Slide 1 - Slide 1

	36 : My IES Connections	Logon	Logoff	Companion	Wizard	How do I	DataMarts	Business I	Modules	Action F	ocus O	ption Se	elect			-
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		Mill	- Bid	ding a	nd S	ales										
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		Oil Paln	n produc	tion:								- Fil	-			
				es managei	ment.								States of Contracts			
	:															
		New Co	les Bids:						Dom							
		New Sa	ies blas:	-	ذ					oorts, ntract Ma	anagem	ent:-	O °			
				pload CPO C d KERNEL C									New Bids w Orders			
		Up		apture new C									Contracts			
		6	(- 0-1-		~								Expected Expected			
		Convert	to Orde	r: -	ذ								es Recon			
				Convert Bid to	o Order						Paym	ient vs [<u>Deliveries</u>			
		Manage	Contrac	:ts: -	ذ				Mar	nage Mi	II Orders	5: -	ذ			
			Cu	rrent Sales C	ontract						Delive	ries and	d Returns			
				Any Sales C	ontract											
		Control:	-		o °				-	oorts,			O [©]			
					Set Up				Deli	ivery Ma			ry Orders			
5			E	Payment Instru	uctions							Delive	ery Report			

Slide notes

Before the Mill can deliver any Goods to the Customer, we need to issue the Mill Delivery Order.

Slide 2 - Slide 2

IES Client v8.36 : My IES Help Submit Quit Fu							
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	Mill Sales	Contract					
	CPO, Kernel, Shell	or Fibre					
		Retrieve M	ill Sales Contract				Quit
System Contract Key	1658484298	<u>rtouroro</u> m		Currency	LOCAL RP		Delete Contract
ODP or OPD				Amount Invoiced		0.00	
Contract No				Matched Payment		0.00	Close Contract
	27/05/2013			Unpaid		0.00	
Product				Credit Notes		0.00	
Product Type				oroannotoo			
Unit		Delivery Unit				Qty INV	0.00
Quantity	0.00	Delivery Qty	0.00		Invoicing	Qty CRN	0.00
Quality: FFA		,		<u>(</u>	Customer	Qty on MDO	0.00
Quality: M+I					Mill Order	Qty Delivered	0.00
Quality: Dirt				Cre	edit Notes	Qty Returned	0.00
Customer				Goods Car	ncellation	Qty Cancelled	0.00
Win Bid Price	0.00					Qty Remaining	0.00
Tax Type	Std Rate VAT excl	Capital Goods & Se	rvices	Dbl-click a documer	nt for options		
Unit Tax Price	0.00			>>> Document 1	Гуре	Number	▲
Forex Rate				1			
CIF Rotterdam	0.00						
Condition							
Payment Date							
Delivery Date							
Status	New						
Created By	Tim Tono						
Created On	27/05/2013						-
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Slide 3 - Slide 3

Help Submit Quit Functions Commands	43 Ø X
Mill Sales Contract	
CPO, Kernel, Shell or Fibre	
Detrive Will Gales Contrast	Quit
Retrieve Mill Sales Contract System Contract Key 1658484298 Currency LOCAL RP	Delete Contract
ODP or OPD Amount Invoiced 0.00	
Contract No Matched Payment 0.00	Close Contract
Contract Date 27/05/2013 Unpaid 0.00	
Product Credit Notes 0.00	
Product Type	
Unit Delivery Unit Qty INV	0.00
Quantity 0.00 Delivery Qty 0.00 Invoicing Qty CRN	0.00
Quality: FFA Quy on MDO	0.00
Quality: M+I Mill Order Qty Delivered	0.00
Quality: Dirt Credit Notes Qty Returned	0.00
Customer Goods Cancellation Qty Cancelled	0.00
Win Bid Price 0.00 Qty Remaining	0.00
Tax Type Std Rate VAT excl Capital Goods & Services Dbl-click a document for options	
Unit Tax Price 0.00 >>> Document Type Number	
Forex Rate 1	
CIF Rotterdam 0.00	
Condition	
Payment Date	
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Ses Created By 124 1010 Created On 27/05/2013	
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Slide 4 - Slide 4

	ent v8.36 : My IES folab Connectio	ons Logon I	Logoff Compa	nion Wizard	How do I	DataMarts	Business Modules	Action Focus	Option Select		
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		Mill Sa	les Cor	tract							
		CPO, Kerne	l, Shell or Fib	re							
		,									<u>Quit</u>
Sveto	em Contract Key	1650404200		<u>Retrieve</u>	Mill Sales C	ontract		LOCAL DD			Delete Contract
Syste		1020404230					Currency	LOCAL RP	0_00		Delete Contract
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Se1	Lect -										
1	13/05/2013	CPO	033/SPK/XX-0	73/00/05/2	013	07306	PT Sampri Samor				
P	21/05/2013	CPO	034/SPK/XX-0				PT Sampri Samor PT Sampri Samor				
	21/05/2013	CPO	035/SPK/XX-0				PT Sampri Samor				
	21/05/2013	CPO	036/SPK/XX-0				PT CPO Nusantar				
	21/05/2013	CPO	037/SPK/XX-0				PT Sampri Samor				
	21/05/2013	CPO	038/SPK/XX-0				PT CPO Nusantar				
	21/05/2013	CPO	039/SPK/XX-0				PT CPO Nusantar				
	22/05/2013		041/SPK/XX-0				PT CPO Nusantar				
	24/05/2013		042/SPK/XX-0				PT Sampri Samor				
	27/05/2013		043/SPK/XX-0				PT Sampri Samor PT Sampri Samor				
	27/05/2013		045/SPK/XX-0				PT Sampri Samor PT Sampri Samor				
	27/05/2013		046/SPK/XX-0				PT CPO Nusantar				
12	27/05/2015	CPO	040/SPK/XX-0	10/020/05/2	015	01020	FI CPO NUSANCAP	1			
				Select ALL	Show Full Li	ine Ca	incel Oł				
	Fayment Date					_					
	Delivery Date										
	Status	New									
	Created By	Tim Tono									
	Created By	27/05/2012									
	Created On	27/05/2013									-

Slide 5 - Slide 5

	lient v8.36 : My IES nfolab Connecti		Logoff C	ompanion	Wizard	How do I	DataMarts	Business Modules	Action Focu	s Option Select		
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		Mill Sa	ales C	ontra	act							
		CDO //		- Files								
		CPO, Kerne	ei, snell o	r Fibre								Quit
					Retrieve	Mill Sales (Contract					
Sys	tem Contract Key	1658484298						Currency	LOCAL RP			Delete Contract
CINIC	GLE SELECT: OPEN	Contracto								0 00		
		Contracts										
Se	elect -											
1	13/05/2013	CPO	033/SPK,	/XX-073/0	PO/05/2	013	07306	PT Sampri Samo	și.			
2	21/05/2013	CPO		/XX-073/0				PT Sampri Samon				
3	21/05/2013	CPO		/XX-073/0				PT Sampri Samon				
4	21/05/2013	CPO		/XX-010/0				PT CPO Nusanta:				
5	21/05/2013	CPO		/XX-073/0				PT Sampri Samon				
6	21/05/2013	CPO		/XX-010/0				PT CPO Nusanta:				
7	21/05/2013	CPO		/XX-010/C				PT CPO Nusanta:				
8	22/05/2013	CPO		/XX-010/C				PT CPO Nusanta:				
9	24/05/2013	CPO		/XX-073/0				PT Sampri Samon				
	27/05/2013	CPO		/XX-073/0				PT Sampri Samon				
	27/05/2013	CPO		/XX-073/0				PT Sampri Samon				
12	27/05/2013	CPO	046/SPK	/XX-010/C	PO/05/2	013	01020	PT CPO Nusanta	a			
-												
				Select	ALL	Show Full I	ine Ci	ancel O	к			
	наутен расе				- 1		_	_	1)			
	Delivery Date											
	Status	New										
	Created By	Tim Tono										
	Created On	27/05/2013										
	Created On											-

Slide 6 - Slide 6

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					7117		
	Mill Sales C	Contract					
	CPO, Kernel, Shell o	or Fibre					
							Qui
		Retrieve	Mill Sales Contract				
System Contract Key				Currency	LOCAL RP		Delete Contrac
ODP or OPD	Order, Pay, Deliver	r		Amount Invoiced		0.00	
Contract No	045/SPK/XX-073/CPO,	/05/2013		Matched Payment		0.00	Close Contrac
Contract Date	27/05/2013			Unpaid		0.00	
	OP101 Palm Oil			Credit Notes		0.00	
Product Type	CPU	-					
Unit		Delivery Unit				Qty INV	0.00
Quantity		Delivery Qty	10,000.00		Invoicing	Qty CRN	0.00
Quality: FFA					Customer	Qty on MDO	0.00
Quality: M+I	0.00				Mill Order	Qty Delivered	0.00
Quality: Dirt	0.20	noni		Goods Ca	edit Notes	Qty Returned	0.00
	07306 PT Sampri San 0.00	liori		Goods Ca	ncenation	Qty Cancelled	0.00
Win Bid Price	Std Rate VAT excl (Camital Coode 6	Serri ces			Qty Remaining	0.00
		capital Goods &	Services	Dbl-click a documer >>> Document 3		S Number	
Unit Tax Price				1	туре	NUILDET	-
Forex Rate	0.00						
CIF Rotterdam Condition							
Payment Date							
Payment Date	07/06/2013						
Denvery Date							
Statue	Order						
Created By	Tim Tono						
Created On	27/05/2013						

Slide 7 - Slide 7

	IES Client v8.36 : My IES Ip Submit Quit Fu								8
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		Mill Sales	Contract						
		CPO, Kernel, Shel	l or Fibre						
			Retrieve	Mill Sales Cor	ntract			Qui	t
	System Contract Key	1658480005			Currency	LOCAL RP		Delete Contrac	t
	ODP or OPD	Order, Pay, Deliv	7er		Amount Invoiced		0.00		
	Contract No	045/SPK/XX-073/CF	20/05/2013		Matched Payment		0.00	Close Contrac	t
	Contract Date	27/05/2013		1	IES Client		x 0.00		
	Product	OP101 Palm Oil					D.00		
	Product Type	CPO			For OPD, the Invoice must be p	eformed first			
	Unit	TON	Delivery Unit	TLOGRAM	for or b, are involce must be p	cronned mst.	Qty INV	0.00	
	Quantity	10.00	Delivery Qty	10,000.			Qty CRN	0.00	
	Quality: FFA					OK	Qty on MDO	0.00	
	Quality: M+I						Qty Delivered	0.00	
	Quality: Dirt	0.20				dit Notes	Qty Returned	0.00	
	Customer	07306 PT Sampri S	Samori		Goods Can	cellation	Qty Cancelled	0.00	
	Win Bid Price	0.00					Qty Remaining	0.00	
		E E00 000 00	L Capital Goods &	Services	Dbl-click a document				1
	Unit Tax Price	7,700,000.00			>>> Document Ty	ype 1	Number	_	
	Forex Rate	0.00			-				-
	CIF Rotterdam								
	Condition Payment Date	30/05/2013							
	Payment Date	07/06/2013							
	Delivery Date								
	Status	Order							
	Created By	Tim Tono							
Ses	Created On	27/05/2013							
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Slide notes

In this example, we show that there is a definite sequence of events, depending on the Contract Payment type. In the case of Order/Pay/Deliver, we will in fact perform the Invoice first, whereas for Order/Deliver/Pay, we will perform the MDO before the Invoice.

Slide 8 - Slide 8

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	Mill Sales C	Contract					
	CPO, Kernel, Shell o	or Fibre					
		Retrieve	Mill Sales Contract				Qui
System Contract Key	1658480005			Currency	LOCAL RP		Delete Contrac
ODP or OPD	Order, Pay, Delive	r		Amount Invoiced		0.00	
Contract No	045/SPK/XX-073/CPO	/05/2013		Matched Payment		0.00	Close Contrac
Contract Date				Unpaid		0.00	
Product	OP101 Palm Oil			Credit Notes		0.00	
Product Type							
Unit	TON	Delivery Unit	KI LOGRAM			Qty INV	0.00
Quantity		Delivery Qty	10,000.00		Invoicing	Qty CRN	0.00
Quality: FFA	0.00			<u>(</u>	<u>Customer</u>	Qty on MDO	0.00
Quality: M+I	0.20				Mill Order	Qty Delivered	0.00
Quality: Dirt	0.20			Cre	edit Notes	Qty Returned	0.00
Customer	07306 PT Sampri Sam	mori		Goods Car	ncellation	Qty Cancelled	0.00
Win Bid Price	0.00					Qty Remaining	0.00
Тах Туре	Std Rate VAT excl	Capital Goods &	Services	Dbl-click a documer	nt for option	s	
Unit Tax Price	7,700,000.00			>>> Document 1	Гуре	Number	
Forex Rate				1			
CIF Rotterdam							
Condition							
Payment Date	30/05/2013						
Delivery Date	07/06/2013						
Status	Order						
Created By	Tim Tono						
Created On	27/05/2013						

Slide 9 - Slide 9

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	Mill Sales C	Contract					
	CPO, Kernel, Shell o	or Fibre					
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System Contract Key	1658480005	Reuleve	Mill Sales Contract		LOCAL RP		Delete Contrac
	Order, Pay, Deliver	r			BOGAD IN	0.00	Delete Contrac
ODP or OPD	045/SPK/XX-073/CPO/	/05/2013		Amount Invoiced		0.00	Close Contract
Contract No Contract Date	27/05/2013	0072020		Matched Payment		0.00	01030 0011140
Contract Date	OP101 Palm Oil			Unpaid		0.00	
Product Product Type				Credit Notes		0100	
Unit	TON	Delivery Unit	TLOGRAM			Ob. INIV	0.00
Quantity	10.00	Delivery Qty	10,000.00		Invoicing	Qty INV Qty CRN	0.00
Quality: FFA	0.20	Derivery Qty	,		Customer	Qty on MDO	0.00
Quality: M+I	0.20				Mill Order	Qty Delivered	0.00
Quality: Dirt	0.20			Cre	dit Notes	Qty Returned	0.00
Customer	07306 PT Sampri Sam	nori		Goods Car	ncellation	Qty Cancelled	0.00
Win Bid Price	0.00					Qty Remaining	0.00
Tax Type	Std Rate VAT excl (Capital Goods &	Services	Dbl-click a documen	t for option		
Unit Tax Price				>>> Document 1		Number	-
Forex Rate				1			_
CIF Rotterdam	0.00						
Condition	OPD						
Payment Date	30/05/2013						
Delivery Date	07/06/2013						
Status	Order						
Created By	Tim Tono						
Created On	27/05/2013						

Slide 10 - Slide 10

	lient v8.36 : My IES		Logoff	Companion	Wizard	How do I	DataMarte	Rusines	Modules	Action Foc	is Optio	n Select			
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		Mill Sa	lee (Contr	act										
					acı										
		CPO, Kerne	I, Shell	or Fibre										0	
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Sys	tem Contract Key	1658480005		_					Currency	LOCAL RP				Delete Contra	act
		Order Dav	Delive								0				
SING	GLE SELECT: OPEN	Contracts													
Se	elect -														
1	13/05/2013	CPO	033/SPF	K/XX-073/	CPO/05/2	013			ri Samori						
2	21/05/2013	CPO		K/XX-073/					ri Samori						
3	21/05/2013	CPO		K/XX-073/					ri Samori						
4	21/05/2013	CPO CPO		K/XX-010/					Nusantara ni Comoni						
6	21/05/2013 21/05/2013	CPO CPO		(/XX-073/				-	ri Samori Nusantara						
7	21/05/2013	CPO		K/XX-010/0 K/XX-010/0					Nusantara Nusantara						
8	22/05/2013	CPO		(/XX-010/0 (/XX-010/0					Nusantara Nusantara						
9		CPO		(/XX-010/)					ri Samori						
		CPO	-	(/XX-073/				-	ri Samori						
	27/05/2013	CPO		(/XX-073/				-	ri Samori						
	27/05/2013	CPO		K/XX-010/					Nusantara						
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	Delivery Date	07/06/2013													
		Ordon													
	Status	Tim Tono													
s	Created By	07/05/0010													
	Created On	27/05/2013													-
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Slide 11 - Slide 11

	nt v8.36 : My IES olab Connectio	ons Logon	goff Companion Wizard How do I DataMarts Business Modules Acti	on Focus Option Select
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		Mill Sa	es Contract	
		CPO, Kerne	Shell or Fibre	0.4
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		Order Pau	eliver	0.00
SINGLE	SELECT: OPEN	Contracts		
Sel	ect -			
1	13/05/2013	CPO	3/SPK/XX-073/CPO/05/2013 07306 PT Sampri Samori	
2	21/05/2013	CPO	4/SPK/XX-073/CPO/05/2013 07306 PT Sampri Samori	
3	21/05/2013	CPO	5/SPK/XX-073/CPO/05/2013 07306 PT Sampri Samori	
4	21/05/2013	CPO	6/SPK/XX-010/CPO/05/2013 01020 PT CPO Nusantara	
	21/05/2013	CPO	7/SPK/XX-073/CPO/05/2013 07306 PT Sampri Samori	
	21/05/2013	CPO	8/SPK/XX-010/CP0/05/2013 01020 PT CPO Nusantara	
	21/05/2013	CPO	9/SPK/XX-010/CPO/05/2013 01020 PT CPO Nusantara	
		CPO	1/SPK/XX-010/CPO/05/2013 01020 PT CPO Nusantara	
	24/05/2013	CPO	2/SPK/XX-073/CPO/05/2013 07306 PT Sampri Samori	
		CPO	3/SPK/XX-073/CPO/05/2013 07306 PT Sampri Samori	
	27/05/2013	CPO	5/SPK/XX-073/CPO/05/2013 07306 PT Sampri Samori	
12	27/05/2013	CPO	6/SPK/XX-010/CPO/05/2013 01020 PT CPO Nusantara	
1			Select ALL Show Full Line Cancel OK	
	Fayment Date	07/06/0012		
	Delivery Date			
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	Created On	27/05/2013		
	oreated Off			•

Slide 12 - Slide 12

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	Mill Sales C	Contract					
	CPO, Kernel, Shell o	or Fibre					
		Retriev	e Mill Sales Contract				Qui
System Contract Key	1658480295			Currency	USD		Delete Contrac
	Order, Deliver, Pay	ł		Amount Invoiced		0.00	
Contract No.	046/SPK/XX-010/CPO,	/05/2013		Matched Payment		0.00	Close Contrac
Contract Date	27/05/2013			Unpaid		0.00	
Product	OP101 Palm Oil			Credit Notes		0.00	
Product Type				orearrives			
Unit	TON	Delivery Unit	KI LOGRAM			Qty INV	0.00
Quantity		Delivery Qty	100,000.00		Invoicing	Qty CRN	0.00
Quality: FFA	0.00				<u>Customer</u>	Qty on MDO	0.00
Quality: M+I	0.00				Mill Order	Qty Delivered	0.00
Quality: Dirt	0.20			Cr	edit Notes	Qty Returned	0.00
Customer	01020 PT CPO Nusant	tara		Goods Ca	incellation	Qty Cancelled	0.00
Win Bid Price	0.00					Qty Remaining	0.00
Тах Туре	Std Rate VAT excl (Capital Goods &	Services	Dbl-click a docume	nt for optior	IS	
Unit Tax Price	770.00			>>> Document	Туре	Number	
Forex Rate	9500			1			
CIF Rotterdam							
Condition							
Payment Date	28/05/2013						
Delivery Date	07/06/2013						
Status	Order						
Created By	Tim Tono						
Created On	27/05/2013						

Slide 13 - Slide 13

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	Mill Sales C	`ontract					
	Will Sales C	Unitaci					
	CPO, Kernel, Shell o	or Fibre					
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		Retrieve Mill	Sales Contract				
system Contract Key				Currency	y USD		Delete Contrac
ODP or OPD	Order, Deliver, Pay	Ι		Amount Invoiced	b	0.00	
Contract No	046/SPK/XX-010/CPO,	/05/2013		Matched Paymen	t	0.00	Close Contrac
Contract Date	27/05/2013			Unpaid	d	0.00	
	OP101 Palm Oil			Credit Notes	6	0.00	
Product Type	CPO						
	TON	Delivery Unit KIL				Qty INV	0.00
Quantity	0.00	Delivery Qty	100,000.00		Invoicing	Qty CRN	0.00
Quality: FFA					<u>Customer</u> Mill Order	Qty on MDO	0.00
Quality: M+I	0.00			0	redit Notes	Qty Delivered	0.00
Quality: Dirt	01020 PT CPO Nusant	tara			ancellation	Qty Returned	0.00
Win Bid Price	0.00			000000	diffeendation	Qty Cancelled Qty Remaining	0.00
Tox Type	Std Rate VAT excl (Capital Goods & Ser	vices	Dbl-click a docume	ant for ontio		
Unit Tax Price	550.00	-		>>> Document		Number	-
Forex Rate	0500			1			
CIF Rotterdam	0.00						
Condition							
Payment Date							
Delivery Date	07/06/2013						
	Order						
Status	Order Tim Tono						
Created By	Tim Tono 27/05/2013						
Created On	21/03/2013						

Slide 14 - Slide 14

	IES Client v8.36 : My IES elp Submit Quit Functio	ns Commands								
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		Mill Delivery O	rder							
		Delivery of: -							_	<u>ext</u> wit
	Type Item Description Quantity Unit	Palm Oil 100,000.00		Our Co	inpany	PT CPO FARMS Barat - Kabup Sumatera Sela			_	*
		Exchange Rate: -				•			4	Ŧ
	Contract Currency P and L FX Rate	9500		Attention	(from)					*
		Document Numbers: -				٠			4	Ŧ
	MDO Date	026/DO/XX-010/CPO/05/201 27/05/2013 046/SPK/XX-010/CPO/05/20 27/05/2013		Del	IVET TO	PT CPO Nusant Jl. Blabek No Timur II Pale Sumatera Sela	12 mbang			*
		Signatories: -								
	Name: Prepared By Name: Auth By					4			۴	Ŧ
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Slide notes

Slide 15 - Slide 15

IES Client v8.36 : My IES Help Submit Quit Functi	ons Commands			
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	Mill Delivery Order			
	Delivery of: -			<u>Next</u> Quit
Item Description Quantity		Our Company	PT CPO FARMS Barat - Kabupaten Lahat Sumatera Selatan	A
	Exchange Rate: -		٩	
Contract Currency P and L FX Rate		Attention (from)		* *
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	Signatories: -			
Name: Prepared By Name: Auth By			4	
Ses É				

Slide notes

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IES Client v8.36 : My Help Submit Ouit	IES Functions Commands						
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	Mill Delivery	Order					
	Delivery of: -						<u>Next</u> Quit
Item Des	Type CPO scription Palm Oil Quantity 100,000.00 Unit kg			Our Company	PT CPO FARMS Barat - Kabupaten La Sumatera Selatan	hat	*
	Exchange Rate: -						
Contract C P and L			At	tention (from)			A
	Document Numbers: -				<		4
ME Contract N	Number 026/DO/XX-010/CPO/05, DO Date 27/05/2013 Number 046/SPK/XX-010/CPO/05, act Date 27/05/2013			Deliver To	PT CPO Nusantara Jl. Blabek No 12 Timur II Palembang Sumatera Selatan 301	16	4
	Signatories: -						
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Slide notes

Slide 17 - Slide 17

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		Mill Delivery Order			
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		Delivery of: -			Quit
	Туре	CPO	Our Company	PT CPO FARMS Barat - Kabupaten Lahat	*
	Item Description Quantity	100,000.00		Sumatera Selatan	
	Unit				
		Exchange Rate: -			-
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	Contract Currency P and L FX Rate		Attention (from)		*
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	MDO Number	026/DO/XX-010/CPO/05/2013	Deliver To	PT CPO Nusantara	*
	MDO Date	27/05/2013 046/SPK/XX-010/CPD/05/2013		Jl. Blabek No 12 Timur II Palembang	
	Contract Number Contract Date	27/05/2013		Sumatera Selatan 30116	
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We need to select the Document Signatories.

Slide 18 - Slide 18

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		Mill Delivery Order				
		Delivery of: -				<u>Next</u> Quit
	Type Item Description Quantity Unit	Palm Oil 100,000.00	Our Company	PT CPO FARMS Barat - Kabupaten Lahat Sumatera Selatan		*
		Exchange Rate: -		4		
	Contract Currency P and L FX Rate	USD 9500	Attention (from)			*
		Document Numbers: -		٢		4
	MDO Date	026/DO/XX-010/CPO/05/2013 27/05/2013 046/SPK/XX-010/CPO/05/2013 27/05/2013	Deliver To	PT CPO Nusantara Jl. Blabek No 12 Timur II Palembang Sumatera Selatan 30116		*
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Slide 19 - Slide 19

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Slide 20 - Slide 20

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	Type Item Description Quantity Unit	Palm Oil 100,000.00	Our Company	PT CPO FARMS Barat - Kabupaten Lahat Sumatera Selatan		Quit
		Exchange Rate: -		۲		
	Contract Currency P and L FX Rate		Attention (from)			*
		Document Numbers: -		٠		*
	MDO Date	026/DD/XX-010/CPD/05/2013 27/05/2013 046/SPK/XX-010/CPD/05/2013 27/05/2013	Deliver To	PT CPO Nusantara Jl. Blabek No 12 Timur II Palembang Sumatera Selatan 30116		*
		Signatories: -				
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Slide 21 - Slide 21

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		Delivery of: -					<u>Next</u> Quit
	Type Item Description Quantity Unit	Palm Oil 100,000.00		Our Company	PT CPO FARMS Barat - Kabupaten Lahat Sumatera Selatan		^
		Exchange Rate: -			<		
	Contract Currency P and L FX Rate	USD 9500		Attention (from)			*
		Document Numbers: -			4		
	MDO Date	026/DD/XX-010/CPO/05/2013 27/05/2013 046/SPK/XX-010/CPO/05/2013 27/05/2013			PT CPO Nusantara Jl. Blabek No 12 Timur II Palembang Sumatera Selatan 30116		*
		Signatories: -					
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Slide 22 - Slide 22

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	Mill Delivery Order			
	Delivery of: -			<u>Next</u>
Item Descriptior Quantity		Our Company	PT CPO FARMS Barat - Kabupaten Lahat Sumatera Selatan	Quit
	Exchange Rate: -		¢	
Contract Currency P and L FX Rate		Attention (from)		*
	Document Numbers: -	Automation (Ironi)	٠	
MDO Date Contract Number	026/DO/XX-010/CPO/05/2013 27/05/2013 046/SPK/XX-010/CPO/05/2013 27/05/2013	Deliver To	PT CPO Nusantara Jl. Blabek No 12 Timur II Palembang Sumatera Selatan 30116	*
	Signatories: -			
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Slide 23 - Slide 23

	IES Client v8 Ip Infolab		Logon Logof	f Companion	Wizard H	low do I D	ataMarts	Business	Modules	Action	Focus Option	Select			• 🔀
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			Mill De	livery Oı	der										
			Delivery of: -							DT CDO	F3.DVC			_	<u>Vext</u> Quit
	It	Type em Description Quantity Unit	Palm Oil 100,000.0	00				Our C	ompany		rakm5 Kabupaten L a Selatan	ahat			*
			Exchange Ra	ite: -											Ŧ
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	1 01 2 02		V.j. Smith S.h. Vermaak			<u>Manager</u> Manager									
]			Select A		now Full Line	Ca	incel	0	к					
	C	ontract Number Contract Date		010/CPO/05/201	.3					Sumater	a Selatan 30	116			
			Signatories:	-											
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Slide 24 - Slide 24

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	Mill Delivery Order				
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	Delivery of: -				<u>Next</u>
Type	CPO	Our Company	PT CPO FARMS		Quit
Item Description	Palm Oil	Gui Company	Barat - Kabupaten Lahat Sumatera Selatan		
Quantity	, 100,000.00 t kg				
	Exchange Rate: -				.
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Contract Currency P and L FX Rate		Attention (from)			*
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	Document Numbers: -				
MDO Number	, 026/DD/XX-010/CPD/05/2013 27/05/2013	Deliver To	PT CPO Nusantara Jl. Blabek No 12		*
Contract Number	046/SPK/XX-010/CPO/05/2013		Timur II Palembang Sumatera Selatan 30116		
Contract Date	27/05/2013				
	Signatories: -				
Name: Prepared By	W.J. Smith				-
Name: Auth By	, 02		*		+
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Slide notes

Our Company address will usually require no change, and quite likely the Delivery Address for the Customer may also be already correct as derived from the Customer Account.

Slide 25 - Slide 25

IES Client v8.36 : My IES Help Submit Quit Functi	ons Commands				- • •
e ? Q		« » 81		4	 X
			410		
	Mill Delivery Order				
	Delivery of: -				<u>Next</u>
Item Description Quantity	100,000.00	Our Company	PT CPO FARMS Barat - Kabupaten Lahat Sumatera Selatan		Quit
Unit	Exchange Rate: -		4		
Contract Currency P and L FX Rate		Attention (from)			*
Panul PArate	Document Numbers: -	Attention (from)	<		
MDO Date Contract Number	026/DD/XX-010/CPD/05/2013 27/05/2013 046/SPK/XX-010/CPD/05/2013 27/05/2013	Deliver To	PT CPO Nusantara Jl. Blabek No 12 Timur II Palembang Sumatera Selatan 30116		^
	Signatories: -				
Name: Prepared By Name: Auth By	W.J. Smith S.H. Vermaak		٩		
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Slide 26 - Slide 26

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		Mill Delivery Order				
	Type Item Description Quantity Unit	Palm Oil 100,000.00	Our Company	PT CPO FARMS Barat - Kabupaten Lahat Sumatera Selatan		<u>Next</u>
	Contract Currency	Exchange Rate: -		٢		-
	P and L FX Rate	9500	Attention (from)			A
		Document Numbers: -		4		4
	MDO Date	026/DO/XX-010/CPO/05/2013 27/05/2013 046/SPK/XX-010/CPO/05/2013 27/05/2013	Deliver To	PT CPO Nusantara Jl. Blabek No 12 Timur II Palembang Sumatera Selatan 30116		*
		Signatories: -				
	Name: Prepared By Name: Auth By	W.J. Smith S.H. Vermaak		4		
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Slide notes

Slide 27 - Slide 27

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		Delivery of									<u>N</u> (<u>ext</u>
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	Туре	CPO			Our	Company	PT CPO Barat -	FARMS - Kabupaten	Lahat			*
Item	Description							ra Selatan				
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		Exchange Rate: -										-
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	aoroanonoj	USD 9500										
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M	DO Number	026/DO/XX-010/CPO/05/2	2013			Deliver To	PT CPO	Nusantara				*
	MDO Date	27/05/2013			,	Jenver To	Jl. Bla	abek No 12 II Palemban	a			
Contr	ract Number	046/SPK/XX-010/CPO/05/ 27/05/2013	/2013					ra Selatan				
C	ontract Date	2170372013										
		Signatories: -										
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Na	ame: Auth By	S.H. Vermaak					-				+	-
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Slide notes

Slide 28 - Slide 28

		Companion Wizar		Marts Business Modules		Option Select	
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	Mill Sales	Contract					
	CPO, Kernel, Shell	l or Fibre					
		Retriev	e Mill Sales Contract	<u>t</u>			Qui
System Contract Key	1658480295			Currency	USD		Delete Contract
ODP or OPD	Order, Deliver, P	уау		Amount Invoiced		0.00	
Contract No	046/SPK/XX-010/CP	0/05/2013		Matched Payment		0.00	Close Contract
Contract Date	27/05/2013			Unpaid		0.00	
Product	OP101 Palm Oil			Credit Notes		0.00	
Product Type							
Unit	TON	Delivery Unit	KILOGRAM			Qty INV	0.00
Quantity	100.00	Delivery Qty	100,000.00		Invoicing	Qty CRN	0.00
Quality: FFA	0.20			1	<u>Customer</u>	Qty on MDO	0.00
Quality: M+I	0.20				Mill Order	Qty Delivered	0.00
Quality: Dirt	0.20			Cre	edit Notes	Qty Returned	0.00
Customer	01020 PT CPO Nusa	intara		Goods Ca	ncellation	Qty Cancelled	0.00
Win Bid Price	0.00					Qty Remaining	0.00
Тах Туре	Std Rate VAT excl	Capital Goods &	Services	Dbl-click a docume			
Unit Tax Price				>>> Document	Туре	Number	
Forex Rate				1			
CIF Rotterdam							
Condition							
Payment Date	28/05/2013						
Delivery Date	07/06/2013						
Status	Order						
Created By	Tim Tono						
Created On	27/05/2013						-

Slide 29 - Slide 29

Infolab Connecti	ons Logon <mark>Logoff</mark>	Companion	Wizard	How do I	DataMarts	Business	Modules	Action Focus	Option Select		
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	Mill Sales	Contra	ict								
	CPO, Kernel, Shel	l or Fibre									
			Retrieve I	Mill Sales C	Contract						<u>Qui</u>
System Contract Key	1658480295						Currency	USD			Delete Contract
ODP or OPD	Order, Deliver, 1	Pay					Invoiced		0.00		
	046/SPK/XX-010/C	PO/05/2013				Matched	Payment		0.00		Close Contract
Contract Date	27/05/2013						Unpaid		0.00		
Product	OP101 Palm Oil					Cre	dit Notes		0.00		
Product Type	CPO		e Executor	_							
Unit	TON	D	e Executor						Qty INV		0.00
Quantity	100.00	c c		eName					Qty CRN		0.00
Quality: FFA	0.20		1	\127.0.0.1\Br	ridge\D165848	34343.htm			Qty on MDO		0.00
Quality: M+I	0.20								Qty Delivered		0.00
Quality: Dirt	0.20		(Open	1	Close		Publish	Qty Returned		0.00
Customer	01020 PT CPO Nusa	antara	L	Open		Close		ublish	Qty Cancelled		0.00
Win Bid Price			Us	e OPEN to or	pen the File, or	r CLOSE to a	uit this fun	ction, or	Qty Remaining		0.00
Тах Туре	Std Rate VAT exc	L Capita			re the Report i						
Unit Tax Price									Number		_
Forex Rate						1					
CIF Rotterdam											
Condition	OPD										
Payment Date	28/05/2013										
Delivery Date	07/06/2013										
Status	Order										
Created By	Tim Tono										
Created On	27/05/2013										-

Slide 30 - Slide 30

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					Contract N		XX-010/CPO/05/2013		
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					DELIVERY ORDER				
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					Sumatera	Selatan 30116			
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			item	Description		Quantity	0011	-	
		1	CPO	Palm Oil		100,000.00	kg		
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Slide notes

The MDO is automatically processed for printing.

Slide 31 - Slide 31

Infolab Connecti	ons Logon <mark>Logoff</mark> (Companion	Wizard	How do I	DataMarts	Business N	1odules	Action Focus	Option Select		
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	CPO, Kernel, Shell	or Fibre									
		E	Retrieve I	Mill Sales C	Contract						Qui
System Contract Key	1658480295					С	urrency	USD			Delete Contrac
ODP or OPD	Order, Deliver, Pa	Y				Amount			0.00		
Contract No	046/SPK/XX-010/CPO	/05/2013				Matched P	ayment		0.00		Close Contrac
Contract Date	27/05/2013						Unpaid		0.00		
Product	OP101 Palm Oil					Cred	t Notes		0.00		
Product Type		Eile C	Executor								
Unit	TON	D							Qty I	NV	0.00
Quantity	100.00	c	_	eName					Qty C	RN	0.00
Quality: FFA	0.20		11	127.0.0.1\B	ridge\D16584	184343.htm			Qty on M	DO	0.00
Quality: M+I	0.20								Qty Delive	red	0.00
Quality: Dirt	0.20		ſ	Open		Close	F	Publish	Qty Return	ned	0.00
Customer	01020 PT CPO Nusan	itara	L.	open		Close		GDIIST	Qty Cancel	led	0.00
Win Bid Price			Us	e OPEN to o	pen the File, c	or CLOSE to qu	it this fund	ction or	Qty Remain	ing	0.00
Тах Туре	Std Rate VAT excl	Capita				in the Report v					
Unit Tax Price									Number		4
Forex Rate						1					
CIF Rotterdam											
Condition											
Payment Date											
Delivery Date	07/06/2013										
Status	Order										
Created By	Tim Tono										
Created On	27/05/2013										

Slide 32 - Slide 32

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	Mill Sales C	Contract					
	CPO, Kernel, Shell o	or Fibre					
							Qui
System Contract Key	1 (50 400005	Retrieve	Mill Sales Contract		TICD		Dalata Oratiza
				Currency		0.00	Delete Contrac
ODP or OPD	Order, Deliver, Pag	Y /05/0012		Amount Invoiced		0.00	Olasa Osetras
Contract No	046/SPK/XX-010/CPO	/05/2015		Matched Paymen		0.00	Close Contrac
Contract Date	27/05/2013			Unpaid		0.00	
	OP101 Palm Oil			Credit Notes	S	0.00	
Product Type	TON		TLOCDAM				0.00
	TON 100.00	Delivery Unit	100,000.00		Invoicing	Qty INV	0.00
Quantity	0.00	Delivery Qty	100,000.00		Customer	Qty CRN	100,000.00
Quality: FFA	0.00				Mill Order	Qty on MDO	0.00
Quality: M+I	0.00			0	redit Notes	Qty Delivered	0.00
Quality: Dirt	01020 PT CPO Nusan	tara			ancellation	Qty Returned	0.00
Win Bid Price	0.00			000000	ancenation	Qty Cancelled	100,000.00
Toy Type	Std Rate VAT excl	Capital Goods &	Services	Dbl-click a docume	ant for ontio	Qty Remaining	
Unit Tax Price	770.00			>>> Document		Number	4
Forex Rate	0500			1 27/05/2013		026/D0/XX-010/CPC	0/05/2013
CIF Rotterdam	0.00						
Condition							
Payment Date	28/05/2013						
Delivery Date	07/06/2013						
Denvery Date							
Status	Order						
Created By	Tim Tono						
Created On	27/05/2013						

Slide notes

Once processed, the MDO also appears in the Document list for the Contract, and when we dbl-click on it, we have an option to re-print.

Slide	33	- 5	Slide	33
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		CPO, I	Please select an option -						Print Delivery Order	•		
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	System Contract Key	165848									elete Contra	ct
	ODP or OPD											-
	Contract No	046/SF									Close Contra	<u>ct</u>
	Contract Date	27/05/										
	Product	OP101										
	Product Type	CPO										
	Unit										0.00	
	Quantity										0.00	
	Quality: FFA										0.00	
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	Quality: Dirt	01020 1	PT CPO Nusantara					ancellation	Qty Returned Qty Cancelled		0.00	
	Win Bid Price		0.00						Qty Remaining	100	000.00	
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	CIF Rotterdam		0.00									
	Condition											
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Slide 34 - Slide 34

Submit Quit Fu	unctions Commands						
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	CPO, Kernel, Shell o	or Fibre					
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	046/SPK/XX-010/CPO	/05/2013		Matched Payment		0.00	Close Contrac
Contract Date	27/05/2013			Unpaid		0.00	
	OP101 Palm Oil			Credit Notes	3	0.00	
Product Type	CPU		TTLOCDAN				0.00
	TON 100.00	Delivery Unit	100,000.00		Invoisina	Qty INV	0.00
Quantity	0.00	Delivery Qty	100,000.00		Invoicing Customer	Qty CRN	100,000.00
Quality: FFA					Mill Order	Qty on MDO	0.00
Quality: M+I	0.00			0	redit Notes	Qty Delivered	0.00
Quality: Dirt	01020 PT CPO Nusan	tama			ancellation	Qty Returned	0.00
		cara		<u>60005 Ca</u>	ancenation	Qty Cancelled	100,000.00
Win Bid Price	Std Rate VAT excl	Capital Goode 6	Services			Qty Remaining	100,000.00
	550.00	capital occus a	361 11063	Dbl-click a docume >>> Document		Number	4
Unit Tax Price				1 27/05/2013		026/D0/XX-010/CP0	
Forex Rate	0.00						
CIF Rotterdam Condition							
Payment Date	28/05/2013						
Payment Date	07/06/2013						
Delivery Date	,						
Status	Order						
Created By	Tim Tono						
Created On	27/05/2013						
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	Mill Sales C	contract					
	CPO, Kernel, Shell o	or Fibre					
							Qui
		Retriev	e Mill Sales Contract				
System Contract Key				Currency	USD		Delete Contrac
ODP or OPD	Order, Deliver, Pay	ł		Amount Invoiced	1	0.00	
Contract No	046/SPK/XX-010/CPO	/05/2013		Matched Payment	t	0.00	Close Contrac
Contract Date	27/05/2013			Unpaid	i	0.00	
	OP101 Palm Oil			Credit Notes	;	0.00	
Product Type	CPO						
Unit		Delivery Unit				Qty INV	0.00
Quantity	100.00	Delivery Qty	100,000.00		Invoicing	Qty CRN	0.00
Quality: FFA	0.20				Customer	Qty on MDO	100,000.00
Quality: M+I	0.20				Mill Order	Qty Delivered	0.00
Quality: Dirt	0.20				redit Notes	Qty Returned	0.00
	01020 PT CPO Nusan	tara		Goods Ca	ancellation	Qty Cancelled	0.00
Win Bid Price	0.00					Qty Remaining	100,000.00
	Std Rate VAT excl (Capital Goods &	Services	Dbl-click a docume			
Unit Tax Price	770.00			>>> Document 1 27/05/2013		Number 026/D0/XX-010/CPC	405 (2012
Forex Rate	9500			1 27/03/2013	MDO	020/D0/AA-010/CPC	./ 03/ 2013
CIF Rotterdam							
Condition							
Payment Date	07/06/2013						
Delivery Date	0770072013						
Status	Order						
Created By	Tim Tono						
Created by	27/05/2013						

Slide notes

The Contract now also shows the MDO quantity, as well as the remaining quantity to be delivered.

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Submit Quit Fu	inctions Commands						
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	Mill Sales C	Contract					
	CPO, Kernel, Shell o	or Fibre					
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System Contract Key	1658480295	Itearev	e min oares oonnade		IISD		Delete Contrac
	Order, Deliver, Pa	7		Currency		0.00	Delete Contrac
ODP or OPD	046/SPK/XX-010/CPO	/05/2013		Amount Invoiced		0.00	Close Contrac
Contract No Contract Date		/03/2013		Matched Payment		0.00	Close Colliac
Contract Date	OP101 Palm Oil			Unpaid		0.00	
				Credit Notes	6	0.00	
Product Type Unit	TON	Delivery Unit	KTLOGRAM			01-10-11	0.00
	100.00		100,000.00		Invoicing	Qty INV	0.00
Quantity	0.00	Delivery Qty	200,000100		Customer	Qty CRN	100,000.00
Quality: FFA Quality: M+I					Mill Order	Qty on MDO Qty Delivered	0.00
Quality: Dirt	0.00			Ci	redit Notes	Qty Returned	0.00
Customer	01020 PT CPO Nusan	tara			ancellation	Qty Cancelled	0.00
Win Bid Price						Qty Remaining	100,000.00
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Unit Tax Price	770.00			>>> Document		Number	-
Forex Rate	9500			1 27/05/2013	MDO	026/D0/XX-010/CP0	/05/2013
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Condition							
Payment Date	28/05/2013						
Delivery Date	07/06/2013						
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Created By	Tim Tono						
Created On	27/05/2013						
oreated on				Nex Pre Add Ins E	a load		

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	Mill Sales (Contract					
	CPO, Kernel, Shell	or Fibre					
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		Retriev	e Mill Sales Contract				
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Contract No	046/SPK/XX-010/CPC	1/05/2013		Matched Payment		0.00	Close Contrac
Contract Date	27/05/2013			Unpaid		0.00	
	OP101 Palm Oil			Credit Notes		0.00	
Product Type	CPU						
Unit		Delivery Unit				Qty INV	0.00
Quantity	100.00	Delivery Qty	100,000.00		Invoicing	Qty CRN	0.00
Quality: FFA					Customer	Qty on MDO	100,000.00
Quality: M+I					Mill Order	Qty Delivered	0.00
Quality: Dirt	0.20				edit Notes	Qty Returned	0.00
	01020 PT CPO Nusan	itara		Goods Ca	ancellation	Qty Cancelled	0.00
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	Std Rate VAT excl	Capital Goods &	Services	Dbl-click a docume			
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Forex Rate	0.00			1 27/05/2013	MDU	026/D0/XX-010/CP0	03/2013
CIF Rotterdam							
Condition	UPD						
Payment Date	20/05/2013						
Delivery Date	07/06/2013						
Status	Order						
Created By	Tim Tono						
Created On	27/05/2013						
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