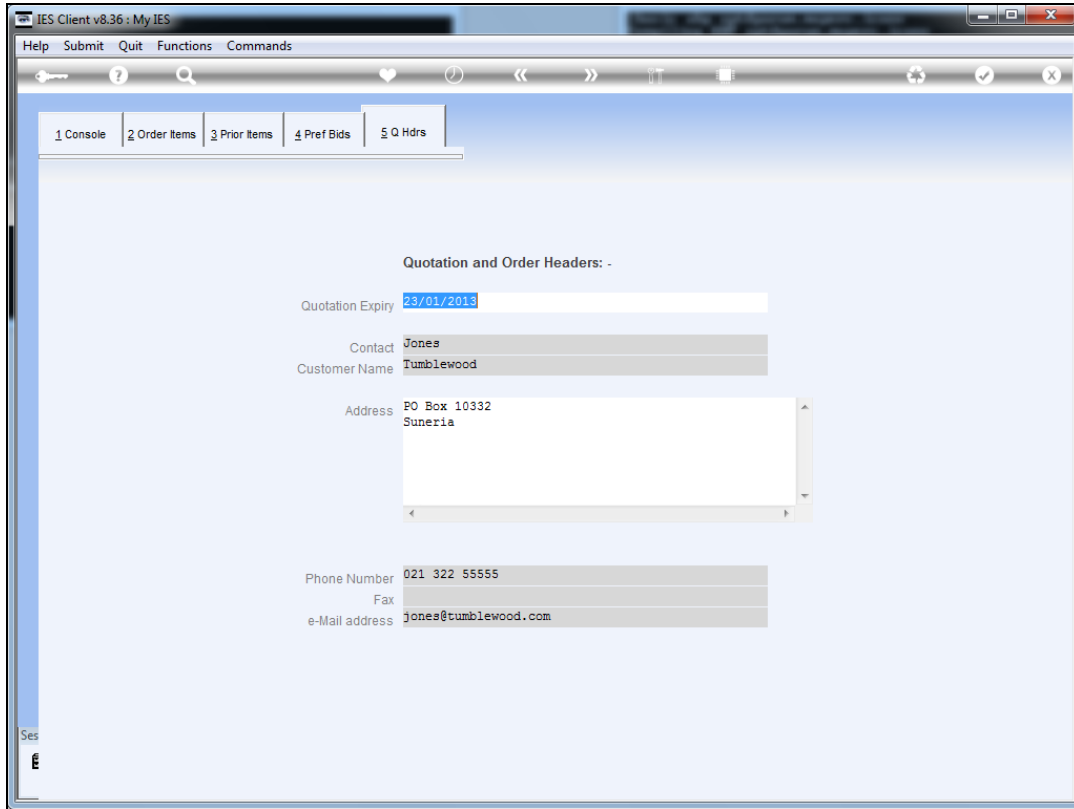


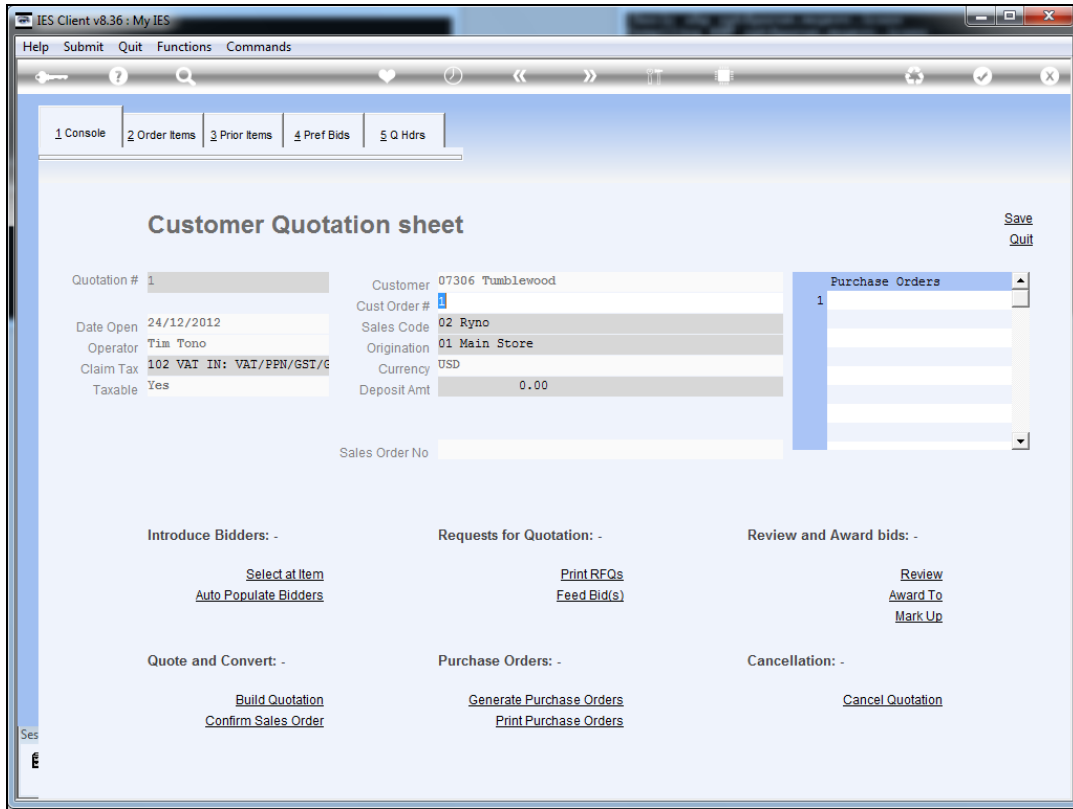
Slide 1

Slide notes: When we have satisfied the awards and checked the review, we may 'Build the Quotation'.



Slide 2

Slide notes: We note that the Customer information at 'Order Headers' is defaulted from the Customer Account record, but we may make changes to this information if necessary, and of course this information is used on the Quotation printout.



Slide 3

Slide notes: We choose 'Build Quotation'. The system will perform a number of rules to check whether there are Order Items, Bids, Awards, etc. and if all necessary criteria are met, then the quotation content screen is produced.

IES Client v8.36 : My IES

Help Submit Quit Functions Commands

### Customer Quotation - Export / Trade

Sales Code	02 Ryno	Customer	Tumblewood	Quit
Cust Order	1	Account	07306	
Origination	01 Main Store	Deposit Amt	0.00	
		Currency	LOCAL USD	
Tax Status	Taxable	Account Balance	0.00	
Operator	Tim Tono	Credit Limit	1,000,000,000.00	
		Avail Credit	1,000,000,000.00	
		Crn Number	00492	

Stock Code	Store	Description	Cust Price	Qty	Tax	Incl Value
1	3008478	01 OLYMPUS L1-10B BATTERY	127.28	10.00	10.00	1,400.08
2	0150021	01 OLYMPUS STYLUS ZOOM 120 QD	290.90	5.00	5.00	1,599.95
3	3022131	01 OLYMPUS P400 PA4NE A4 PAPER	54.55	5.00	5.00	300.03
4	3008064	01 OLYMPUS STYLUS 410 DIGITAL	180.00	10.00	10.00	1,980.00
5	0150019	01 OLYMPUS STYLUS ZOOM 105 QD	180.00	2.00	2.00	396.00
6	3022132	01 OLYMPUS P400 GLOSSY RIBBON	36.36	10.00	10.00	399.96
7	3007174	01 NIKON COOLPIX 8800	409.10	3.00	3.00	1,350.03
8	3007230	01 NIKON EN-EL1 BATTERY	113.63	12.00	12.00	1,499.92
9	0243140	01 NIKON SB-800 FLASH	295.46	5.00	5.00	1,625.03
10	0243138	01 NIKON SB-600 FLASH	227.28	10.00	10.00	2,500.08
11	3022308	01 CANON PLUS 8.5x11 20 GLOSSY	21.82	2.00	2.00	48.00
12	3022300	01 CANON MATTE 8.5x11 50	127.28	12.00	12.00	1,680.10
13	3104290	01 CANON BP-511/514 LITH-ION B	127.28	20.00	20.00	2,800.16
14	3002096	01 CANON A95 DIGITAL	585.46	10.00	10.00	6,440.06
15	3022265	01 CANON BCI-6PM PHOTO MAGENTA	31.90	20.00	20.00	701.80

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Slide 4

Slide notes: Here we can choose the print option to produce a Quotation printout, if we are satisfied with the content. We can also return to our working data, make changes, and return here again and again until we have the quotation perfectly matched to our requirements.

IES Client v8.36 : My IES

Help Submit Quit Functions Commands

### Customer Quotation - Export / Trade

Sales Code	02 Ryno	Customer	Tumblewood	Quit
Cust Order	1	Account	07306	
Origination	01 Main Store	Deposit Amt	0.00	
		Currency	LOCAL USD	
Tax Status	Taxable	Account Balance	0.00	
Operator	Tim Tono	Credit Limit	1,000,000,000.00	
		Avail Credit	1,000,000,000.00	
		Crn Number	00492	

Stock Code	Store	Description	Cust Price	Qty	Tax	Incl Value	
1	3008478	01 OLYMPUS L1-10B BATTERY	127.28		10.00	127.28	1,400.08
2	0150021	01 OLYMPUS STYLUS ZOOM 120 QD	290.90		5.00	145.45	1,599.95
3	3022131	01 OLYMPUS P400 PA4NE A4 PAPER	54.55		5.00	27.28	300.03
4	3008064	01 OLYMPUS STYLUS 410 DIGITAL	180.00		10.00	180.00	1,980.00
5	0150019	01 OLYMPUS STYLUS ZOOM 105 QD	180.00		2.00	36.00	396.00
6	3022132	01 OLYMPUS P400 GLOSSY RIBBON	36.36		10.00	36.36	399.96
7	3007174	01 NIKON COOLPIX 8800	409.10		3.00	122.73	1,350.03
8	3007230	01 NIKON EN-EL1 BATTERY	113.63		12.00	136.36	1,499.92
9	0243140	01 NIKON SB-800 FLASH	295.46		5.00	147.73	1,625.03
10	0243138	01 NIKON SB-600 FLASH	227.28		10.00	227.28	2,500.08
11	3022308	01 CANON PLUS 8.5x11 20 GLOSSY	21.82		2.00	4.36	48.00
12	3022300	01 CANON MATTE 8.5x11 50	127.28		12.00	152.74	1,680.10
13	3104290	01 CANON BP-511/514 LITH-ION B	127.28		20.00	254.56	2,800.16
14	3002096	01 CANON A95 DIGITAL	585.46		10.00	585.46	6,440.06
15	3022265	01 CANON BCI-6PM PHOTO MAGENTA	31.90		20.00	63.80	701.80

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Slide 5  
Slide notes:

IES Client v8.36 : My IES

Help Submit Quit Functions Commands

### Customer Quotation - Export / Trade

Sales Code 02 Ryno	Customer Tumblewood	Quit
Cust Order 1	Account 07306	
Origination 01 Main Store	Deposit Amt 0.00	
	Currency LOCAL USD	
Tax Status Taxable	Account Balance 0.00	
Operator Tim Tono	Credit Limit 1,000,000,000.00	
	Avail Credit 1,000,000,000.00	
	Crn Number 00492	

Stock Code	Store	Description	Cust Price	Qty	Tax	Incl Value	
1 3008478	01	OLYMPUS L1-10B BATTERY	127.28		10.00	127.28	1,400.08
2 0150021	01	OLYMPUS STYLUS ZOOM 120 QD	290.90		5.00	145.45	1,599.95
3 3022131	01	OLYMPUS P400 PA4NE A4 PAPER	54.55		5.00	27.28	300.03
4 3008064	01	OLYMPUS STYLUS 410 DIGITAL	180.00		10.00	180.00	1,980.00
5 0150019	01	OLYMPUS STYLUS ZOOM 105 QD	180.00		2.00	36.00	396.00
6 3022132	01	OLYMPUS P400 GLOSSY RIBBON	36.36		10.00	36.36	399.96
7 3007174	01	NIKON COOLPIX 8800	409.10		3.00	122.73	1,350.03
8 3007230	01	NIKON EN-EL1 BATTERY	113.63		12.00	136.36	1,499.92
9 0243140	01	NIKON SB-800 FLASH	295.46		5.00	147.73	1,625.03
10 0243138	01	NIKON SB-600 FLASH	227.28		10.00	227.28	2,500.08
11 3022308	01	CANON PLUS 8.5x11 20 GLOSSY	21.82		2.00	4.36	48.00
12 3022300	01	CANON MATTE 8.5x11 50	127.28		12.00	152.74	1,680.10
13 3104290	01	CANON BP-511/514 LITH-ION B	127.28		20.00	254.56	2,800.16
14 3002096	01	CANON A95 DIGITAL	585.46		10.00	585.46	6,440.06
15 3022265	01	CANON BCI-6PM PHOTO MAGENTA	31.90		20.00	63.80	701.80

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Slide 6  
Slide notes:

IES Client v8.36 : My IES

Help Infobab Connections Logon Logoff Companion Wizard How do I DataMarts Business Modules Action Focus Option Select

### Customer Quotation - Export / Trade

Sales Code 02 Ryno	Customer Tumblewood	Quit
Cust Order 1	Account 07306	
Origination 01 Main Store	Deposit Amt 0.00	
	Currency LOCAL USD	
Tax Status Taxable	Account Balance 0.00	
Operator Tim Tono	Credit Limit 1,000,000,000.00	
	Avail Credit 1,000,000,000.00	
	Crn Number 00492	

Stock Code	Store	Description			Incl Value
1 3008478	01	OLYMPUS L1-10E	127.28		1,400.08
2 0150021	01	OLYMPUS STYLUS	145.45		1,599.95
3 3022131	01	OLYMPUS P400 F	27.28		300.03
4 3008064	01	OLYMPUS STYLUS	180.00		1,980.00
5 0150019	01	OLYMPUS STYLUS	36.00		396.00
6 3022132	01	OLYMPUS P400 G	36.36		399.96
7 3007174	01	NIKON COOLPIX	122.73		1,350.03
8 3007230	01	NIKON EN-EL1 B	136.36		1,499.92
9 0243140	01	NIKON SB-800 F	147.73		1,625.03
10 0243138	01	NIKON SB-600 FLASH	227.28	10.00	2,500.08
11 3022308	01	CANON PLUS 8.5x11 20 GLOSSY	21.82	2.00	4.36
12 3022300	01	CANON MATTE 8.5x11 50	127.28	12.00	152.74
13 3104290	01	CANON BP-511/514 LITH-ION B	127.28	20.00	254.56
14 3002096	01	CANON A95 DIGITAL	585.46	10.00	585.46
15 3022265	01	CANON BCI-6PM PHOTO MAGENTA	31.90	20.00	63.80

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File Executer

FileName  
\\127.0.0.1\bridge\D1643239996.htm

Open Close Publish

Use OPEN to open the File, or CLOSE to quit this function, or PUBLISH to store the Report in the Report warehouse.

Slide 7  
Slide notes:

The screenshot shows the IES Client v8.36 interface. The main window is titled "Customer Quotation - Export / Trade". It contains several data entry fields for sales and customer information. A table of items is displayed below, with a "File Executor" dialog box overlaid on it. The dialog box prompts the user to open, close, or publish a file.

**Customer Quotation - Export / Trade**

Sales Code: 02 Ryno  
Cust Order: 1  
Origination: 01 Main Store  
Tax Status: Taxable  
Operator: Tim Tono

Customer: Tumblewood  
Account: 07306  
Deposit Amt: 0.00  
Currency: LOCAL USD  
Account Balance: 0.00  
Credit Limit: 1,000,000,000.00  
Avail Credit: 1,000,000,000.00  
Crm Number: 00492

Stock Code	Store	Description			Incl Value
1 3008478	01	OLYMPUS L1-10E	127.28		1,400.08
2 0150021	01	OLYMPUS STYLUS	145.45		1,599.95
3 3022131	01	OLYMPUS P400 F	27.28		300.03
4 3008064	01	OLYMPUS STYLUS	180.00		1,980.00
5 0150019	01	OLYMPUS STYLUS	36.00		396.00
6 3022132	01	OLYMPUS P400 G	36.36		399.96
7 3007174	01	NIKON COOLPIX	122.73		1,350.03
8 3007230	01	NIKON EN-EL1 E	136.36		1,499.92
9 0243140	01	NIKON SB-800 F	147.73		1,625.03
10 0243138	01	NIKON SB-600 FLASH	227.28	10.00	2,500.08
11 3022308	01	CANON PLUS 8.5x11 20 GLOSSY	21.82	2.00	48.00
12 3022300	01	CANON MATTE 8.5x11 50	127.28	12.00	1,680.10
13 3104290	01	CANON BP-511/514 LITH-ION B	127.28	20.00	2,800.16
14 3002096	01	CANON A95 DIGITAL	585.46	10.00	6,440.06
15 3022265	01	CANON BCI-6PM PHOTO MAGENTA	31.90	20.00	701.80

File Executor dialog box:  
FileName: \\127.0.0.1\bridge\ID1643239996.htm  
Buttons: Open, Close, Publish  
Text: Use OPEN to open the File, or CLOSE to quit this function, or PUBLISH to store the Report in the Report warehouse.

Nett: 2,247.39      24,721.20

Slide 8  
Slide notes:



The screenshot shows the IES Client v8.36 interface. The main window is titled "Customer Quotation - Export / Trade". It contains several data fields and a table of items. A "File Executor" dialog box is open over the table, showing a file path and three buttons: "Open", "Close", and "Publish".

**Customer Information:**

- Sales Code: 02 Ryno
- Cust Order: 1
- Origination: 01 Main Store
- Customer: Tumblewood
- Account: 07306
- Deposit Amt: 0.00
- Currency: LOCAL USD
- Account Balance: 0.00
- Credit Limit: 1,000,000,000.00
- Avail Credit: 1,000,000,000.00
- Operator: Tim Tono
- Crn Number: 00492

**Table of Items:**

Stock Code	Store	Description			Incl Value
1 3008478	01	OLYMPUS L1-10E	127.28		1,400.08
2 0150021	01	OLYMPUS STYLUS	145.45		1,599.95
3 3022131	01	OLYMPUS P400 F	27.28		300.03
4 3008064	01	OLYMPUS STYLUS	180.00		1,980.00
5 0150019	01	OLYMPUS STYLUS	36.00		396.00
6 3022132	01	OLYMPUS P400 G	36.36		399.96
7 3007174	01	NIKON COOLPIX	122.73		1,350.03
8 3007230	01	NIKON EN-EL1 E	136.36		1,499.92
9 0243140	01	NIKON SB-800 F	147.73		1,625.03
10 0243138	01	NIKON SB-600 FLASH	227.28	10.00	2,500.08
11 3022308	01	CANON PLUS 8.5x11 20 GLOSSY	21.82	2.00	4.36
12 3022300	01	CANON MATTE 8.5x11 50	127.28	12.00	152.74
13 3104290	01	CANON BP-511/514 LITH-ION B	127.28	20.00	254.56
14 3002096	01	CANON A95 DIGITAL	585.46	10.00	585.46
15 3022265	01	CANON BCI-6PM PHOTO MAGENTA	31.90	20.00	63.80

**Summary:**

Nett 2,247.39 24,721.20

Slide 9  
Slide notes:

Firefox

New Page 1

file:///127.0.0.1/Bridge/D1643239996.htm

**The Export Co**

12411 Sky Boulevard Blue Hills Tel 555-5460

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**QUOTATION**

Attention	Jones	Quotation Number	1
Customer Name	Tumblewood	Dated	26 DEC 2012
Address	PO Box 10332, Suneria	Valid until	23 JAN 2013
Phone	021 322 55555	Produced by	Tim Tono
Fax			
e-mail	jones@tumblewood.com		

Item Code	Description	Quantity	Unit	Unit Price USD	Amount
1 3008478	OLYMPUS LI-10B BATTERY	10.00	EACH	127.28	1,272.80
2 0150021	OLYMPUS STYLUS ZOOM 120 QD KIT	5.00	EACH	290.90	1,454.50
3 3022131	OLYMPUS P400 PA4NE A4 PAPER 100	5.00	EACH	54.55	272.75
4 3008064	OLYMPUS STYLUS 410 DIGITAL	10.00	EACH	180.00	1,800.00
5 0150019	OLYMPUS STYLUS ZOOM 105 QD KIT	2.00	EACH	180.00	360.00
6 3022132	OLYMPUS P400 GLOSSY RIBBON 50	10.00	EACH	36.36	363.60
7 3007174	NIKON COOLPIX 8800	3.00	EACH	409.10	1,227.30
8 3007230	NIKON EN-EL1 BATTERY	12.00	EACH	113.63	1,363.56
9 0243140	NIKON SB-800 FLASH	5.00	EACH	295.46	1,477.30
10 0243138	NIKON SB-600 FLASH	10.00	EACH	227.28	2,272.80
11 3022308	CANON PLUS 8.5x11 20 GLOSSY	2.00	EACH	21.82	43.64
12 3022300	CANON MATTE 8.5x11 50	12.00	EACH	127.28	1,527.36
13 3104290	CANON BP-S11/514 LITH-ION BATTER	20.00	EACH	127.28	2,545.60
14 3002096	CANON A95 DIGITAL	10.00	EACH	585.46	5,854.60
15 3022265	CANON BCI-6PM PHOTO MAGENTA INK	20.00	EACH	31.90	638.00
				Sub Total	22,473.81
				Tax	2,247.39
				Total USD	24,721.20

Slide 10  
Slide notes:

Firefox

New Page 1

file:///127.0.0.1/Bridge/D1643239996.htm

**The Export Co**

12411 Sky Boulevard Blue Hills Tel 555-5460

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**QUOTATION**

Attention	Jones	Quotation Number	1
Customer Name	Tumblewood	Dated	26 DEC 2012
Address	PO Box 10332, Suneria	Valid until	23 JAN 2013
Phone	021 322 55555	Produced by	Tim Tono
Fax			
e-mail	jones@tumblewood.com		

Item Code	Description	Quantity	Unit	Unit Price USD	Amount
1 3008478	OLYMPUS LI-10B BATTERY	10.00	EACH	127.28	1,272.80
2 0150021	OLYMPUS STYLUS ZOOM 120 QD KIT	5.00	EACH	290.90	1,454.50
3 3022131	OLYMPUS P400 PA4NE A4 PAPER 100	5.00	EACH	54.55	272.75
4 3008064	OLYMPUS STYLUS 410 DIGITAL	10.00	EACH	180.00	1,800.00
5 0150019	OLYMPUS STYLUS ZOOM 105 QD KIT	2.00	EACH	180.00	360.00
6 3022132	OLYMPUS P400 GLOSSY RIBBON 50	10.00	EACH	36.36	363.60
7 3007174	NIKON COOLPIX 8800	3.00	EACH	409.10	1,227.30
8 3007230	NIKON EN-EL1 BATTERY	12.00	EACH	113.63	1,363.56
9 0243140	NIKON SB-800 FLASH	5.00	EACH	295.46	1,477.30
10 0243138	NIKON SB-600 FLASH	10.00	EACH	227.28	2,272.80
11 3022308	CANON PLUS 8.5x11 20 GLOSSY	2.00	EACH	21.82	43.64
12 3022300	CANON MATTE 8.5x11 50	12.00	EACH	127.28	1,527.36
13 3104290	CANON BP-511/514 LITH-ION BATTER	20.00	EACH	127.28	2,545.60
14 3002096	CANON A95 DIGITAL	10.00	EACH	585.46	5,854.60
15 3022265	CANON BCI-6PM PHOTO MAGENTA INK	20.00	EACH	31.90	638.00
				Sub Total	22,473.81
				Tax	2,247.39
				Total USD	24,721.20

Slide 11  
Slide notes:

Firefox

New Page 1

file:///127.0.0.1/Bridge/D1643239996.htm

**The Export Co**

12411 Sky Boulevard Blue Hills Tel 555-5460

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**QUOTATION**

Attention	Jones	Quotation Number	1
Customer Name	Tumblewood	Dated	26 DEC 2012
Address	PO Box 10332, Suneria	Valid until	23 JAN 2013
Phone	021 322 55555	Produced by	Tim Tono
Fax			
e-mail	jones@tumblewood.com		

Item Code	Description	Quantity	Unit	Unit Price USD	Amount
1 3008478	OLYMPUS LI-10B BATTERY	10.00	EACH	127.28	1,272.80
2 0150021	OLYMPUS STYLUS ZOOM 120 QD KIT	5.00	EACH	290.90	1,454.50
3 3022131	OLYMPUS P400 PA4NE A4 PAPER 100	5.00	EACH	54.55	272.75
4 3008064	OLYMPUS STYLUS 410 DIGITAL	10.00	EACH	180.00	1,800.00
5 0150019	OLYMPUS STYLUS ZOOM 105 QD KIT	2.00	EACH	180.00	360.00
6 3022132	OLYMPUS P400 GLOSSY RIBBON 50	10.00	EACH	36.36	363.60
7 3007174	NIKON COOLPIX 8800	3.00	EACH	409.10	1,227.30
8 3007230	NIKON EN-EL1 BATTERY	12.00	EACH	113.63	1,363.56
9 0243140	NIKON SB-800 FLASH	5.00	EACH	295.46	1,477.30
10 0243138	NIKON SB-600 FLASH	10.00	EACH	227.28	2,272.80
11 3022308	CANON PLUS 8.5x11 20 GLOSSY	2.00	EACH	21.82	43.64
12 3022300	CANON MATTE 8.5x11 50	12.00	EACH	127.28	1,527.36
13 3104290	CANON BP-S11/514 LITH-ION BATTER	20.00	EACH	127.28	2,545.60
14 3002096	CANON A95 DIGITAL	10.00	EACH	585.46	5,854.60
15 3022265	CANON BCI-6PM PHOTO MAGENTA INK	20.00	EACH	31.90	638.00
				Sub Total	22,473.81
				Tax	2,247.39
				Total USD	24,721.20

Slide 12  
Slide notes: