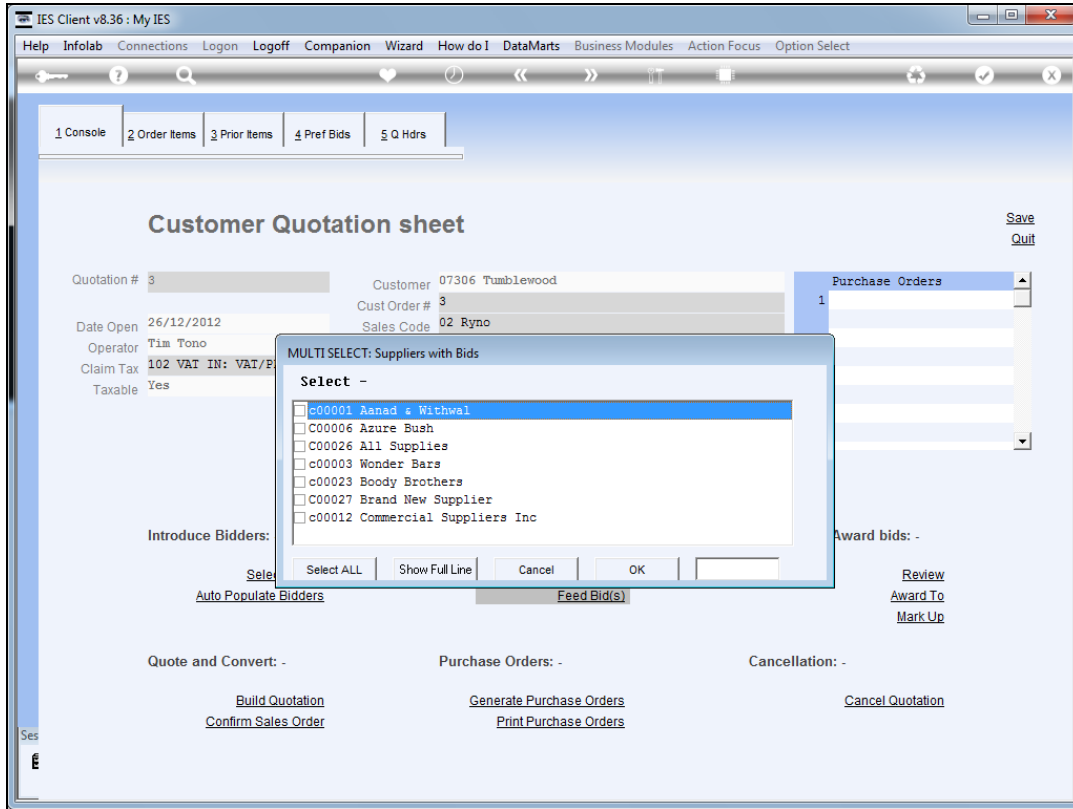


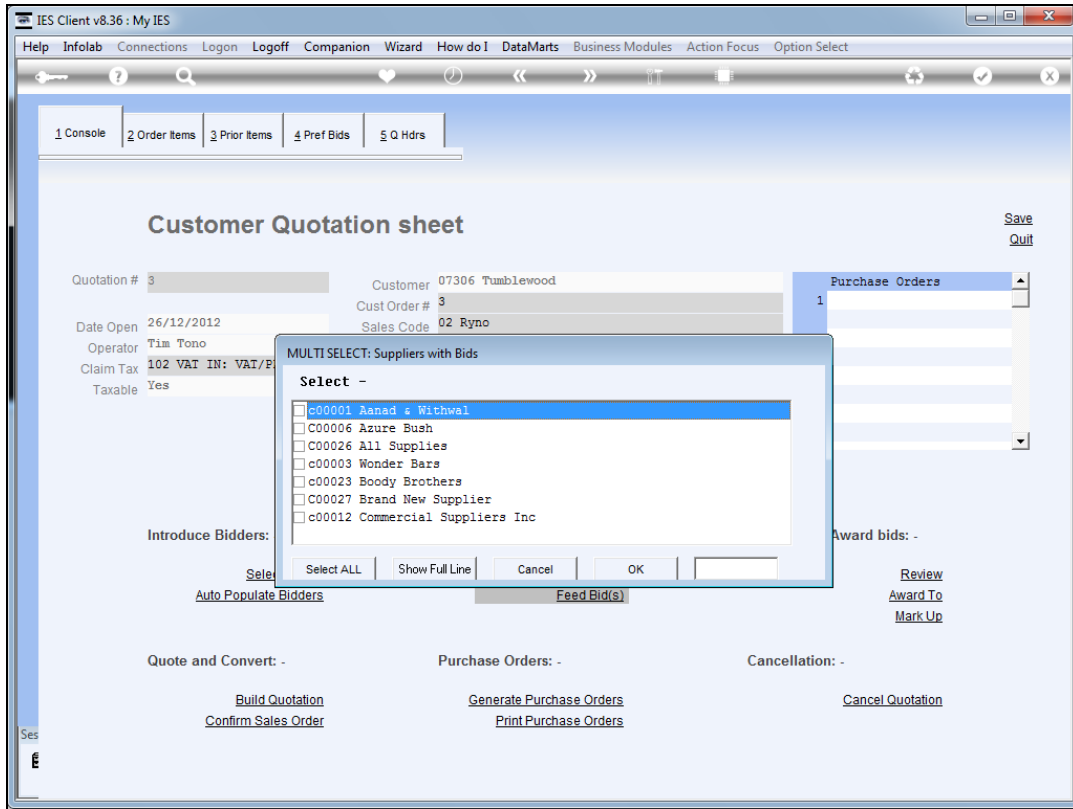
Slide 1

Slide notes: After we have sent out Requests for Quotation, the responses will come back and we will feed the bids.

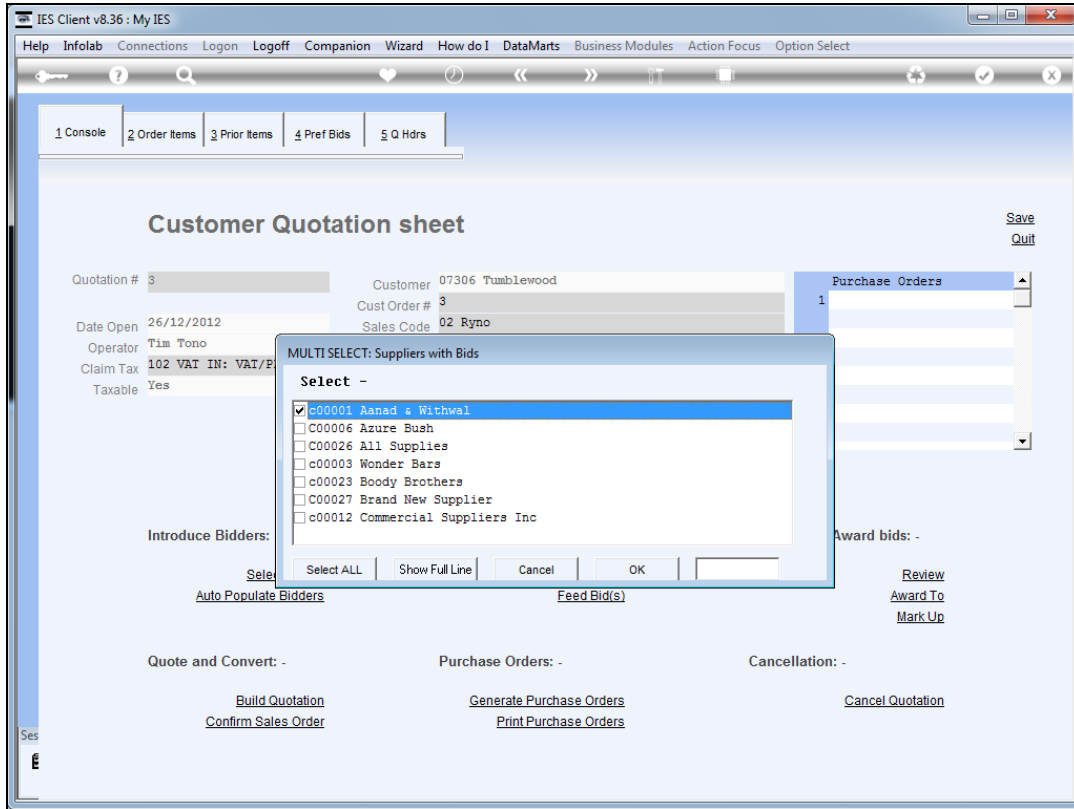


Slide 2

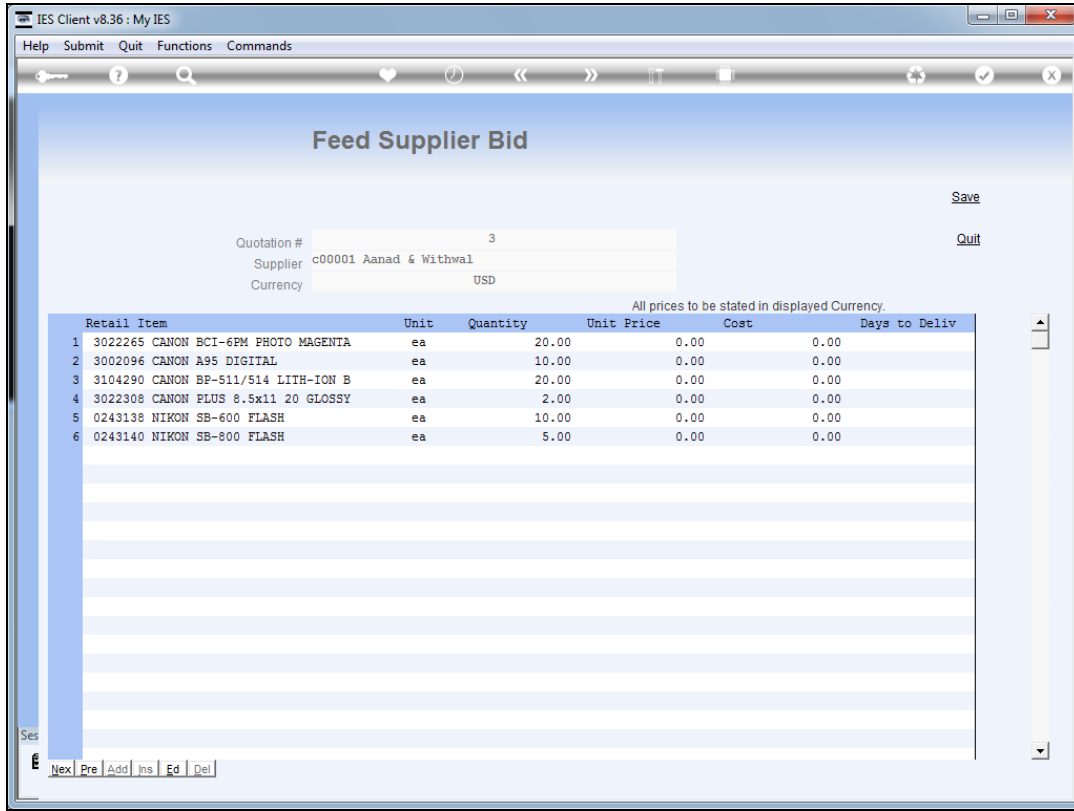
Slide notes: We select 1 or more Suppliers for which we now have the bid detail.



Slide 3
Slide notes:



Slide 4
Slide notes:



Slide 5

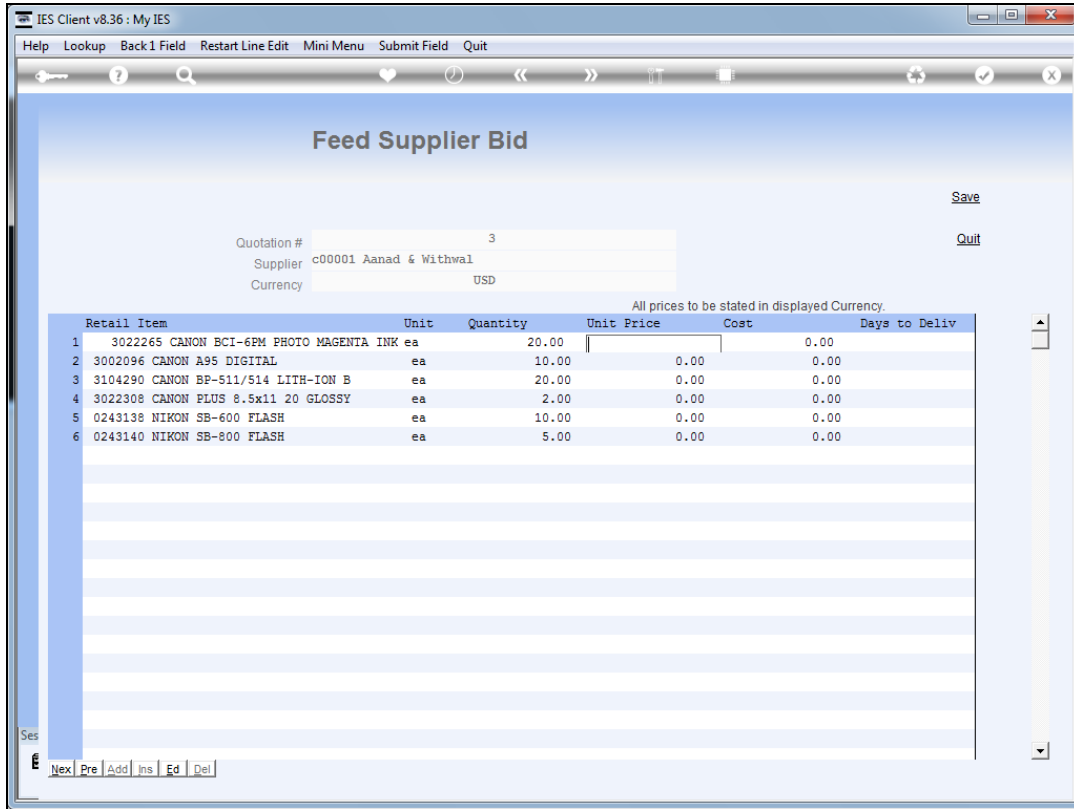
Slide notes: The system provides the list of Items that this Supplier is bidding to supply, and we can feed results by Unit Price or by Cost per Item line.

The screenshot shows a web application window titled "IES Client v8.36 : My IES". The main content area is titled "Feed Supplier Bid". At the top right, there are "Save" and "Quit" buttons. Below the title, there are input fields for "Quotation #", "Supplier", and "Currency". The "Quotation #" field contains the value "3". The "Supplier" field contains "c00001 Aanad & Withwal". The "Currency" field contains "USD". Below these fields, a note states "All prices to be stated in displayed Currency." A table with the following columns is displayed: "Retail Item", "Unit", "Quantity", "Unit Price", "Cost", and "Days to Deliv". The table contains six rows of data:

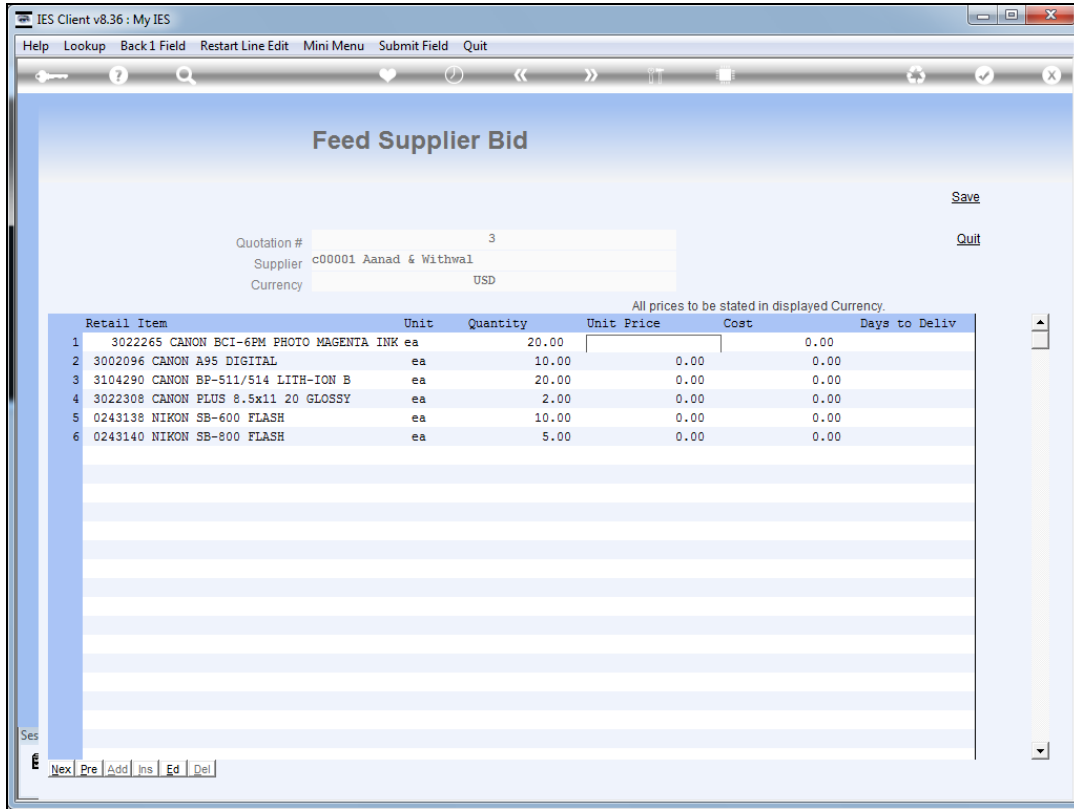
Retail Item	Unit	Quantity	Unit Price	Cost	Days to Deliv
1 3022265 CANON BCI-6FM PHOTO MAGENTA	ea	20.00	0.00	0.00	0.00
2 3002096 CANON A95 DIGITAL	ea	10.00	0.00	0.00	0.00
3 3104290 CANON BP-511/514 LITH-ION B	ea	20.00	0.00	0.00	0.00
4 3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	0.00	0.00	0.00
5 0243138 NIKON SB-600 FLASH	ea	10.00	0.00	0.00	0.00
6 0243140 NIKON SB-800 FLASH	ea	5.00	0.00	0.00	0.00

At the bottom left of the window, there is a "Ses" label and a navigation bar with buttons for "Nex", "Pre", "Add", "Ins", "Ed", and "Del".

Slide 6
Slide notes:



Slide 7
Slide notes:



Slide 8
Slide notes:

IES Client v8.36 : My IES

Help Lookup Back 1 Field Restart Line Edit Mini Menu Submit Field Quit

Feed Supplier Bid

Save

Quotation # 3

Supplier c00001 Aanad & Withwal

Currency USD

Quit

All prices to be stated in displayed Currency.

	Retail Item	Unit	Quantity	Unit Price	Cost	Days to Deliv
1	3022265 CANON BCI-6FM PHOTO MAGENTA	ea	20.00	99.00		1,980.00
2	3002096 CANON A95 DIGITAL	ea	10.00		0.00	0.00
3	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	0.00	0.00	0.00
4	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	0.00	0.00	0.00
5	0243138 NIKON SB-600 FLASH	ea	10.00	0.00	0.00	0.00
6	0243140 NIKON SB-800 FLASH	ea	5.00	0.00	0.00	0.00

Ses

Next Pre Add Ins Ed Del

Slide 9
Slide notes:

IES Client v8.36 : My IES

Help Lookup Back 1 Field Restart Line Edit Mini Menu Submit Field Quit

Feed Supplier Bid

Save

Quotation # 3

Supplier c00001 Aanad & Withwal

Currency USD

Quit

All prices to be stated in displayed Currency.

	Retail Item	Unit	Quantity	Unit Price	Cost	Days to Deliv
1	3022265 CANON BCI-6FM PHOTO MAGENTA	ea	20.00	99.00		1,980.00
2	3002096 CANON A95 DIGITAL	ea	10.00			2,200.00
3	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	0.00	0.00	0.00
4	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	0.00	0.00	0.00
5	0243138 NIKON SB-600 FLASH	ea	10.00	0.00	0.00	0.00
6	0243140 NIKON SB-800 FLASH	ea	5.00	0.00	0.00	0.00

Ses

Next Pre Add Ins Ed Del

Slide 10
Slide notes:

IES Client v8.36 : My IES

Help Lookup Back 1 Field Restart Line Edit Mini Menu Submit Field Quit

Feed Supplier Bid

Save

Quotation # 3

Supplier c00001 Aanad & Withwal

Currency USD

Quit

All prices to be stated in displayed Currency.

	Retail Item	Unit	Quantity	Unit Price	Cost	Days to Deliv
1	3022265 CANON BCI-6FM PHOTO MAGENTA	ea	20.00	99.00		1,980.00
2	3002096 CANON A95 DIGITAL	ea	10.00	220.00		2,200.00
3	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	90.00		1,800.00
4	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00			0.00
5	0243138 NIKON SB-600 FLASH	ea	10.00	0.00		0.00
6	0243140 NIKON SB-800 FLASH	ea	5.00	0.00		0.00

Ses

Next Pre Add Ins Ed Del

Slide 11
Slide notes:

IES Client v8.36 : My IES

Help Lookup Back 1 Field Restart Line Edit Mini Menu Submit Field Quit

Feed Supplier Bid

Save

Quotation # 3

Supplier c00001 Aanad & Withwal

Currency USD

Quit

All prices to be stated in displayed Currency.

	Retail Item	Unit	Quantity	Unit Price	Cost	Days to Deliv
1	3022265 CANON BCI-6FM PHOTO MAGENTA	ea	20.00	99.00		1,980.00
2	3002096 CANON A95 DIGITAL	ea	10.00	220.00		2,200.00
3	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	90.00		1,800.00
4	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	15.00		30.00
5	0243138 NIKON SB-600 FLASH	ea	10.00			0.00
6	0243140 NIKON SB-800 FLASH	ea	5.00	0.00		0.00

Ses

Next Pre Add Ins Ed Del

Slide 12
Slide notes:

IES Client v8.36 : My IES

Help Lookup Back 1 Field Restart Line Edit Mini Menu Submit Field Quit

Feed Supplier Bid

Save

Quotation # 3

Supplier c00001 Aanad & Withwal

Currency USD

Quit

All prices to be stated in displayed Currency.

	Retail Item	Unit	Quantity	Unit Price	Cost	Days to Deliv
1	3022265 CANON BCI-6FM PHOTO MAGENTA	ea	20.00	99.00	1,980.00	
2	3002096 CANON A95 DIGITAL	ea	10.00	220.00	2,200.00	
3	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	90.00	1,800.00	
4	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	15.00	30.00	
5	0243138 NIKON SB-600 FLASH	ea	10.00	140.00	1,400.00	
6	0243140 NIKON SB-800 FLASH	ea	5.00		0.00	

Ses

Nex Pre Add Ins Ed Del

Slide 13
Slide notes:

IES Client v8.36 : My IES

Help Lookup Back 1 Field Restart Line Edit Mini Menu Submit Field Quit

Feed Supplier Bid

Save

Quotation # 3

Supplier c00001 Aanad & Withwal

Currency USD

Quit

All prices to be stated in displayed Currency.

	Retail Item	Unit	Quantity	Unit Price	Cost	Days to Deliv
1	3022265 CANON BCI-6FM PHOTO MAGENTA	ea	20.00	99.00	1,980.00	
2	3002096 CANON A95 DIGITAL	ea	10.00	220.00	2,200.00	
3	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	90.00	1,800.00	
4	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	15.00	30.00	
5	0243138 NIKON SB-600 FLASH	ea	10.00	140.00	1,400.00	
6	0243140 NIKON SB-800 FLASH	ea	5.00		0.00	

Ses

Next Pre Add Ins Ed Del

Slide 14
Slide notes:

IES Client v8.36 : My IES

Help Lookup Back 1 Field Restart Line Edit Mini Menu Submit Field Quit

Feed Supplier Bid

Save
Quit

Quotation # 3
Supplier c00001 Aanad & Withwal
Currency USD

All prices to be stated in displayed Currency.

Retail Item	Unit	Quantity	Unit Price	Cost	Days to Deliv
1 3022265 CANON BCI-6FM PHOTO MAGENTA	ea	20.00	99.00	1,980.00	
2 3002096 CANON A95 DIGITAL	ea	10.00	220.00	2,200.00	
3 3104290 CANON BP-511/514 LITH-ION B	ea	20.00	90.00	1,800.00	
4 3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	15.00		
5 0243138 NIKON SB-600 FLASH	ea	10.00	140.00	1,400.00	
6 0243140 NIKON SB-800 FLASH	ea	5.00	140.00	700.00	

Ses

Next Pre Add Ins Ed Del

Slide 15
Slide notes:

IES Client v8.36 : My IES

Help Lookup Back 1 Field Restart Line Edit Mini Menu Submit Field Quit

Feed Supplier Bid

Save
Quit

Quotation # 3
Supplier c00001 Aanad & Withwal
Currency USD

All prices to be stated in displayed Currency.

Retail Item	Unit	Quantity	Unit Price	Cost	Days to Deliv
1 3022265 CANON BCI-6FM PHOTO MAGENTA	ea	20.00	99.00	1,980.00	
2 3002096 CANON A95 DIGITAL	ea	10.00	220.00	2,200.00	
3 3104290 CANON BP-511/514 LITH-ION B	ea	20.00	90.00	1,800.00	
4 3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	15.00	30.00	
5 0243138 NIKON SB-600 FLASH	ea	10.00	140.00	1,400.00	
6 0243140 NIKON SB-800 FLASH	ea	5.00	140.00	700.00	

Ses

Next Pre Add Ins Ed Del

Slide 16
Slide notes:

The screenshot shows a software window titled "IES Client v8.36: My IES". The main content area is titled "Feed Supplier Bid". At the top right, there are buttons for "Save" and "Quit". Below these, there are input fields for "Quotation # 3", "Supplier c00001 Aanad & Withwal", and "Currency USD". A note states "All prices to be stated in displayed Currency." Below this is a table with the following data:

	Retail Item	Unit	Quantity	Unit Price	Cost	Days to Deliv
1	3022265 CANON BCI-6FM PHOTO MAGENTA	ea	20.00	99.00		1,980.00
2	3002096 CANON A95 DIGITAL	ea	10.00	220.00		2,200.00
3	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	90.00		1,800.00
4	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	16.00		
5	0243138 NIKON SB-600 FLASH	ea	10.00	140.00		1,400.00
6	0243140 NIKON SB-800 FLASH	ea	5.00	140.00		700.00

At the bottom left, there is a status bar with the text "Ses" and a keyboard shortcut indicator "E" followed by "Nex | Pre | Add | Ins | Ed | Del".

Slide 17
Slide notes:

IES Client v8.36 : My IES

Help Submit Quit Functions Commands

Feed Supplier Bid

Save

Quotation # 3

Supplier c00001 Aanad & Withwal

Currency USD

Quit

All prices to be stated in displayed Currency.

	Retail Item	Unit	Quantity	Unit Price	Cost	Days to Deliv
1	3022265 CANON BCI-6FM PHOTO MAGENTA	ea	20.00	99.00	1,980.00	
2	3002096 CANON A95 DIGITAL	ea	10.00	220.00	2,200.00	
3	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	90.00	1,800.00	
4	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	16.00	32.00	
5	0243138 NIKON SB-600 FLASH	ea	10.00	140.00	1,400.00	
6	0243140 NIKON SB-800 FLASH	ea	5.00	140.00	700.00	

Ses

Next Pre Add Ins Ed Del

Slide 18
Slide notes:

The screenshot shows a software window titled "IES Client v8.36 : My IES". The main content area is titled "Feed Supplier Bid". At the top right, there are "Save" and "Quit" buttons. Below the title, there are input fields for "Quotation # 3", "Supplier c00001 Aanad & Withwal", and "Currency USD". A note states "All prices to be stated in displayed Currency." Below this is a table with columns: Retail Item, Unit, Quantity, Unit Price, Cost, and Days to Deliv. The table contains six rows of data. At the bottom left, there is a "Ses" label and a keyboard shortcut bar with "Nex", "Pre", "Add", "Ins", "Ed", and "Del".

	Retail Item	Unit	Quantity	Unit Price	Cost	Days to Deliv
1	3022265 CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	99.00	1,980.00	
2	3002096 CANON A95 DIGITAL	ea	10.00	220.00	2,200.00	
3	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	90.00	1,800.00	
4	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	16.00	32.00	
5	0243138 NIKON SB-600 FLASH	ea	10.00	140.00	1,400.00	
6	0243140 NIKON SB-800 FLASH	ea	5.00	140.00	700.00	

Slide 19
Slide notes:

The screenshot shows a software window titled "IES Client v8.36 : My IES". The main content area is titled "Feed Supplier Bid". At the top right, there are "Save" and "Quit" buttons. Below the title, there are input fields for "Quotation # 3", "Supplier c00001 Aanad & Withwal", and "Currency USD". A note states "All prices to be stated in displayed Currency." Below this is a table with the following data:

	Retail Item	Unit	Quantity	Unit Price	Cost	Days to Deliv
1	3022265 CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	99.00	1,980.00	
2	3002096 CANON A95 DIGITAL	ea	10.00	220.00	2,200.00	
3	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	90.00	1,800.00	
4	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	16.00	32.00	
5	0243138 NIKON SB-600 FLASH	ea	10.00	140.00	1,400.00	
6	0243140 NIKON SB-800 FLASH	ea	5.00	140.00	700.00	

At the bottom left, there is a "Ses" label and a toolbar with buttons: "Nex", "Pre", "Add", "Ins", "Ed", "Del".

Slide 20
Slide notes:

IES Client v8.36 : My IES

Help Lookup Back 1 Field Restart Line Edit Mini Menu Submit Field Quit

Feed Supplier Bid

Save

Quotation # 3

Supplier c00001 Aanad & Withwal

Currency USD

Quit

All prices to be stated in displayed Currency.

	Retail Item	Unit	Quantity	Unit Price	Cost	Days to Deliv
1	3022265 CANON BCI-6PM PHOTO MAGENTA INK	ea	20.00	99.00	1,980.00	
2	3002096 CANON A95 DIGITAL	ea	10.00	220.00	2,200.00	
3	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	90.00	1,800.00	
4	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	16.00	32.00	
5	0243138 NIKON SB-600 FLASH	ea	10.00	140.00	1,400.00	
6	0243140 NIKON SB-800 FLASH	ea	5.00	140.00	700.00	

Ses

Next Pre Add Ins Ed Del

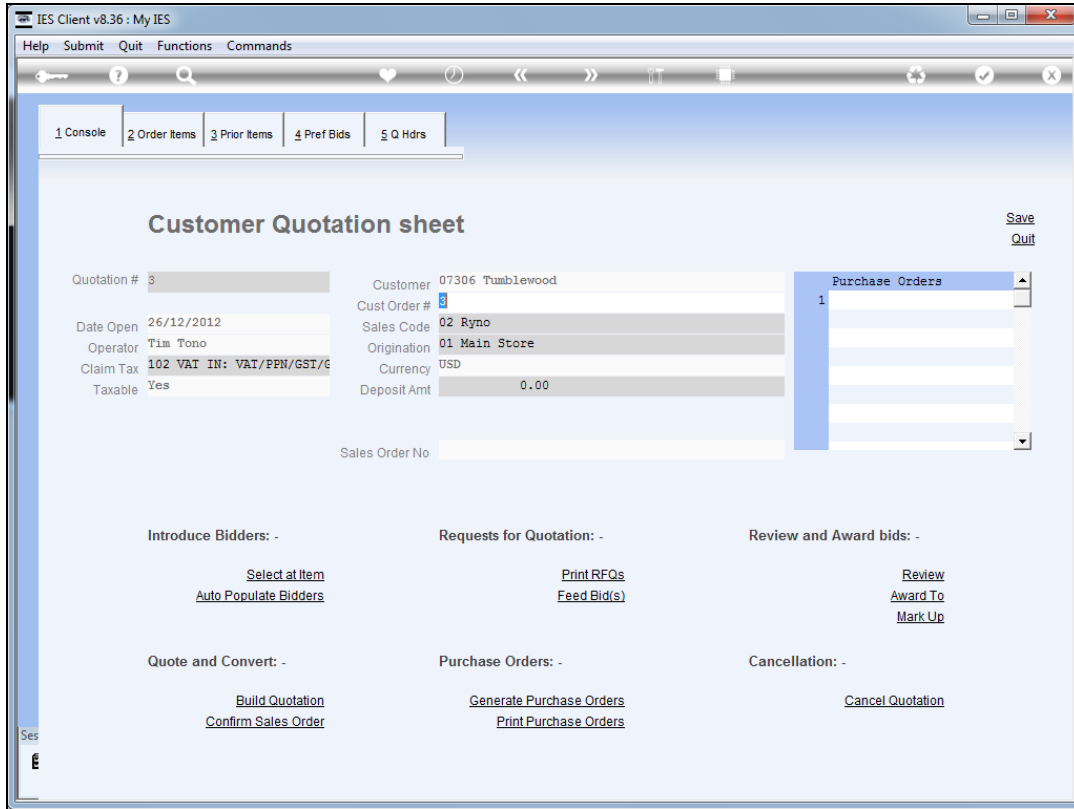
Slide 21
Slide notes:

The screenshot shows a web application window titled "IES Client v8.36 : My IES". The main content area is titled "Feed Supplier Bid". At the top right, there are "Save" and "Quit" buttons. Below the title, there are input fields for "Quotation #", "Supplier", and "Currency". The "Quotation #" field contains the value "3". The "Supplier" field contains "c00001 Aanad & Withwal". The "Currency" field contains "USD". Below these fields, a note states "All prices to be stated in displayed Currency." A table follows with the following data:

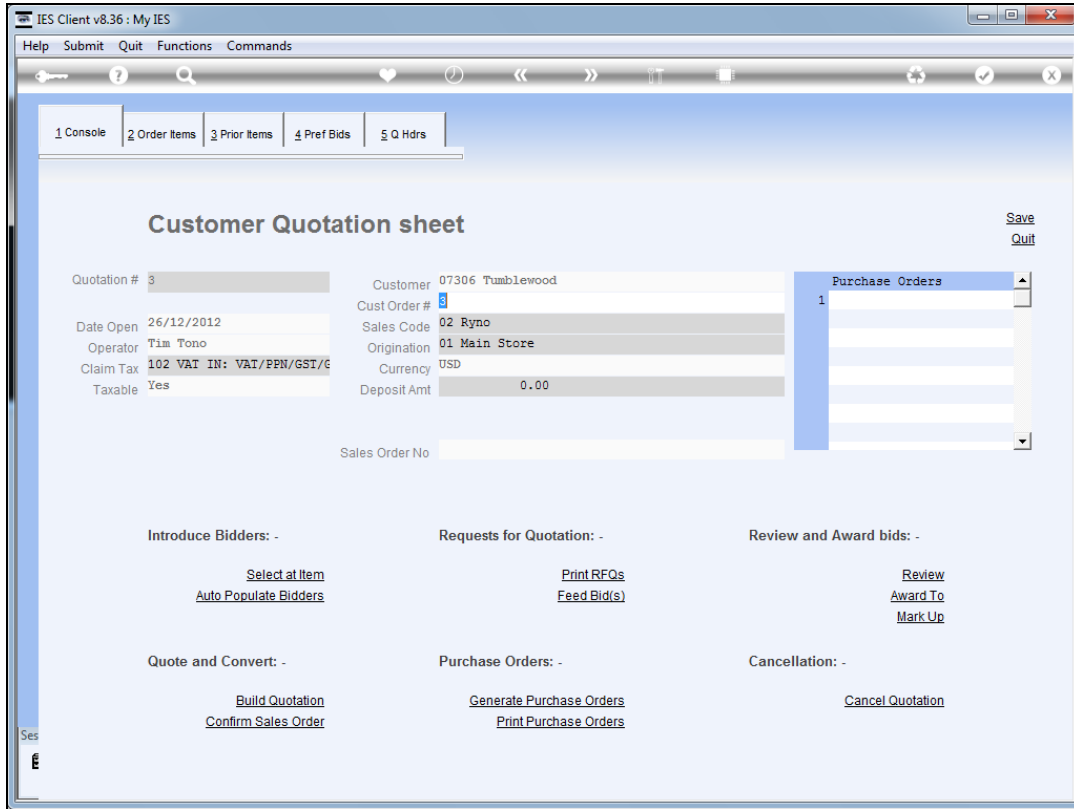
	Retail Item	Unit	Quantity	Unit Price	Cost	Days to Deliv
1	3022265 CANON BCI-6FM PHOTO MAGENTA	ea	20.00	99.00	1,980.00	12
2	3002096 CANON A95 DIGITAL	ea	10.00	220.00	2,200.00	12
3	3104290 CANON BP-511/514 LITH-ION B	ea	20.00	90.00	1,800.00	12
4	3022308 CANON PLUS 8.5x11 20 GLOSSY	ea	2.00	16.00	32.00	12
5	0243138 NIKON SB-600 FLASH	ea	10.00	140.00	1,400.00	12
6	0243140 NIKON SB-800 FLASH	ea	5.00	140.00	700.00	12

At the bottom left, there is a "Ses" label and a toolbar with buttons for "Nex", "Pre", "Add", "Ins", "Ed", and "Del".

Slide 22
Slide notes:



Slide 23
Slide notes:



Slide 24
Slide notes: