Slide 1 - Slide 1

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	Mill Sales Co	ontract							
	CPO, Kernel, Shell or I	Fibre							
		Retrieve	e Mill Sales Contrac	t				9	<u>Quit</u>
System Contract Key	1658480005			-	Currency	LOCAL F	₹₽	Delete Cont	tract
ODP or OPD	Order, Pay, Deliver				Amount Invoiced		77,000,000.00		
Contract No	045/SPK/XX-073/CPO/05	5/2013			atched Paymen		77,000,000.00	Close Cont	tract
Contract Date	27/05/2013				Unpaid		0.00		
Product	OP101 Palm Oil				Credit Notes		7,700,000.00		
Product Type									
Unit	TON	Delivery Unit	KILOGRAM				Qty INV	10,000.00	
Quantity	10.00	Delivery Qty	10,000.00			Invoicing	Qty CRN	1,000.00	
Quality: FFA	0.20					Customer	Qty on MDO	10,000.00	
Quality: M+I	0.20					Mill Order	Qty Delivered	9,000.00	
Quality: Dirt	0.20				C	redit Notes		0.00	
Customer	07306 PT Sampri Samon	ri			Goods Ca	ancellation	Qty Cancelled	1,000.00	
Win Bid Price	0.00						Qty Remaining	0.00	
Тах Туре	Std Rate VAT excl Cap	pital Goods &	Services	Dbl-c	lick a docume	ent for opt	tions		
Unit Tax Price	7,700,000.00				>>> Document		Number		-
Forex Rate					28/05/2013		XX/05/2013/65656		
CIF Rotterdam	0.00				28/05/2013 28/05/2013		040/INV/CPO/XX/MZ		
Condition				- 4	28/05/2013		019/CAN/CPO/XX/MP 027/DO/XX-073/CPO		
Payment Date	30/05/2013			- 5			038/INV/CPO/XX/MZ		
Delivery Date	07/06/2013						/		
Status	Order								
Created By	Tim Tono								
Created On	27/05/2013								-

Slide notes

A Contract is not complete until it is closed, and it is essential to close a Contract otherwise it stays on the Current Active list. There are various rules applied to determine whether a Contract may be closed, and the first is that it must be Invoiced.

Slide 2 - Slide 2

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	Mill Sales C	ontract						
	CPO, Kernel, Shell o	or Fibre						
								Qui
System Contract Key	1659490005	Retrieve	e Mill Sales Contract				D	Delete Contrac
	Order, Pay, Deliver	~				LOCAL RI	r 77,000,000.00	Delete Contrac
ODP or OPD	045/SPK/XX-073/CPO,	/05/2013			Amount Invoiced	· .	77,000,000.00	Close Contrac
Contract No Contract Date	27/05/2013	0072010		M	atched Paymen		0.00	<u>close contrac</u>
Contract Date	OP101 Palm Oil				Unpaid		7,700,000.00	
Product Product Type					Credit Notes	6	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Product Type Unit	TON	Delivery Unit	KT LOGRAM				Ob INV	10,000.00
Quantity	10.00	Delivery Onit Delivery Qty	10,000.00			Invoicing	Qty INV Qty CRN	1,000.00
Quality: FFA		Delivery Qty	,			Customer	Qty on MDO	10,000.00
Quality: M+I	0.00					Mill Order	Qty Delivered	9,000.00
Quality: Dirt	0.00				C	redit Notes	Qty Returned	0.00
Customer	07306 PT Sampri Sam	nori			Goods C	ancellation	Qty Cancelled	1,000.00
Win Bid Price	0.00						Qty Remaining	0.00
Tax Type	Std Rate VAT excl (Capital Goods &	Services	Dbl-c	lick a docume	ent for opti		
Unit Tax Price					>>> Document	Туре	Number	-
Forex Rate					28/05/2013		XX/05/2013/65656	
CIF Rotterdam	0.00				28/05/2013		040/INV/CPO/XX/MA	
Condition	OPD			3	28/05/2013		019/CAN/CPO/XX/MA	-
Payment Date	30/05/2013			4	28/05/2013 28/05/2013		027/D0/XX-073/CP0 038/INV/CP0/XX/MA	
Delivery Date	07/06/2013			J	20/00/2010	1117	000/ 110/ 010/ AA/ HA	1/2013
Status	Order							
Created By	Tim Tono							
Created On	27/05/2013							

Slide notes

It must also be Payment matched, with no amount outstanding.

Slide 3 - Slide 3

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	Mill Sales C	Contract						
	CPO, Kernel, Shell o	or Fibre						
		Botriou	e Mill Sales Contract					<u>Q</u> (
system Contract Key	1658480005	Reulev	e min Sales Contract		0	LOCAL F	р	Delete Contra
	Order, Pay, Delive	r			Currency Amount Invoiced		77,000,000.00	<u>Boloto Contra</u>
Contract No.	045/SPK/XX-073/CPO	/05/2013			atched Paymen	'	77,000,000.00	Close Contra
Contract Date				IVI	Unpaid		0.00	
Product	OP101 Palm Oil				Credit Notes		7,700,000.00	
Product Type					Credit Notes	, ,		
Unit	TON	Delivery Unit	KILOGRAM				Qty INV	10,000.00
Quantity	10.00	Delivery Qty				Invoicing	Qty CRN	1,000.00
Quality: FFA	0.20	Derivery Gay				Customer	-	10,000.00
Quality: M+I	0.00					Mill Order	-	9,000.00
Quality: Dirt	0.00				C	redit Notes	Qty Returned	0.00
Customer	07306 PT Sampri Sa	mori			Goods C	ancellation	Qty Cancelled	1,000.00
Win Bid Price	0.00						Qty Remaining	0.00
Tax Type	Std Rate VAT excl	Capital Goods &	Services	Dbl-c	ick a docume	ent for opt		
Unit Tax Price	E E00 000 00				>>> Document	Туре	Number	
Forex Rate					28/05/2013	DNO	XX/05/2013/65656	
CIF Rotterdam	0.00			2	28/05/2013		040/INV/CPO/XX/MA	-
Condition	OPD			3	28/05/2013		019/CAN/CPO/XX/MA	
Payment Date	30/05/2013			4	28/05/2013 28/05/2013		027/D0/XX-073/CP0 038/INV/CP0/XX/MA	
Delivery Date	07/06/2013			5	20/03/2013	1111	030/ INV/ CPO/ AA/ HA	1/2013
	Orden							
Status	Order							
Created By	11m TONO							
Created On	27/05/2013							

Slide 4 - Slide 4

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	Mill Sales C	Contract					
	CPO, Kernel, Shell o	or Fibre					
		2.1					Qui
System Contract Key	1658480005	Retrieve	Mill Sales Contract	Curror	ICY LOCAL	RP	Delete Contrac
· · · · · · · · · · · · · · · · · · ·	Order, Pay, Deliver	r		Amount Invoic		77,000,000.00	<u></u>
Contract No.	045/SPK/XX-073/CPO,	/05/2013		Matched Payme		77,000,000.00	Close Contrac
Contract Date	27/05/2013			Unpa		0.00	
Product	OP101 Palm Oil			Credit Not		7,700,000.00	
Product Type				Creditivot	.00		
Unit	TON	Delivery Unit	T LOGRAM			Qty INV	10,000.00
Quantity		Delivery Qty	10,000.00		Invoicin		1,000.00
Quality: FFA	0.00				Custome	-	10,000.00
Quality: M+I	0.00				Mill Orde	· · ·	9,000.00
Quality: Dirt	0.20				Credit Note		0.00
Customer	07306 PT Sampri Sam	mori		Goods	Cancellatio	n Qty Cancelled	1,000.00
Win Bid Price	0.00					Qty Remaining	0.00
Тах Туре	Std Rate VAT excl (Capital Goods &	Services	Dbl-click a docum	nent for op	otions	
Unit Tax Price	7,700,000.00			>>> Docume	nt Type	Number	4
Forex Rate				1 28/05/201		XX/05/2013/65656	
CIF Rotterdam				2 28/05/201 3 28/05/201		040/INV/CPO/XX/MA	
Condition				4 28/05/201		019/CAN/CPO/XX/MA 027/DO/XX-073/CPO	
Payment Date	30/05/2013			5 28/05/201		038/INV/CPO/XX/MA	
Delivery Date	07/06/2013						-
Status	Order						
Created By	Tim Tono						
Created On	27/05/2013						

Slide notes

There may not be any Quantity remaining for delivery.

Slide 5 - Slide 5

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	Mill Sales C	ontract						
	CPO, Kernel, Shell o	or Fibre						
								Qui
System Contract Key	1659490005	Retrieve	e Mill Sales Contract				D	Delete Contrac
	Order, Pay, Deliver	~				LOCAL RI	r 77,000,000.00	Delete Contrac
ODP or OPD	045/SPK/XX-073/CPO,	/05/2013			Amount Invoiced	· .	77,000,000.00	Close Contrac
Contract No Contract Date	27/05/2013	0072010		M	atched Paymen		0.00	<u>close contrac</u>
Contract Date	OP101 Palm Oil				Unpaid		7,700,000.00	
Product Product Type					Credit Notes	6	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Product Type Unit	TON	Delivery Unit	KT LOGRAM				Ob INV	10,000.00
Quantity	10.00	Delivery Onit Delivery Qty	10,000.00			Invoicing	Qty INV Qty CRN	1,000.00
Quality: FFA		Delivery Qty	,			Customer	Qty on MDO	10,000.00
Quality: M+I	0.00					Mill Order	Qty Delivered	9,000.00
Quality: Dirt	0.00				C	redit Notes	Qty Returned	0.00
Customer	07306 PT Sampri Sam	nori			Goods C	ancellation	Qty Cancelled	1,000.00
Win Bid Price	0.00						Qty Remaining	0.00
Tax Type	Std Rate VAT excl (Capital Goods &	Services	Dbl-c	lick a docume	ent for opti		
Unit Tax Price					>>> Document	Туре	Number	-
Forex Rate					28/05/2013		XX/05/2013/65656	
CIF Rotterdam	0.00				28/05/2013		040/INV/CPO/XX/MA	
Condition	OPD			3	28/05/2013		019/CAN/CPO/XX/MA	-
Payment Date	30/05/2013			4	28/05/2013 28/05/2013		027/D0/XX-073/CP0 038/INV/CP0/XX/MA	
Delivery Date	07/06/2013			J	20/00/2010	1117	000/ 110/ 010/ AA/ HA	1/2013
Status	Order							
Created By	Tim Tono							
Created On	27/05/2013							

Slide notes

Cancelled quantities are usually matched by Credit Notes.

Slide 6 - Slide 6

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	Mill Sales C	ontract						
	CPO, Kernel, Shell o	or Fibre						
	,,,							<u>Q</u> 1
		Retriev	e Mill Sales Contract					
system Contract Key					Currency	y LOCAL F	RP	Delete Contra
ODP or OPD	Order, Pay, Deliver	r		/	Amount Invoiced	b	77,000,000.00	
Contract No	045/SPK/XX-073/CPO	/05/2013		Μ	atched Paymen	t	77,000,000.00	Close Contra
Contract Date	27/05/2013				Unpaid	d	0.00	
	OP101 Palm Oil				Credit Notes	6	7,700,000.00	
Product Type	CPO							
Unit	TON	Delivery Unit					Qty INV	10,000.00
Quantity	10.00	Delivery Qty	10,000.00			Invoicing	Cay Orth	1,000.00
Quality: FFA						Customer	- Gay Off MDO	10,000.00
Quality: M+I					_	Mill Order	ally Delivered	9,000.00
Quality: Dirt	0.20					redit Notes	- aly Returned	0.00
	07306 PT Sampri San	nori			Goods C	ancellation	aty oancened	1,000.00
Win Bid Price	0.00		a				Qty Remaining	0.00
	Std Rate VAT excl (Capital Goods &	Services		lick a docume			
Unit Tax Price					>>> Document 28/05/2013		Number XX/05/2013/65656	
Forex Rate	0.00			2			040/INV/CPO/XX/MZ	Y/2013
CIF Rotterdam				3			019/CAN/CPO/XX/MZ	
Condition Payment Date	30/05/2013			4	28/05/2013	MDO	027/D0/XX-073/CPC	0/05/2013
Payment Date	07/06/2013			5	28/05/2013	INV	038/INV/CPO/XX/MA	Y/2013
Delivery Date	0170072020							
Ototuo	Order							
Status Oracted By	Tim Tono							
Created By	27/05/2013							
Created On								

Slide 7 - Slide 7

	Q.	•	<i></i>	_	» ît			۵ 😔
	Mill Sales C	ontract						
	CPO, Kernel, Shell or	Fibre						
		Retriev	e Mill Sales Contract					Qu
system Contract Key	1658480005	<u>rtouror</u>			Curropo	LOCAL RI	p	Delete Contrac
	Order, Pay, Deliver				Amount Invoiced		77,000,000.00	
Contract No	045/SPK/XX-073/CPO/0	05/2013			latched Paymen	· .	77,000,000.00	Close Contrac
Contract Date				IVI	Unpaid		0.00	
Product	OP101 Palm Oil				Credit Notes		7,700,000.00	
Product Type					oreannoted	, 		
Unit	TON	Delivery Unit	KI LOGRAM				Qty INV	10,000.00
Quantity	10.00	Delivery Qty	10,000.00			Invoicing	Qty CRN	1,000.00
Quality: FFA	0.20	Doniony day				Customer	Qty on MDO	10,000.00
Quality: M+I	0.00					Mill Order	Qty Delivered	9,000.00
Quality: Dirt	0.20				C	redit Notes	Qty Returned	0.00
Customer	07306 PT Sampri Samo	ori			Goods Ca	ancellation	Qty Cancelled	1,000.00
Win Bid Price	0.00						Qty Remaining	0.00
Tax Type	Std Rate VAT excl Ca	apital Goods &	Services	Dbl-c	lick a docume	ent for opti	ons	
Unit Tax Price	7,700,000.00				>>> Document	Туре	Number	-
Forex Rate					28/05/2013		XX/05/2013/65656	
CIF Rotterdam				2			040/INV/CPO/XX/MA	
Condition	OPD			3			019/CAN/CPO/XX/MA 027/D0/XX-073/CPO	
Payment Date	30/05/2013			4 5			038/INV/CPO/XX/MA	
Delivery Date	07/06/2013			Ŭ	20,00,2010		000, 110, 010, 111, 12	, 2010
Status	Order							
Created By	Tim Tono							
Created On	27/05/2013							

Slide 8 -	Slide 8
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		🕾 Selection Dialog					×	
	Mill	Close Contract						
	CPO, I	The Contract qualifies for closing. If another event should o "Any Sales Contract" option.	ccur, it can	be opened again	from the	Close Quit	- b	<u>Quit</u>
System Contract Key	165848							elete Contract
ODP or OPD	Order,							
Contract No								Close Contract
Contract Date	27/05/							
Product	OP101							
Product Type	CPO							
Unit	TON							00.00
Quantity								00.00
Quality: FFA								00.00
Quality: M+I					_			00.00
Quality: Dirt		0.20			redit Notes	Qty Returned		0.00
Customer	07306 H	T Sampri Samori		Goods Ca	ancellation	Qty Cancelled	1,0	00.00
Win Bid Price		0.00				Qty Remaining		0.00
		e VAT excl Capital Goods & Services	Dbl-c	lick a docume	· · ·			
Unit Tax Price	7,700,	000.00		>>> Document		Number		^
Forex Rate		0.00	2	28/05/2013 28/05/2013		XX/05/2013/65656 040/INV/CPO/XX/M		
CIF Rotterdam		0.00	- 3			019/CAN/CPO/XX/M		
Condition	0PD	1012	4	28/05/2013		027/D0/XX-073/CP		.3
Payment Date	07/05/2	2013	5	28/05/2013	INV	038/INV/CPO/XX/M	AY/2013	
Delivery Date	0770072							
Status	Order							
Created By	Tim Tor	10						
Created On	27/05/2	2013						

Slide notes

Once we close a Contract, it will no longer be on the Current Active or Open list, but if another event should occur, for example more Goods Returns or other, then we can re-open the Contract to process it further.

Slide 9 - Slide 9

IES Client v8.36 : My IES Ielp Submit Quit Fu							
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	Mill Cales	Contropt					
	Mill Sales	Contract					
	CPO, Kernel, Shell	or Fibre					
		Retrieve I	Mill Sales Contract				Quit
System Contract Key	1658553904			Currency	LOCAL RP		Delete Contract
ODP or OPD				Amount Invoiced		0.00	
Contract No				Matched Payment		0.00	Close Contract
Contract Date				Unpaid		0.00	
Product				Credit Notes		0.00	
Product Type							
Unit		Delivery Unit				Qty INV	0.00
Quantity	0.00	Delivery Qty	0.00		Invoicing	Qty CRN	0.00
Quality: FFA				<u>(</u>	Customer	Qty on MDO	0.00
Quality: M+I					Mill Order	Qty Delivered	0.00
Quality: Dirt				Cre	dit Notes	Qty Returned	0.00
Customer				Goods Car	ncellation	Qty Cancelled	0.00
Win Bid Price	0.00					Qty Remaining	0.00
Tax Type	Std Rate VAT excl	Capital Goods & S	ervices	Dbl-click a documer	t for option	-	
Unit Tax Price	0.00			>>> Document 1		Number	▲
Forex Rate				1			
CIF Rotterdam	0.00						
Condition							
Payment Date							
Delivery Date							
Status	New						
Created By	Tim Tono						
Created On	28/05/2013						-