

Slide 1

Slide notes: In this tutorial we wish to show how the Export Trade workflow is fully multi-currency. Our base currency for this system is USD, and we have now set up a Customer Account that is an EUR Account.

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1 Console 2 Order Items 3 Prior Items 4 Pref Bids 5 Q Hdrs

### Customer Quotation sheet

[Save](#)  
[Quit](#)

Quotation #

Date Open   
Operator   
Claim Tax   
Taxable

Customer   
Cust Order #   
Sales Code   
Origination   
Currency   
Deposit Amt

Purchase Orders	
1	

Sales Order No

Introduce Bidders: -  
[Select at Item](#)  
[Auto Populate Bidders](#)

Requests for Quotation: -  
[Print RFQs](#)  
[Feed Bid\(s\)](#)

Review and Award bids: -  
[Review](#)  
[Award To](#)  
[Mark Up](#)

Quote and Convert: -  
[Build Quotation](#)  
[Confirm Sales Order](#)

Purchase Orders: -  
[Generate Purchase Orders](#)  
[Print Purchase Orders](#)

Cancellation: -  
[Cancel Quotation](#)

Slide 2  
Slide notes:

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1 Console 2 Order Items 3 Prior Items 4 Pref Bids 5 Q Hdrs

### Customer Quotation sheet

[Save](#)  
[Quit](#)

Quotation #

Date Open   
Operator   
Claim Tax   
Taxable

Customer   
Cust Order #   
Sales Code   
Origination   
Currency   
Deposit Amt

Purchase Orders	
1	

Sales Order No

Introduce Bidders: -  
[Select at Item](#)  
[Auto Populate Bidders](#)

Requests for Quotation: -  
[Print RFQs](#)  
[Feed Bid\(s\)](#)

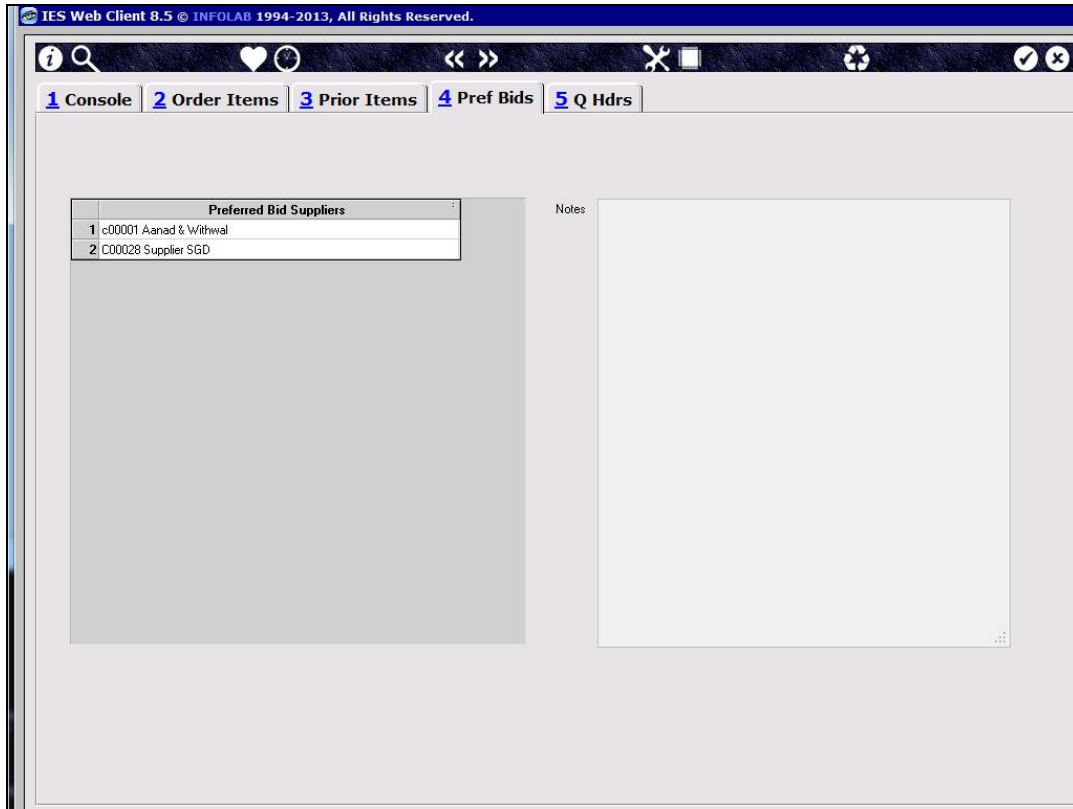
Review and Award bids: -  
[Review](#)  
[Award To](#)  
[Mark Up](#)

Quote and Convert: -  
[Build Quotation](#)  
[Confirm Sales Order](#)

Purchase Orders: -  
[Generate Purchase Orders](#)  
[Print Purchase Orders](#)

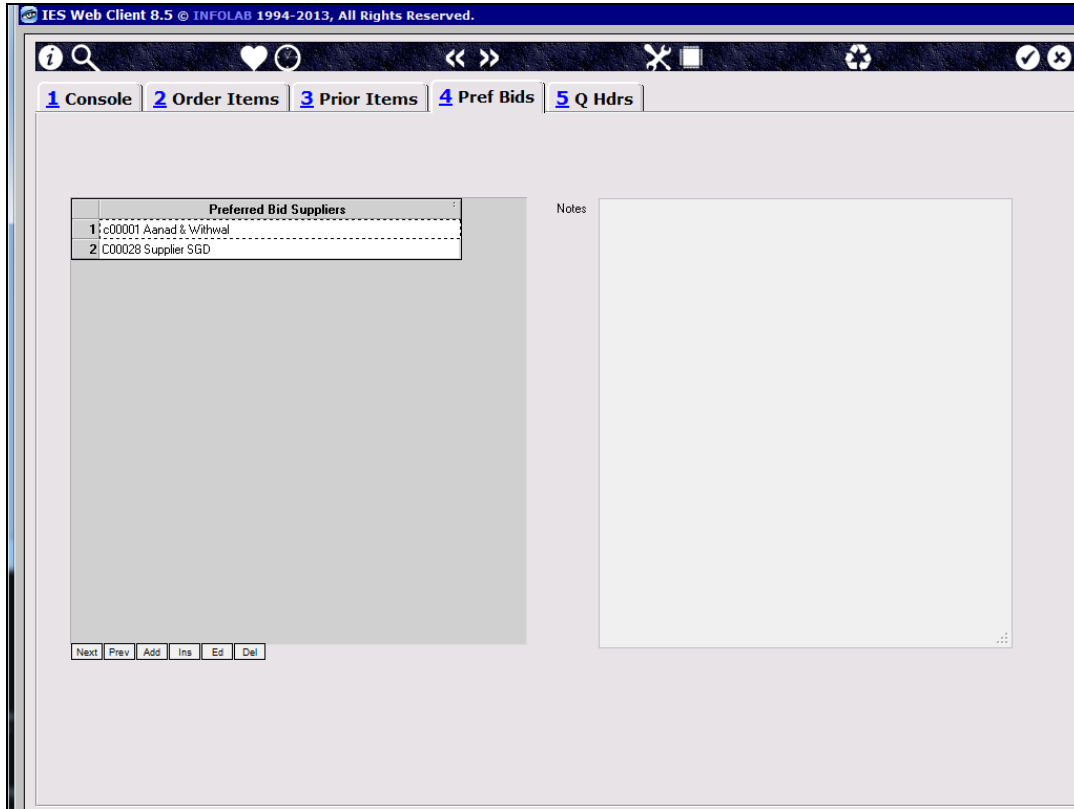
Cancellation: -  
[Cancel Quotation](#)

Slide 3  
Slide notes:

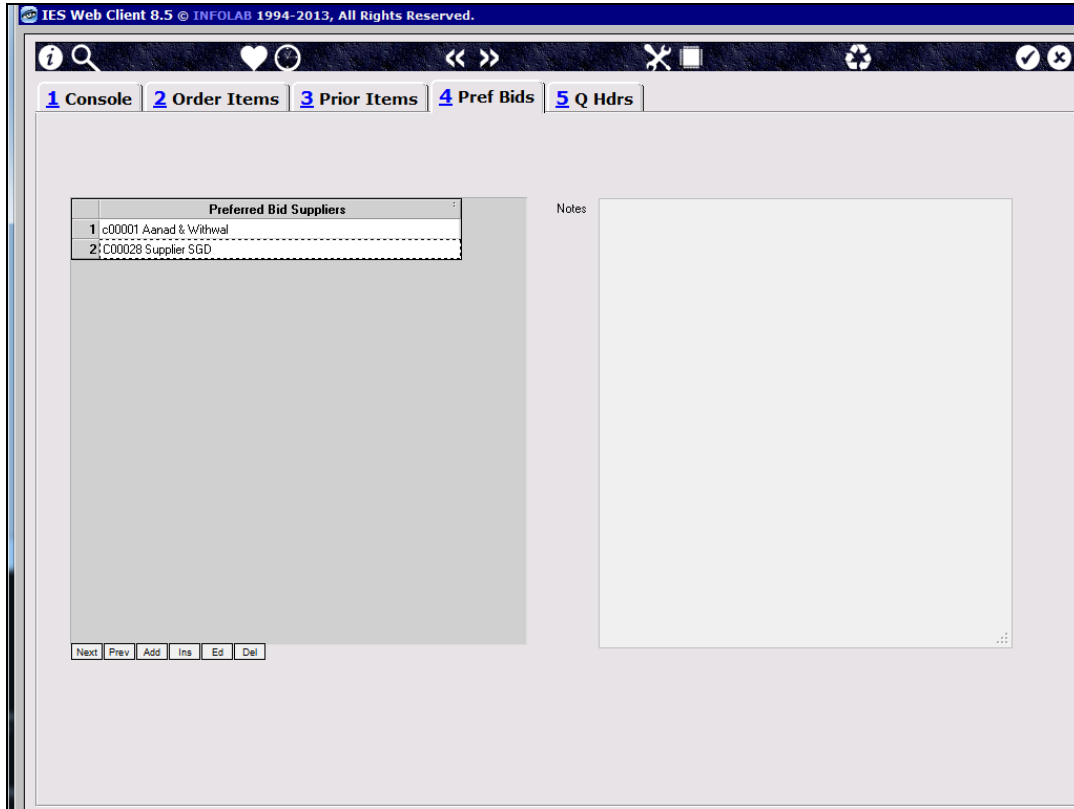


Slide 4

Slide notes: We have included 2 preferred Suppliers on this quotation, the 1st of which is in our base currency i.e. USD, while the 2nd is an SGD Supplier, which is neither our base currency nor that of the Customer for the quotation.



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1 Console 2 Order Items 3 Prior Items 4 Pref Bids 5 Q Hdrs

### Customer Quotation sheet

[Save](#)  
[Quit](#)

Quotation #

Date Open   
Operator   
Claim Tax   
Taxable

Customer   
Cust Order #   
Sales Code   
Origination   
Currency   
Deposit Amt

Purchase Orders	
1	

Sales Order No

Introduce Bidders: -  
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[Auto Populate Bidders](#)

Requests for Quotation: -  
[Print RFQs](#)  
[Feed Bid\(s\)](#)

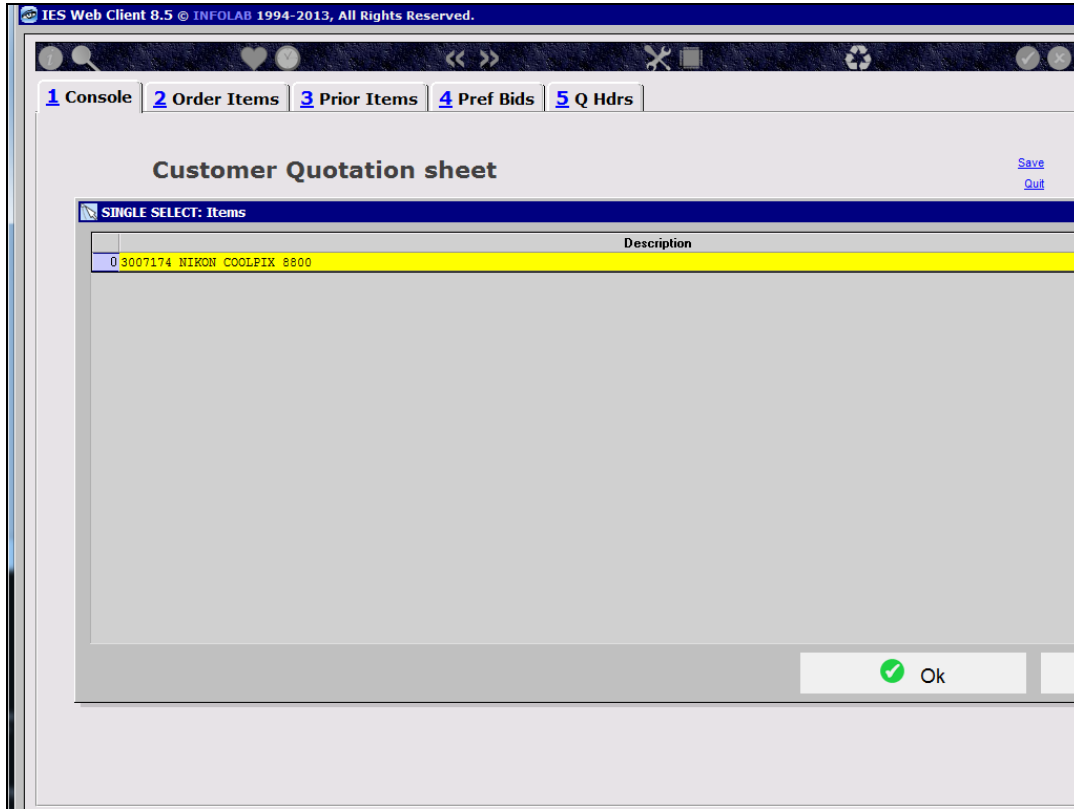
Review and Award bids: -  
[Review](#)  
[Award To](#)  
[Mark Up](#)

Quote and Convert: -  
[Build Quotation](#)  
[Confirm Sales Order](#)

Purchase Orders: -  
[Generate Purchase Orders](#)  
[Print Purchase Orders](#)

Cancellation: -  
[Cancel Quotation](#)

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Slide notes:



Slide 8  
Slide notes:



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### Supply Item: Retail ex Stock

Date-on: 01/01/2013      Retail Item: 3007174 NIKON COOLPIX 8800      [Save](#)  
Quotation #: 12      Unit: ea      [Quit](#)  
Quantity: 1.00

Bid Supplier	Days/Deliv	Unit Price	Cost	Currency	Unit Price FX
1		0.00	0.00	USD	0.00

Next Prev Add Ins Ed Del

db-click Toggle    Take    [Change](#) ?

>>> Prior Awards, Supplier	
1	c00001 Aanad & Withwal
2	C00006 Azure Bush

>>> Prior Bids, not awarded	
1	C00006 Azure Bush
2	c00012 Commercial Suppliers Inc
3	C00026 All Supplies

>>> Quotation Preferred Suppliers	
1	c00001 Aanad & Withwal
2	C00028 Supplier SGD

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Slide notes:

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### Supply Item: Retail ex Stock

Date on: 01/01/2013      Retail Item: 3007174 NIKON COOLPIX 8800      [Save](#)  
Quotation #: 12      Unit: ea      [Quit](#)  
Quantity: 1.00

Bid Supplier	Days/Deliv	Unit Price	Cost	Currency	Unit Price FX
1 c00001 Aanad & Withwal		0.00	0.00	USD	0.00

db-click Toggle    Take    [Change](#) ?

>>> Prior Awards, Supplier	
1	c00001 Aanad & Withwal
2	C00006 Azure Bush

>>> Prior Bids, not awarded	
1	C00006 Azure Bush
2	c00012 Commercial Suppliers Inc
3	C00026 All Supplies

>>> Quotation Preferred Suppliers	
1	c00001 Aanad & Withwal
2	C00028 Supplier SGD

Next Prev Add Ins Ed Del

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### Supply Item: Retail ex Stock

Date-on: 01/01/2013      Retail Item: 3007174 NIKON COOLPIX 8800      [Save](#)  
Quotation #: 12      Unit: ea      [Quit](#)  
Quantity: 1.00

	Bid Supplier	Days/Deliv	Unit Price	Cost	Currency	Unit Price FX
1	c00001 Aanad & Withwal		0.00	0.00	USD	0.00
2	C00028 Supplier SGD		0.00	0.00	SGD	0.00

db-click Toggle    Take    [Change](#) ?

>>> Prior Awards, Supplier	
1	c00001 Aanad & Withwal
2	C00006 Azure Bush

>>> Prior Bids, not awarded	
1	C00006 Azure Bush
2	c00012 Commercial Suppliers Inc
3	C00026 All Supplies

>>> Quotation Preferred Suppliers	
1	c00001 Aanad & Withwal
2	C00028 Supplier SGD

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Slide 11

Slide notes: Here we can see that we can include Supplier bids for our base currency as well as any other.

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### Supply Item: Retail ex Stock

Date-on: 01/01/2013      Retail Item: 3007174 NIKON COOLPIX 8800      [Save](#)  
Quotation #: 12      Unit: ea      [Quit](#)  
Quantity: 1.00

	Bid Supplier	Days/Deliv	Unit Price	Cost	Currency	Unit Price FX
1	c00001 Aanad & Withwal		0.00	0.00	USD	0.00
2	C00028 Supplier SGD		0.00	0.00	SGD	0.00

Next Prev Add Ins Ed Del

db-click Toggle    Take    [Change](#) ?

>>> Prior Awards, Supplier	
1	c00001 Aanad & Withwal
2	C00006 Azure Bush

>>> Prior Bids, not awarded	
1	C00006 Azure Bush
2	c00012 Commercial Suppliers Inc
3	C00026 All Supplies

>>> Quotation Preferred Suppliers	
1	c00001 Aanad & Withwal
2	C00028 Supplier SGD

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### Supply Item: Retail ex Stock

Date-on: 01/01/2013      Retail Item: 3007174 NIKON COOLPIX 8800      [Save](#)  
Quotation #: 12      Unit: ea      [Quit](#)  
Quantity: 1.00

	Bid Supplier	Days/Deliv	Unit Price	Cost	Currency	Unit Price FX
1	c00001 Aanad & Withwal		0.00	0.00	USD	0.00
2	C00028 Supplier SGD		0.00	0.00	SGD	0.00

Next Prev Add Ins Ed Del

db-click Toggle    Take    [Change](#) ?

>>> Prior Awards, Supplier	
1	c00001 Aanad & Withwal
2	C00006 Azure Bush

>>> Prior Bids, not awarded	
1	C00006 Azure Bush
2	c00012 Commercial Suppliers Inc
3	C00026 All Supplies

>>> Quotation Preferred Suppliers	
1	c00001 Aanad & Withwal
2	C00028 Supplier SGD

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Slide notes:

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1 Console 2 Order Items 3 Prior Items 4 Pref Bids 5 Q Hdrs

### Customer Quotation sheet

[Save](#)  
[Quit](#)

Quotation #

Date Open   
Operator   
Claim Tax   
Taxable

Customer   
Cust Order #   
Sales Code   
Origination   
Currency   
Deposit Amt

Purchase Orders	
1	

Sales Order No

Introduce Bidders: -  
[Select at Item](#)  
[Auto Populate Bidders](#)

Requests for Quotation: -  
[Print RFQs](#)  
[Feed Bid\(s\)](#)

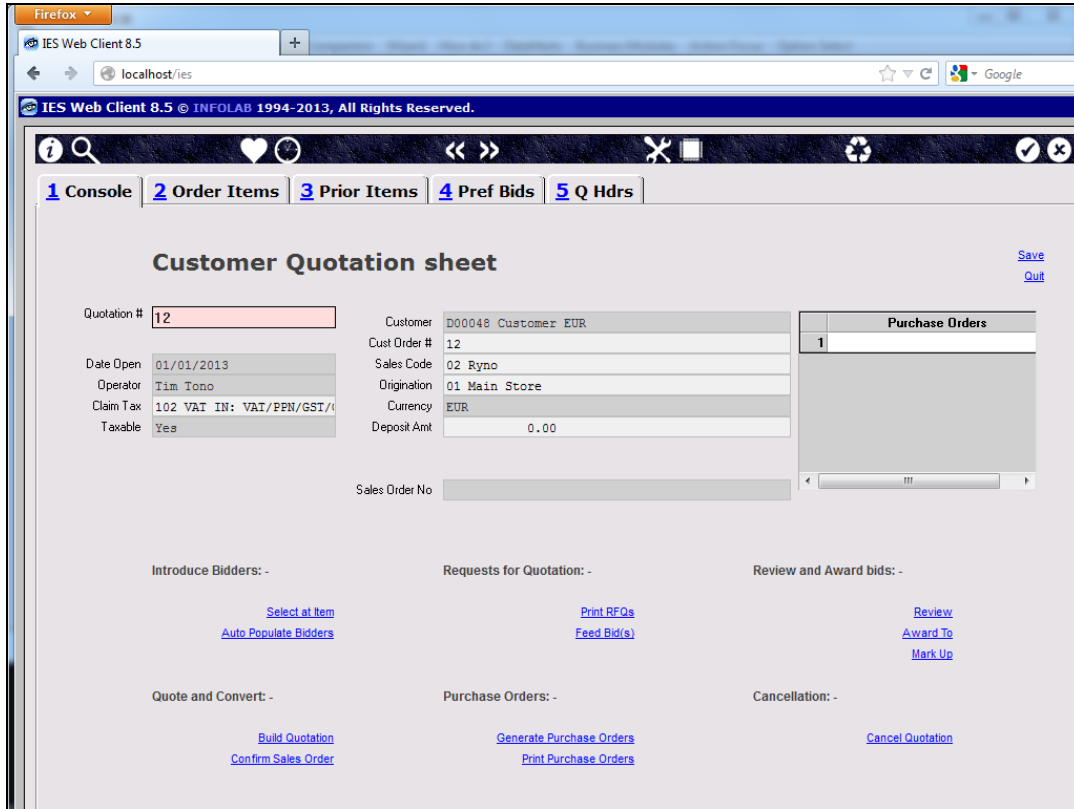
Review and Award bids: -  
[Review](#)  
[Award To](#)  
[Mark Up](#)

Quote and Convert: -  
[Build Quotation](#)  
[Confirm Sales Order](#)

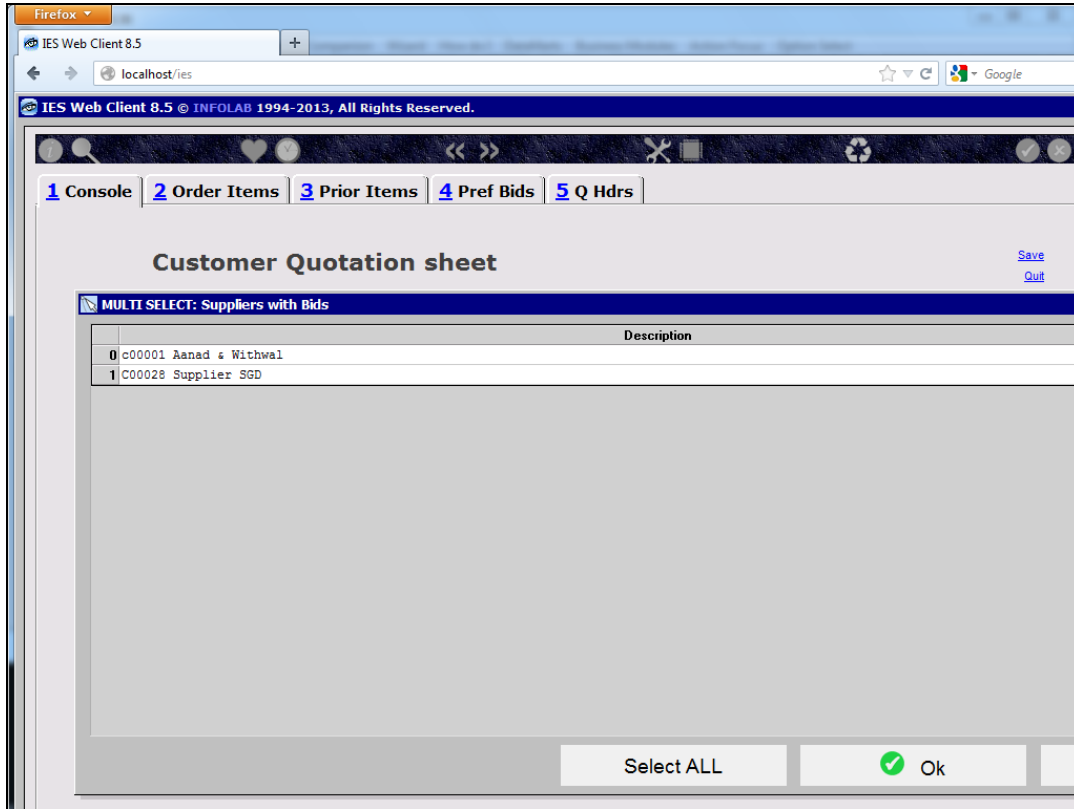
Purchase Orders: -  
[Generate Purchase Orders](#)  
[Print Purchase Orders](#)

Cancellation: -  
[Cancel Quotation](#)

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Slide notes:

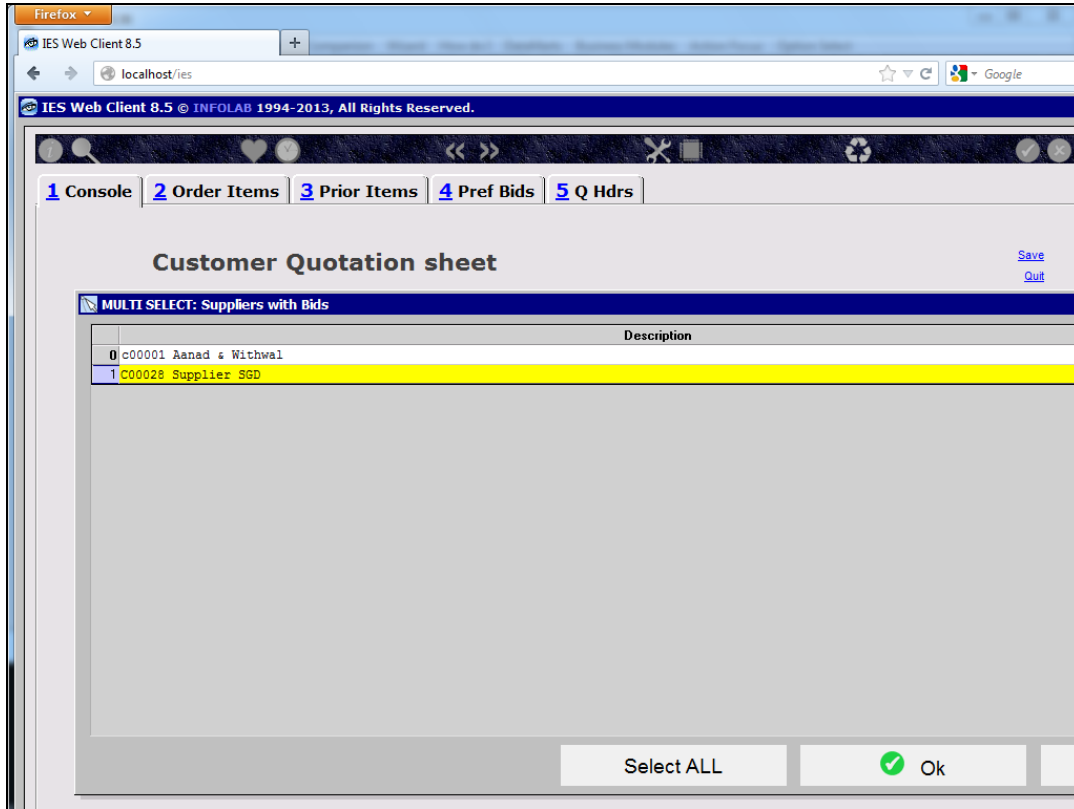


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Slide notes:

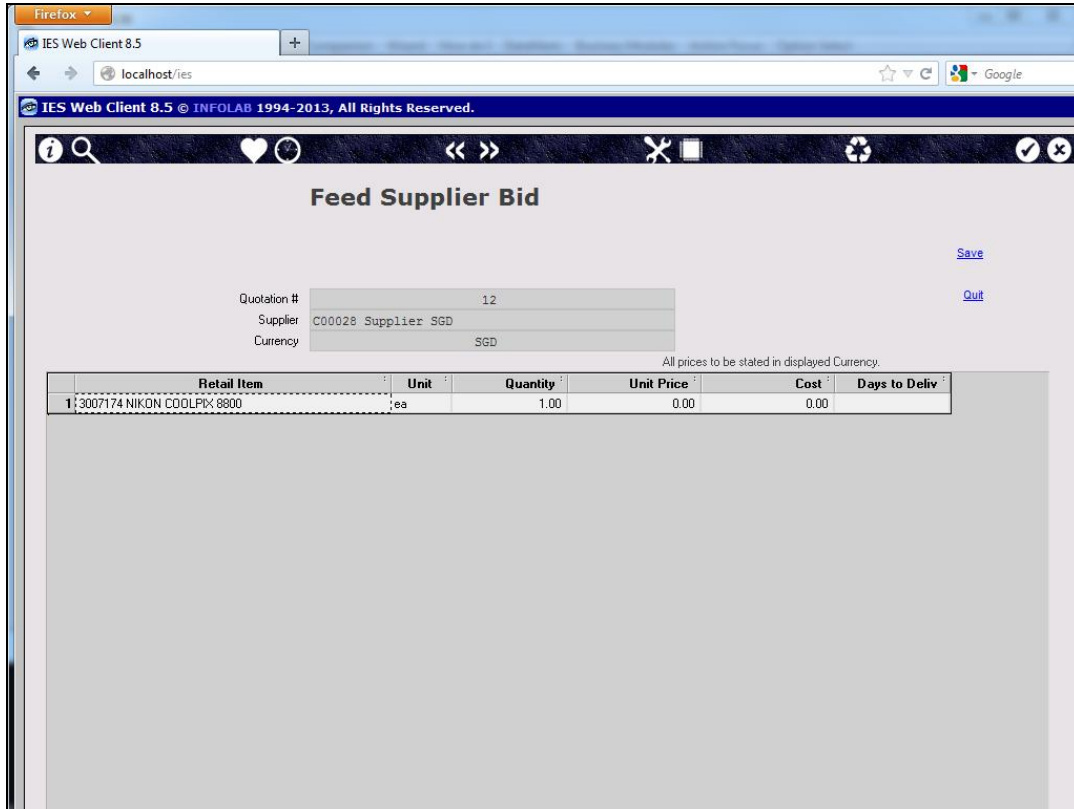


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Slide notes:



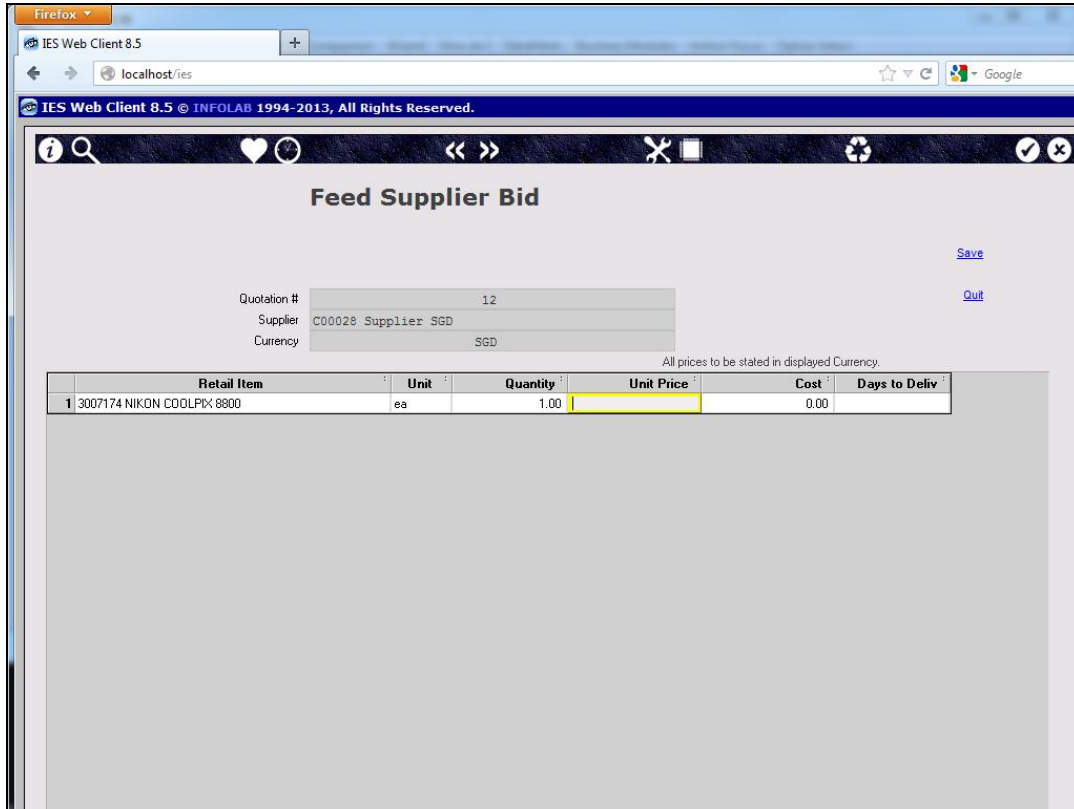


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Slide notes:

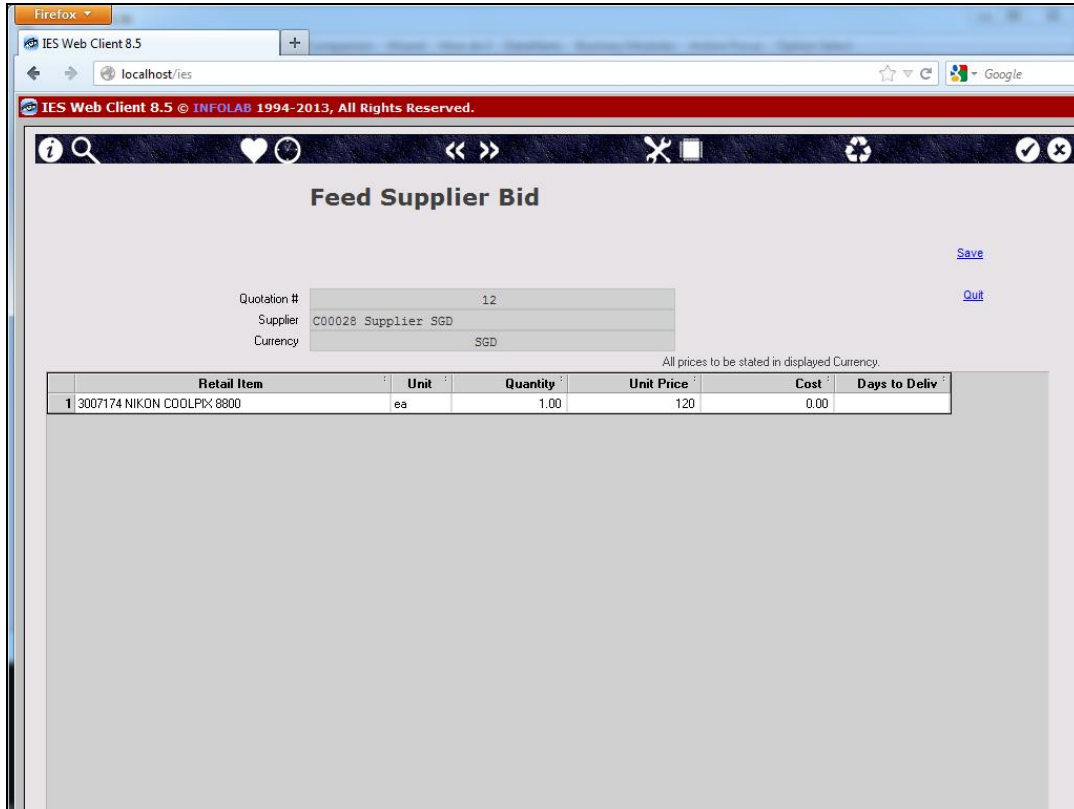


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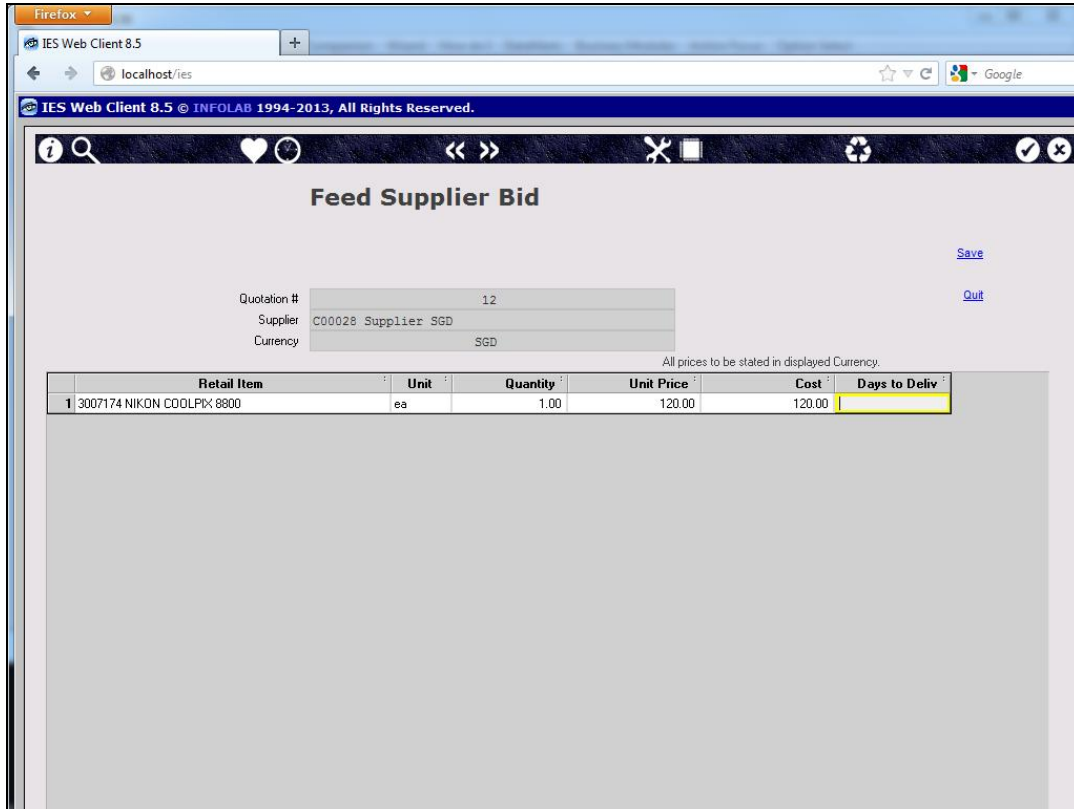
Slide notes: When we feed a bid response, we do so in the currency of the Supplier. As a matter of fact, the RFQ is also printed in the Supplier currency.



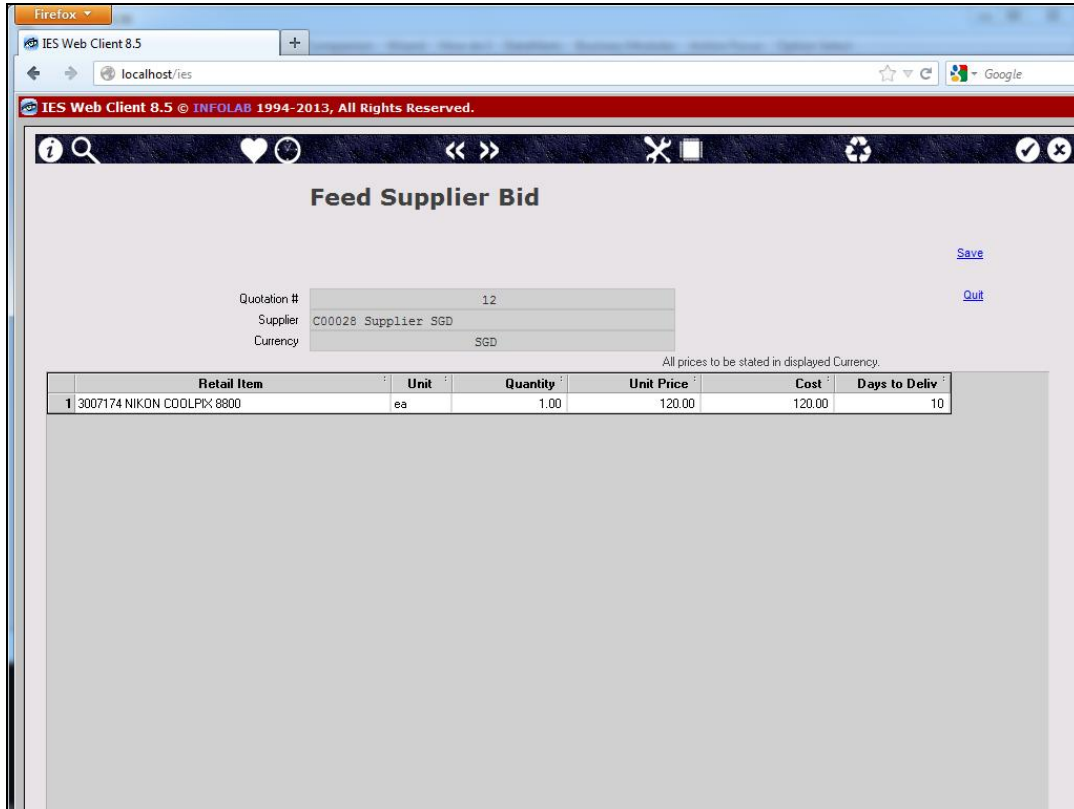
Slide 19  
Slide notes:



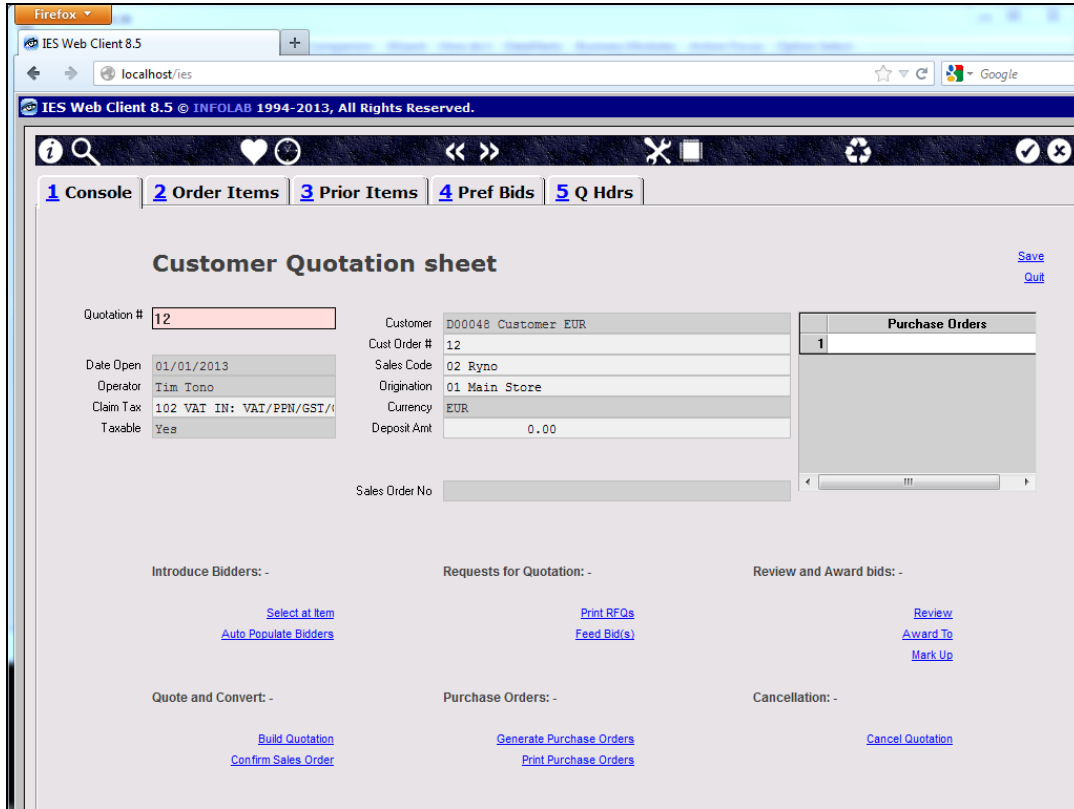
Slide 20  
Slide notes:



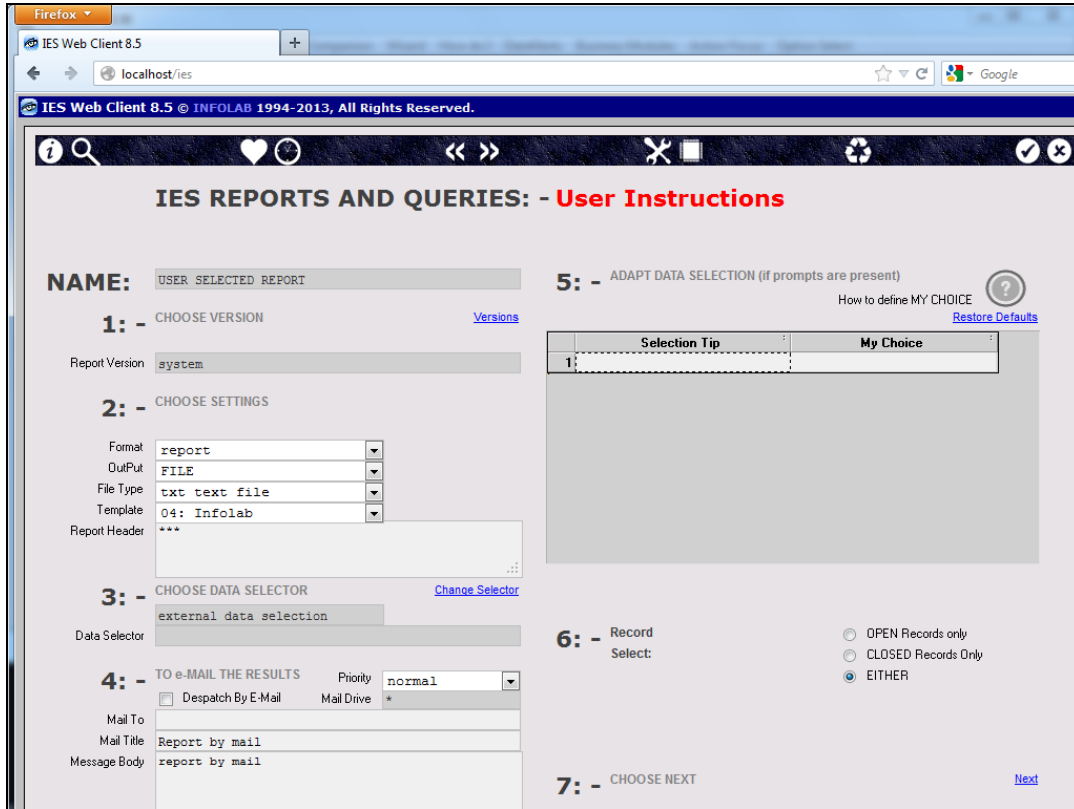
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Slide notes:



Slide 22  
Slide notes:



Slide 23  
Slide notes:



Slide 24  
Slide notes:

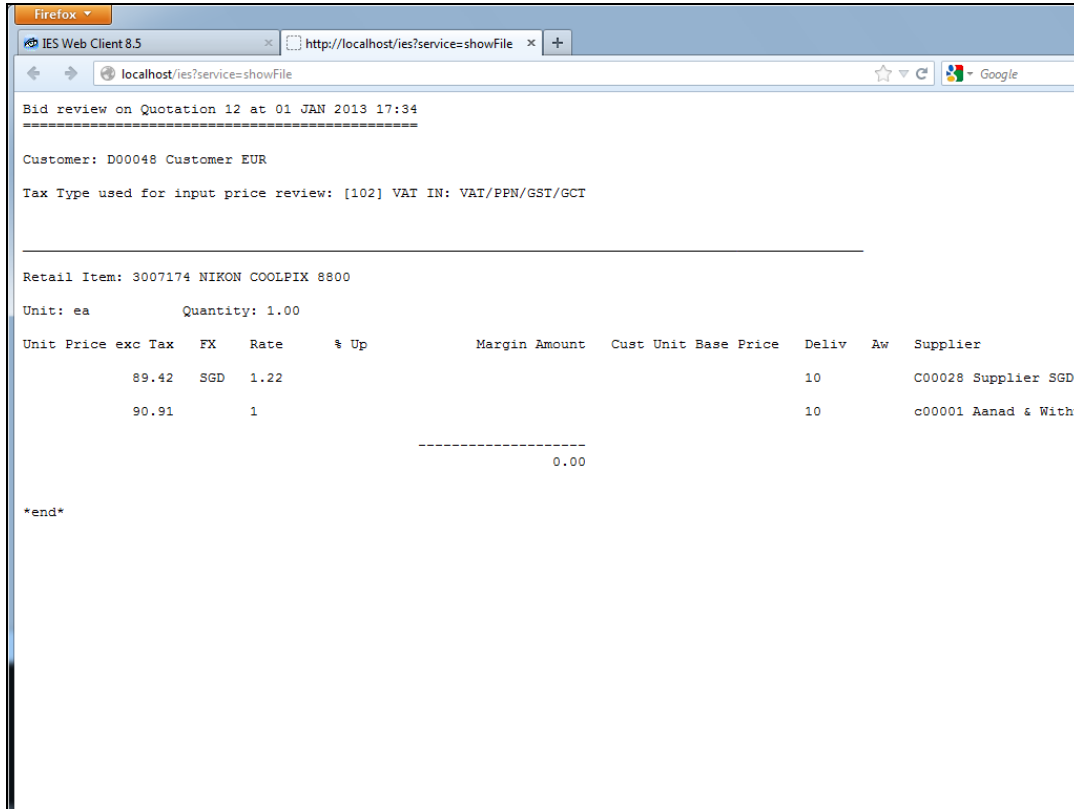


The screenshot shows the IES Web Client 8.5 interface in a Firefox browser window. The page title is "IES REPORTS AND QUERIES: - User Instructions". The interface is divided into several sections, each with a numbered instruction:

- 1: - CHOOSE VERSION**: Includes a "Report Version" input field and a "Versions" link.
- 2: - CHOOSE SETTINGS**: Includes dropdown menus for "Format" (report), "OutPut" (FILE), "File Type" (txt text file), and "Template" (04: Infolab). A "Report Header" field contains "\*\*\*\*".
- 3: - CHOOSE DATA SELECTOR**: Includes a "Data Selector" input field.
- 4: - TO e-MAIL THE RESULTS**: Includes a "Despatch By E-Mail" checkbox, a "Priority" dropdown (normal), and "Mail To" and "Mail Title" input fields. The "Message Body" contains "report by mail".
- 5: - ADAPT DATA SELECTION (if prompts are present)**: Includes a "How to define MY CHOICE" link and a "Restore Defaults" link. A table is visible with columns "Selection Tip" and "My Choice", and a row with "1".
- 6: - Record Select:** Includes radio buttons for "OPEN Records only", "CLOSED Records Only", and "EITHER".
- 7: - CHOOSE NEXT**: Includes a "Next" link.

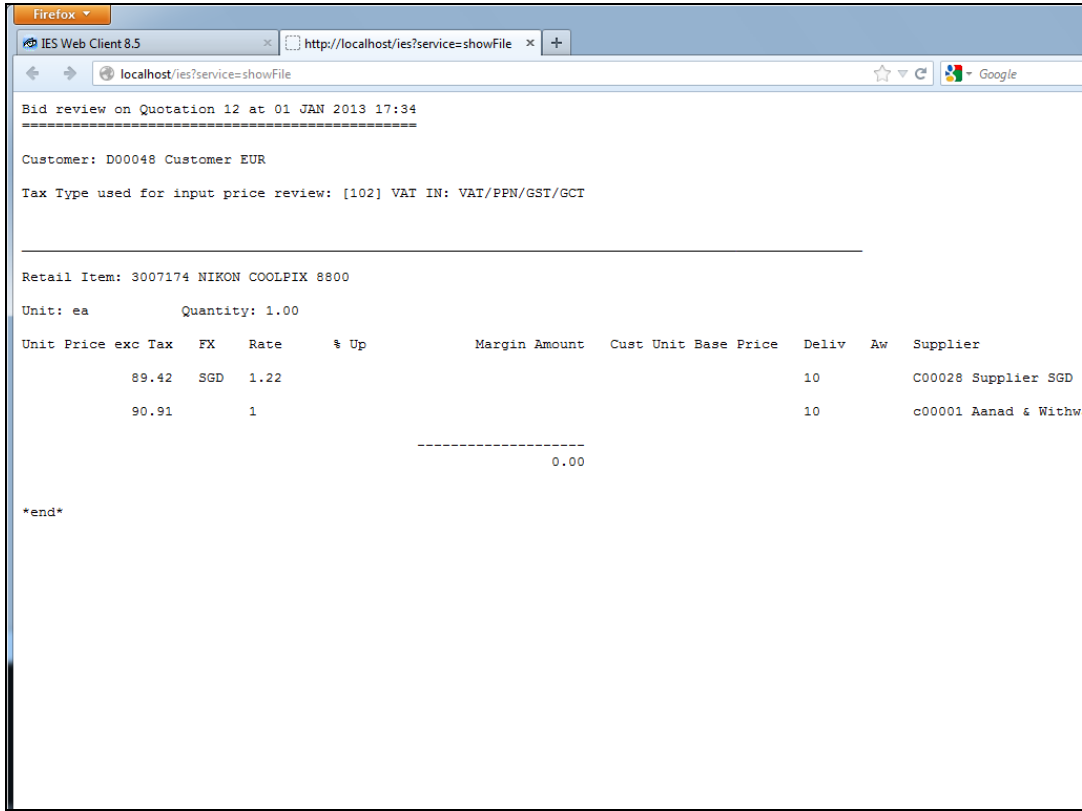
A modal dialog box titled "IES Web Report" is open, showing the "Report File Name: //127.0.0.1/Bridge/T1643863293.TXT" and buttons for "View", "Download", "Publish", and "Close".

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Slide notes:

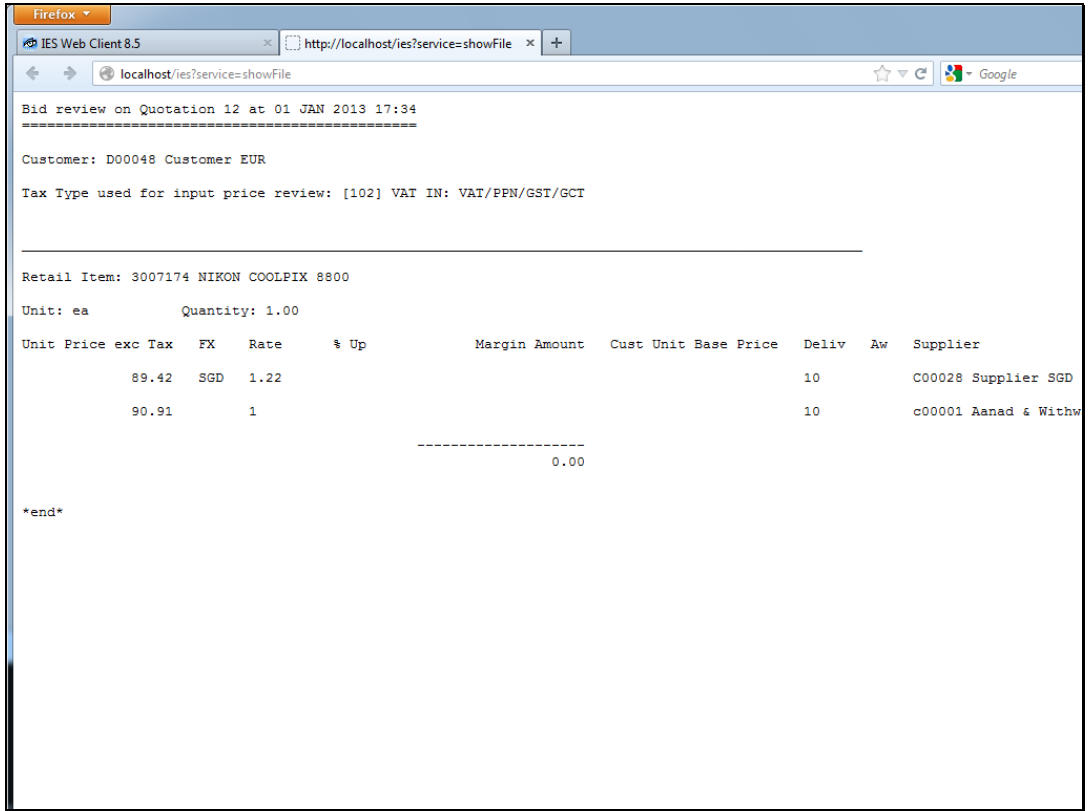


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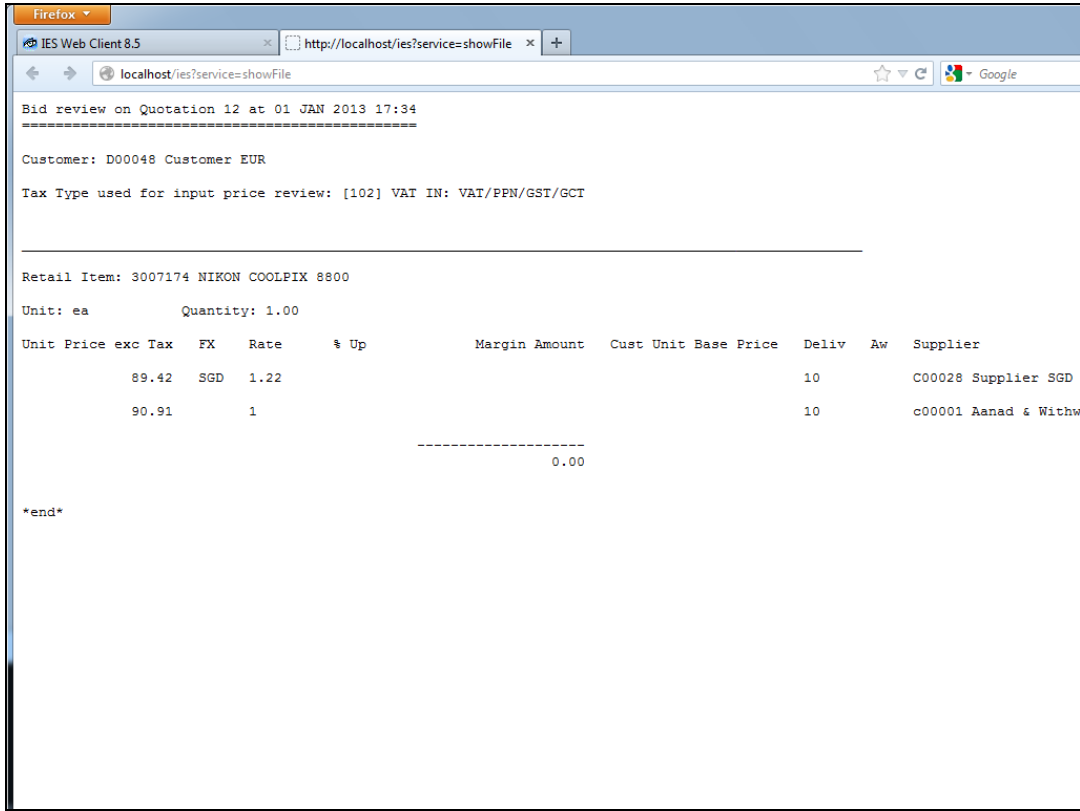
Slide notes: When we look at the review, we find that the system converts all bids to our local currency, for easy comparison with all other bids.



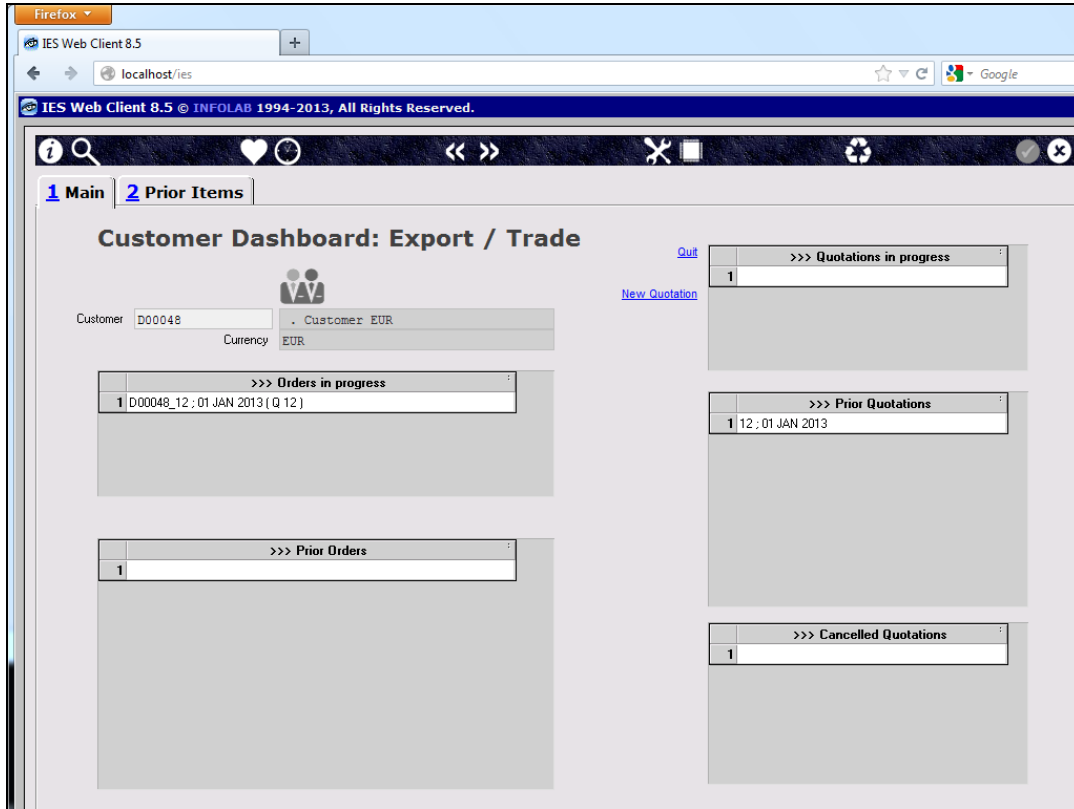
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Slide notes:



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Slide notes:

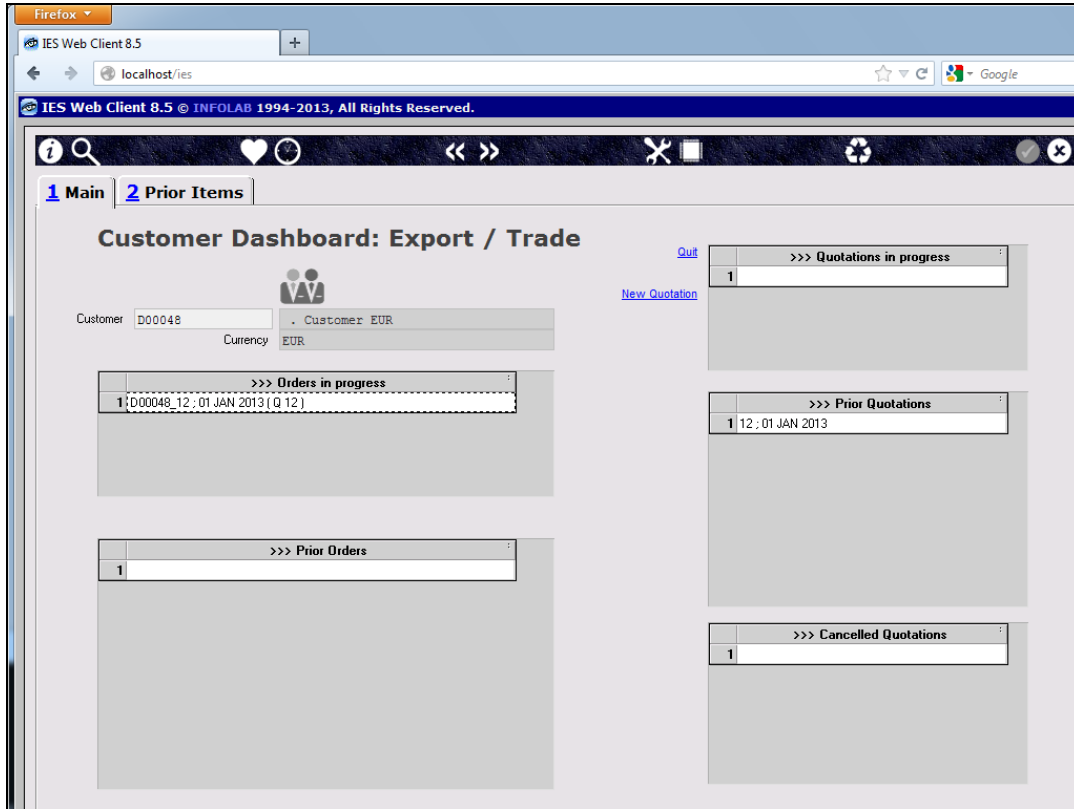


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Slide notes:

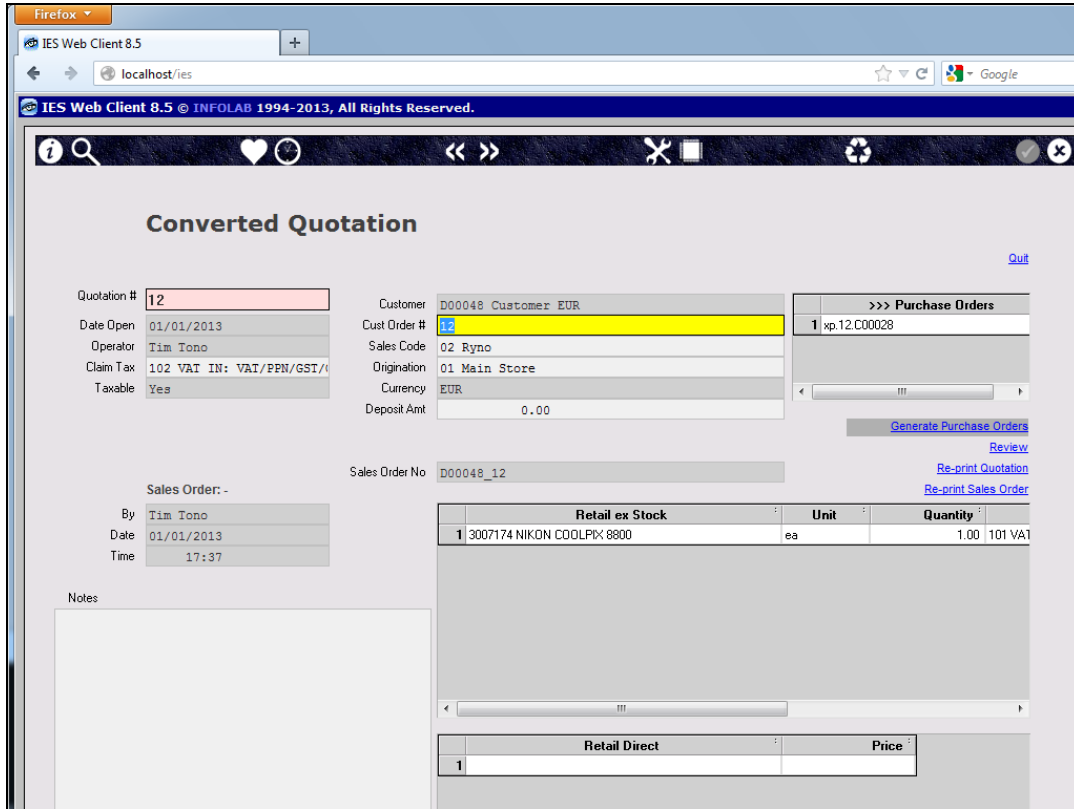


Slide 30

Slide notes: And once we have converted the quotation to a Customer Sales Order, we can see that the Purchase Orders are generated, in each case, for the currency of the Supplier.

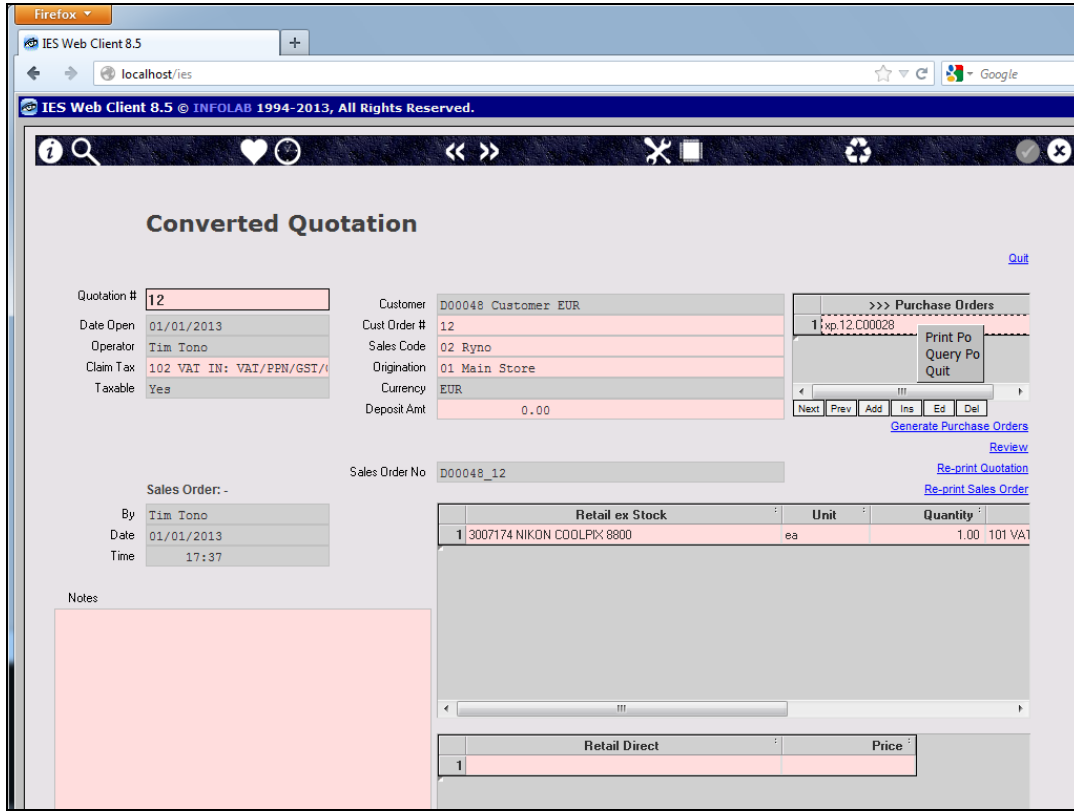


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1 Main 2 Line Status 3 Allocations 4 Stock 5 Direct

PO NUMBER xp.12.C00028

### Purchase Order Enquiry

**STATUS:**

Order Number	xp.12.C00028
Status	order is open
Mode	standard

**DELIVERY:**

Supplier Request Ref #	12/C00028	01/01/2013
Supplier Offer Ref #	12/C00028	
Delivery Instr	01 Main Warehouse	
1st Exp Deliv Date	14/01/2013	
Latest Exp Deliv Date	14/01/2013	

**ORIGINATION:**

Captured By	Tim Tono
Originator	tt Tim Tono
Buyer	tt Tim Tono
Authorized By	Tim Tono
Date Authorized	01/01/2013

**INDICATORS:**

Period Placed	025: Dec 2012
Currency	SGD
Tax Type	102 VAT IN: VAT/PPN/GST/GCT
Tax Rate %	10.00
Tax on Accrual	Yes

**SUPPLIER:**

Supplier	C00028 Supplier SGD
For Attention	

**REMAINING ORDER TOTALS:**

Stock Value	120.00
Total Nonstock	0.00
Total Value	120.00

NOTES:

Print icon

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1 Main 2 Line Status 3 Allocations 4 Stock 5 Direct

PO NUMBER xp.12.C00028

### Purchase Order Enquiry

**STATUS:**

Order Number	xp.12.C00028
Status	order is open
Mode	standard

**DELIVERY:**

Supplier Request Ref #	12/C00028	01/01/2013
Supplier Offer Ref #	12/C00028	
Delivery Instr	01 Main Warehouse	
1st Exp Deliv Date	14/01/2013	
Latest Exp Deliv Date	14/01/2013	

**ORIGINATION:**

Captured By	Tim Tono
Originator	tt Tim Tono
Buyer	tt Tim Tono
Authorized By	Tim Tono
Date Authorized	01/01/2013

**INDICATORS:**

Period Placed	025: Dec 2012
Currency	SGD
Tax Type	102 VAT IN: VAT/PPN/GST/GCT
Tax Rate %	10.00
Tax on Accrual	Yes

**SUPPLIER:**

Supplier	C00028 Supplier SGD
For Attention	

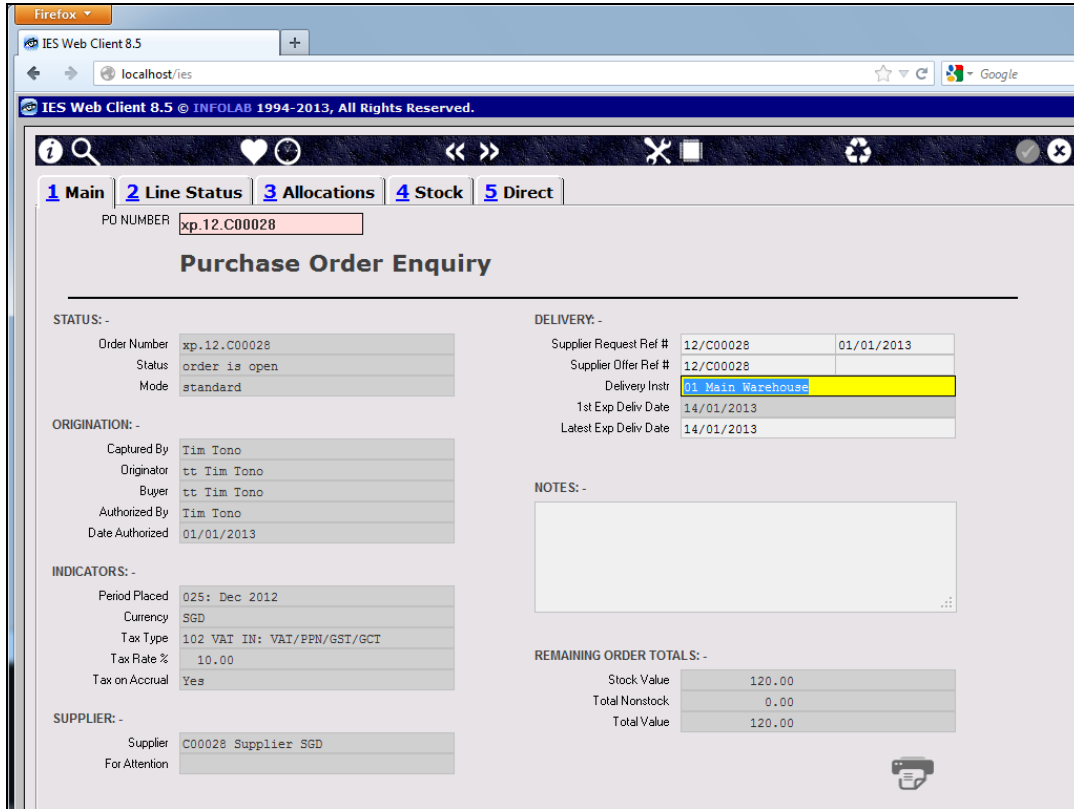
**REMAINING ORDER TOTALS:**

Stock Value	120.00
Total Nonstock	0.00
Total Value	120.00

NOTES:

Print icon

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Slide notes:



Slide 36

Slide notes: The system manages inter-currency exchange transparently for us, though we still have control over the exchange rates that are used.