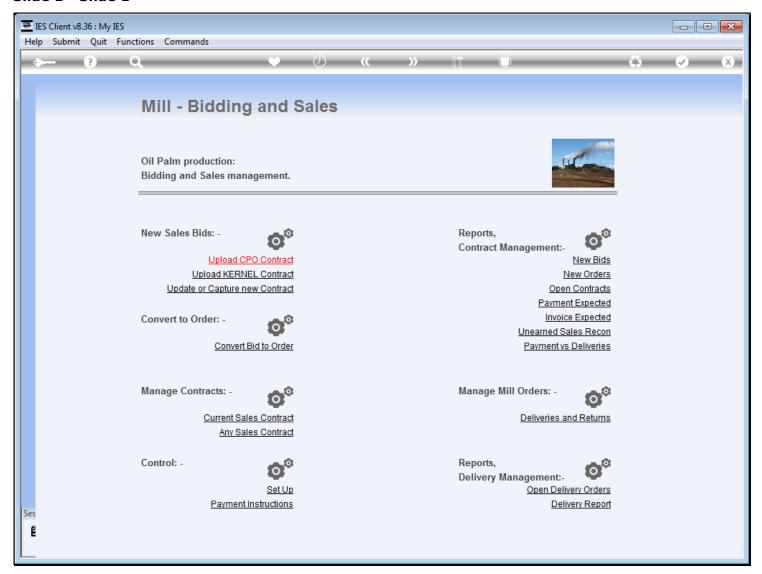
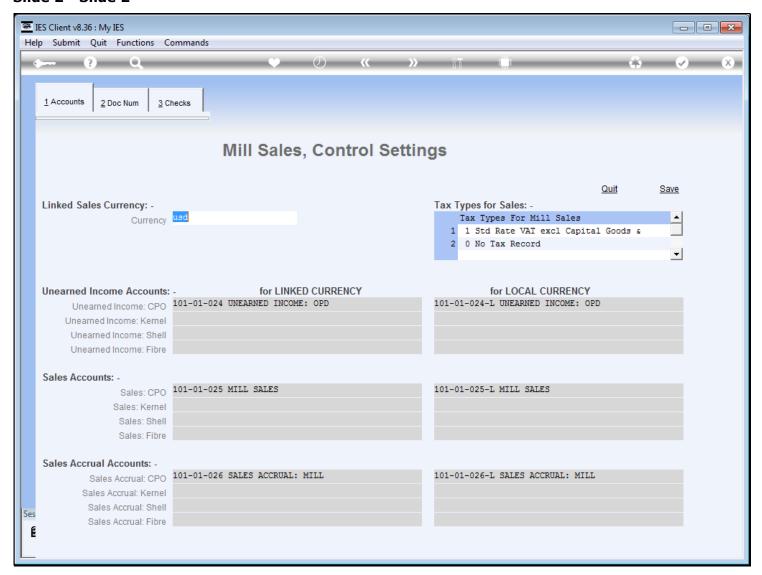
Slide 1 - Slide 1



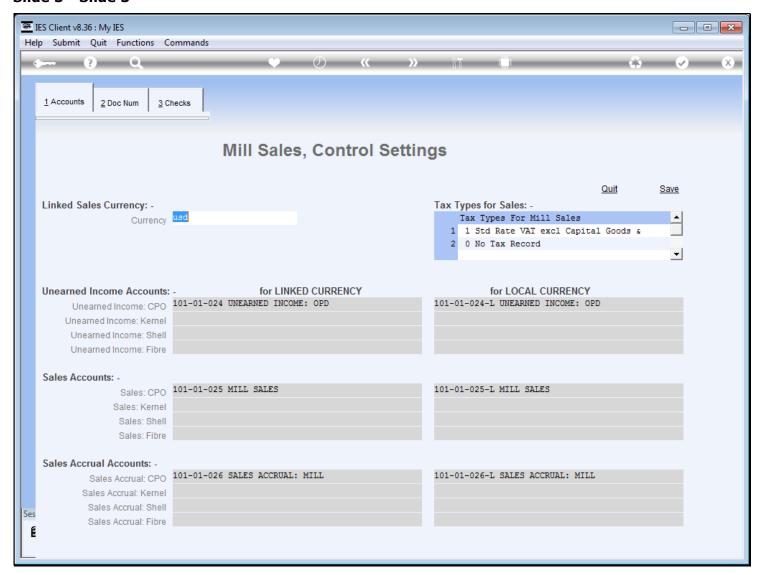
Slide notes

The Mill Sales system requires some operational settings to be in place before it can be used.

Slide 2 - Slide 2



Slide 3 - Slide 3



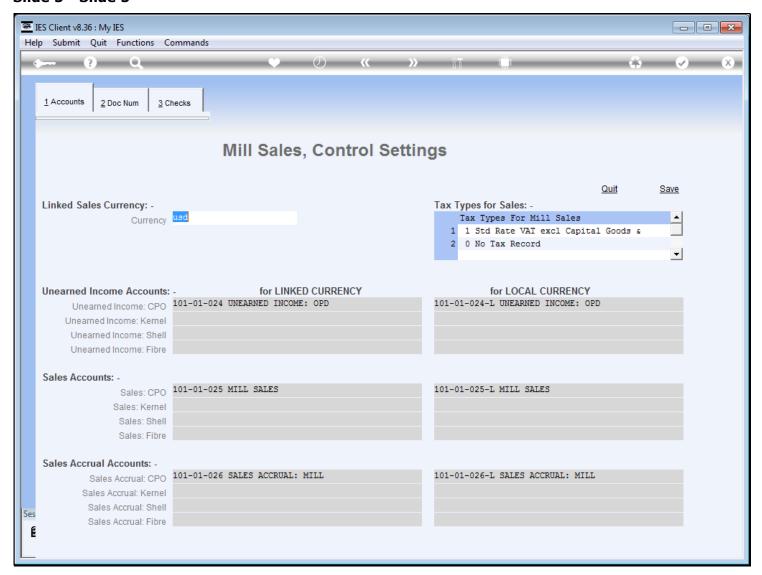
Slide notes

There is 1 Linked Currency allowed for Sales, in addition to local Currency.

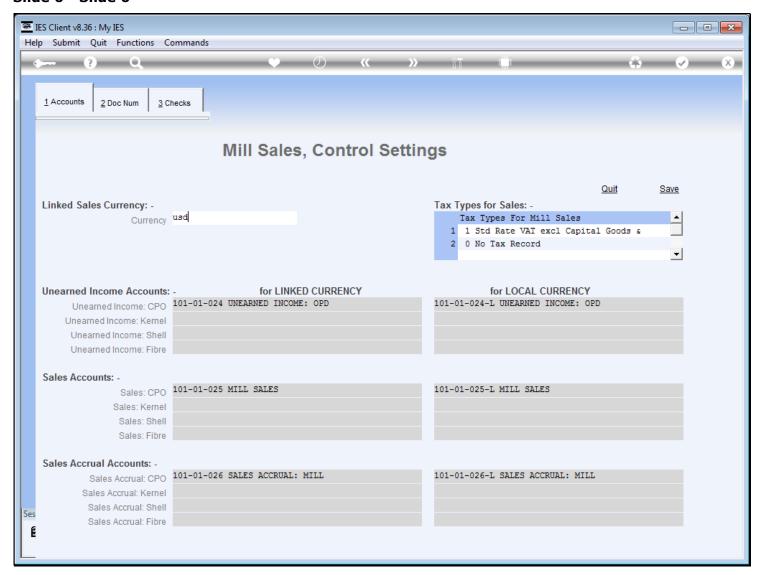
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Slide 4 - Slide 4					

Slide 5 - Slide 5



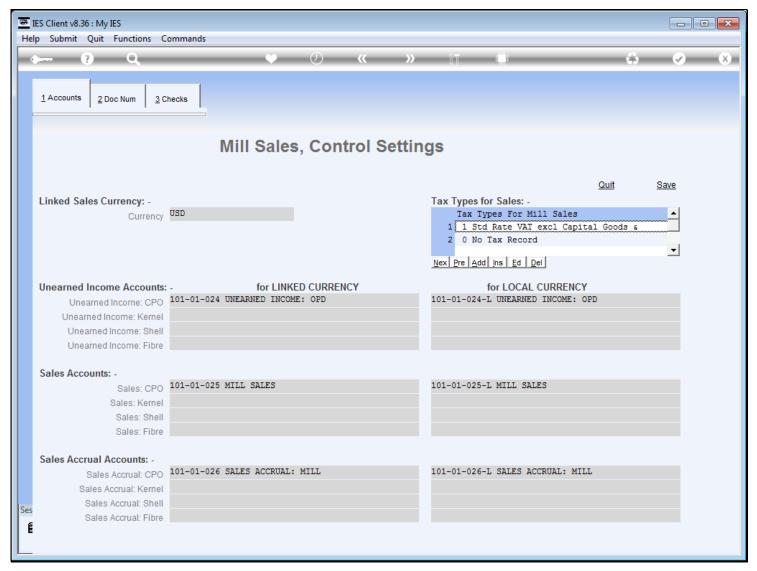
Slide 6 - Slide 6



Slide notes

At least 1 Tax Type is required. When we can sell both with and without Tax, there will be at least 2 Tax Types.

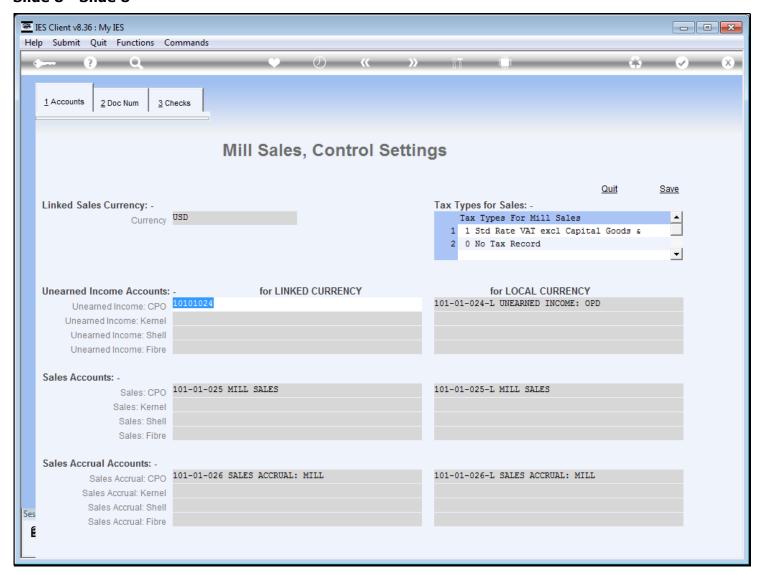
Slide 7 - Slide 7



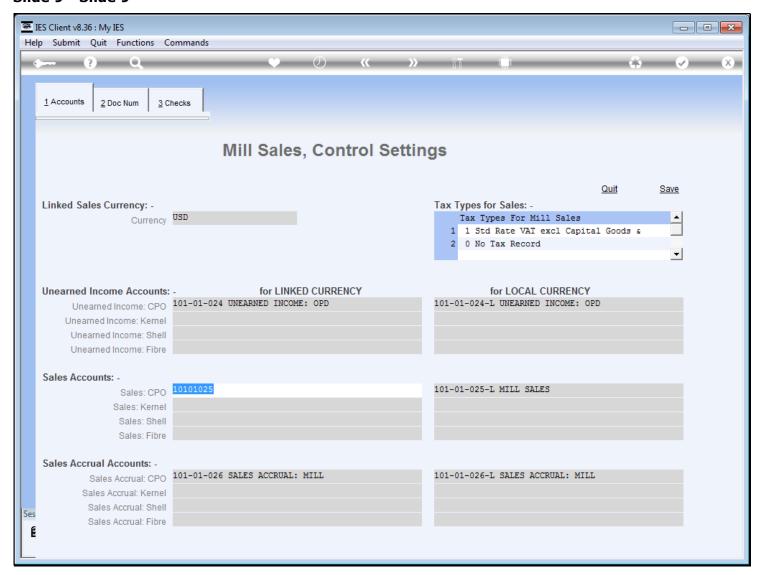
Slide notes

We need to specify Unearned Income, Sales and Sales Accrual Accounts for the linked Currency, and also for Local Currency. Should we wish to channel journals for Kernel, Shell and Fibre to separate Accounts, then we can do so by specifying those Accounts. If not, then the primary Accounts listed for CPO will be used.

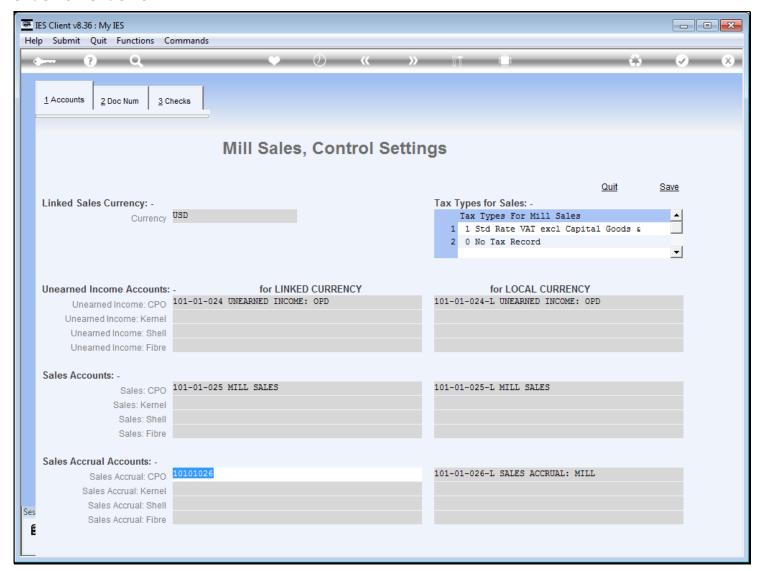
Slide 8 - Slide 8



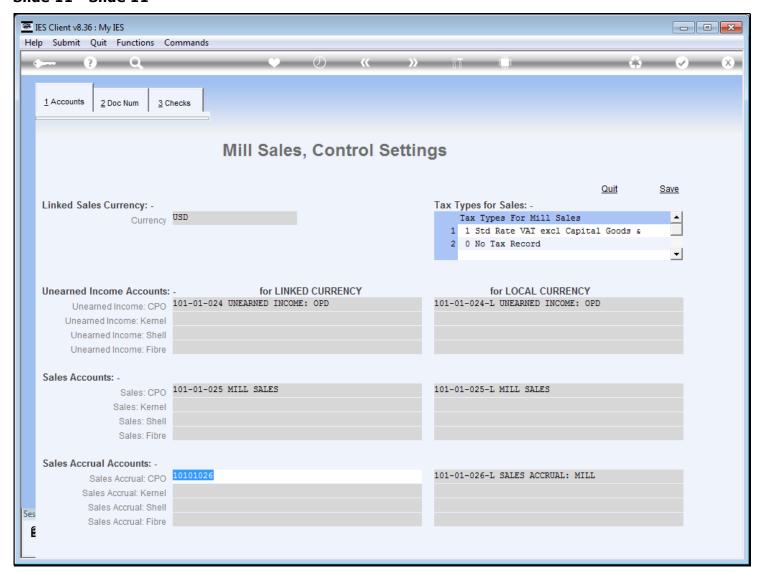
Slide 9 - Slide 9



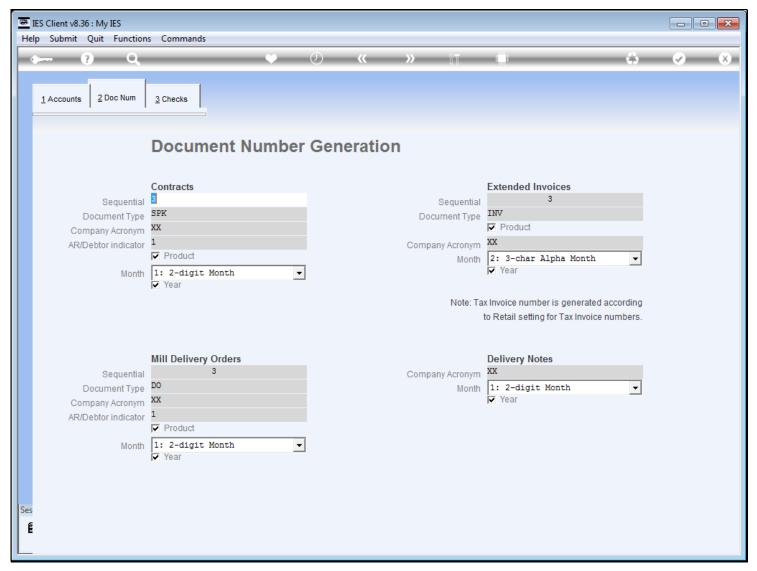
Slide 10 - Slide 10



Slide 11 - Slide 11



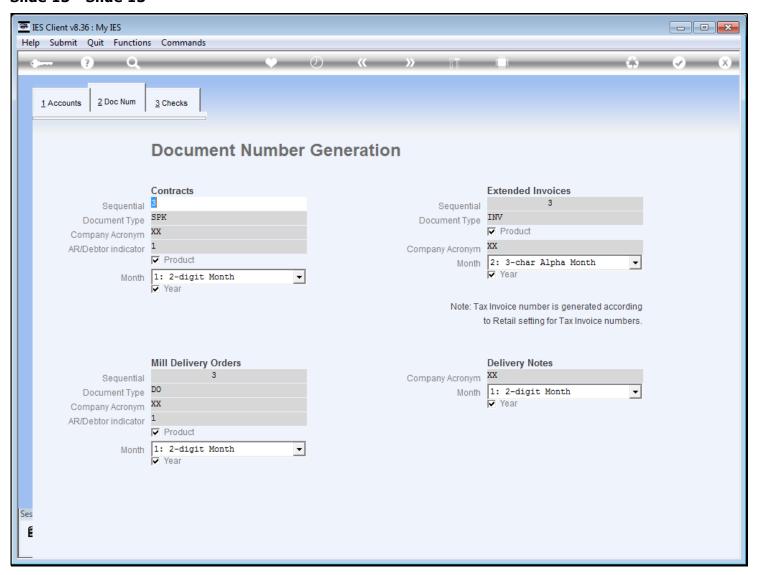
Slide 12 - Slide 12



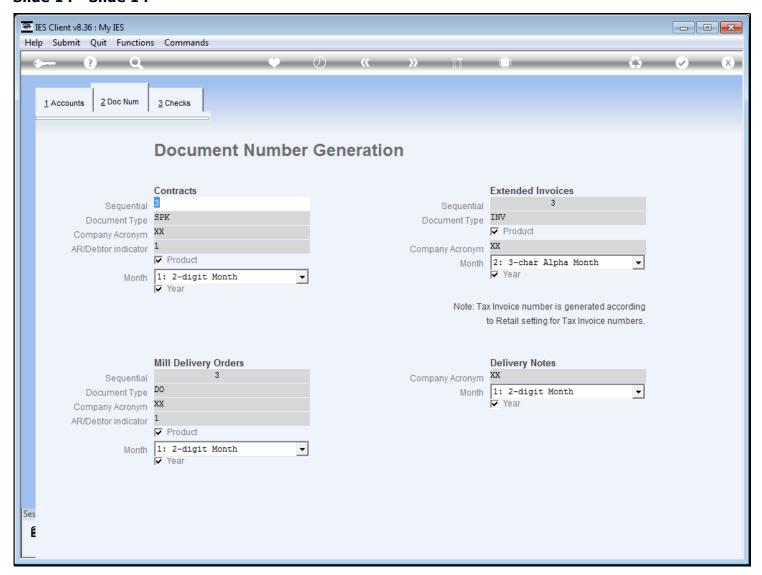
Slide notes

We have to select elements for Document Number generation, for each of Contracts, Mill Delivery Orders, Extended Invoices and Delivery Notes.

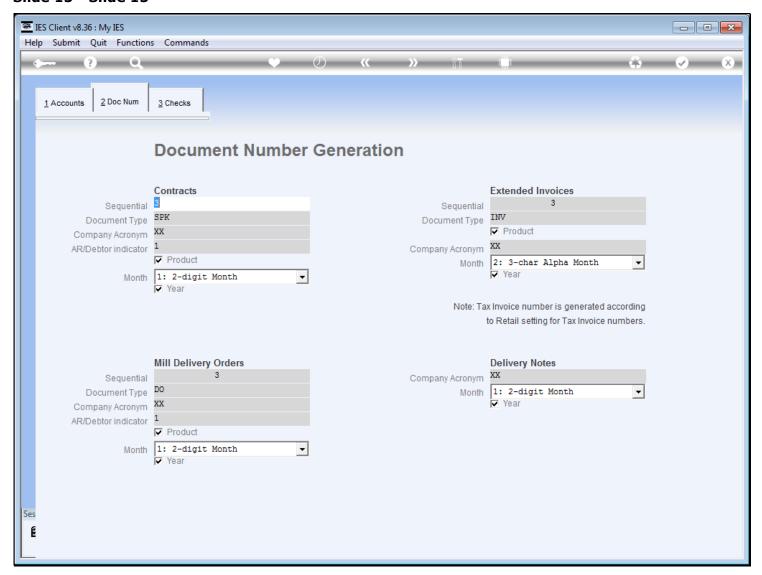
Slide 13 - Slide 13



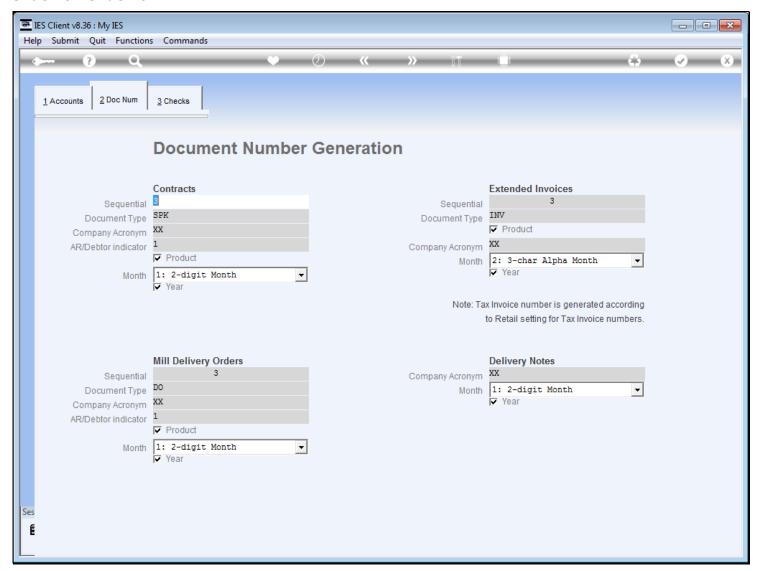
Slide 14 - Slide 14



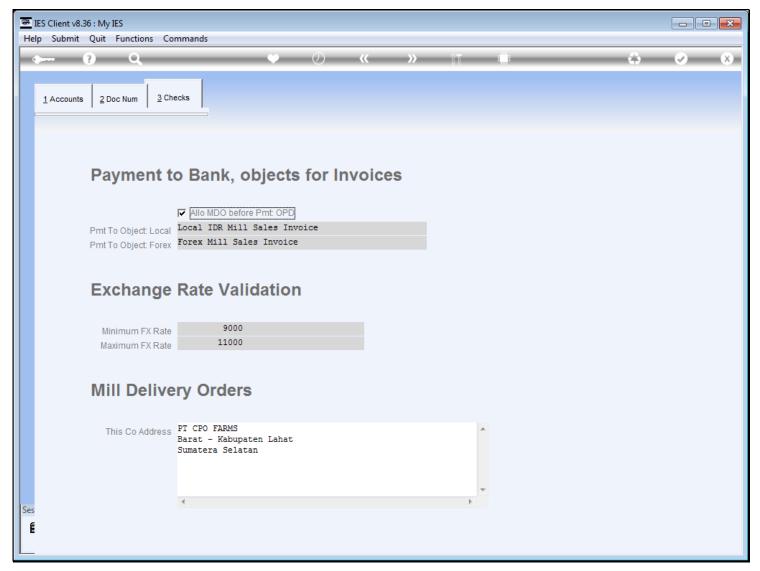
Slide 15 - Slide 15



Slide 16 - Slide 16



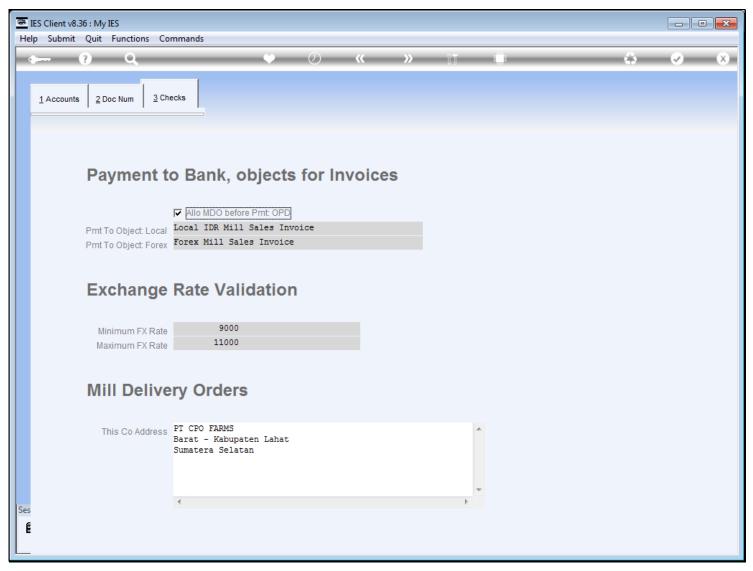
Slide 17 - Slide 17



Slide notes

Mill Sales allow Order/Pay/Deliver and Order/Deliver/Pay sequences. For OPD, we usually insist on full payment before the Mill Delivery Order may be issued, unless we check this option.

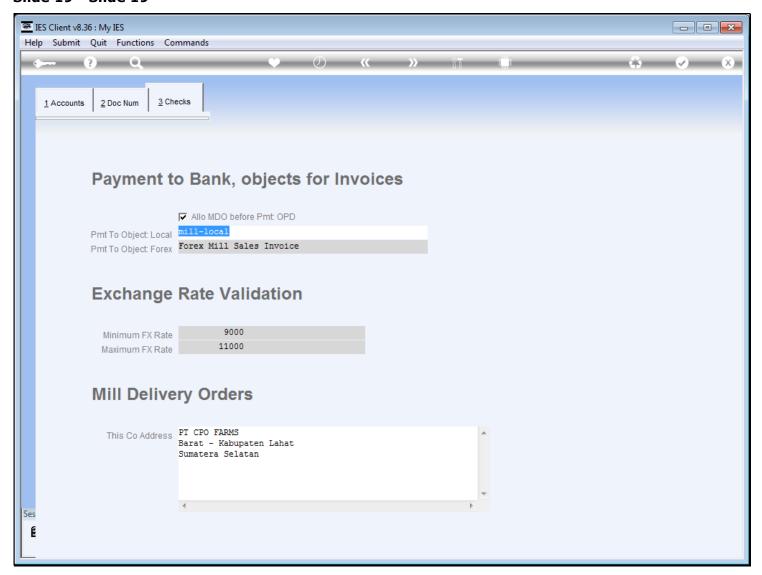
Slide 18 - Slide 18



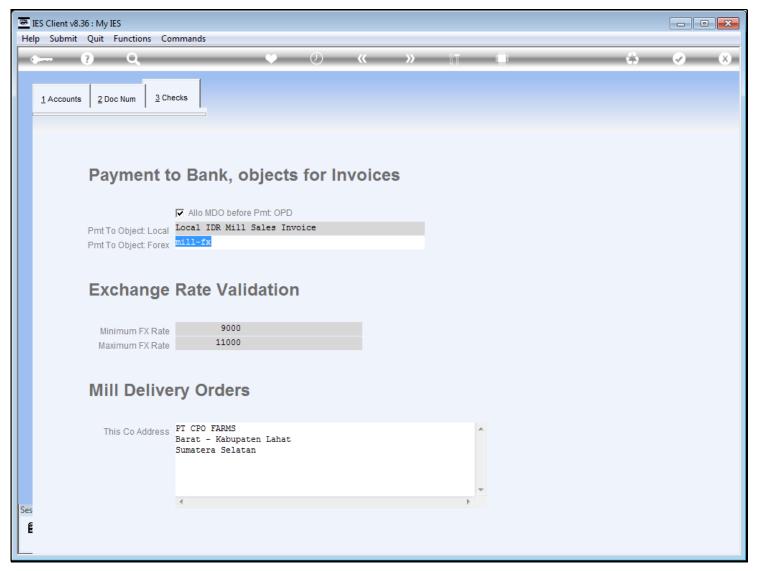
Slide notes

We will set up default Payment Instructions for inclusion on generated Invoices.

Slide 19 - Slide 19



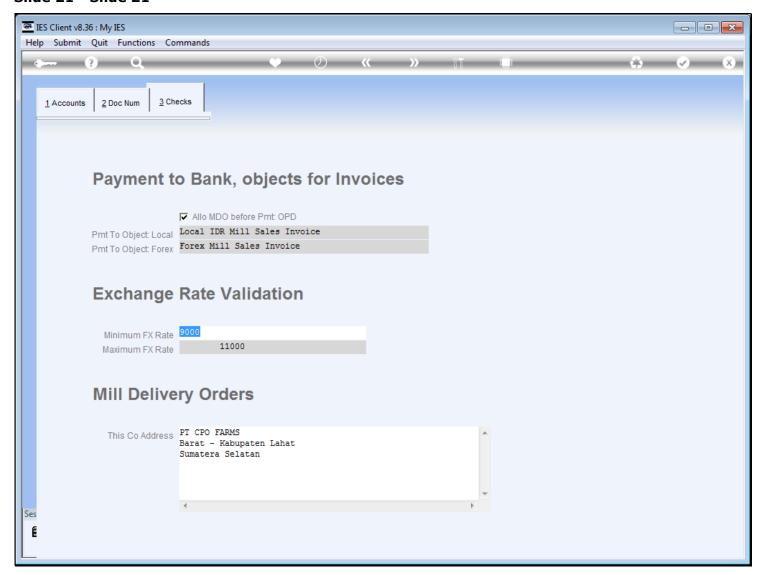
Slide 20 - Slide 20



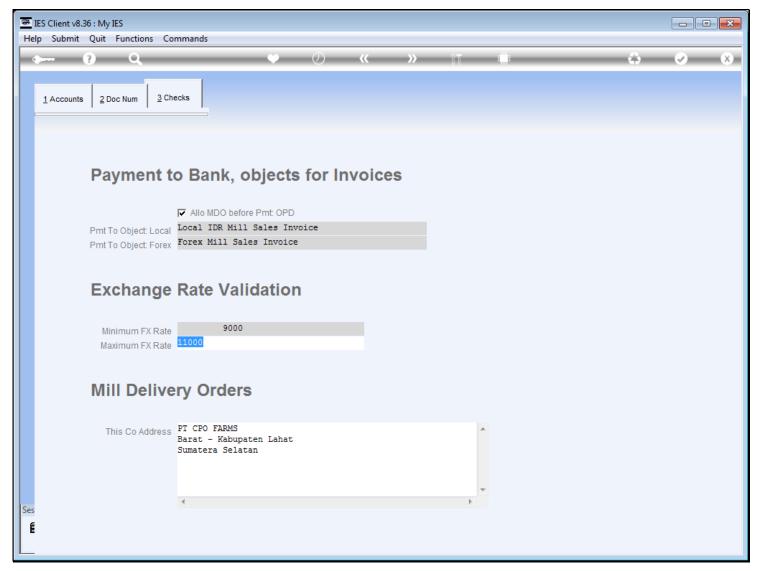
Slide notes

It is also advisable to indicate realistic Exchange Rate boundaries, which will prevent some mistakes at capture time.

Slide 21 - Slide 21



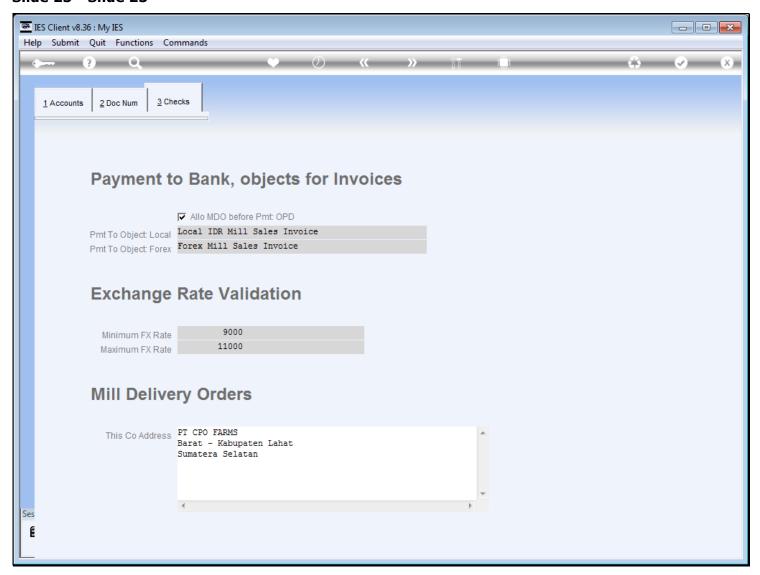
Slide 22 - Slide 22



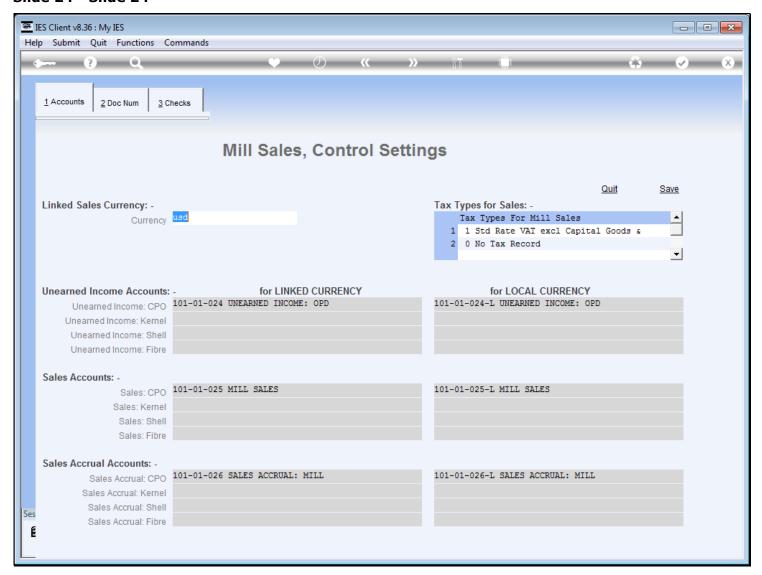
Slide notes

Our own Company address as it should be used on some of the generated Documents should also be stated so that it can be included automatically.

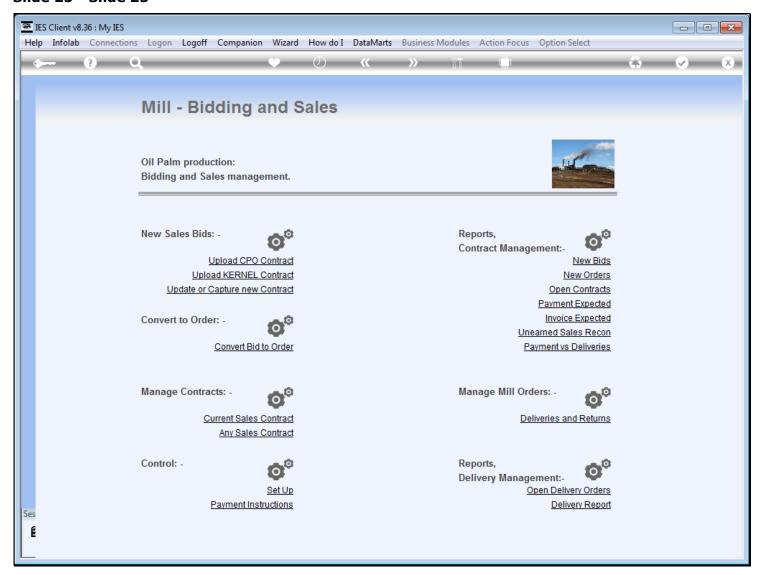
Slide 23 - Slide 23



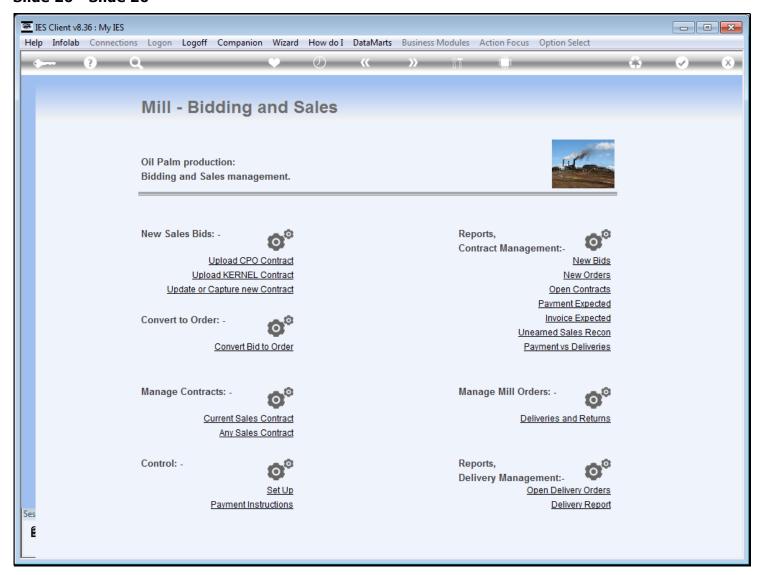
Slide 24 - Slide 24



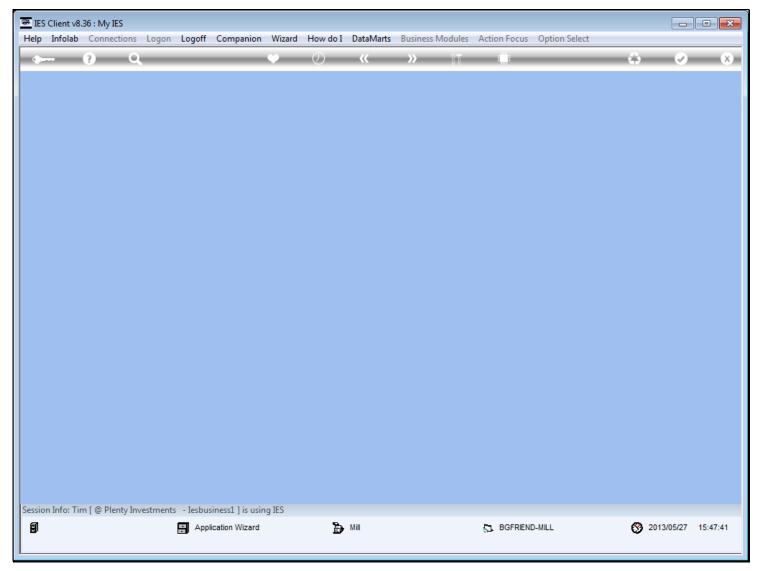
Slide 25 - Slide 25



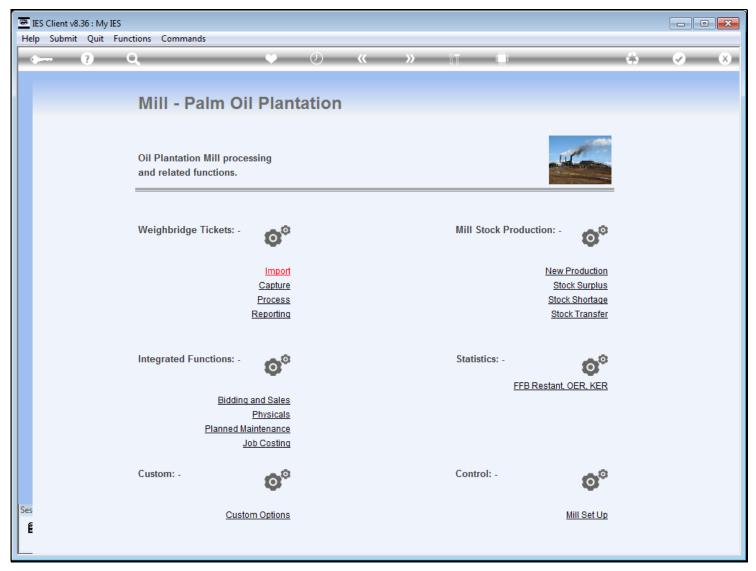
Slide 26 - Slide 26



Slide 27 - Slide 27



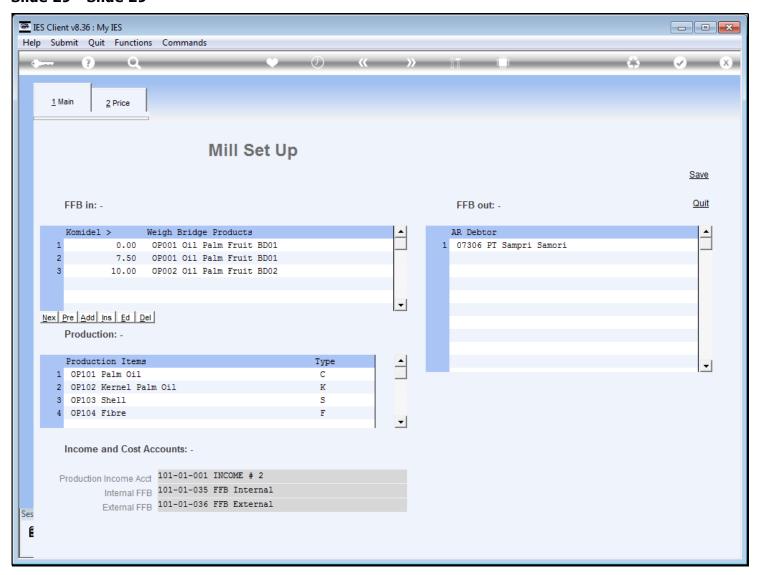
Slide 28 - Slide 28



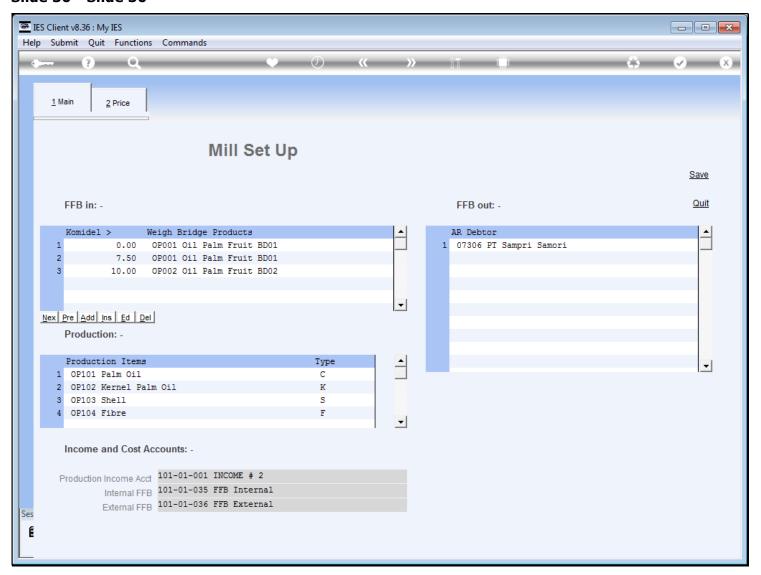
Slide notes

At the main Mill Setup screen, we also need to note the production Items that are listed, because only these items will be allowed on Mill Sales Contracts.

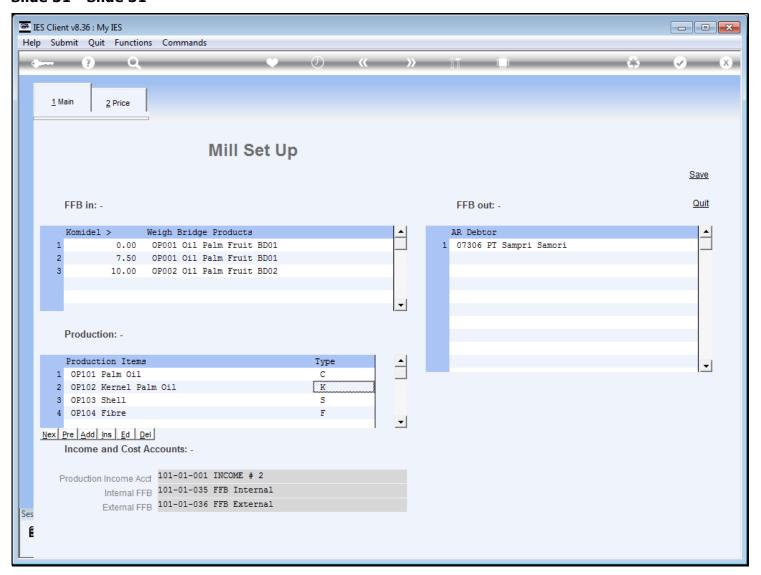
Slide 29 - Slide 29



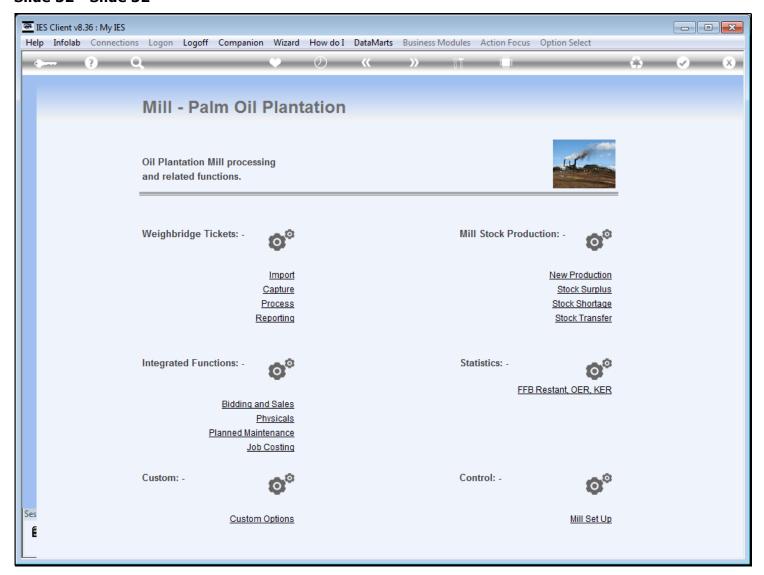
Slide 30 - Slide 30



Slide 31 - Slide 31



Slide 32 - Slide 32



Slide 33 - Slide 33

