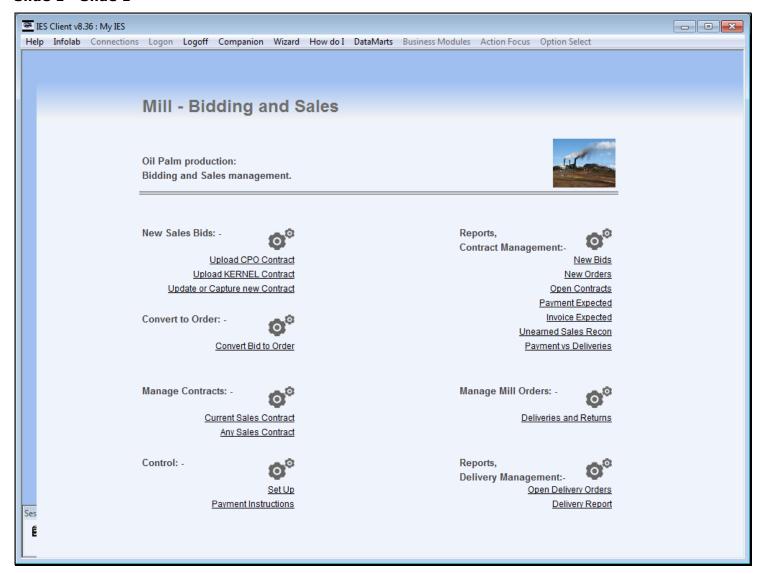
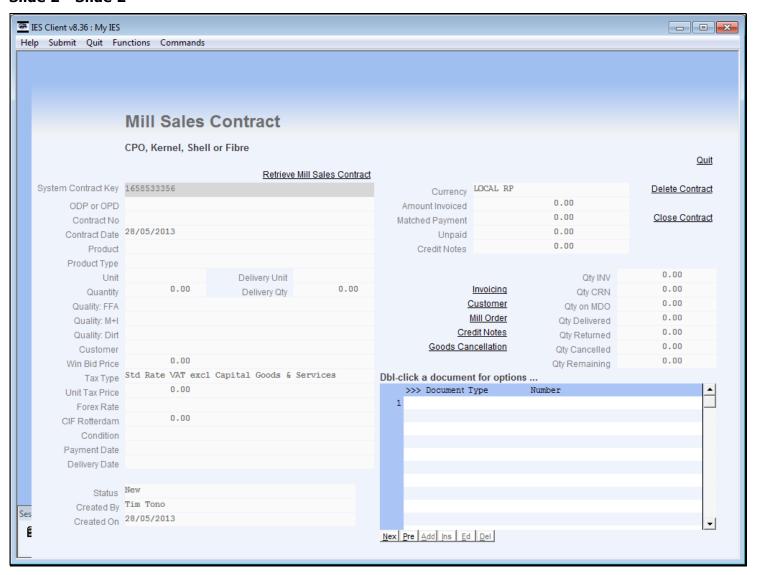
Slide 1 - Slide 1



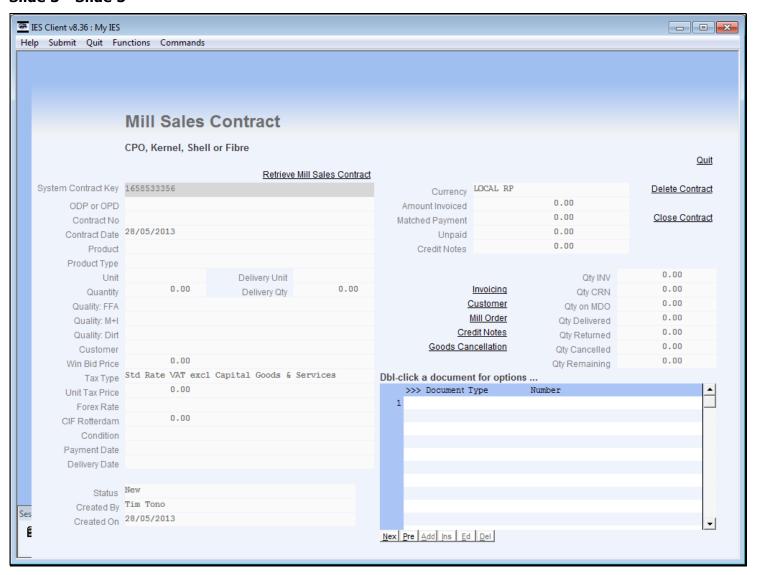
Slide notes

When a quantity of Goods is cancelled by the Customer, we will perform a Cancellation Note from the Current Sales Contract.

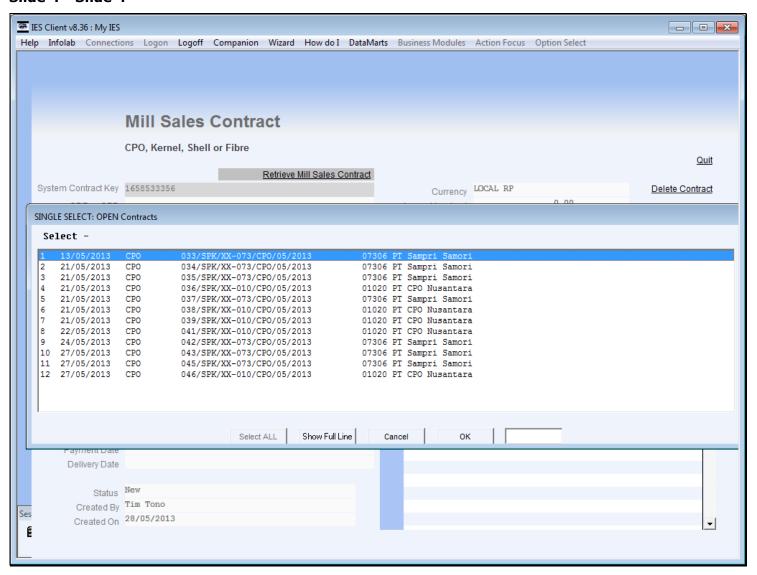
Slide 2 - Slide 2



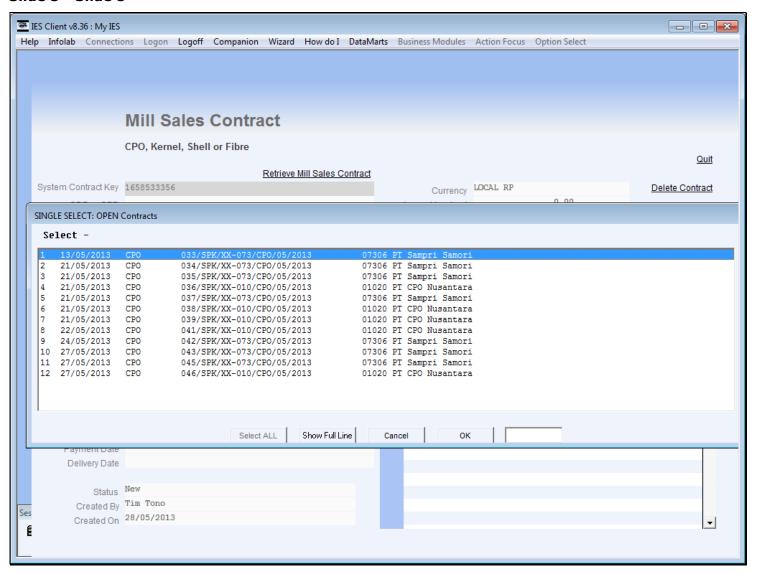
Slide 3 - Slide 3



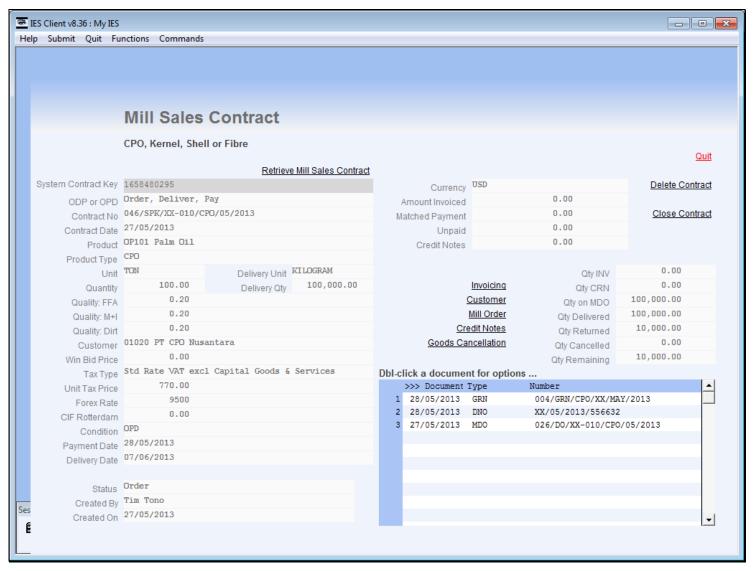
Slide 4 - Slide 4



Slide 5 - Slide 5



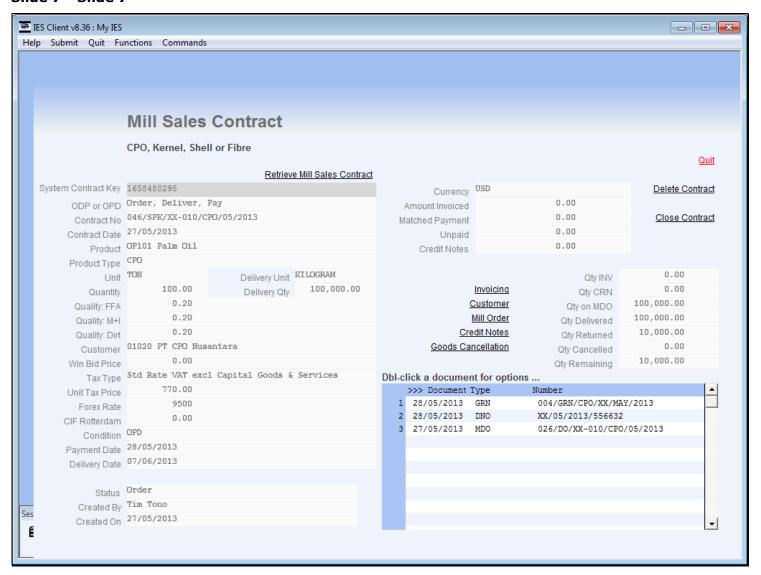
Slide 6 - Slide 6



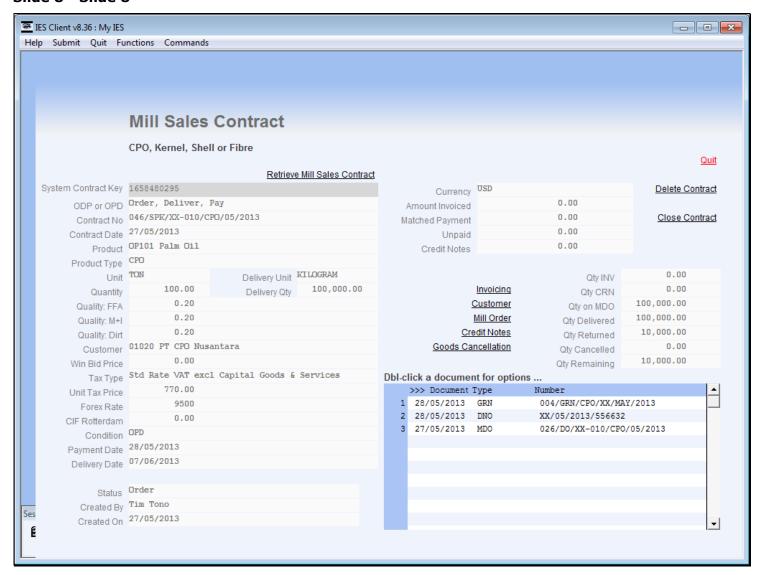
Slide notes

On this Contract, we can see that the full quantity was delivered and then some of it was returned. In this case, the quantity remaining as a result of the Return can be delivered again, but the Customer has requested to cancel this quantity.

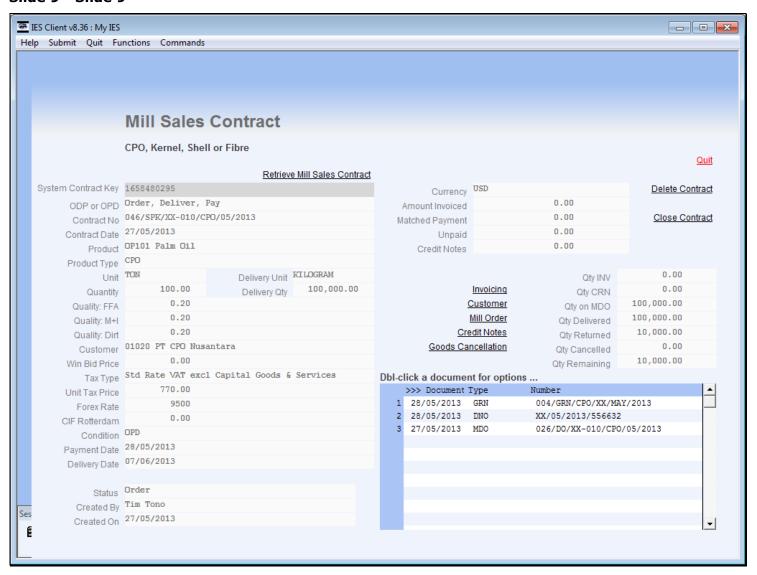
Slide 7 - Slide 7



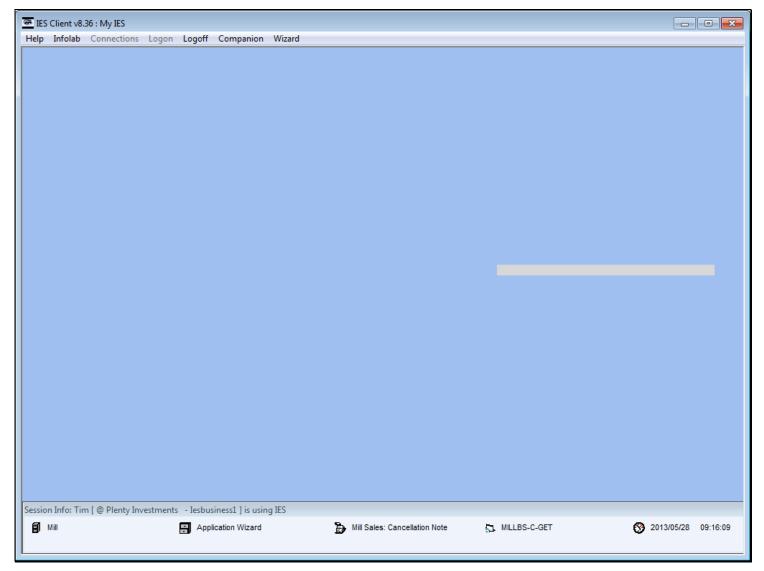
Slide 8 - Slide 8



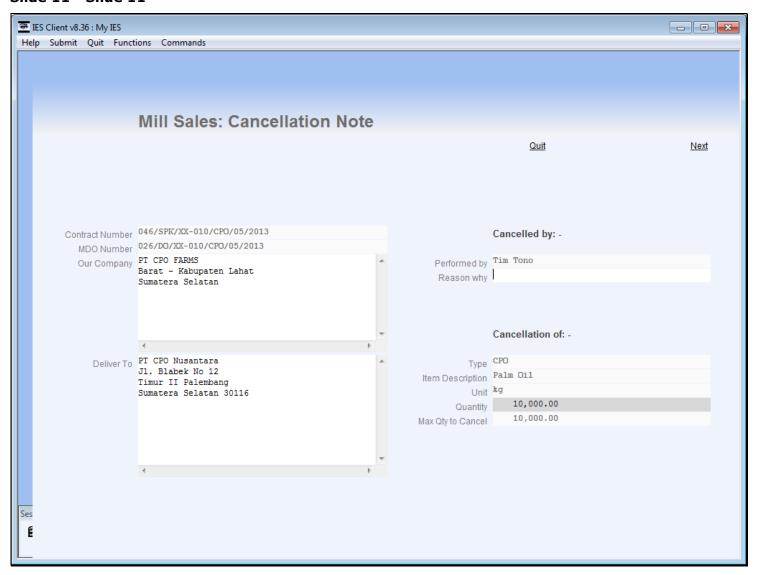
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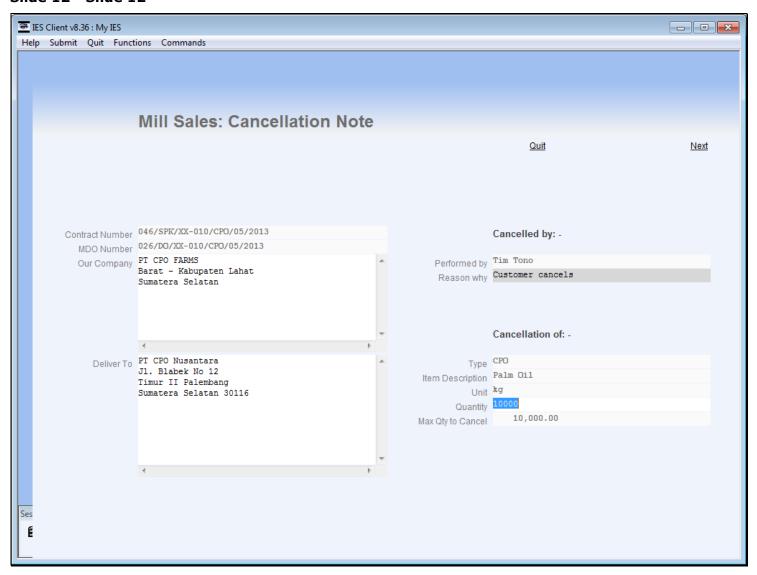
Slide 10 - Slide 10



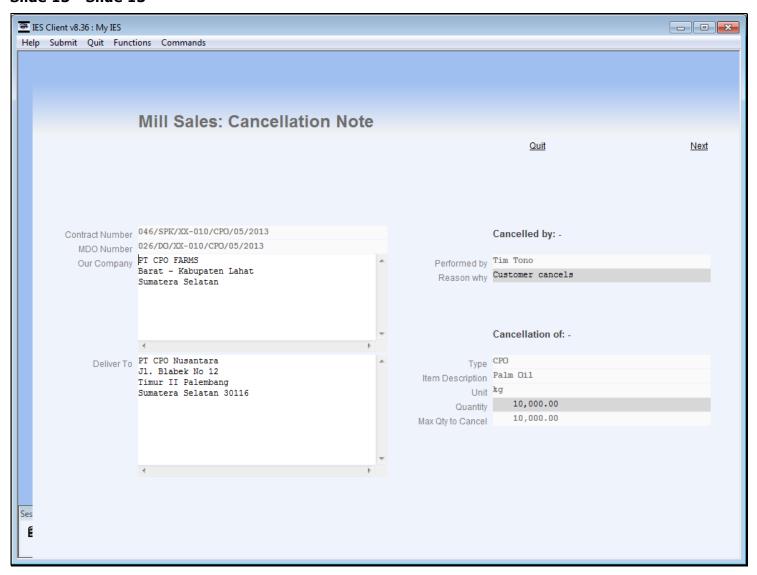
Slide 11 - Slide 11



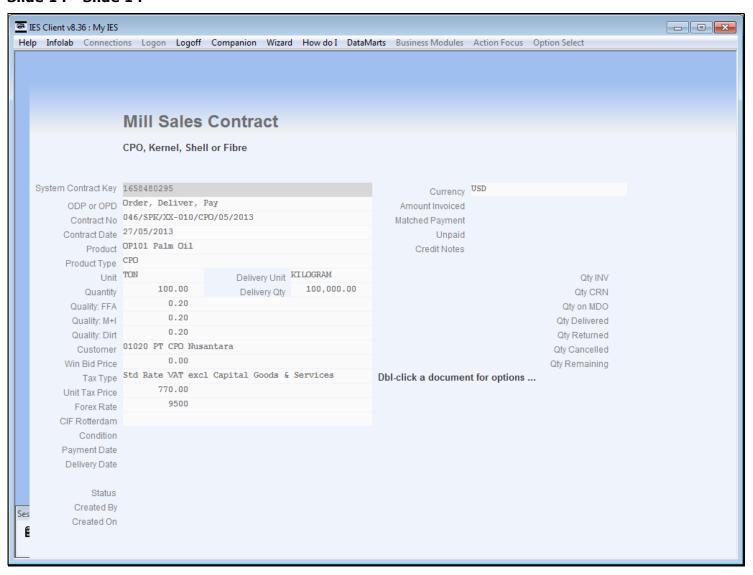
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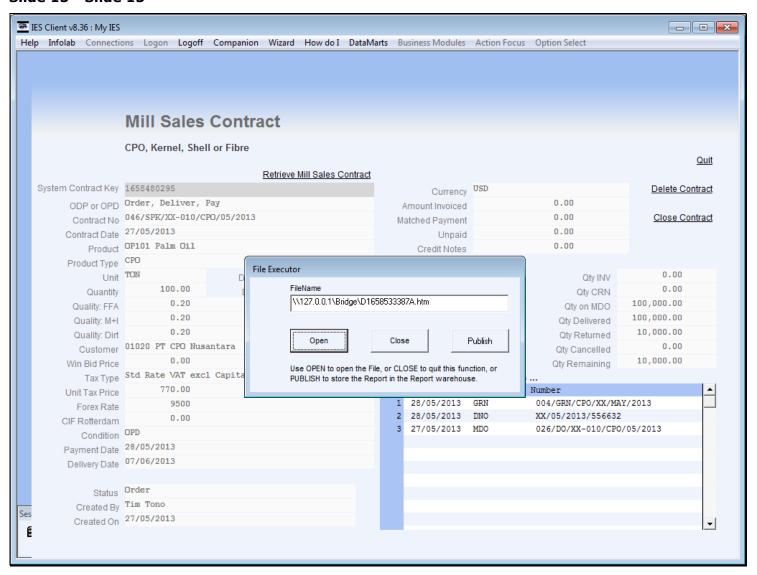
Slide 13 - Slide 13



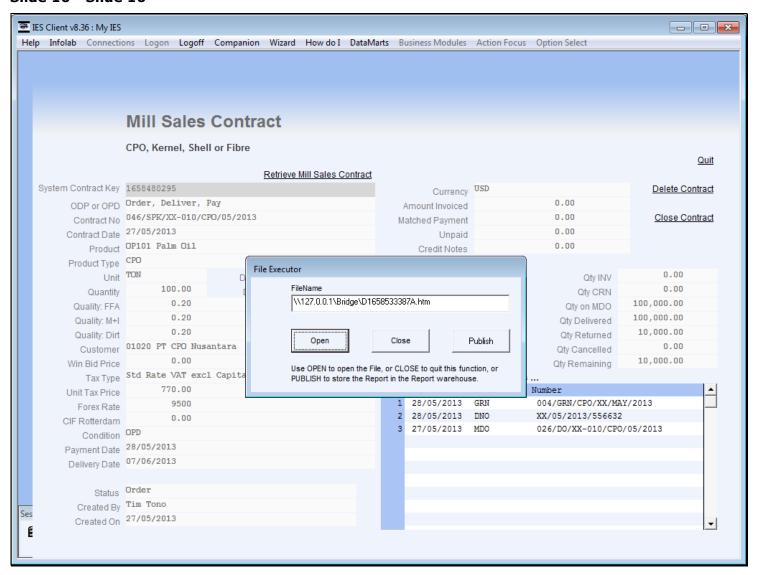
Slide 14 - Slide 14



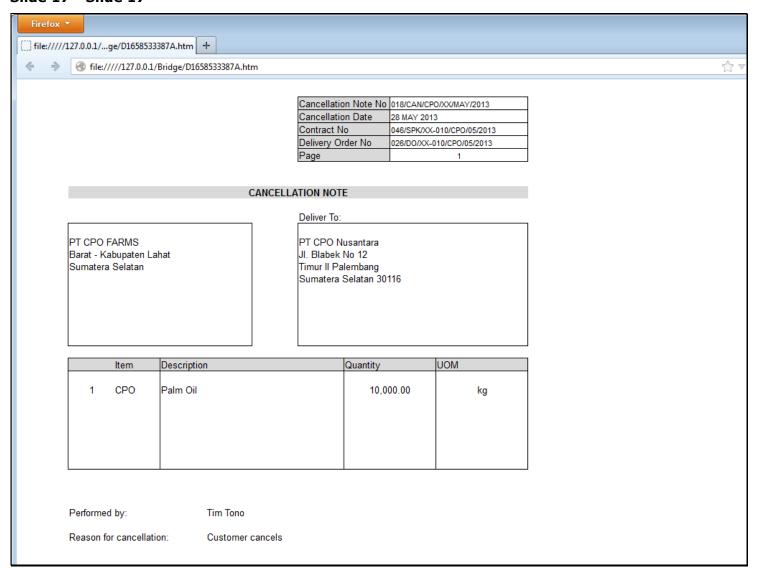
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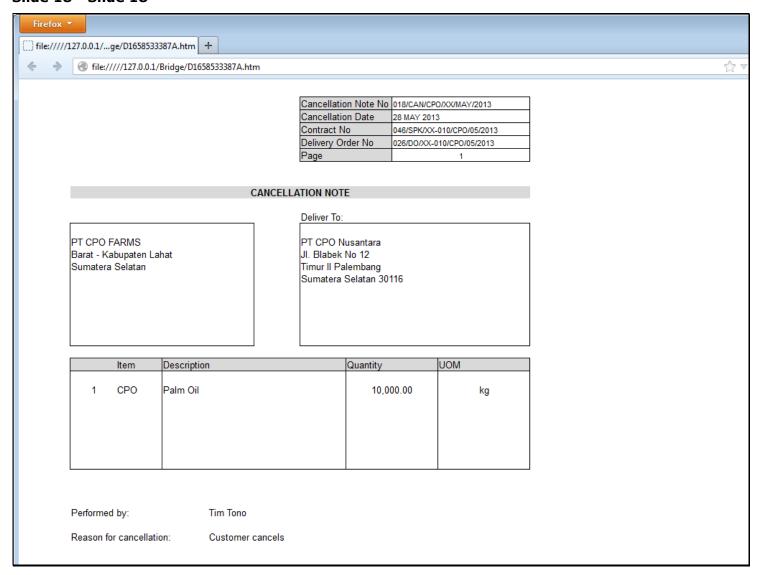
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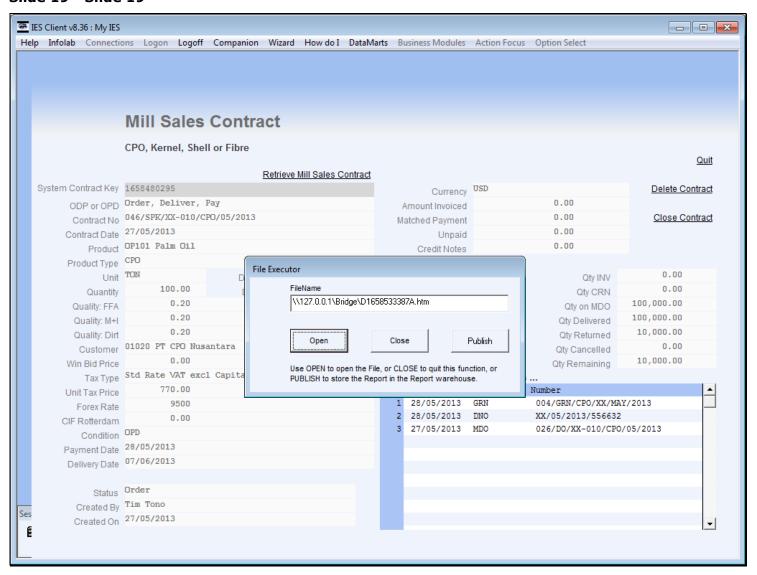
Slide 17 - Slide 17



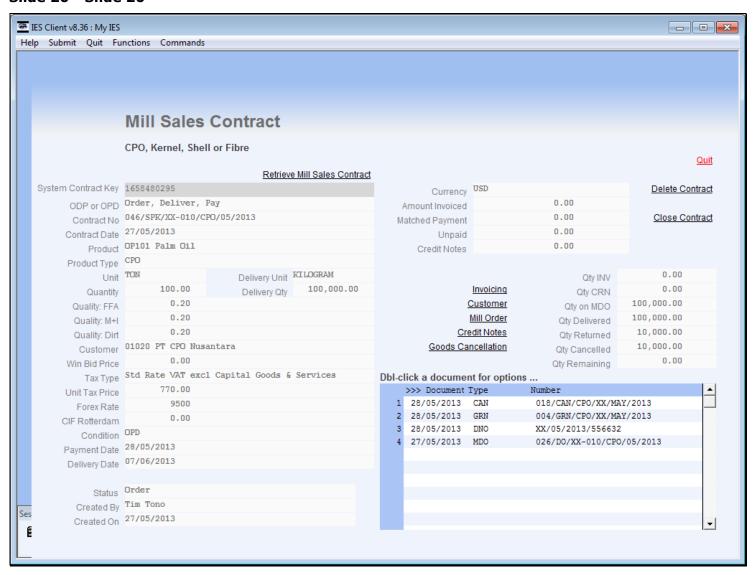
Slide 18 - Slide 18



Slide 19 - Slide 19



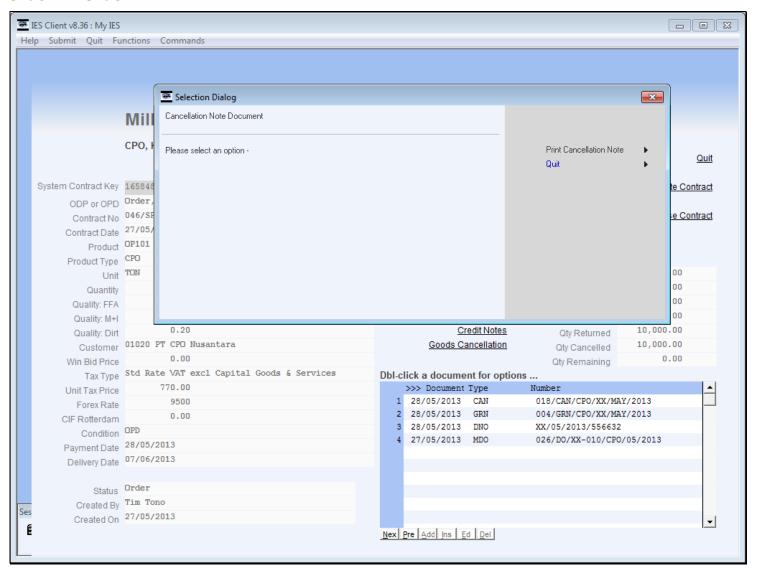
Slide 20 - Slide 20



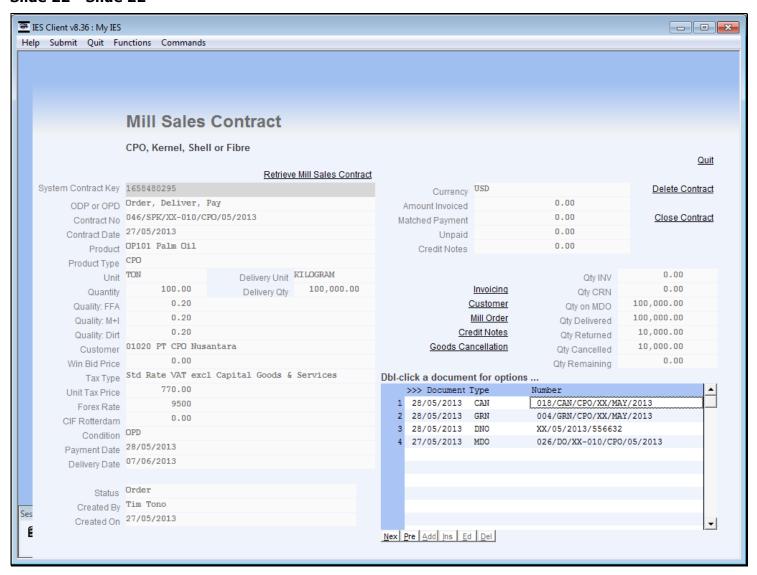
Slide notes

The Cancellation Note does not result in any Transaction. In the case of Order/Pay/Deliver, because the Invoice has already been done at this stage, the Cancellation will usually be followed by a Credit Note. In the case of Order/Deliver/Pay, like this example, the Invoice is not yet performed so there is no need for a Credit Note as the system will simply reduce the Invoice when it is performed.

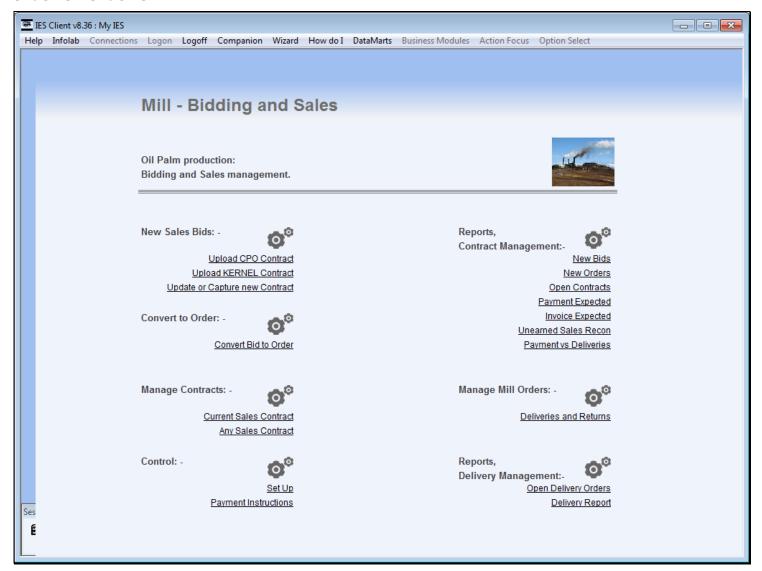
Slide 21 - Slide 21



Slide 22 - Slide 22



Slide 23 - Slide 23



Slide 24 - Slide 24

