these buttons is a table titled '>>> Previously Ordered'. The table has columns for 'Unit', 'Quantity', and 'Date'. The table contains 15 rows of data, with the 8th row highlighted. At the bottom left, there is a 'Ses' label and a keyboard shortcut indicator 'E'. At the bottom center, there is a navigation bar with buttons for 'Nex', 'Pre', 'Add', 'Ins', 'Ed', and 'Del'.

		Unit	Quantity	Date
1	3022265 CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	24/12/2012
2	3002096 CANON A95 DIGITAL	ea	10.00	24/12/2012
3	3104290 CANON BP-511/S14 LITH-ION BAITER	ea	20.00	24/12/2012
4	3022300 CANON MATTE 8.5x11 50	ea	12.00	24/12/2012
5	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	24/12/2012
6	0243138 NIKON SB-600 FLASH	ea	10.00	24/12/2012
7	0243140 NIKON SB-800 FLASH	ea	5.00	24/12/2012
8	3007230 NIKON EN-EL1 BATTERY	ea	12.00	24/12/2012
9	3007174 NIKON COOLPIX 8800	ea	3.00	24/12/2012
10	3022132 OLYMPUS P400 GLOSSY RIBBON 50	ea	10.00	24/12/2012
11	0150019 OLYMPUS STYLUS ZOOM 105 QD KIT	ea	2.00	24/12/2012
12	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	24/12/2012
13	3022131 OLYMPUS P400 EA4NE A4 PAPER 100	ea	5.00	24/12/2012
14	0150021 OLYMPUS STYLUS ZOOM 120 QD KIT	ea	5.00	24/12/2012
15	3008478 OLYMPUS Li-10B BATTERY	ea	10.00	24/12/2012

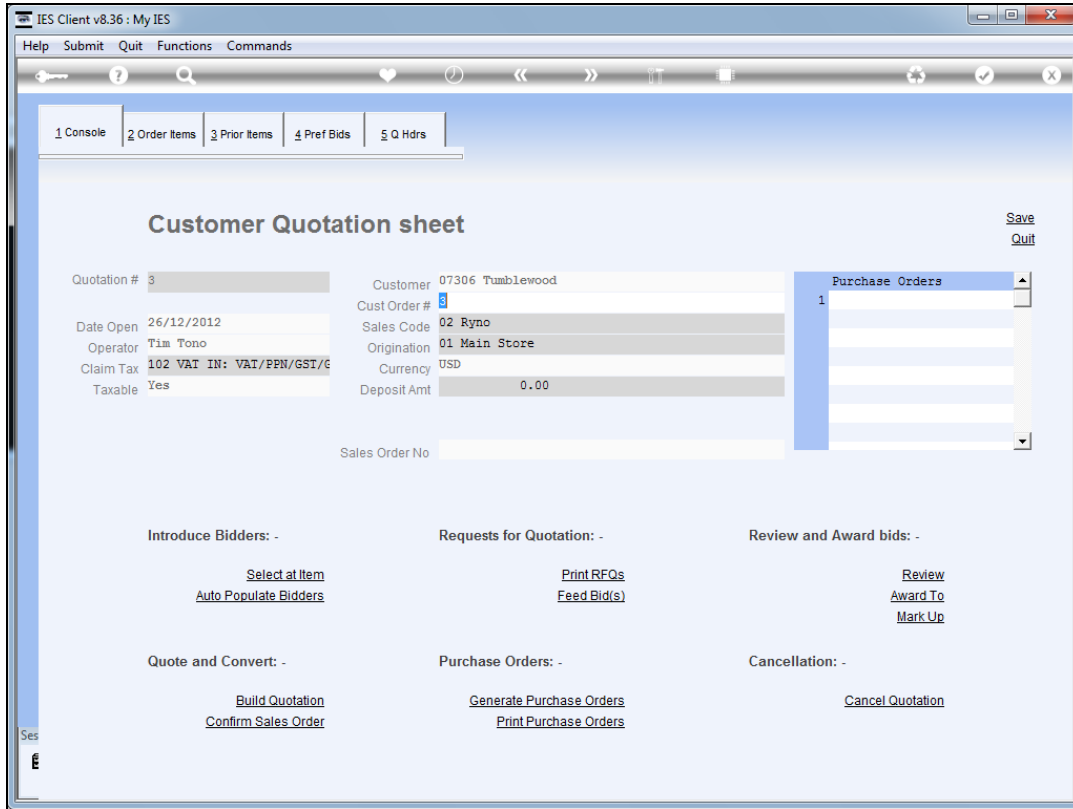
Slide 18
Slide notes:

The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with 'Help', 'Submit', 'Quit', 'Functions', and 'Commands'. Below the menu bar is a toolbar with various icons. A tabbed interface is visible with tabs for '1 Console', '2 Order Items', '3 Prior Items', '4 Pref Bids', and '5 Q Hdrs'. The '3 Prior Items' tab is active. In the center, there are buttons for 'Toggle', 'Drill', and 'Change'. Below these buttons is a table titled '>>> Previously Ordered'. The table has columns for 'Unit', 'Quantity', and 'Date'. The items listed are:

		Unit	Quantity	Date
1	3022265 CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	24/12/2012
2	3002096 CANON A95 DIGITAL	ea	10.00	24/12/2012
3	3104290 CANON BP-511/S14 LITH-ION BATTER	ea	20.00	24/12/2012
4	3022300 CANON MATTE 8.5x11 50	ea	12.00	24/12/2012
5	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	24/12/2012
6	0243138 NIKON SB-600 FLASH	ea	10.00	24/12/2012
7	0243140 NIKON SB-800 FLASH	ea	5.00	24/12/2012
8	3007230 NIKON EN-EL1 BATTERY	ea	12.00	24/12/2012
9	3007174 NIKON COOLPIX 8800	ea	3.00	24/12/2012
10	3022132 OLYMPUS P400 GLOSSY RIBBON 50	ea	10.00	24/12/2012
11	0150019 OLYMPUS STYLUS ZOOM 105 QD KIT	ea	2.00	24/12/2012
12	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	24/12/2012
13	3022131 OLYMPUS P400 EA4NE A4 PAPER 100	ea	5.00	24/12/2012
14	0150021 OLYMPUS STYLUS ZOOM 120 QD KIT	ea	5.00	24/12/2012
15	3008478 OLYMPUS Li-10B BATTERY	ea	10.00	24/12/2012

At the bottom of the window, there is a status bar with the text 'Ses' and a keyboard shortcut indicator 'E'. Below the table, there are navigation buttons: 'Nex', 'Pre', 'Add', 'Ins', 'Ed', and 'Del'.

Slide 19
Slide notes:



Slide 20
Slide notes:

The screenshot shows the IES Client v8.36: My IES interface. At the top, there is a menu bar with 'Help', 'Submit', 'Quit', 'Functions', and 'Commands'. Below the menu bar is a toolbar with various icons. A tabbed interface is visible with tabs for '1 Console', '2 Order Items', '3 Prior Items', '4 Pref Bids', and '5 Q Hdrs'. The '3 Prior Items' tab is active. In the center, there are buttons for 'Toggle', 'Ask', and 'Change'. Below these buttons is a table titled '>>> Previously Ordered'. The table has columns for 'Unit', 'Quantity', and 'Date'. The table contains 15 rows of data, with the 8th row highlighted. At the bottom left, there is a 'Ses' label and a small icon. At the bottom center, there is a navigation bar with buttons for 'Nex', 'Pre', 'Add', 'Ins', 'Ed', and 'Del'.

		Unit	Quantity	Date	
1	3022265	CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	24/12/2012
2	3002096	CANON A95 DIGITAL	ea	10.00	24/12/2012
3	3104290	CANON BP-511/S14 LITH-ION BAITER	ea	20.00	24/12/2012
4	3022300	CANON MATTE 8.5x11 50	ea	12.00	24/12/2012
5	3022308	CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	24/12/2012
6	0243138	NIKON SB-600 FLASH	ea	10.00	24/12/2012
7	0243140	NIKON SB-800 FLASH	ea	5.00	24/12/2012
8	3007230	NIKON EN-EL1 BATTERY	ea	12.00	24/12/2012
9	3007174	NIKON COOLPIX 8800	ea	3.00	24/12/2012
10	3022132	OLYMPUS P400 GLOSSY RIBBON 50	ea	10.00	24/12/2012
11	0150019	OLYMPUS STYLUS ZOOM 105 QD KIT	ea	2.00	24/12/2012
12	3008064	OLYMPUS STYLUS 410 DIGITAL	ea	10.00	24/12/2012
13	3022131	OLYMPUS P400 FAANE A4 PAPER 100	ea	5.00	24/12/2012
14	0150021	OLYMPUS STYLUS ZOOM 120 QD KIT	ea	5.00	24/12/2012
15	3008478	OLYMPUS Li-10B BATTERY	ea	10.00	24/12/2012

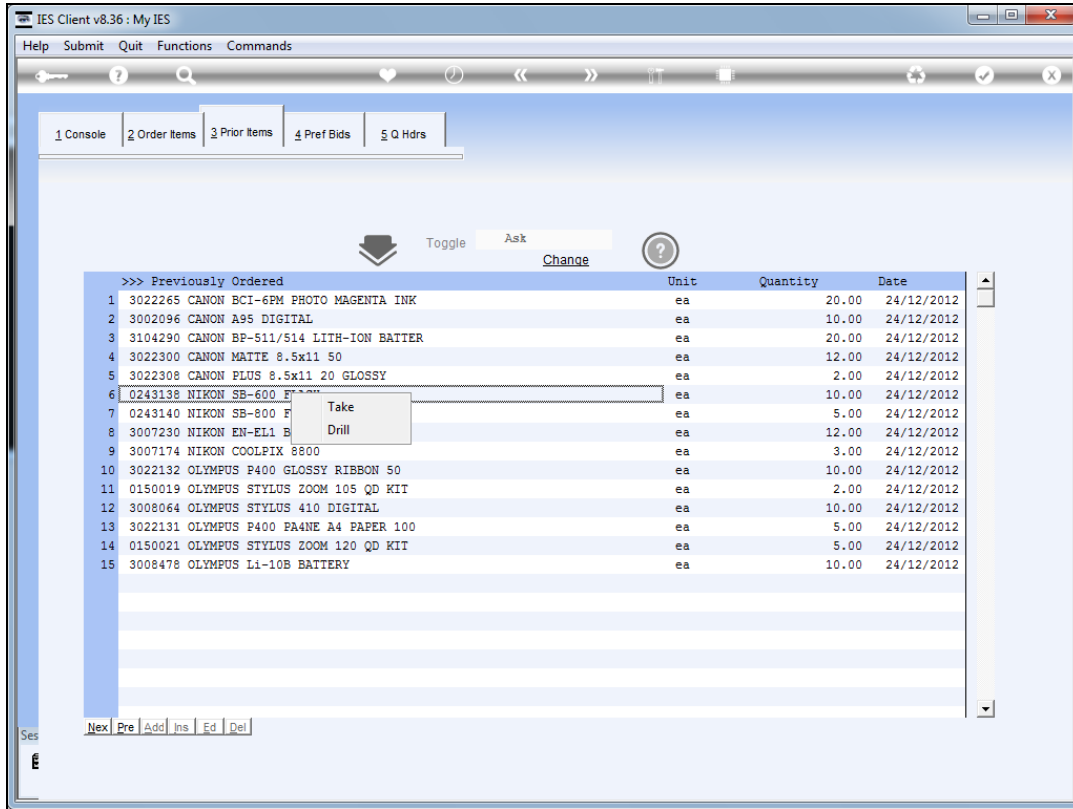
Slide 21
Slide notes:

The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with 'Help', 'Submit', 'Quit', 'Functions', and 'Commands'. Below the menu bar is a toolbar with various icons. A tabbed interface is visible with tabs for '1 Console', '2 Order Items', '3 Prior Items', '4 Pref Bids', and '5 Q Hdrs'. The '3 Prior Items' tab is active. In the center, there are buttons for 'Toggle', 'Ask', and 'Change'. Below these is a table titled '>>> Previously Ordered'. The table has columns for 'Unit', 'Quantity', and 'Date'. The items listed are:

		Unit	Quantity	Date
1	3022265 CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	24/12/2012
2	3002096 CANON A95 DIGITAL	ea	10.00	24/12/2012
3	3104290 CANON BP-511/S14 LITH-ION BAITER	ea	20.00	24/12/2012
4	3022300 CANON MATTE 8.5x11 50	ea	12.00	24/12/2012
5	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	24/12/2012
6	0243138 NIKON SB-600 FLASH	ea	10.00	24/12/2012
7	0243140 NIKON SB-800 FLASH	ea	5.00	24/12/2012
8	3007230 NIKON EN-EL1 BATTERY	ea	12.00	24/12/2012
9	3007174 NIKON COOLPIX 8800	ea	3.00	24/12/2012
10	3022132 OLYMPUS P400 GLOSSY RIBBON 50	ea	10.00	24/12/2012
11	0150019 OLYMPUS STYLUS ZOOM 105 QD KIT	ea	2.00	24/12/2012
12	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	24/12/2012
13	3022131 OLYMPUS P400 EA4NE A4 PAPER 100	ea	5.00	24/12/2012
14	0150021 OLYMPUS STYLUS ZOOM 120 QD KIT	ea	5.00	24/12/2012
15	3008478 OLYMPUS Li-10B BATTERY	ea	10.00	24/12/2012

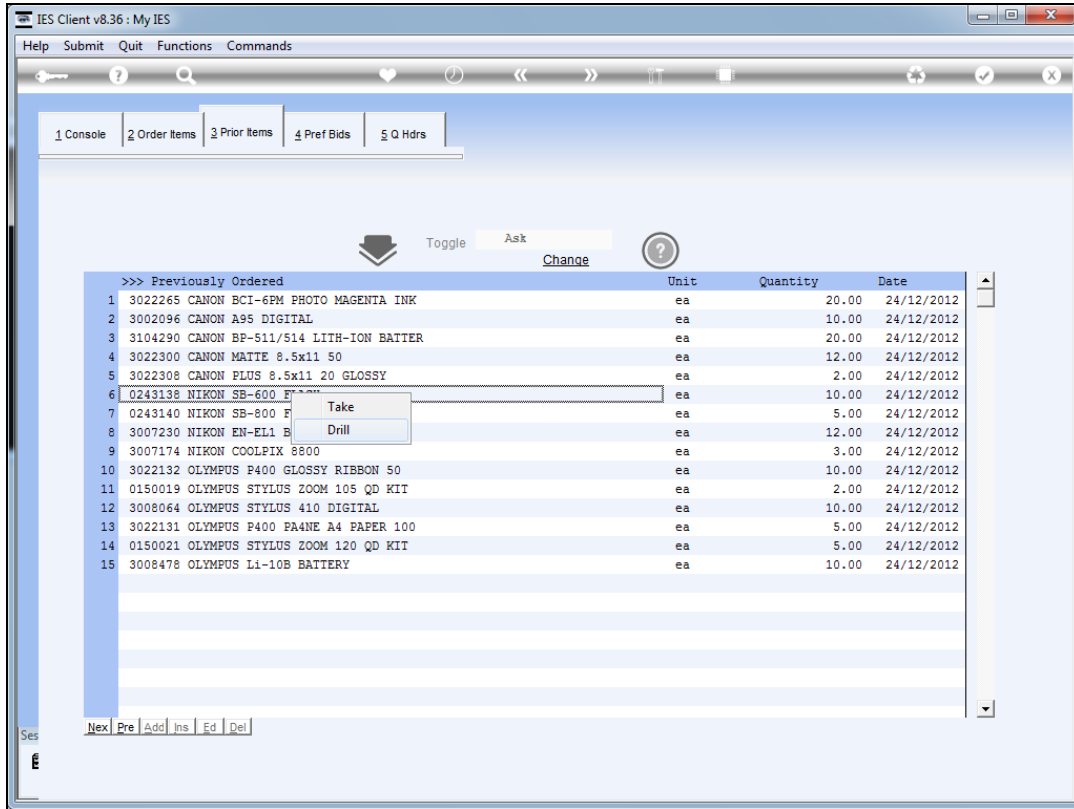
At the bottom of the window, there is a status bar with 'Ses' and a keyboard icon. A small menu bar at the bottom of the table area includes 'Nex', 'Pre', 'Add', 'Ins', 'Ed', and 'Del'.

Slide 22
Slide notes:

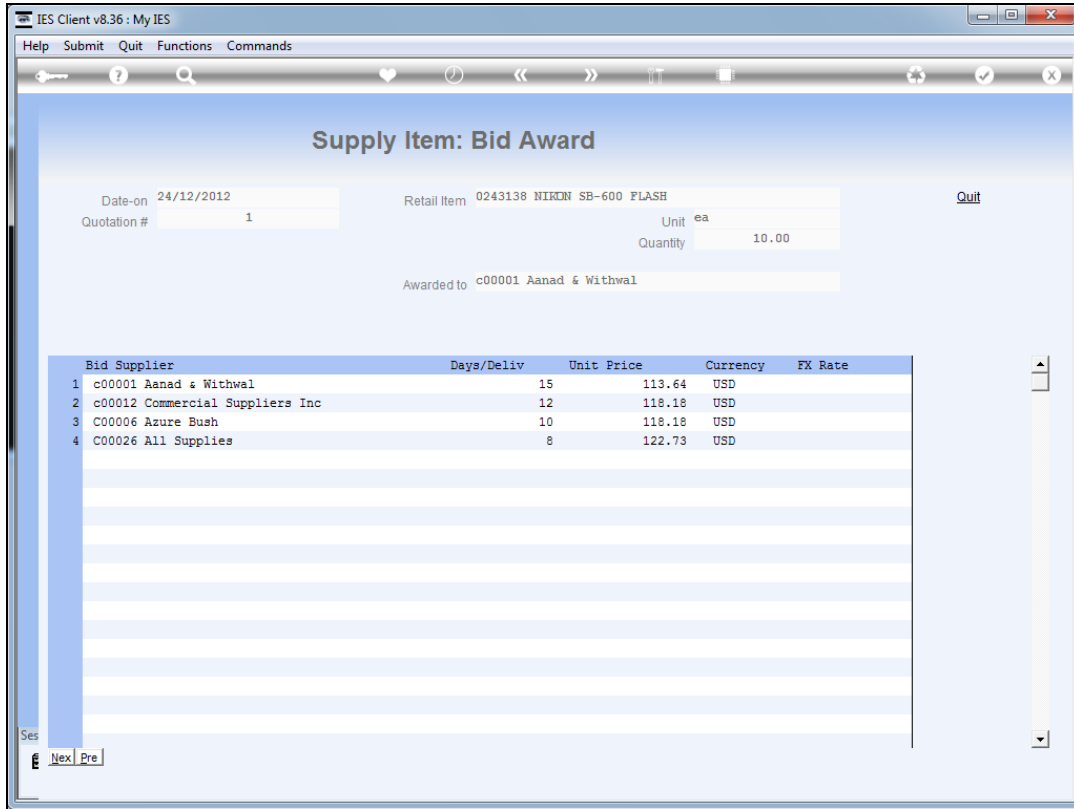


Slide 23

Slide notes: And if we change the toggle to 'ask', then we have a choice each time we click a Prior Item. So the toggle can be set to behave as may suit us at the time.



Slide 24
Slide notes:



Slide 25
Slide notes:

The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with 'Help', 'Submit', 'Quit', 'Functions', and 'Commands'. Below the menu bar is a toolbar with various icons. A tabbed interface is visible with tabs for '1 Console', '2 Order Items', '3 Prior Items', '4 Pref Bids', and '5 Q Hdrs'. The '3 Prior Items' tab is active. In the center, there are buttons for 'Toggle', 'Ask', and 'Change'. Below these buttons is a table titled '>>> Previously Ordered'. The table has columns for 'Unit', 'Quantity', and 'Date'. The items listed are:

	Unit	Quantity	Date
1 3022265 CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	24/12/2012
2 3002096 CANON A95 DIGITAL	ea	10.00	24/12/2012
3 3104290 CANON BP-511/S14 LITH-ION BATTER	ea	20.00	24/12/2012
4 3022300 CANON MATTE 8.5x11 50	ea	12.00	24/12/2012
5 3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	24/12/2012
6 0243138 NIKON SB-600 FLASH	ea	10.00	24/12/2012
7 0243140 NIKON SB-800 FLASH	ea	5.00	24/12/2012
8 3007230 NIKON EN-EL1 BATTERY	ea	12.00	24/12/2012
9 3007174 NIKON COOLPIX 8800	ea	3.00	24/12/2012
10 3022132 OLYMPUS P400 GLOSSY RIBBON 50	ea	10.00	24/12/2012
11 0150019 OLYMPUS STYLUS ZOOM 105 QD KIT	ea	2.00	24/12/2012
12 3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	24/12/2012
13 3022131 OLYMPUS P400 FA4NE A4 PAPER 100	ea	5.00	24/12/2012
14 0150021 OLYMPUS STYLUS ZOOM 120 QD KIT	ea	5.00	24/12/2012
15 3008478 OLYMPUS Li-10B BATTERY	ea	10.00	24/12/2012

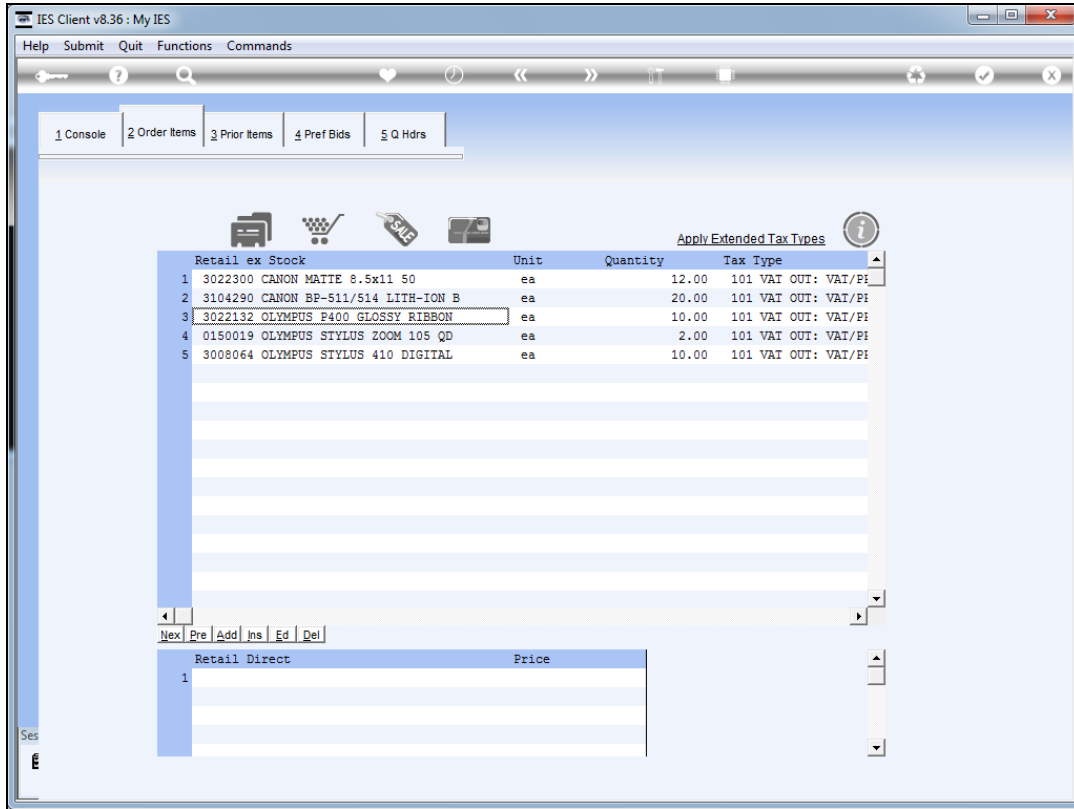
At the bottom of the window, there is a status bar with 'Ses' and a keyboard shortcut indicator 'E'. Below the table, there are navigation buttons: 'Nex', 'Pre', 'Add', 'Ins', 'Ed', and 'Del'.

Slide 26
Slide notes:

The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with 'Help', 'Submit', 'Quit', 'Functions', and 'Commands'. Below the menu bar is a toolbar with various icons. A tabbed interface is visible with tabs for '1 Console', '2 Order Items', '3 Prior Items', '4 Pref Bids', and '5 Q Hdrs'. The '3 Prior Items' tab is active. In the center, there are buttons for 'Toggle', 'Ask', and 'Change'. Below these buttons is a table titled '>>> Previously Ordered'. The table has columns for 'Unit', 'Quantity', and 'Date'. The table contains 15 rows of data, with the 6th row highlighted. At the bottom left, there is a 'Ses' label and a small icon. At the bottom center, there is a navigation bar with buttons for 'Nex', 'Pre', 'Add', 'Ins', 'Ed', and 'Del'.

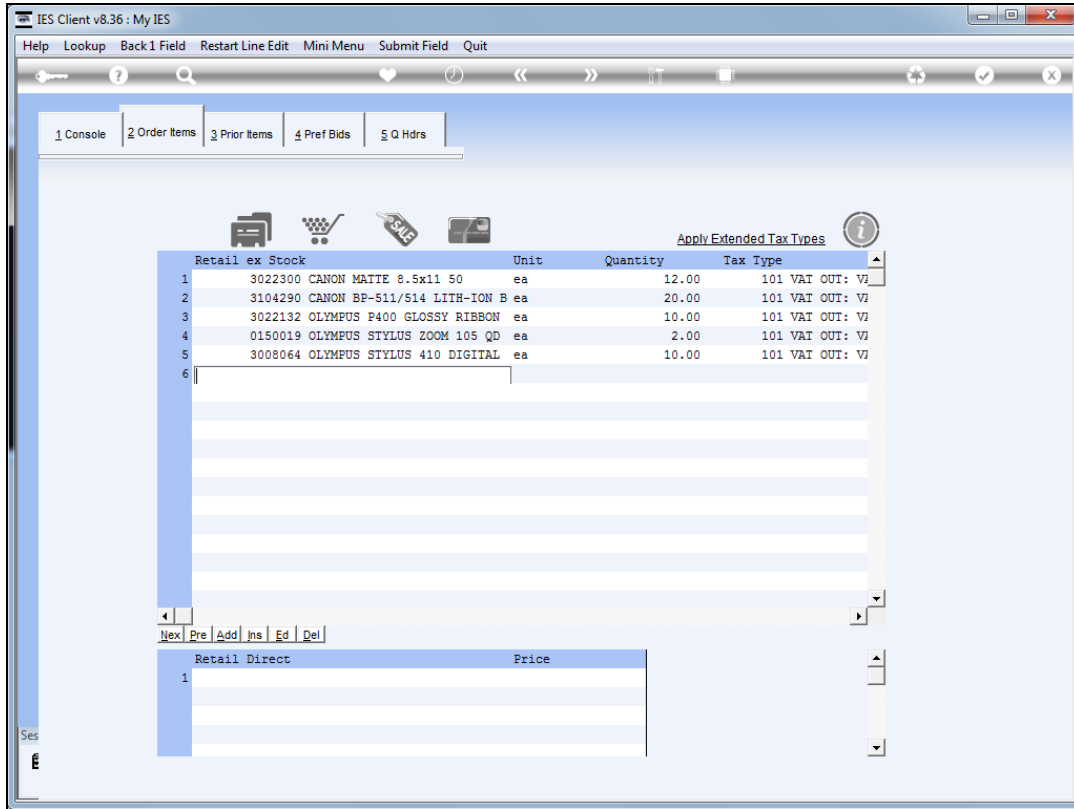
		Unit	Quantity	Date
1	3022265 CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	24/12/2012
2	3002096 CANON A95 DIGITAL	ea	10.00	24/12/2012
3	3104290 CANON BP-511/S14 LITH-ION BATTER	ea	20.00	24/12/2012
4	3022300 CANON MATTE 8.5x11 50	ea	12.00	24/12/2012
5	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	24/12/2012
6	0243138 NIKON SB-600 FLASH	ea	10.00	24/12/2012
7	0243140 NIKON SB-800 FLASH	ea	5.00	24/12/2012
8	3007230 NIKON EN-EL1 BATTERY	ea	12.00	24/12/2012
9	3007174 NIKON COOLPIX 8800	ea	3.00	24/12/2012
10	3022132 OLYMPUS P400 GLOSSY RIBBON 50	ea	10.00	24/12/2012
11	0150019 OLYMPUS STYLUS ZOOM 105 QD KIT	ea	2.00	24/12/2012
12	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	24/12/2012
13	3022131 OLYMPUS P400 FAANE A4 PAPER 100	ea	5.00	24/12/2012
14	0150021 OLYMPUS STYLUS ZOOM 120 QD KIT	ea	5.00	24/12/2012
15	3008478 OLYMPUS Li-10B BATTERY	ea	10.00	24/12/2012

Slide 27
Slide notes:



Slide 28

Slide notes: Back at our new Order Items, we can also select from the Retail Catalog any Item we wish to include.



Slide 29
Slide notes:

IES Client v8.36 : My IES

Help Lookup Back 1 Field Restart Line Edit Mini Menu Submit Field Quit

1 Console 2 Order Items 3 Prior Items 4 Pref Bids 5 Q Hdrs

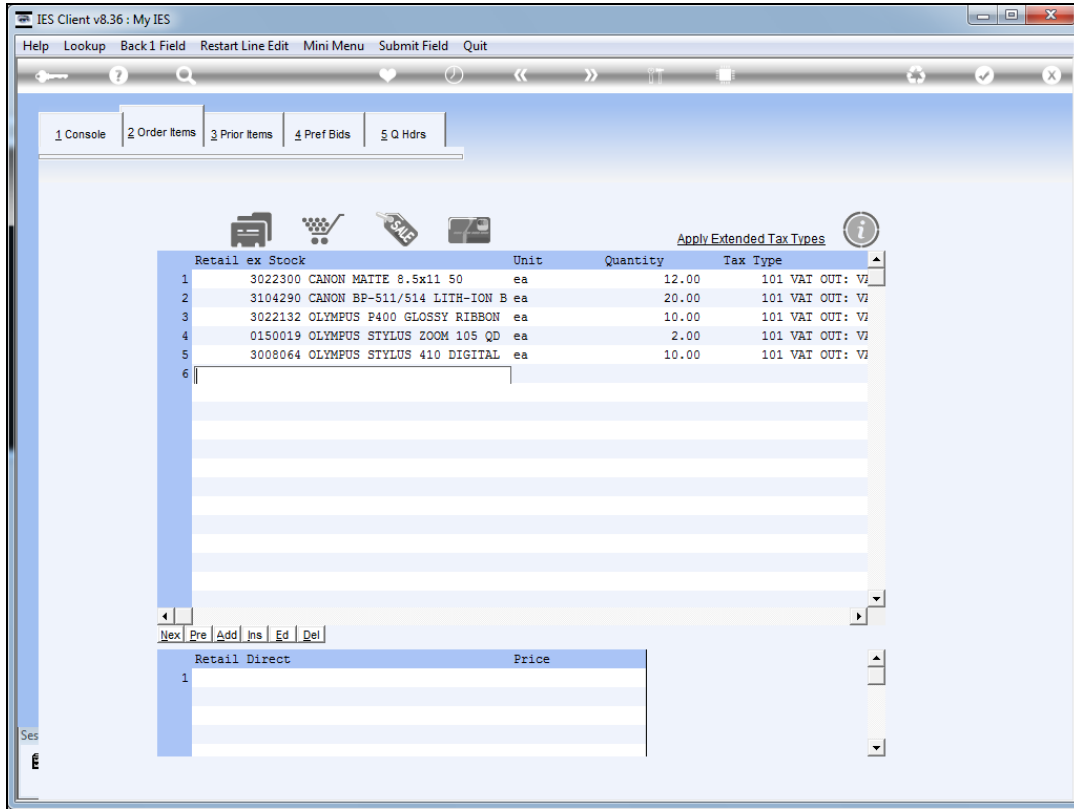
Apply Extended Tax Types

	Retail ex Stock	Unit	Quantity	Tax Type
1	3022300 CANON MAITE e.5x11 50	ea	12.00	101 VAT OUT: VJ
2	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	101 VAT OUT: VJ
3	3022132 OLYMPUS P400 GLOSSY RIBBON	ea	10.00	101 VAT OUT: VJ
4	0150019 OLYMPUS STYLUS ZOOM 105 QD	ea	2.00	101 VAT OUT: VJ
5	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	101 VAT OUT: VJ
6				

Nex Pre Add Ins Ed Del

Retail Direct	Price
1	

Slide 30
Slide notes:



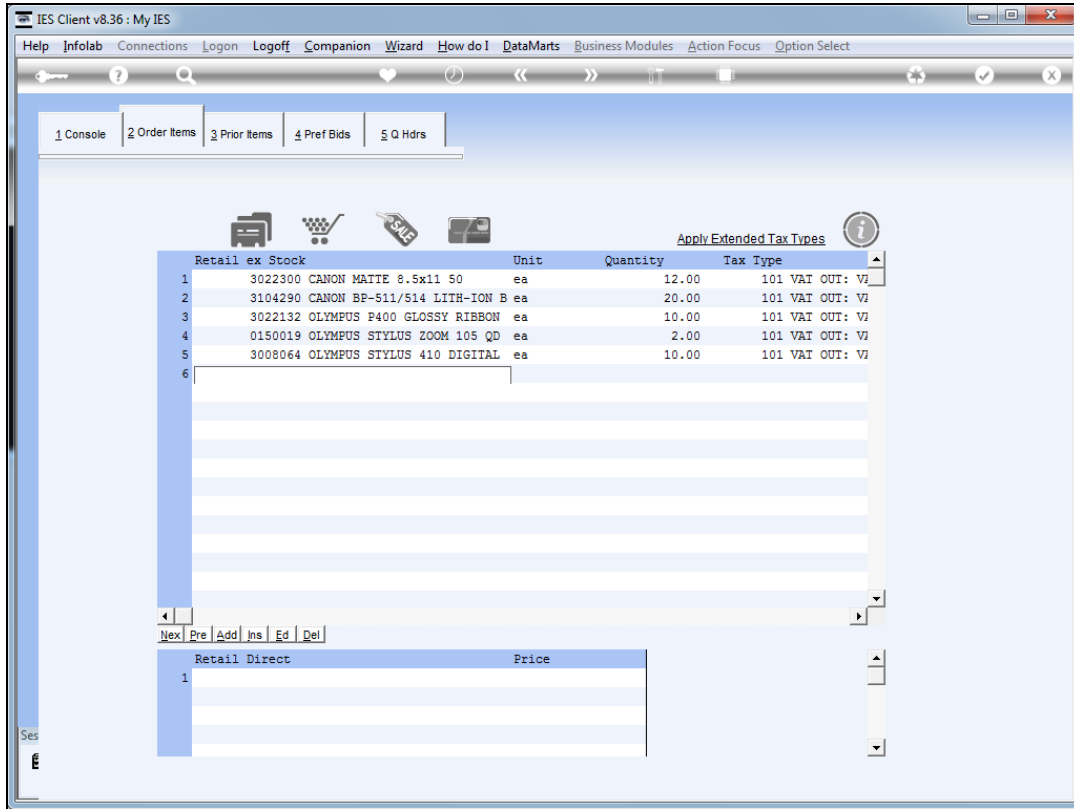
Slide 31
Slide notes:

The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with options like Help, Infolab, Connections, Logon, Logoff, Companion, Wizard, How do I, DataMarts, Business Modules, Action Focus, and Option Select. Below the menu is a toolbar with icons for home, search, and navigation. A tabbed interface shows '2 Order Items' selected. A table at the top displays 'Retail ex Stock' with columns for Unit, Quantity, and Tax Type. The main focus is a 'SINGLE SELECT: values found ...' dialog box containing a table of catalog items. Below this dialog is a 'Retail Direct' table with a single row and a 'Price' column.

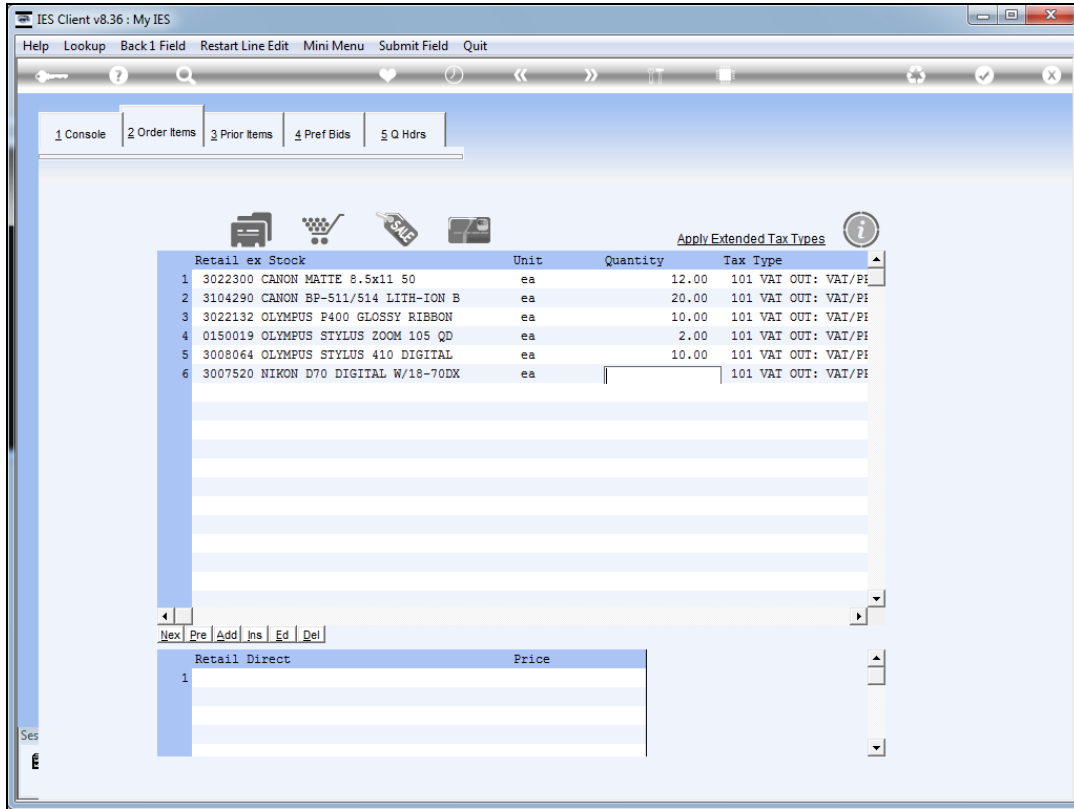
catalog item	price	oh	ohall	order
1 3007174 NIKON COOLPIX 8800	1,199.96	0	0	3
2 3007232 NIKON EN-EL3 BATTERY	53.96	0	0	0
3 0244450 NIKON ML-L3 REMOTE	17.96	0	0	0
4 3007064 NIKON COOLPIX 5200	503.96	0	0	0
5 3007059 NIKON COOLPIX 4800	527.96	0	0	0
6 3007230 NIKON EN-EL1 BATTERY	53.96	0	0	12
7 0241640 # NIKON 70-300MM F4-5.6 AF-G BLK	179.96	0	0	0
8 3007058 NIKON COOLPIX 4100	363.00	0	0	0
9 3007520 NIKON D70 DIGITAL W/18-70DX	1,736.96	0	0	0
10 0243140 NIKON SB-800 FLASH	527.96	0	0	5
11 01000027 Camera Nikon 5535	150.00	0	0	0
12 0243138 NIKON SB-600 FLASH	333.00	0	0	10

Retail Direct	Price
1	

Slide 32
Slide notes:



Slide 33
Slide notes:



Slide 34
Slide notes:

IES Client v8.36 : My IES

Help Lookup Back 1 Field Restart Line Edit Mini Menu Submit Field Quit

1 Console 2 Order Items 3 Prior Items 4 Pref Bids 5 Q Hdrs

Apply Extended Tax Types

	Retail ex Stock	Unit	Quantity	Tax Type
1	3022300 CANON MAITE e.5x11 50	ea	12.00	101 VAT OUT: VJ
2	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	101 VAT OUT: VJ
3	3022132 OLYMPUS P400 GLOSSY RIBBON	ea	10.00	101 VAT OUT: VJ
4	0150019 OLYMPUS STYLUS ZOOM 105 QD	ea	2.00	101 VAT OUT: VJ
5	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	101 VAT OUT: VJ
6	3007520 NIKON D70 DIGITAL W/18-70DX	ea	2.00	101 VAT OUT: VJ
7				

Nex Pre Add Ins Ed Del

Retail Direct	Price
1	

Slide 35
Slide notes:

The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with options like Help, Infolab, Connections, Logon, Logoff, Companion, Wizard, How do I, DataMarts, Business Modules, Action Focus, and Option Select. Below the menu bar is a toolbar with various icons. The main window displays a 'Retail ex Stock' table with columns for Unit, Quantity, and Tax Type. A 'SINGLE SELECT: values found ...' dialog box is open, showing a list of catalog items with columns for catalog item, price, oh, ohall, and order. The items listed include Nikon Coolpix 8800, Nikon EN-EL3 Battery, Nikon ML-L3 Remote, Nikon Coolpix 5200, Nikon Coolpix 4800, Nikon EN-EL1 Battery, Nikon 70-300mm F4-5.6 AF-G Blk, Nikon Coolpix 4100, Nikon D70 Digital w/18-70DX, Nikon SB-800 Flash, Camera Nikon 5535, and Nikon SB-600 Flash. Below the dialog box, there is a 'Retail Direct' table with a single row for item 1.

catalog item	price	oh	ohall	order
1 3007174 NIKON COOLPIX 8800	1,199.96	0	0	3
2 3007232 NIKON EN-EL3 BATTERY	53.96	0	0	0
3 0244450 NIKON ML-L3 REMOTE	17.96	0	0	0
4 3007064 NIKON COOLPIX 5200	503.96	0	0	0
5 3007059 NIKON COOLPIX 4800	527.96	0	0	0
6 3007230 NIKON EN-EL1 BATTERY	53.96	0	0	12
7 0241640 # NIKON 70-300MM F4-5.6 AF-G BLK	179.96	0	0	0
8 3007058 NIKON COOLPIX 4100	363.00	0	0	0
9 3007520 NIKON D70 DIGITAL W/18-70DX	1,736.96	0	0	0
10 0243140 NIKON SB-800 FLASH	527.96	0	0	5
11 01000027 Camera Nikon 5535	150.00	0	0	0
12 0243138 NIKON SB-600 FLASH	333.00	0	0	10

Retail Direct	Price
1	

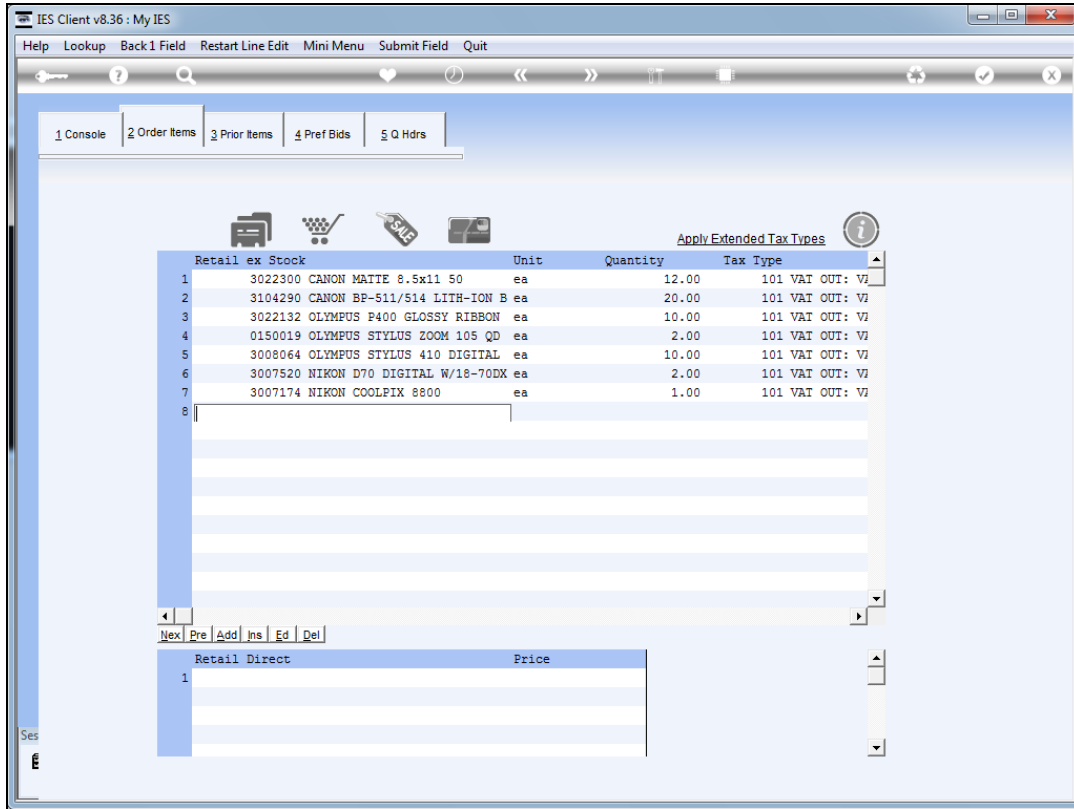
Slide 36
Slide notes:

The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with options: Help, Infobab, Connections, Logon, Logoff, Companion, Wizard, How do I, DataMarts, Business Modules, Action Focus, and Option Select. Below the menu bar is a toolbar with various icons. A tabbed interface is visible with tabs for '1 Console', '2 Order Items', '3 Prior Items', '4 Pref Bids', and '5 Q Hdrs'. The '2 Order Items' tab is active, displaying a table of items. The table has columns for 'Retail ex Stock', 'Unit', 'Quantity', and 'Tax Type'. There are also icons for a printer, a shopping cart, a 'SALE' tag, and a credit card. A button labeled 'Apply Extended Tax Types' is located to the right of the table. Below the table, there are navigation buttons: 'Nex', 'Pre', 'Add', 'Ins', 'Ed', and 'Del'. At the bottom left, there is a 'Ses' label and a small icon.

	Retail ex Stock	Unit	Quantity	Tax Type
1	3022300 CANON MAITE e.5x11 50	ea	12.00	101 VAT OUT: VJ
2	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	101 VAT OUT: VJ
3	3022132 OLYMPUS P400 GLOSSY RIBBON	ea	10.00	101 VAT OUT: VJ
4	0150019 OLYMPUS STYLUS ZOOM 105 QD	ea	2.00	101 VAT OUT: VJ
5	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	101 VAT OUT: VJ
6	3007520 NIKON D70 DIGITAL W/18-70DX	ea	2.00	101 VAT OUT: VJ
7				

Retail Direct	Price
1	

Slide 37
Slide notes:



Slide 38

Slide notes: And if it is an entirely new Item, which we have never ordered or supplied before, then we can create it from here by typing "new".

The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with options: Help, Lookup, Back 1 Field, Restart Line Edit, Mini Menu, Submit Field, and Quit. Below the menu bar is a toolbar with icons for search, home, and navigation. A tabbed interface is visible with tabs for '1 Console', '2 Order Items', '3 Prior Items', '4 Pref Bids', and '5 Q Hdrs'. The main area contains a table with the following data:

	Retail ex Stock	Unit	Quantity	Tax Type
1	3022300 CANON MATTE 8.5x11 50	ea	12.00	101 VAT OUT: V
2	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	101 VAT OUT: V
3	3022132 OLYMPUS P400 GLOSSY RIBBON	ea	10.00	101 VAT OUT: V
4	0150019 OLYMPUS STYLUS ZOOM 105 QD	ea	2.00	101 VAT OUT: V
5	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	101 VAT OUT: V
6	3007520 NIKON D70 DIGITAL W/18-70DX	ea	2.00	101 VAT OUT: V
7	3007174 NIKON COOLPIX 8800	ea	1.00	101 VAT OUT: V
8				

Below the main table, there is a smaller table with the following data:

Retail Direct	Price
1	

Slide 39
Slide notes:

The screenshot shows the IES Client v8.36: My IES interface. At the top, there is a menu bar with options: Help, Infobab, Connections, Logon, Logoff, Companion, Wizard, How do I, DataMarts, Business Modules, Action Focus, and Option Select. Below the menu bar is a toolbar with icons for search, home, and navigation. A tabbed interface shows '2 Order Items' selected. The main area contains a table with the following data:

	Retail ex Stock	Unit	Quantity	Tax Type
1	3022300 CANON MAITE e.5x11 50	ea	12.00	101 VAT OUT: VJ
2	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	101 VAT OUT: VJ
3	3022132 OLYMPUS P400 GLOSSY RIBBON	ea	10.00	101 VAT OUT: VJ
4	0150019 OLYMPUS STYLUS ZOOM 105 QD	ea	2.00	101 VAT OUT: VJ
5	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	101 VAT OUT: VJ
6	3007520 NIKON D70 DIGITAL W/18-70DX	ea	2.00	101 VAT OUT: VJ
7	3007174 NIKON COOLPIX 8800	ea	1.00	101 VAT OUT: VJ
8				

Below the table, there are navigation buttons: Nex, Pre, Add, Ins, Ed, Del. A small table below that shows 'Retail Direct' and 'Price' with a single row containing the number '1'. The bottom left corner of the window has 'Ses' and a small icon.

Slide 40
Slide notes:

new Stock Item

Stock Account: XP000021
Description: Any
Catalog Group: 1 Group 1
Sub Group: 1 Sub Group 1
Sub Sub Group: 001 SS Group 001
Master Bin:
Indicator: f
Negative Issue: n

Internal Unit: ea EACH
Unit Of Order: 1 ea EACH

Taxable ?
 Order From Any Supplier ?
 Attracts Import Duties ?

Retail Price: 0.00

Recommended Suppliers			
	Supplier Stock Code	Source Price	Supplier Description
1		0.00	

Auto Complete Stores

Stores	Oc	Profit	Pricing	Minimum	Maximum	Re-Order	Re-Ord Qty
1	01 Main Store	OPEN	def Default	a	0.00	0.00	0.00

Slide 41
Slide notes:

new Stock Item

Stock Account: XP000021
Description: n for inclusion, this is an exmple only.
Catalog Group: 1 Group 1
Sub Group: 1 Sub Group 1
Sub Sub Group: 001 SS Group 001
Master Bin:
Indicator: f
Negative Issue: n

Internal Unit: ea EACH
Unit Of Order: 1 ea EACH

Taxable ?
 Order From Any Supplier ?
 Attracts Import Duties ?

Retail Price: 0.00

Recommended Suppliers	Supplier Stock Code	Source Price	Supplier Description
1		0.00	

Auto Complete Stores

Stores	Oc	Profit	Pricing	Minimum	Maximum	Re-Order	Re-Ord Qty
1	01 Main Store	OPEN	def Default	a	0.00	0.00	0.00

Slide 42
Slide notes:

IES Client v8.36 : My IES

Help Submit Quit Functions Commands

1 Main 2 Price 3 Stores

RETAIL CATALOG

Catalog Key XP000021
XP000021

Save
Quit

1 SETTINGS

Barcode Number
Description Make a brand new Item for inclusion, this is an
Transaction Status open
 Non Returnable Use Extended Tax Types

Tax Parameter 101 VAT OUI: VAT/PPN/GST/GCT
Accounts Route 02 Sales Income
Unit Of Sale ea EACH
BOM Item
Sell Only in Kit

2 STOCK TRACKING

Batch Number
 Serial Number
 Matrix
 None

3 CATALOG HIERARCHY

Group 1 Group 1
Sub Group 1 Group 1
Sub Sub Group 1 Sub Group 1
Category 1: OTHER

Last Upd By Tim Tono
Last Upd 26/12/2012

Slide 43
Slide notes:

IES Client v8.36 : My IES

Help Submit Quit Functions Commands

1 Main 2 Price 3 Stores

RETAIL CATALOG

Catalog Key XP000021
XP000021

[Save](#)
[Quit](#)

1 SETTINGS

Barcode Number
Description: Make a brand new Item for inclusion, this is an
Transaction Status: open
 Non Returnable Use Extended Tax Types

Tax Parameter: 101 VAT OUI: VAT/PPN/GST/GCT
Accounts Route: 02 Sales Income
Unit Of Sale: ea EACH
BOM Item
Sell Only in Kit

2 STOCK TRACKING

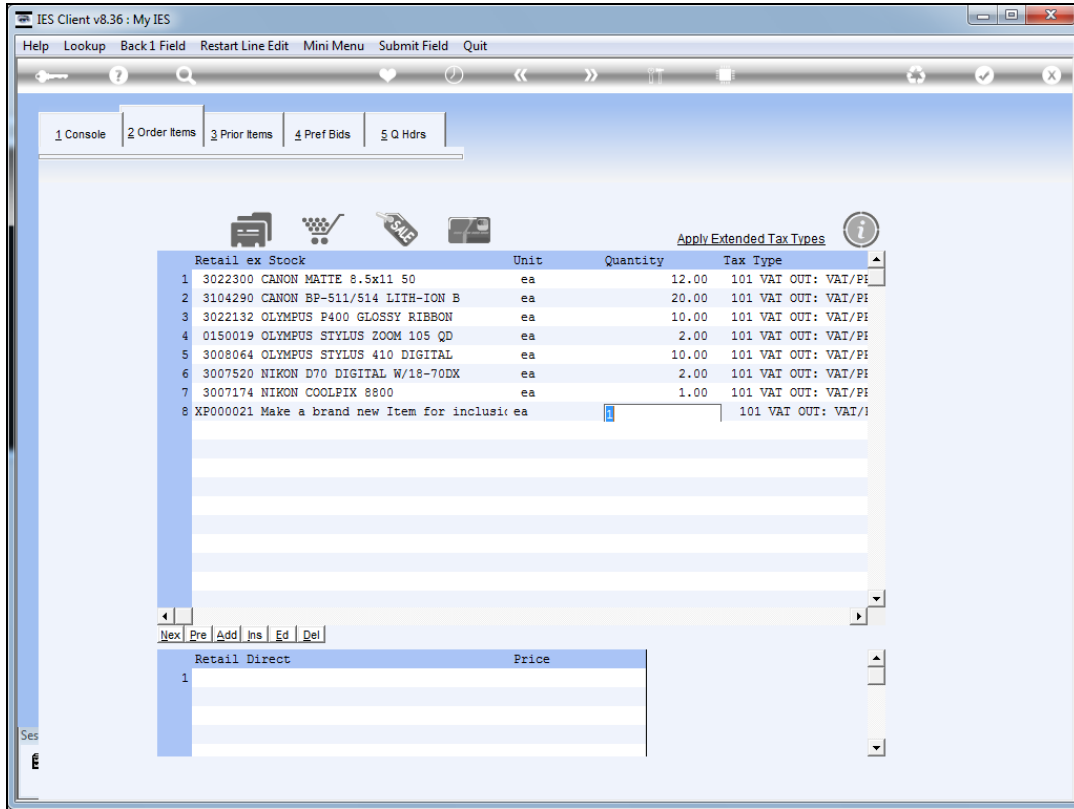
Batch Number
 Serial Number
 Matrix
 None

3 CATALOG HIERARCHY

Group: 1 Group 1
Sub Group: 1 Group 1
Sub Sub Group: 1 Sub Group 1
Category: 1: OTHER

Last Upd By: Tim Tono
Last Upd: 26/12/2012

Slide 44
Slide notes:



Slide 45
Slide notes:

The screenshot shows the IES Client v8.36: My IES interface. At the top, there is a menu bar with options: Help, Lookup, Back 1 Field, Restart Line Edit, Mini Menu, Submit Field, and Quit. Below the menu bar is a toolbar with icons for search, home, back, forward, and refresh. A tabbed interface shows '2 Order Items' selected. The main area contains a table with the following data:

	Retail ex Stock	Unit	Quantity	Tax Type
1	3022300 CANON MATTE 8.5x11 50	ea	12.00	101 VAT OUT: VAT/PH
2	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	101 VAT OUT: VAT/PH
3	3022132 OLYMPUS P400 GLOSSY RIBBON	ea	10.00	101 VAT OUT: VAT/PH
4	0150019 OLYMPUS STYLUS ZOOM 105 QD	ea	2.00	101 VAT OUT: VAT/PH
5	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	101 VAT OUT: VAT/PH
6	3007520 NIKON D70 DIGITAL W/18-70DX	ea	2.00	101 VAT OUT: VAT/PH
7	3007174 NIKON COOLPIX 8800	ea	1.00	101 VAT OUT: VAT/PH
8	XP000021 Make a brand new Item for	ea		101 VAT OUT: VAT/PH

Below the table, there is a 'Retail Direct' section with a 'Price' column and a single row with the value '1'. Navigation buttons like 'Nex', 'Pre', 'Add', 'Ins', 'Ed', and 'Del' are visible at the bottom of the table area.

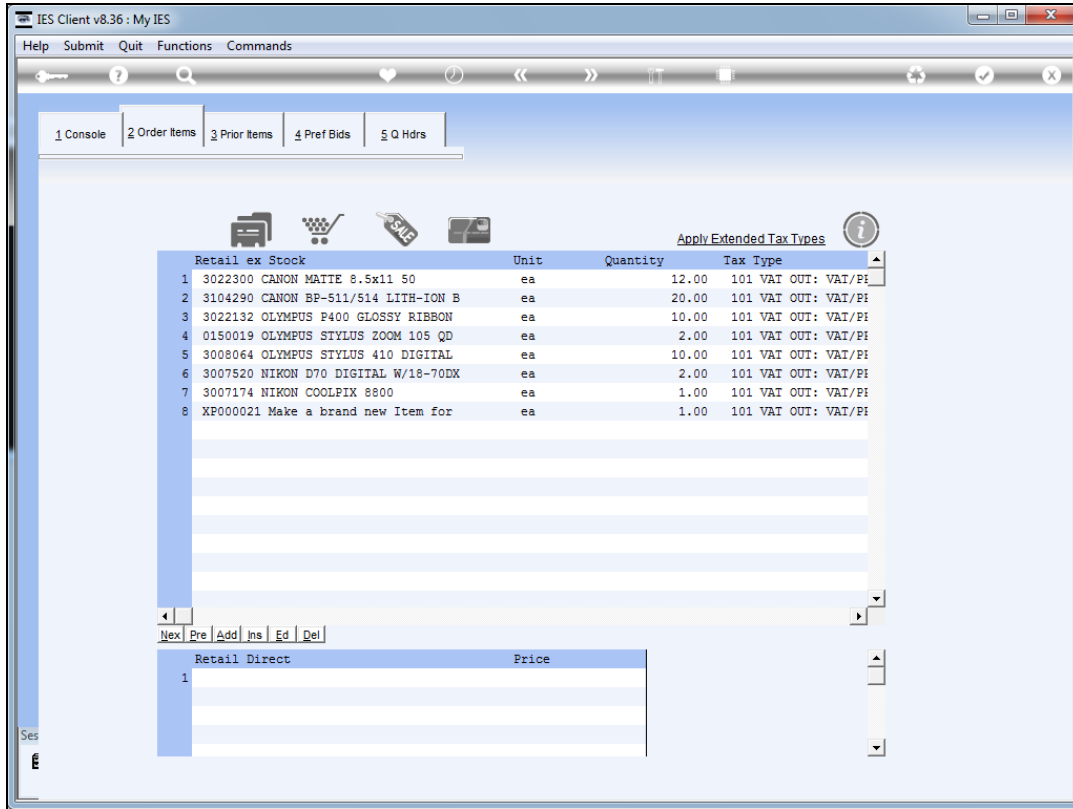
Slide 46
Slide notes:

The screenshot shows the IES Client v8.36: My IES interface. At the top, there is a menu bar with 'Help', 'Submit', 'Quit', 'Functions', and 'Commands'. Below the menu bar is a toolbar with various icons. A tabbed interface shows '1 Console', '2 Order Items', '3 Prior Items', '4 Pref Bids', and '5 Q Hdrs'. The main area displays a list of items under the heading 'Retail ex Stock'. The list has columns for 'Unit', 'Quantity', and 'Tax Type'. Below the list is a toolbar with 'Nex', 'Pre', 'Add', 'Ins', 'Ed', and 'Del' buttons. At the bottom left, there is a 'Retail Direct' section with a 'Price' column and a single row with the number '1'.

	Retail ex Stock	Unit	Quantity	Tax Type
1	3022300 CANON MATTE 8.5x11 50	ea	12.00	101 VAT OUT: VAT/PI
2	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	101 VAT OUT: VAT/PI
3	3022132 OLYMPUS P400 GLOSSY RIBBON	ea	10.00	101 VAT OUT: VAT/PI
4	0150019 OLYMPUS STYLUS ZOOM 105 QD	ea	2.00	101 VAT OUT: VAT/PI
5	3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	101 VAT OUT: VAT/PI
6	3007520 NIKON D70 DIGITAL W/18-70DX	ea	2.00	101 VAT OUT: VAT/PI
7	3007174 NIKON COOLPIX 8800	ea	1.00	101 VAT OUT: VAT/PI
8	XP000021 Make a brand new Item for	ea	1.00	101 VAT OUT: VAT/PI

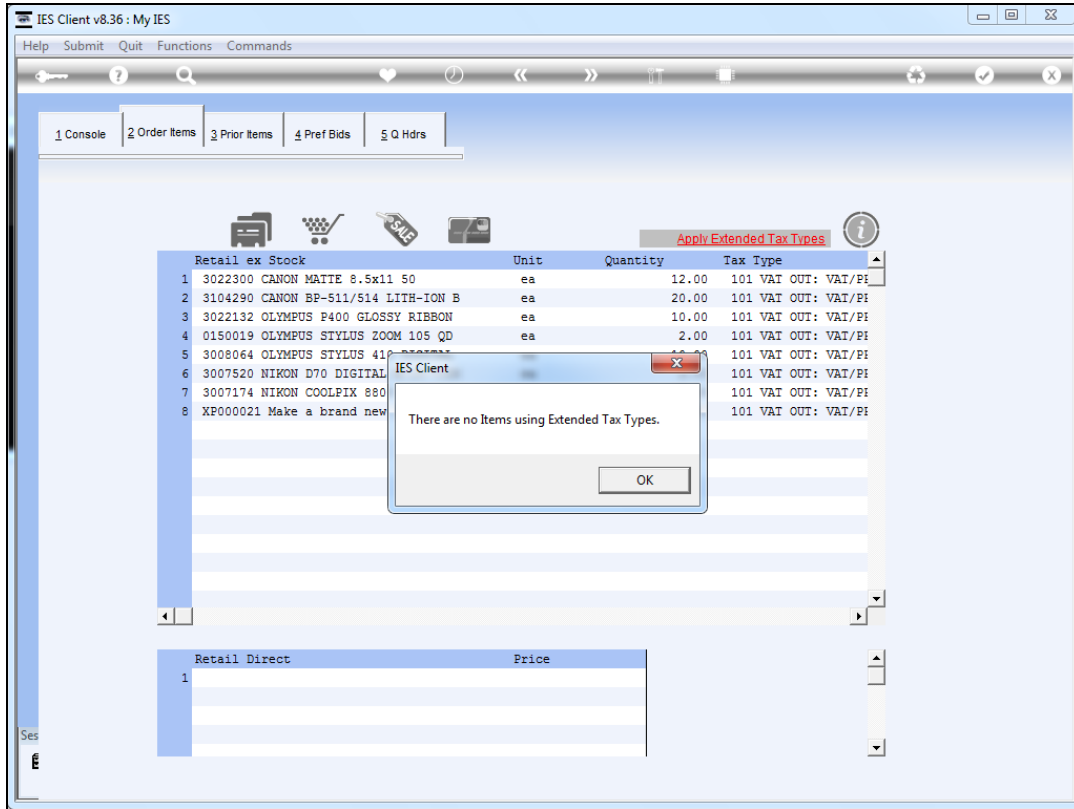
Retail Direct	Price
1	

Slide 47
Slide notes:



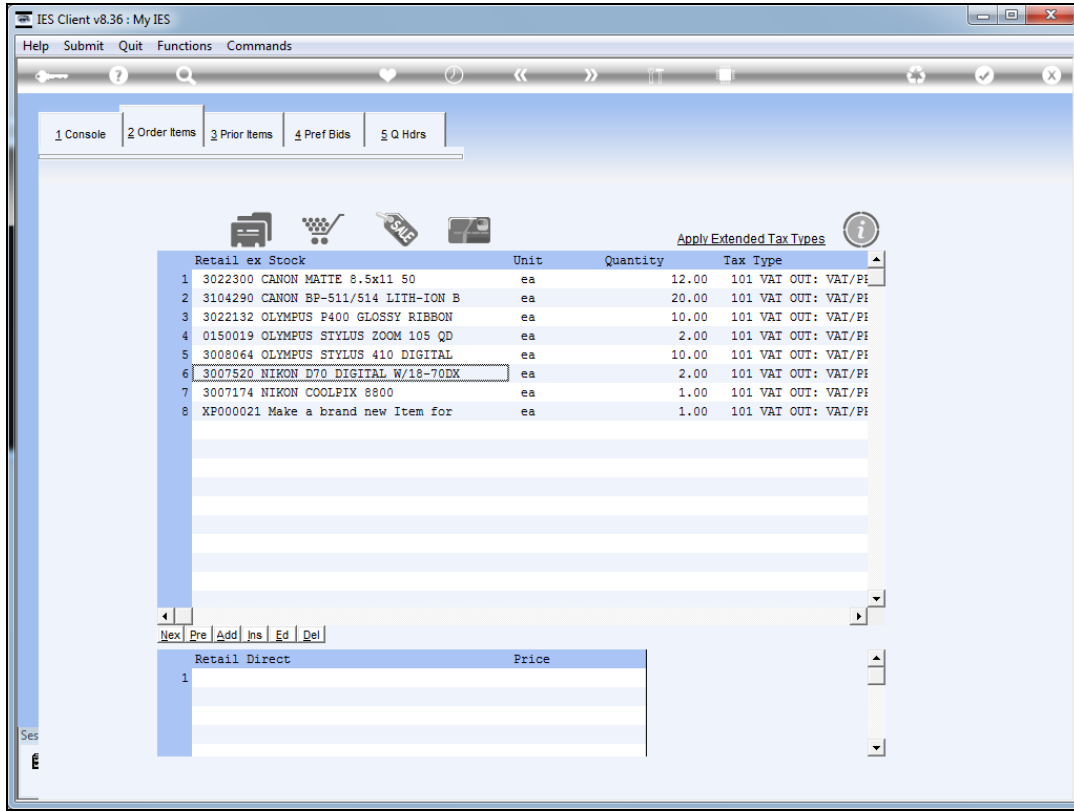
Slide 48

Slide notes: In the event that we have Items that we sell with multiple Tax Types, we may use 'Apply Extended Tax Types' to select the appropriate Tax Types for this quotation.

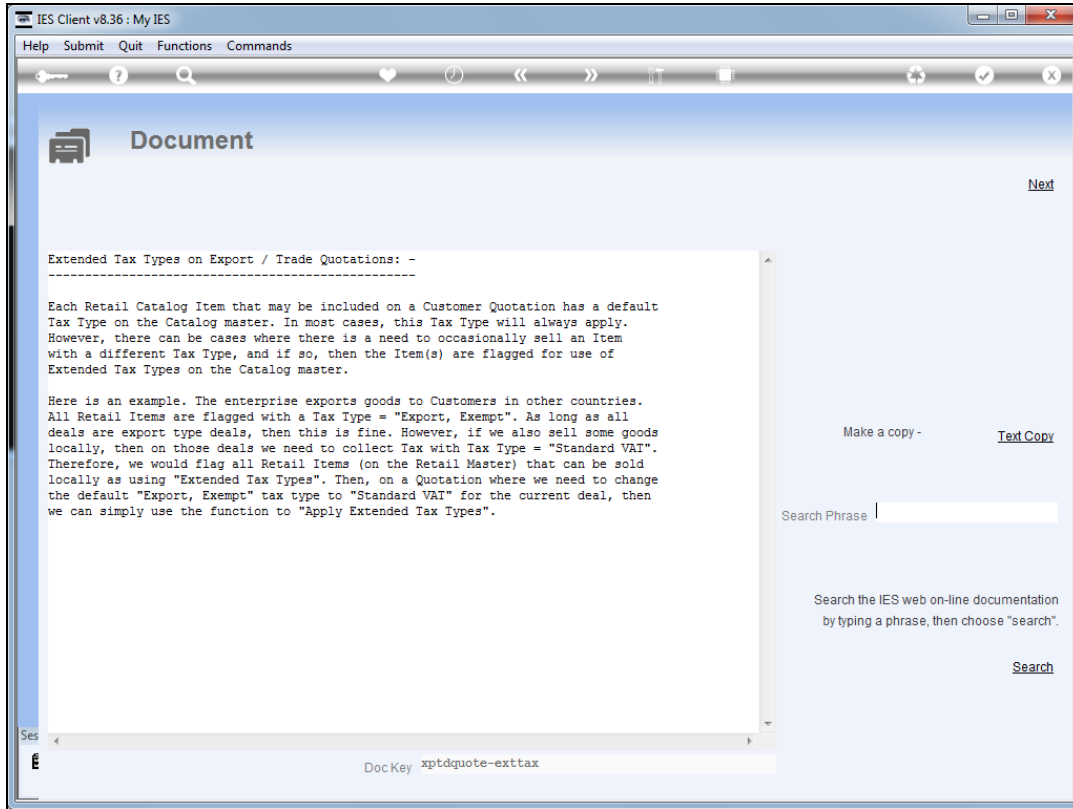


Slide 49

Slide notes: There are no such Items in our example, but let's check the Help for this anyway.

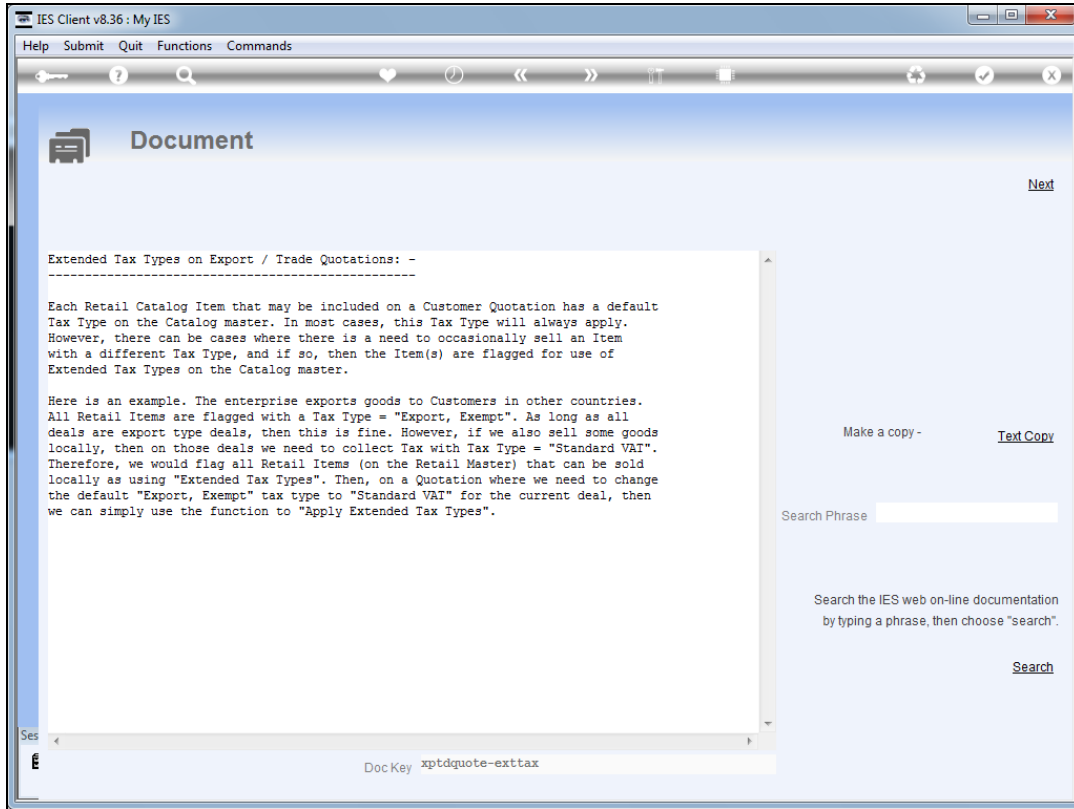


Slide 50
Slide notes:

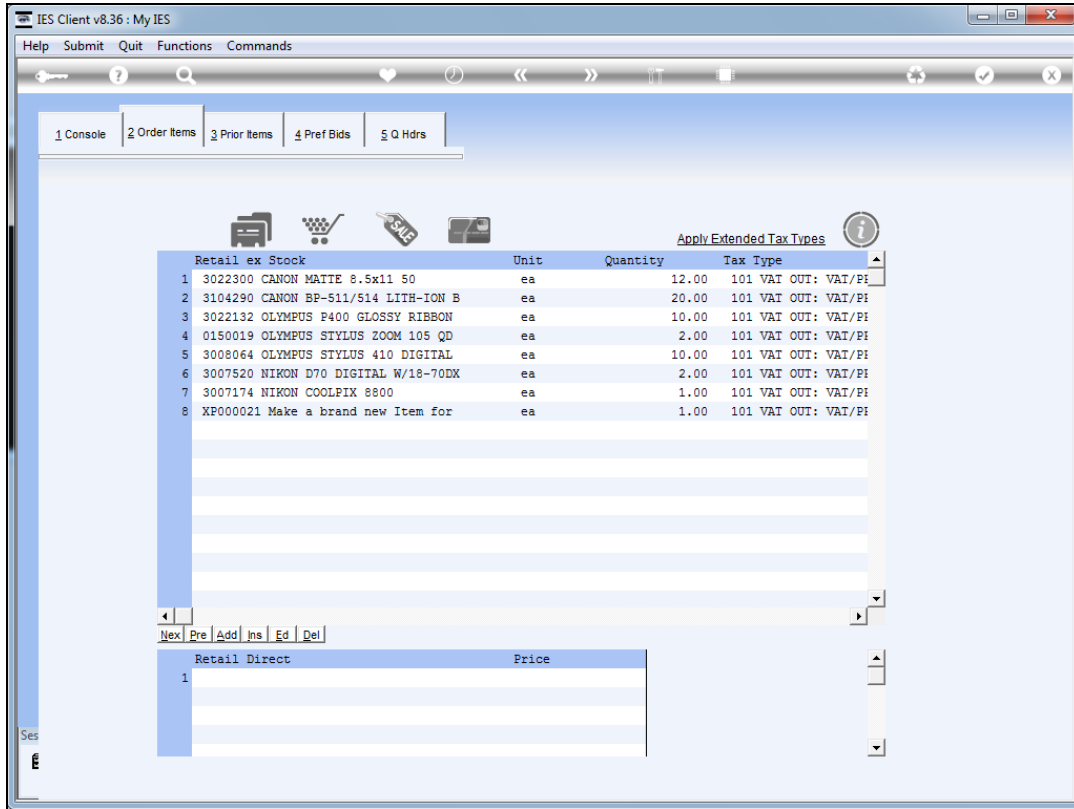


Slide 51

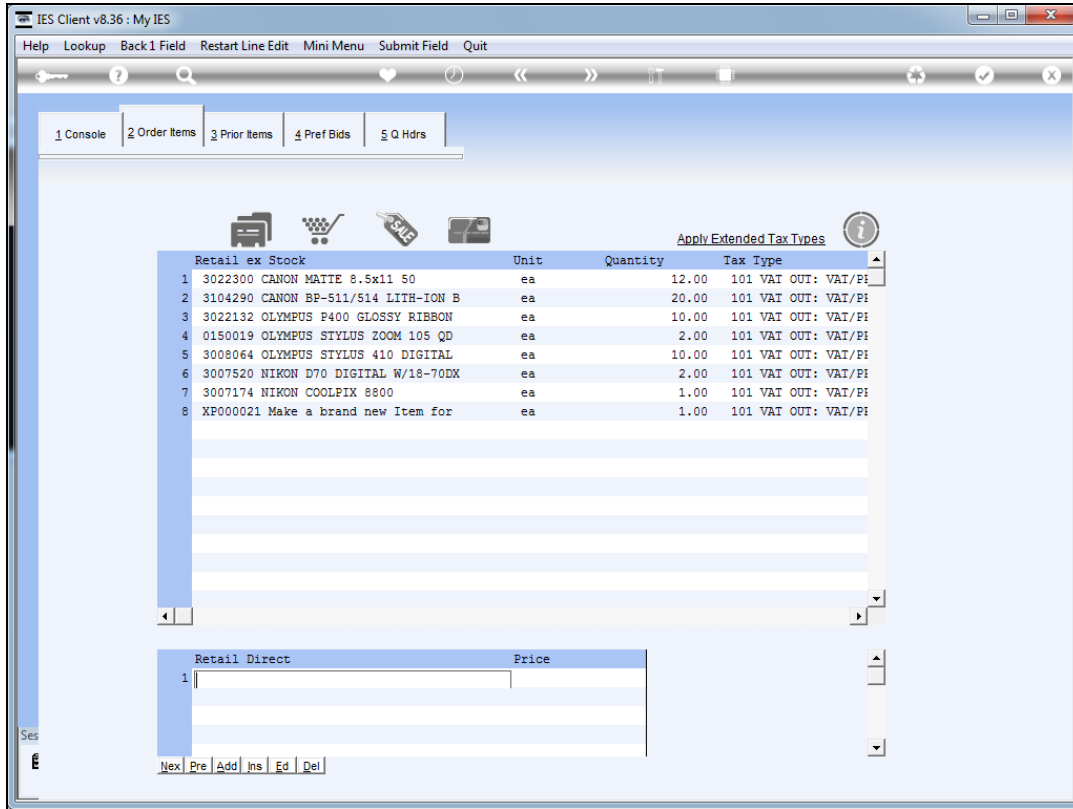
Slide notes: Here we have the explanation.



Slide 52
Slide notes:

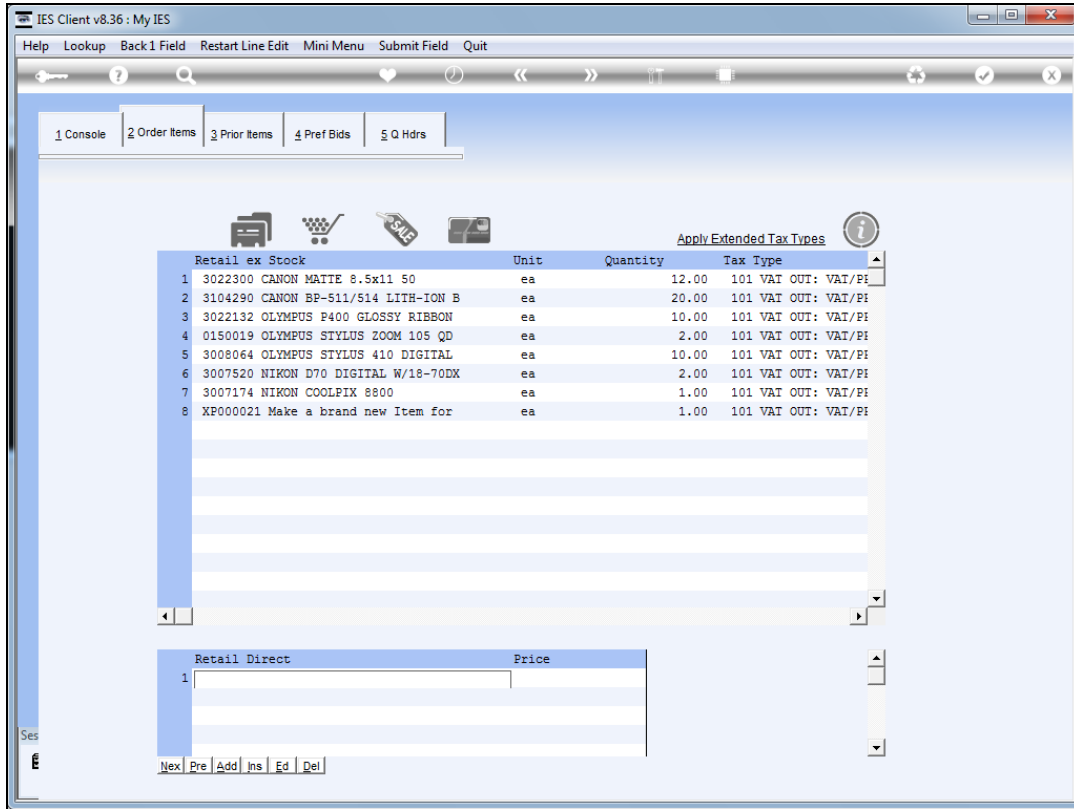


Slide 53
Slide notes:

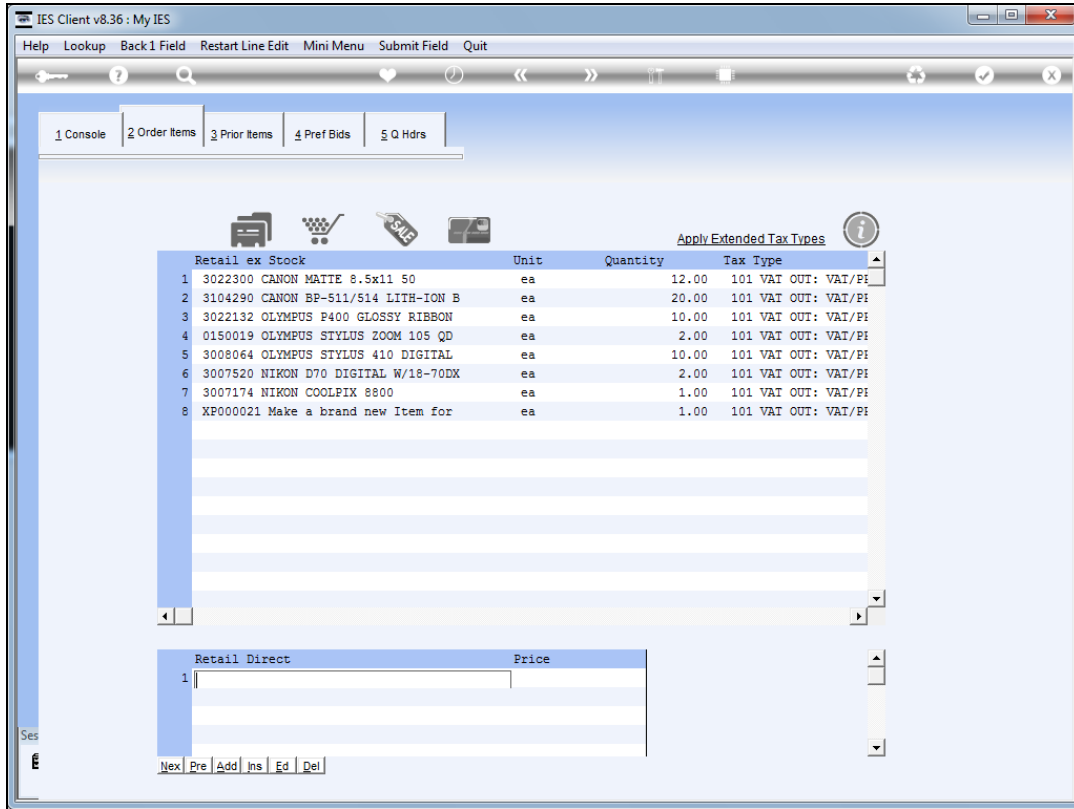


Slide 54

Slide notes: The Order Items are all Items that we need to procure before we can supply it ex Stock. However, we may also have 1 or more non-Stock Items which are not ordered by the Customer but which we include to cover some costs or charges, for example a Delivery Charge. This type of Item is recorded at 'Retail Direct' and will not attract bids or be included in Purchase Orders.



Slide 55
Slide notes:



Slide 56
Slide notes:

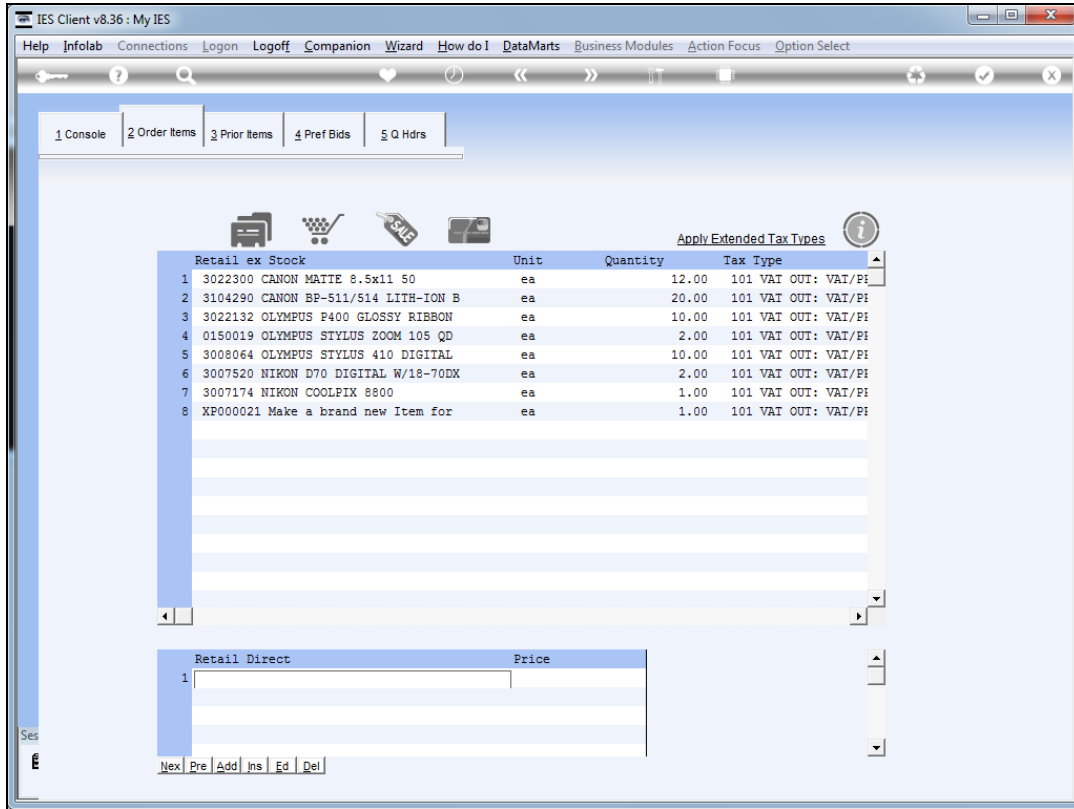
The screenshot shows the IES Client v8.36 interface. At the top, there is a menu bar with options: Help, Infolab, Connections, Logon, Logoff, Companion, Wizard, How do I, DataMarts, Business Modules, Action Focus, and Option Select. Below the menu is a toolbar with navigation icons. A tabbed interface shows '2 Order Items' selected. The main area displays a table of items with columns: Retail ex Stock, Unit, Quantity, and Tax Type. Below this, a 'SINGLE SELECT: values found ...' dialog box is open, showing a table with columns: catalog item, price, oh, ohall, and order. The dialog also includes buttons for 'Select ALL', 'Show Full Line', 'Cancel', and 'OK'. At the bottom of the dialog, there is a 'Retail Direct' section with a 'Price' column and a list of items.

Retail ex Stock	Unit	Quantity	Tax Type
1 3022300 CANON MATTE 8.5x11 50	ea	12.00	101 VAT OUT: VAT/PI
2 3104290 CANON BP-511/514 LITH-ION B	ea	20.00	101 VAT OUT: VAT/PI
3 3022132 OLYMPUS P400 GLOSSY RIBBON	ea	10.00	101 VAT OUT: VAT/PI
4 0150019 OLYMPUS STYLUS ZOOM 105 QD	ea	2.00	101 VAT OUT: VAT/PI
5 3008064 OLYMPUS STYLUS 410 DIGITAL	ea	10.00	101 VAT OUT: VAT/PI
6 3007520 NIKON D70 DIGITAL W/18-70DV	ea	2.00	101 VAT OUT: VAT/PI

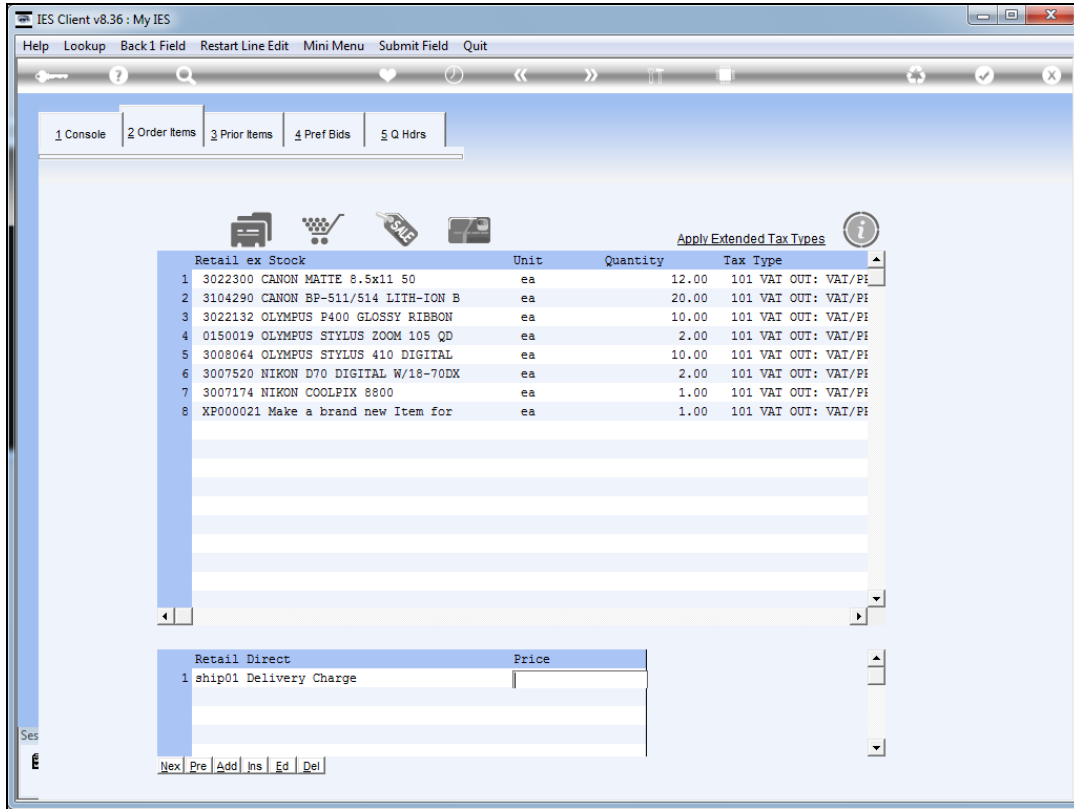
catalog item	price	oh	ohall	order
1 ship01 Delivery Charge	0.00	0	0	0

Retail Direct	Price
1	

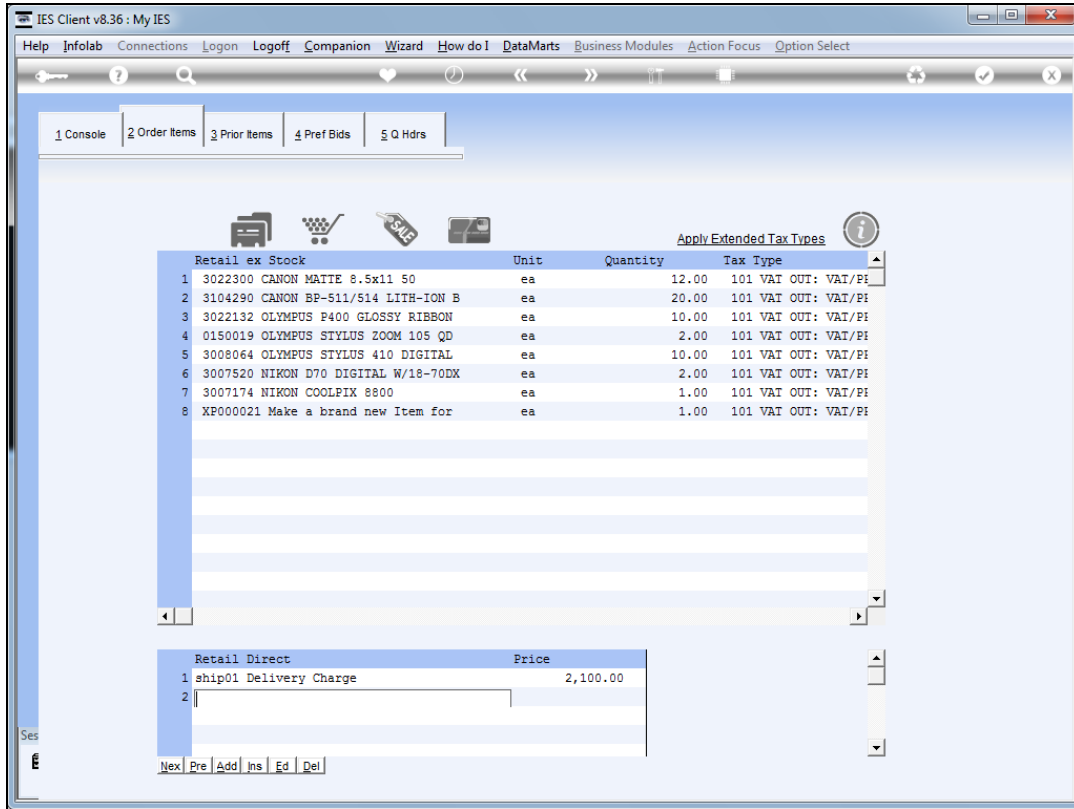
Slide 57
Slide notes:



Slide 58
Slide notes:



Slide 59
Slide notes:



Slide 60

Slide notes: The quotation must include a minimum of 1 Item at 'Retail ex Stock', while any Items at 'Retail Direct' are optional.