#### Slide 1 - Slide 1

	36 : My IES Connections	Logon	Logoff	Companion	Wizard	How do I	DataMarts	Business N	/lodules	Action Fo	cus Optior	Select			•
4-	 9 C	-	_	_	•	Ø	~~	»	îT		_	_	6	<b>v</b>	X
		Mill	- Bid	ding a	nd S	ales									
		Oil Dala	n produc	tion								- Aller			
				es manage	ment.							- Alter			
	1														
		New Sa	les Bids:	-	ذ					orts, tract Mar	agement:	O°			
				pload CPO (	Contract				COI		-	New Bids			
		Ur		ad KERNEL ( apture new (								New Orders In Contracts			
		<u> </u>										nt Expected			
		Convert	to Orde	r: -	ذ							ce Expected ales Recon			
				Convert Bid t								s Deliveries			
		Manage	Contrac	:ts: -	ذ				Man	age Mill	Orders: -	00			
			Cu	rrent Sales (							Deliveries	and Returns			
				Any Sales (											
		Control:	-		e Ø				Rep	orts,					
					ذ				-		agement:	101			
			E	Payment Instr	<u>Set Up</u> uctions							ivery Orders ivery Report			
5															
1															

### Slide notes

Once a Contract is closed, and we need to review or access it again, we can do so at 'Any Sales Contract'.

## Slide 2 - Slide 2

- ?	0	$\bullet$ $\sigma$	) ((	» îT		\$ Ø
					710	
	Mill Sales	Contract: Con	npleted	1		
				•		
	CPO, Kernel, Shel	l or Fibre				0
						Quit
System Contract Key	y			Currency LOC	CAL RP	Re-open Contract
ODP or OPE				Amount Invoiced	0.00	
Contract No	D			Matched Payment	0.00	
Contract Date	e			Unpaid	0.00	
Produc	t			Credit Notes	0.00	
Product Type	9					
Uni	t	Delivery Unit			Qty INV	0.00
Quantity	y 0.00	Delivery Qty	0.00		Qty CRN	0.00
Quality: FFA	A				Qty on MDO	0.00
Quality: M+	1				Qty Delivered	0.00
Quality: Dir	t				Qty Returned	0.00
Custome					Qty Cancelled	0.00
Win Bid Price	e 0.00				Qty Remaining	0.00
Tax Type				Dbl-click a document fo		
Unit Tax Price				>>> Document Type	e Number	<b>_</b>
Forex Rate				1		
CIF Rotterdan						
Condition						
Payment Date						
Delivery Date	e					
Status	5					
Created B						
Created Or						

## Slide 3 - Slide 3

	0	<b>•</b> 0	<b>« »</b>			4
		• •		and a second		
	Mill Sales (	Contract: Com	pleted			
			pieteu			
	CPO, Kernel, Shell	or Fibre				0
						Qui
System Contract Key			Current	V LOCAL RP		Re-open Contract
ODP or OPD	)		Amount Invoice		0.00	
Contract No			Matched Paymer		0.00	
Contract Date			Unpai		0.00	
Product			Credit Note		0.00	
Product Type						
Unit		Delivery Unit			Qty INV	0.00
Quantity	0.00	Delivery Qty	0.00		Qty CRN	0.00
Quality: FFA					Qty on MDO	0.00
Quality: M+I					Qty Delivered	0.00
Quality: Dirt					Qty Returned	0.00
Customer					Qty Cancelled	0.00
Win Bid Price	0.00				Qty Remaining	0.00
Тах Туре			Dbl-click a docum			
Unit Tax Price	0.00		>>> Documen	t Type 1	Number	<b>_</b>
Forex Rate	0.00		1			
CIF Rotterdam						
Condition						
Payment Date						
Delivery Date	)					
Status						
Created By						
Created On						
oreated Off						

## Slide 4 - Slide 4

(?)	Q	•	<b>»</b> ()	<b>»</b> 81			÷ 📀
	Mill Sales	Contract: Co	molete	d			
	Will Oales	contract. ct	mpiete	u			
	CPO, Kernel, She	II or Fibre					
							Qui
System Contract Key			-	0	LOCAL RP		Re-open Contrac
ODP or OPD		Lookup?		Amount Invoiced		0.00	
Contract No		Recent Values		Matched Payment		0.00	
Contract Date				Unpaid		0.00	
Product				Credit Notes		0.00	
Product Type							
Unit		Delivery Unit				Qty INV	0.00
Quantity	0.00	Delivery Qty	0.00			Qty CRN	0.00
Quality: FFA						Qty on MDO	0.00
Quality: M+I						Qty Delivered	0.00
Quality: Dirt						Qty Returned	0.00
Customer						Qty Cancelled	0.00
Win Bid Price	0.00					Qty Remaining	0.00
Тах Туре				Dbl-click a documen			
Unit Tax Price	0.00			>>> Document 1	lype Nu	mber	
Forex Rate				1			
CIF Rotterdam							
Condition							
Payment Date							
Delivery Date							
Status							
Created By							
Created On							
oreated on							

## Slide 5 - Slide 5

(?)	unctions Commands		Ø <b>«</b>	<b>»</b> 87			\$ Ø
	~	•					
			1.4				
	MIII Sales	Contract: C	omplete	d			
	CPO, Kernel, She	II or Fibre					
	,,						Qui
System Contract Key	·	Lookup?		Currency	LOCAL RP		Re-open Contrac
ODP or OPD	) L	Recent Values		Amount Invoiced		0.00	
Contract No	)			Matched Payment		0.00	
Contract Date	•			Unpaid		0.00	
Product				Credit Notes		0.00	
Product Type							
Unit		Delivery Unit				Qty INV	0.00
Quantity		Delivery Qty	0.00			Qty CRN	0.00
Quality: FFA						Qty on MDO	0.00
Quality: M+I						Qty Delivered	0.00
Quality: Dirt						Qty Returned	0.00
Customer						Qty Cancelled	0.00
Win Bid Price						Qty Remaining	0.00
Tax Type	0.00			Dbl-click a documen		mber	
Unit Tax Price				>>> Document 1	ype Nu	mber	
Forex Rate	0.00			1			-
CIF Rotterdam							
Condition							
Payment Date							
Delivery Date	)						
Status							
Created By							
Created On							
oreated Off							

### Slide 6 - Slide 6

ES Client v8.36 : My IES Help Submit Quit Function	s Commands		
	V ()	<b>« »</b> IT 🛄	4
i i	Please Choose the Data <sup>-</sup>	To Select -	
	The selection tips tell you what kind of selection rule is being applied	You may change any 'My Choice' value to prescribe which data should be selected	; Restore Defaults
	Selection Tip 1 Contract Date >= ? 2 Contract Date <= ? 3 Cust Acct Code = ? 4 CFO, Kernel, Shell, Fibre ?	My Choice 28/05/2012 28/05/2013 [] []	
ے Ses اؤ	Nex Pre Add ins Ed Dei		Next

#### Slide notes

This lookup allows us to fine-tune a search, and it will look at all Contracts, i.e. Open or Closed.

## Slide 7 - Slide 7

ES Client v8.36 : My IES Help Submit Quit Function	is Commands		
	• •	« » ïT 🛄	4
	Please Choose the Data To	o Select -	
	The selection tips tell you what kind	You may change any 'My Choice'	0
	of selection rule is being applied	value to prescribe which data should be selected	
	Selection Tip	My Choice	Restore Defaults
	1 Contract Date >= ?	28/05/2012	
	<pre>2 Contract Date &lt;= ?</pre>	28/05/2013	
	3 Cust Acct Code = ?	[]	
	4 CPO, Kernel, Shell, Fibre ?	[]	
			<b>•</b>
	Nex Pre Add Ins Ed Del		
Ses			Next
É			

## Slide 8 - Slide 8

IES Client v8.36 : My IES Ielp Submit Quit Functio	ions Commands		
• 😢 Q	V Ø	« » ïT i	🏟 🧭 😣
	Please Choose the Data To	o Select -	
	The selection tips tell you what kind of selection rule is being applied	You may change any 'My Choice' value to prescribe which data should	
	$\checkmark$	be selected	Restore Defaults
	Selection Tip	My Choice	▲
	1 Contract Date >= ?	28/05/2012	
	2 Contract Date <= ?	28/05/2013	
	3 Cust Acct Code = ?	[]	
	4 CPO, Kernel, Shell, Fibre ?	[]	
	Nex Pre Add Ins Ed Del		•
	Nex re Add ins Ed Del		
es			Next
Ē			

## Slide 9 - Slide 9

-	?	Q	V ()	« » ïT 💶	⇔ ⇔
		MULC	alaa Cantraata Canan	a fa al	
		IVIIII S	ales Contract: Compl	eted	
		CPO Kor	nel, Shell or Fibre		
		CFO, Ren	iei, sileii ol Fible		Quit
SINGLE	SELECT: Select	ed Contracts			
Sele	ect -				
	2 /05 /001 0	CPO	017/SPK/XX-010/CP0/03/2013	01020 PT CPO Nusantara	
P	13/05/2013 13/05/2013	CPO	01//SPK/XX-010/CPO/03/2013 019/SPK/XX-073/CPO/03/2013	07306 PT Sampri Samori	
	13/05/2013	Kernel	021/SPK/XX-010/KERNEL/03/2013	01020 PT CPO Nusantara	
	13/05/2013	Kernel	023/SPK/XX-073/KERNEL/03/2013	07306 PT Sampri Samori	
	3/05/2013	CPO	033/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
	4/05/2013	Shell	025/SPK/XX-010/SHELL/03/2013	01020 PT CPO Nusantara	
	8/05/2013	Fibre	026/SPK/XX-073/FIBRE/03/2013	07306 PT Sampri Samori	
	18/05/2013	CPO	027/SPK/XX-073/CPO/03/2013	07306 PT Sampri Samori	
	18/05/2013	CPO	028/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
	8/05/2013	CPO	029/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
11 1	8/05/2013	CPO	030/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
	9/05/2013	CPO	031/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
	9/05/2013	CPO	032/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
14 2	21/05/2013	CPO	034/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
15 2	21/05/2013	CPO	035/SPK/XX-073/CP0/05/2013	07306 PT Sampri Samori	
16 2	21/05/2013	CPO	036/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
17 2	21/05/2013	CPO	037/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
18 2	21/05/2013	CPO	038/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
19 2	21/05/2013	CPO	039/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
20 2	21/05/2013	Kernel	040/SPK/XX-073/KERNEL/05/2013	07306 PT Sampri Samori	
21 2	22/05/2013	CPO	041/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
			Select ALL Show Full Li	ne Cancel OK	
	Status				
	Created By	/			
	Created Or				

# Slide 10 - Slide 10

	ient v8.36 : My IES nfolab Connect		Logoff Companion Wizard How do I	DataMarts Business Modules Action Focus Option Select	
	(?)	Q	<b>v</b> ()	« » î	6
			· · ·		
		Mill S	ales Contract: Compl	eted	
		CPO, Kerr	nel, Shell or Fibre		
					<u>Quit</u>
CINIC		10 1 1			
MING	LE SELECT: Select	ed Contracts			
Se	lect -				
1	13/05/2013	CPO	017/SPK/XX-010/CP0/03/2013	01020 FT CPO Nusantara	
2	13/05/2013	CPO	019/SPK/XX-010/CPO/03/2013	07306 PT Sampri Samori	
3	13/05/2013	Kernel	021/SPK/XX-010/KERNEL/03/2013	01020 PT CPO Nusantara	
4	13/05/2013	Kernel	023/SPK/XX-073/KERNEL/03/2013	07306 PT Sampri Samori	
5	13/05/2013	CPO	033/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
6	14/05/2013	Shell	025/SPK/XX-010/SHELL/03/2013	01020 PT CPO Nusantara	
17	18/05/2013	Fibre	026/SPK/XX-073/FIBRE/03/2013	07306 PT Sampri Samori	
é.	18/05/2013	CPO	027/SPK/XX-073/CPO/03/2013	07306 PT Sampri Samori	
9	18/05/2013	CPO	028/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
10	18/05/2013	CPO	029/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
11	18/05/2013	CPO	030/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
12	19/05/2013	CPO	031/SPK/XX-010/CP0/03/2013	01020 PT CPO Nusantara	
13	19/05/2013	CPO	032/SPK/XX-010/CP0/03/2013	01020 PT CPO Nusantara	
14	21/05/2013	CPO	034/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
15	21/05/2013	CPO	035/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
16		CPO	036/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
17	21/05/2013	CPO	037/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
18	21/05/2013	CPO	038/SPK/XX-010/CP0/05/2013	01020 PT CPO Nusantara	
19		CPO	039/SPK/XX-010/CP0/05/2013	01020 PT CPO Nusantara	
20	21/05/2013	Kernel	040/SPK/XX-073/KERNEL/05/2013	07306 PT Sampri Samori	
21	22/05/2013	CPO	041/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
			Select ALL Show Full Lir	ne Cancel OK	
	Status				
	Created By				
	-				
	Created On	1			-

#### Slide 11 - Slide 11

## Slide 12 - Slide 12

	ent v8.36 : My IES folab Connecti		Logoff Companion Wizard How do I	DataMarts Business Modules Action Focus Option Select	
	?	a	V O	<b>« »</b> IT	\$ 0
		Millo	alaa Cantroati Cample	ato d	
		IVIIII 3	ales Contract: Comple	eled	
		CPO, Ker	nel, Shell or Fibre		
					Quit
SINGL	E SELECT: Select	ed Contracts			
Se	lect -				
6	14/05/2013	Shell	025/SPK/XX-010/SHELL/03/2013	01020 PT CPO Nusantara	
7	18/05/2013	Fibre	026/SPK/XX-073/FIBRE/03/2013	07306 PT Sampri Samori	
8	18/05/2013	CPO	027/SPK/XX-073/CPO/03/2013	07306 PT Sampri Samori	
9	18/05/2013	CPO	028/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
10	18/05/2013	CPO	029/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
11	18/05/2013	CPO	030/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
12	19/05/2013	CPO	031/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
13	19/05/2013	CPO	032/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
14	21/05/2013	CPO	034/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
15	21/05/2013	CPO	035/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
16	21/05/2013	CPO	036/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
17	21/05/2013	CPO	037/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
18	21/05/2013	CPO	038/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
	21/05/2013	CPO	039/SPK/XX-010/CP0/05/2013	01020 PT CPO Nusantara	
	21/05/2013	Kernel	040/SPK/XX-073/KERNEL/05/2013	07306 PT Sampri Samori	
	22/05/2013	CPO	041/SPK/XX-010/CP0/05/2013	01020 PT CPO Nusantara	
	24/05/2013	CPO	042/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
	27/05/2013	CPO	043/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
	27/05/2013	Kernel	044/SPK/XX-010/KERNEL/05/2013	01020 PT CPO Nusantara	
	27/05/2013	CPO	045/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
26	27/05/2013	CPO	046/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
			Select ALL Show Full Line	e Cancel OK	
	Status				
	Created By				
	Created On				

#### Slide 13 - Slide 13

?	Q	•	<i></i>	×	) îT			⇔ ⊘
	Mill Sales (	Contract:	Complete	d				
	CPO, Kernel, Shell o	or Fibre						
								Qu
System Contract Key	1658480295				Currency	USD		Re-open Contrac
ODP or OPD	Order, Deliver, Pa	У		An	nount Invoiced		69,300.00	
Contract No	046/SPK/XX-010/CPO	/05/2013		Mat	ched Paymen	t	0.00	
Contract Date	27/05/2013				Unpaid		69,300.00	
Product	OP101 Palm Oil				Credit Notes		0.00	
Product Type								
Unit	TON	Delivery Unit	KI LOGRAM				Qty INV	90,000.00
Quantity		Delivery Qty	100,000.00				Qty CRN	0.00
Quality: FFA	0.00						Qty on MDO	100,000.00
Quality: M+I							Qty Delivered	100,000.00
Quality: Dirt	0.20						Qty Returned	10,000.00
Customer	01020 PT CPO Nusan	tara					Qty Cancelled	10,000.00
Win Bid Price	0.00						Qty Remaining	0.00
Tax Type	Std Rate VAT excl	Capital Goods &	Services	Dbl-cli	ck a docume	ent for op		
Unit Tax Price	550.00			>	>> Document	Туре	Number	
Forex Rate	9500			1	28/05/2013	INV	039/INV/CPO/XX/MA	Y/2013
CIF Rotterdam	0.00				28/05/2013		018/CAN/CPO/XX/MA	
Condition	OPD				28/05/2013		004/GRN/CPO/XX/MF	
Payment Date	28/05/2013				28/05/2013 27/05/2013		XX/05/2013/556632 026/D0/XX-010/CP0	
Delivery Date	07/06/2013			5	27/03/2013	MDO	026/00/22-010/020	0/03/2013
Status	Order							
Created By	Tim Tono							
Created On	27/05/2013							

## Slide notes

We can access the Documents list for Prints and Drills.

### Slide 14 - Slide 14

?	Q	• () «	-	» îT		÷	<ul> <li>✓</li> </ul>
		ጅ Selection Dialog				×	
	Mill	Cancellation Note Document					
	CPO, I	Please select an option -			Print Cancellation No Quit	te 🕨	Quit
System Contract Key	165848						n Contract
ODP or OPD							
Contract No	046/SF						
Contract Date	27/05/						
Product	OP101						
Product Type	CPO						
Unit	TON						00
Quantity							00
Quality: FFA							00
Quality: M+I							00
Quality: Dirt		0.20			Qty Returned	10,000	.00
Customer	01020 P	T CPO Nusantara			Qty Cancelled	10,000	.00
Win Bid Price		0.00			Qty Remaining	0	.00
Тах Туре		e VAT excl Capital Goods & Services		lick a docume	 otions		
Unit Tax Price		770.00		>>> Document	 Number		<b>^</b>
Forex Rate		9500		28/05/2013	039/INV/CPO/XX/M		
CIF Rotterdam		0.00		28/05/2013	018/CAN/CPO/XX/M		
Condition			3	28/05/2013 28/05/2013	004/GRN/CPO/XX/M XX/05/2013/55663		
Payment Date	28/05/2	013	5		026/D0/XX-010/CP		
Delivery Date	07/06/2	013					
Status	Order						
Created By	Tim Ton	0					
Created On	27/05/2	013					-

# Slide 15 - Slide 15

	nctions Commands		<i>(</i> ) <i>(</i>	<b>»</b> 81	1		6 0
	~		<b>"</b>				
	Mill Sales (	Contract:	Complete	d			
	CPO, Kernel, Shell	or Fibre					
							Qu
system Contract Key				Currenc	y USD		Re-open Contrac
ODP or OPD	Order, Deliver, Pa	tΆ		Amount Invoiced	b	69,300.00	
Contract No	046/SPK/XX-010/CPC	0/05/2013		Matched Paymen	t	0.00	
Contract Date	27/05/2013			Unpaid	b	69,300.00	
Product	OP101 Palm Oil			Credit Notes	6	0.00	
Product Type	CPO						
Unit	TON	Delivery Unit	KILOGRAM			Qty INV	90,000.00
Quantity	100.00	Delivery Qty	100,000.00			Qty CRN	0.00
Quality: FFA	0.20					Qty on MDO	100,000.00
Quality: M+I	0.20					Qty Delivered	100,000.00
Quality: Dirt	0.20					Qty Returned	10,000.00
Customer	01020 PT CPO Nusan	itara				Qty Cancelled	10,000.00
Win Bid Price	0.00					Qty Remaining	0.00
Тах Туре	Std Rate VAT excl	Capital Goods &	Services	Dbl-click a docume	ent for opti	ions	
Unit Tax Price	770.00			>>> Document	Туре	Number	-
Forex Rate	9500			1 28/05/2013		039/INV/CPO/XX/MA	-
CIF Rotterdam				2 28/05/2013		018/CAN/CPO/XX/MA	
Condition	OPD			3 28/05/2013	GRN	004/GRN/CPO/XX/MA	-
Payment Date	28/05/2013			4 28/05/2013 5 27/05/2013	DNO	XX/05/2013/556632 026/D0/XX-010/CP0	
Delivery Date	07/06/2013			27,0372013	100	020/ D0/ AA-010/ CPC	,, 00, 2010
Status	Order						
Created By	Tim Tono						
Created On	27/05/2013						
oroated off				Nex Pre			

## Slide 16 - Slide 16

?	Q	♥ Ø «		» IT			$\checkmark$
	ſ	🗃 Selection Dialog				<b>—</b>	
	Mill	Goods Return Note Document					
	CPO, I	Please select an option -			Print GRN Drill Transaction	- <b>b</b>	Quit
System Contract Key	165848				Quit	• or	en Contract
ODP or OPD							
Contract No	046/SF						
Contract Date	27/05/						
Product	OP101						
Product Type	CPO						
Unit	TON					00	.00
Quantity						0	.00
Quality: FFA						00	.00
Quality: M+I						00	.00
Quality: Dirt		0.20			Qty Returned	10,000	.00
Customer	01020 P	T CPO Nusantara			Qty Cancelled	10,000	.00
Win Bid Price		0.00			Qty Remaining	(	.00
Тах Туре	Std Rat	e VAT excl Capital Goods & Services		lick a docume	 ptions		
Unit Tax Price		770.00		>>> Document	 Number		
Forex Rate		9500		28/05/2013	039/INV/CPO/XX/M		
CIF Rotterdam		0.00	2	28/05/2013 28/05/2013	018/CAN/CPO/XX/M 004/GRN/CPO/XX/M		
Condition			- 4	28/05/2013	XX/05/2013/55663		
Payment Date	28/05/2	013	5		026/D0/XX-010/CP		
Delivery Date	07/06/2						
Status	Order						
Created By	Tim Ton	0					
Created On	27/05/2	013					

#### Slide 17 - Slide 17

?	Q	•	<b>) (</b>	<b>»</b> ïT			4
	Mill Sales C	Contract:	Completer	ч			
	Will Oales C	Jonnaor.	compicted	и			
	CPO, Kernel, Shell o	or Fibre					
							Qui
system Contract Key	1658480295			Currenc	, USD		Re-open Contrac
ODP or OPD	Order, Deliver, Pag	Y		Amount Invoice		69,300.00	
Contract No	046/SPK/XX-010/CPO	/05/2013		Matched Paymen		0.00	
Contract Date	27/05/2013			Unpaid		69,300.00	
Product	OP101 Palm Oil			Credit Notes		0.00	
Product Type	CPO						
Unit	TON	Delivery Unit	KILOGRAM			Qty INV	90,000.00
Quantity	100.00	Delivery Qty	100 000 00			Qty CRN	0.00
Quality: FFA	0.20					Qty on MDO	100,000.00
Quality: M+I	0.20					Qty Delivered	100,000.00
Quality: Dirt	0.20					Qty Returned	10,000.00
Customer	01020 PT CPO Nusan	tara				Qty Cancelled	10,000.00
Win Bid Price	0.00	a				Qty Remaining	0.00
	Std Rate VAT excl	Capital Goods &	Services	Dbl-click a docume			
Unit Tax Price	9500			>>> Document 1 28/05/2013		Number 039/INV/CPO/XX/MA	×/2013
Forex Rate	0.00			2 28/05/2013		018/CAN/CPO/XX/M	
CIF Rotterdam Condition				3 28/05/2013	GRN	004/GRN/CPO/XX/MA	Y/2013
Payment Date	28/05/2013			4 28/05/2013	DNO	XX/05/2013/556632	2
Delivery Date	07/06/2013			5 27/05/2013	MDO	026/D0/XX-010/CP0	0/05/2013
Delivery Date	,						
Status	Order						
Created By	Tim Tono						
Created On	27/05/2013						

#### Slide notes

This particular Contract is still in Order state and not closed, therefore it cannot be re-opened.

# Slide 18 - Slide 18

?	Q	•	<i></i>	<b>&gt;&gt;</b>	1		43 🖌
	Mill Sales (	Contract:	Complete	d			
	CPO, Kernel, Shell o	or Fibre					Qui
System Contract Key				Curre	ency USD		Re-open Contrac
ODP or OPD	Order, Deliver, Pa	X		Amount Invoi	iced	69,300.00	
Contract No	046/SPK/XX-010/CPO	/05/2013		Matched Payn	nent	0.00	
Contract Date	27/05/2013			Unj	paid	69,300.00	
	OP101 Palm Oil			Credit No	otes	0.00	
Product Type	CPO						
Unit	TON	Delivery Unit				Qty INV	90,000.00
Quantity		Delivery Qty	100,000.00			Qty CRN	0.00
Quality: FFA						Qty on MDO	100,000.00
Quality: M+I						Qty Delivered	100,000.00
Quality: Dirt	0.20					Qty Returned	10,000.00
Customer	01020 PT CPO Nusan	tara				Qty Cancelled	10,000.00
Win Bid Price	0.00		-			Qty Remaining	0.00
Тах Туре	Std Rate VAT excl	Capital Goods &	Services	Dbl-click a docu			
Unit Tax Price				>>> Docum		Number	
Forex Rate	0.00			1 28/05/20 2 28/05/20		039/INV/CPO/XX/MZ 018/CAN/CPO/XX/MZ	-
CIF Rotterdam				3 28/05/20		004/GRN/CPO/XX/M	
Condition				4 28/05/20	ð	XX/05/2013/556632	
Payment Date	20/05/2013			5 27/05/20	13 MDO	026/D0/XX-010/CPC	0/05/2013
Delivery Date	07/06/2013						
Status	Order						
Created By	Tim Tono						
Orested Or	27/05/2013						

# Slide 19 - Slide 19

?	Q	•	<b>//</b>	_	» ît			49 🗸	-
	Mill Sales C	contract: (	Complete	d					
	CPO, Kernel, Shell o	or Fibre							Qui
System Contract Key	1658480295				Currenc	USD		Re-open C	
· · · · · · · · · · · · · · · · · · ·	Order, Deliver, Pay	7					69,300.00	<u>ite open o</u>	onuac
Contract No.	046/SPK/XX-010/CPO/	/05/2013			Amount Invoiced atched Paymen		0.00		
	27/05/2013						69,300.00		
Contract Date Product	OP101 Palm Oil			IES	Client	×	0.00		
Product Type									
Froduct Type	TON	Delivery Unit	KILOGRAM	- 0	ontract is not cl	losed	Qty INV	90,000.00	
Quantity	100.00	Delivery Qty	100,000.00				Qty CRN	0.00	
Quality: FFA	0.20	Delivery Qty					Qty on MDO	100,000.00	
Quality: M+I	0.00					ОК	Qty Delivered	100,000.00	
Quality: Dirt	0.00						Qty Returned	10,000.00	
Customer	01020 PT CPO Nusant	tara					Qty Cancelled	10,000.00	
Win Bid Price	0.00						Qty Remaining	0.00	
Tax Type	Std Rate VAT excl (	Capital Goods &	Services	Dbl-cl	lick a docume	ent for opt			
Unit Tax Price	770.00				>>> Document	Туре	Number		4
Forex Rate	9500				28/05/2013		039/INV/CPO/XX/M	AY/2013	_
CIF Rotterdam	0.00			2	28/05/2013		018/CAN/CPO/XX/M		
Condition	OPD			3	28/05/2013		004/GRN/CPO/XX/M		
Payment Date	28/05/2013			4	28/05/2013 27/05/2013		XX/05/2013/55663: 026/D0/XX-010/CP		
Delivery Date	07/06/2013			3	21/03/2013	nibu	020, D0, XX-010, CP	0,00/2010	
Status	Order								
Created By	Tim Tono								
Created On	27/05/2013								

# Slide 20 - Slide 20

?	Q	•	<b>» </b>	<b>»</b> 81			⇔ ↔
	Mill Sales C	Contract: C	completed	d			
	CPO, Kernel, Shell o						
	ci o, nemei, sileir (	JI I IJIE					Qu
system Contract Key	1658480295			Curren	Cy USD		Re-open Contra
	Order, Deliver, Pag			Amount Invoice		69,300.00	
Contract No	046/SPK/XX-010/CPO	/05/2013		Matched Payme	nt	0.00	
Contract Date	27/05/2013			Unpa	id	69,300.00	
Product	OP101 Palm Oil			Credit Note	s	0.00	
Product Type	CPO						
Unit	TON	Delivery Unit K	ILOGRAM			Qty INV	90,000.00
Quantity	100.00	Delivery Qty	100,000.00			Qty CRN	0.00
Quality: FFA	0.20					Qty on MDO	100,000.00
Quality: M+I	0.20					Qty Delivered	100,000.00
Quality: Dirt	0.20					Qty Returned	10,000.00
Customer	01020 PT CPO Nusan	tara				Qty Cancelled	10,000.00
Win Bid Price	0.00					Qty Remaining	0.00
Тах Туре	Std Rate VAT excl	Capital Goods & S	Services	Dbl-click a docum			
Unit Tax Price	770.00			>>> Documen		Number	_
Forex Rate				1 28/05/2013		039/INV/CPO/XX/MP	
CIF Rotterdam				2 28/05/2013 3 28/05/2013		018/CAN/CPO/XX/M2 004/GRN/CPO/XX/M2	
Condition				4 28/05/2013	s	XX/05/2013/556632	
Payment Date	28/05/2013			5 27/05/2013		026/D0/XX-010/CPC	
Delivery Date	07/06/2013						
Status	Order						
Created By	Tim Tono						
Created On	27/05/2013						

#### Slide 21 - Slide 21

	Q	• • • • •	. »	ΰT			6 🛷
	Mill Sales Co	ontract: Complete	d				
	CPO, Kernel, Shell or	Fibre					
							<u>Q</u>
system Contract Key	1658480295			Currency	USD		Re-open Contra
	Order, Deliver, Pay	Lookup?	Am	ount Invoiced		69,300.00	
Contract No.	046/SPK/XX-010/CPO/0	Recent Values		hed Paymen		0.00	
Contract Date	27/05/2013		marc	Unpaid		69,300.00	
Product	OP101 Palm Oil			Credit Notes		0.00	
Product Type							
Unit	TON	Delivery Unit KILOGRAM				Qty INV	90,000.00
Quantity	100.00	Delivery Qty 100,000.00				Qty CRN	0.00
Quality: FFA	0.20					Qty on MDO	100,000.00
Quality: M+I	0.20					Qty Delivered	100,000.00
Quality: Dirt	0.20					Qty Returned	10,000.00
Customer	01020 PT CPO Nusanta	ra				Qty Cancelled	10,000.00
Win Bid Price	0.00					Qty Remaining	0.00
Tax Type		pital Goods & Services	Dbl-clic	k a docume	ent for o	ptions	
Unit Tax Price				> Document		Number	
Forex Rate				28/05/2013	INV	039/INV/CPO/XX/M	
CIF Rotterdam				28/05/2013 28/05/2013		018/CAN/CPO/XX/M2 004/GRN/CPO/XX/M2	
Condition				28/05/2013		XX/05/2013/556632	
Payment Date	28/05/2013			7/05/2013		026/D0/XX-010/CP0	
Delivery Date	07/06/2013						
	Ordon						
Status	Order						
Created By	Tim Tono 27/05/2013						
Created On	21/03/2013						

#### Slide 22 - Slide 22

?	Q	•		_	» ît	_	-	- 43 🗸 🗸	-
	Mill Salaa Ca	ntroot	Complete	d					
	Mill Sales Co	ontract.	Complete	a					
	CPO, Kernel, Shell or I	ibre							
									<u>Qui</u>
System Contract Key	1659490205					TICD		De ener Or	
· · · · · · · · · · · · · · · · · · ·	Order, Deliver, Pay	Lookup?			Currency		69,300.00	<u>Re-open Co</u>	muac
ODP or OPD	046/SPK/XX-010/CPO/0	Recent Valu	Jes		Amount Invoiced		0.00		
Contract No	27/05/2013			IVI	latched Paymen		69,300.00		
Contract Date Product	OP101 Palm Oil				Unpaid Credit Notes		0.00		
Product Type					Credit Notes	,			
Unit	TON	Delivery Unit	KI LOGRAM				Qty INV	90,000.00	
Quantity	400.00	Delivery Qty	100,000.00				Qty CRN	0.00	
Quality: FFA	0.20						Qty on MDO	100,000.00	
Quality: M+I	0.20						Qty Delivered	100,000.00	
Quality: Dirt	0.20						Qty Returned	10,000.00	
Customer	01020 PT CPO Nusanta	ra					Qty Cancelled	10,000.00	
Win Bid Price	0.00						Qty Remaining	0.00	
	Std Rate VAT excl Cap	oital Goods &	Services	Dbl-c	lick a docume		•		_
Unit Tax Price	0500			1	>>> Document 28/05/2013		Number 039/INV/CPO/XX/M	NV / 2012	-
Forex Rate	0.00			2			018/CAN/CPO/XX/M		-
CIF Rotterdam Condition				3			004/GRN/CPO/XX/M		
	28/05/2013			4	28/05/2013	DNO	XX/05/2013/55663	2	
Payment Date	07/06/2013			5	27/05/2013	MDO	026/D0/XX-010/CP	0/05/2013	
Delivery Date									
Status	Order								
Created By	Tim Tono								
Created On	27/05/2013								

#### Slide 23 - Slide 23

IES Client v8.36 : My IES Help Submit Quit Functions	Commands			
• ? Q	V Ø	« » IT	¢	<ul> <li>×</li> </ul>
Р	lease Choose the Data T	o Select -		
			-	
	The selection tips tell you what kind	You may change any 'My Choice'		
	of selection rule is being applied	value to prescribe which data should be selected	Pastera Defaulta	
_	Coloration Tim	No. Chaine	Restore Defaults	
	Selection Tip 1 Contract Date >= ?	My Choice	<b>_</b>	
	2 Contract Date <= ?	28/05/2012 28/05/2013		
	3 Cust Acct Code = ?	[]		
	4 CPO, Kernel, Shell, Fibre ?			
	4 CPO, Kerner, Sherr, Fibre ?	[]		
Na	x <u>Pre Add Ins Ed D</u> el		-	
<u>Ne</u>				
Ses			Next	
Ē				

#### Slide 24 - Slide 24

	lient v8.36 : My IES nfolab Connecti		Logoff Companion Wizard How do I	DataMarts Business Modules Action Focus Option Select	
	?	Q	• 0	« » it 🗉 🔞	3 📀
		MILS	ales Contract: Comple	ted	
		CDO Karn	al Shall ar Fibra		
		CPU, Kem	el, Shell or Fibre		Quit
					<u></u>
ING	LE SELECT: Select	ed Contracts			
Se	elect -				
	4.0.405.4004.0	<b>6720</b>	04.7 (CDV/UNV 04.0 (CD0 (00.0004.0	04000 PT 0P0 Non-to-se	
2	13/05/2013 13/05/2013	CPO CPO	017/SPK/XX-010/CPO/03/2013 019/SPK/XX-073/CPO/03/2013	01020 PT CPO Nusantara 07306 PT Sampri Samori	
3	13/05/2013	Kernel	021/SPK/XX-010/KERNEL/03/2013	01020 PT CPO Nusantara	
4	13/05/2013	Kernel	023/SPK/XX-073/KERNEL/03/2013	07306 PT Sampri Samori	
5		CPO		-	
	13/05/2013		033/SPK/XX-073/CP0/05/2013	07306 PT Sampri Samori	
6	14/05/2013	Shell	025/SPK/XX-010/SHELL/03/2013	01020 PT CPO Nusantara	
7	18/05/2013	Fibre	026/SPK/XX-073/FIBRE/03/2013	07306 PT Sampri Samori	
8	18/05/2013	CPO	027/SPK/XX-073/CPO/03/2013	07306 PT Sampri Samori	
9	18/05/2013	CPO	028/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
10		CPO	029/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
11		CPO	030/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
12	19/05/2013	CPO	031/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
13	19/05/2013	CPO	032/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
14	21/05/2013	CPO	034/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
15	21/05/2013	CPO	035/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
16	21/05/2013	CPO	036/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
17	21/05/2013	CPO	037/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
18	21/05/2013	CPO	038/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
19		CPO	039/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
20	21/05/2013	Kernel	040/SPK/XX-073/KERNEL/05/2013	07306 PT Sampri Samori	
21	22/05/2013	CPO	041/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
			Select ALL Show Full Line	e Cancel OK	
_	Statue	Order			
	Created By	Tim Tono			
	Created By	27/05/2013	3		
	Created On	2770072010			-

### Slide 25 - Slide 25

	lient v8.36 : My IES nfolab Connecti		Logoff Companion Wizard How do I	DataMarts Business Modules Action Focus Option Select	
	?	Q	• 0	« » it 🗉 🔞	3 📀
		MILS	ales Contract: Comple	ted	
		CDO Karn	al Shall ar Fibra		
		CPU, Kem	el, Shell or Fibre		Quit
					<u></u>
ING	LE SELECT: Select	ed Contracts			
Se	elect -				
	4.0.405.4004.0	<b>C</b> DO	04.7 (CDV/UNV 04.0 (CD0 (00.0004.0	04000 PT 0P0 Non-to-se	
2	13/05/2013 13/05/2013	CPO CPO	017/SPK/XX-010/CPO/03/2013 019/SPK/XX-073/CPO/03/2013	01020 PT CPO Nusantara 07306 PT Sampri Samori	
3	13/05/2013	Kernel	021/SPK/XX-010/KERNEL/03/2013	01020 PT CPO Nusantara	
4	13/05/2013	Kernel	023/SPK/XX-073/KERNEL/03/2013	07306 PT Sampri Samori	
5		CPO		-	
	13/05/2013		033/SPK/XX-073/CP0/05/2013	07306 PT Sampri Samori	
6	14/05/2013	Shell	025/SPK/XX-010/SHELL/03/2013	01020 PT CPO Nusantara	
7	18/05/2013	Fibre	026/SPK/XX-073/FIBRE/03/2013	07306 PT Sampri Samori	
8	18/05/2013	CPO	027/SPK/XX-073/CPO/03/2013	07306 PT Sampri Samori	
9	18/05/2013	CPO	028/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
10		CPO	029/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
11		CPO	030/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
12	19/05/2013	CPO	031/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
13	19/05/2013	CPO	032/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
14	21/05/2013	CPO	034/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
15	21/05/2013	CPO	035/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
16	21/05/2013	CPO	036/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
17	21/05/2013	CPO	037/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
18	21/05/2013	CPO	038/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
19		CPO	039/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
20	21/05/2013	Kernel	040/SPK/XX-073/KERNEL/05/2013	07306 PT Sampri Samori	
21	22/05/2013	CPO	041/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
			Select ALL Show Full Line	e Cancel OK	
_	Statue	Order			
	Created By	Tim Tono			
	Created By	27/05/2013	3		
	Created On	27,0072010			-

#### Slide 26 - Slide 26

Slide	27 -	<ul> <li>Slide</li> </ul>	27
-------	------	---------------------------	----

ES Client v8.36 p Infolab C		n Logoff Companion Wizard How do I	DataMarts Business Modules Action Focus Option Select	
			« » II -	6
			<u>-</u> <u>u</u> u mn	
	Mills	Sales Contract: Comple	eted	
	CPO, Ke	rnel, Shell or Fibre		
				Quit
SINGLE SELECT	Selected Contract	5		
Select -				
6 14/05/	2013 Shell	025/SPK/XX-010/SHELL/03/2013	01020 PT CPO Nusantara	
7 18/05/	2013 Fibre	026/SPK/XX-073/FIBRE/03/2013	07306 PT Sampri Samori	
8 18/05/	2013 CPO	027/SPK/XX-073/CP0/03/2013	07306 PT Sampri Samori	
9 18/05/	2013 CPO	028/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
10 18/05/	2013 CPO	029/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
11 18/05/	2013 CPO	030/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
12 19/05/	2013 CPO	031/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
13 19/05/	2013 CPO	032/SPK/XX-010/CPO/03/2013	01020 PT CPO Nusantara	
14 21/05/	2013 CPO	034/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
15 21/05/	2013 CPO	035/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
16 21/05/	2013 CPO	036/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
17 21/05/	2013 CPO	037/SPK/XX-073/CP0/05/2013	07306 PT Sampri Samori	
18 21/05/	2013 CPO	038/SPK/XX-010/CP0/05/2013	01020 PT CPO Nusantara	
19 21/05/	2013 CPO	039/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
20 21/05/	2013 Kernel	040/SPK/XX-073/KERNEL/05/2013	07306 PT Sampri Samori	
21 22/05/		041/SPK/XX-010/CP0/05/2013	01020 PT CPO Nusantara	
22 24/05/		042/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
23 27/05/		043/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
24 27/05/		044/SPK/XX-010/KERNEL/05/2013	01020 PT CPO Nusantara	
25 27/05/		045/SPK/XX-073/CPO/05/2013	07306 PT Sampri Samori	
26 27/05/	2013 CPO	046/SPK/XX-010/CPO/05/2013	01020 PT CPO Nusantara	
		Select ALL Show Full Lin	e Cancel OK	
	Status Order			
Cre	ated By <b>Tim Ton</b> d	,		
Crea	ted On 27/05/20	13		-

#### Slide 28 - Slide 28

?	0	•	<b>) «</b>	_	» ît	_		
			0					
	Mill Sales (	Contract: (	Completed	d				
	CPO, Kernel, Shell o	or Fibre						
								Qui
System Contract Key	1658480005				Currency	, LOCAL	RP	Re-open Contrac
ODP or OPD	Order, Pay, Delive	r		4	mount Invoiced		77,000,000.00	
Contract No.	045/SPK/XX-073/CPO	/05/2013			atched Payment		77,000,000.00	
Contract Date	27/05/2013			ivit.	Unpaid		0.00	
Product	OP101 Palm Oil				Credit Notes		7,700,000.00	
Product Type					oreannotes	, 		
Unit	TON	Delivery Unit	KI LOGRAM				Qty INV	10,000.00
Quantity	10.00	Delivery Qty	10,000.00				Qty CRN	1,000.00
Quality: FFA	0.20						Qty on MDO	10,000.00
Quality: M+I	0.00						Qty Delivered	9,000.00
Quality: Dirt	0.20						Qty Returned	0.00
Customer	07306 PT Sampri Sa	mori					Qty Cancelled	1,000.00
Win Bid Price	0.00						Qty Remaining	0.00
Тах Туре	Std Rate VAT excl	Capital Goods &	Services	Dbl-cl	ick a docume	ent for o	ptions	
Unit Tax Price	7,700,000.00				>>> Document		Number	-
Forex Rate					28/05/2013		XX/05/2013/65656	
CIF Rotterdam				2	28/05/2013		040/INV/CPO/XX/MA	
Condition	OPD			4	28/05/2013 28/05/2013		019/CAN/CPO/XX/MA 027/D0/XX-073/CPO	
Payment Date	30/05/2013			5	28/05/2013		038/INV/CPO/XX/MA	
Delivery Date	07/06/2013							
Status	Closed							
Created By	Tim Tono							
Created On	27/05/2013							

#### Slide notes

This Contract is closed, and if there is a need to do so, it can be re-opened for further processing, for example, Goods Return.

#### Slide 29 - Slide 29

System Contract Key         ISES 160005         Currency         LOCAL RP         Re-open Contract No           ODP or OPD         Order , Pay , Deliver         Matched Payment         77,000,000.00         77,000,000.00           Contract No         045/SPK/XX-073/CP0/05/2013         Unpaid         77,000,000.00         77,000,000.00           Product DP or OPD         OP101 Palm Oil         Unpaid         0.00         77,000,000.00         77,000,000.00           Product Type         CFO         Credit Notes         7,700,000.00         0dy CRN         1,000.00           Quantity         10.00         Delivery Qut         10,000.00         Qty CRN         1,000.00           Quantity         0.20         Order F Sampri Samori         Order F Sampri Samori         Order F Sampri Samori           Quitit Tar Price         7,700,000.00         Std Rate VAT excl Capital Goods & Services         T         7,700,000.00         Qty CRN         0.00           Stdt Rate VAT excl Capital Goods & Services         7,700,000.00         Std Rate VAT excl Capital Goods & Services         T         28/05/2013         DN         XX/05/2013/F6556         28/05/2013         DN         XX/05/2013/F6556         28/05/2013         Std 040/1NV/CP0/XX/MaY/2013         3         28/05/2013         EN         28/05/2013         EN	?	Q	•	<b>) (</b>	_	<b>»</b> 11	-		4	_
CPO, Kernel, Shell or Fibre           System Contract Key         1552420005         Currency         Corteal No         Re-open Contract No         Re-open Contract No         Re-open Contract No         Product Type         No         No <td></td>										
CPO, Kernel, Shell or Fibre           System Contract Key         List List List List List List List List		Mill Sales C	ontract:	Complete	d					
System Contract Key         ISSS 160005         Re-open Contract No         Re-open Contract No										
ODP or OPD Contract No         Order, Pay, Deliver         Amount Invoiced         77,000,000.00           Contract Date         277,000,000.00         Matched Payment         77,000,000.00           Contract Date         010         Unpaid         0.00           Product OP101 Palm Dil         CP0         Credit Notes         7,700,000.00           Quality         10.00         Delivery Oty         10,000.00         Qty INV         10,000.00           Quality: FFA         0.20         Qty CRN         1,000.00         Qty Returned         0.00           Quality: INV         0.20         Qty Cancelled         1,000.00         1,000.00         10,000.00           Win Bid Price         0.00         Std Rate VAT excl Capital Goods & Services         7,700,000.00         1,000.00         1,000.00           Tax Type         Std Rate VAT excl Capital Goods & Services         7,700,00.00         Qty CRN         1,000.00           Tax Type         7,700,00.00         Top         2 2/05/2013< CNN		CFO, Reffiel, Sileiro	I FIDIe							<u>Qui</u>
ODP or OP         Order, Pay, Deliver         Amount Invoiced         77,000,000.00           Contract No         045/SPK/XC-073/CPO/05/2013         Matched Payment         77,000,000.00           Contract Date         27/000/DP alm 011         0.00         Unpaid         0.00           Product Type         CPO         Credit Notes         7,700,000.00         0           Quality         10.00         Delivery Qty         10,000.00         0         Credit Notes         7,700,000.00           Quality: FFA         0.20         Oty ONDO         0         0,000.00         0         0,000.00           Quality: FFA         0.20         Oty ONDO         0         0,000.00         0         0,000.00           Quality: FFA         0.20         Oty ONDO         0         0,000.00         0         0,000.00           Quality: FFA         0.20         Oty Cancelled         0,000         0         0,000.00           Quality: FFA         0.20         Oty Cancelled         0,000         0         0,000.00           Win Bid Price         0.00         Std Rate VAT excl Capital Goods & Services         7,700,000.00         XX/05/2013/65656         2         28/05/2013 CN         04/0/INV/CPO/XX/MAY/2013         3         28/05/2013 CN	System Contract Key	1658480005				Currona	LOCAL	RP	Re-open Con	trac
Contract No         045/SFK/XX-073/CPD/05/2013         Matched Payment         77,000,000.00           Contract Data         27/05/2013         Unpaid         0.00         0.00           Product         CP101 Palm 0.1         Credit Notes         7,700,000.00         0           Unit         TON         Delivery Unit KILOGRAM         Credit Notes         7,700,000.00         10,000.00           Quantity         10.00         Delivery Unit KILOGRAM         Qty CRN         10,000.00         10,000.00           Quantity         10.00         Delivery Onto         00,000.00         10,000.00         10,000.00           Quantity         0.20         Oty ONDO         Qty CRN         10,000.00         10,000.00           Quantity         0.20         Oty ONDO         Qty CRN         0.00         0.00         000.00         000.00         000.00         000.00         000.00         000.00         000.00         000.00         0.00										
Contract Data         27/05/2013         Unpaid         0.00           Product Type         CPU         Credit Notes         7,700,000.00           Unitit         TON         Delivery Unit         KILDGRAM         Credit Notes         7,700,000.00           Quantity         10.00         Delivery Qty         10,000.00         Qty INV         10,000.00           Quantity         10.00         Delivery Qty         10,000.00         Qty CRN         1,000.00           Quantity: FFA         0.20         Qty ORN MDO         10,000.00         Qty Returned         0.00           Quantity: IMI         0.20         Qty CRN         1,000.00         Qty Returned         0.00           Quantity: IMI         0.20         Qty Cancelled         1,000.00         Qty Returned         0.00           Quantity: IMI         0.20         Qty Cancelled         1,000.00         Qty Returned         0.00           Customer         0.00         State RATe exct Capital Goods & Services         Dbl-Lick a document Tor options         T           Vinit Tax Price         7,700,000.00         XX/05/2013 DNO         XX/05/2013/65656         2         28/05/2013 CRN         040/1NV/CP0/XX/MAY/2013           Payment Dat         0.000         Qty Returned <td< td=""><td>Contract No.</td><td>045/SPK/XX-073/CPO/</td><td>05/2013</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Contract No.	045/SPK/XX-073/CPO/	05/2013							
Product Type         Credit Notes         7,700,000.00           Unit         TON         Delivery Unit         KTLDGRAM           Quantity         10.00         Delivery Qty         10,000.00           Quality:         FA         0.20         Qty INV         10,000.00           Quality:         M         0.20         Qty ON MDO         10,000.00           Quality:         M         0.20         Qty Returned         0.00           Quality:         Dit         0.20         Qty Returned         0.00           Quality:         Dit         0.20         Qty Returned         0.00           Quality:         Dit         0.20         Qty Returned         0.00           Qty Returned         0.00         Qty Returned         0.00           Qty Returned         0.00         Qty Returned         0.00           Qty Returned         0.00         Qty Returned         0.00           Tax Type         Stat Rate VAT excl Capital Goods & Services         Declument Type         Number           Torreux Rate         0.00         Qt/05/2013         NO         XXX/05/2013/6565         2           Payment Dat         0.005/2013         Qt/06/2013         O         027/DO/XX/MX/MX/2013	Contract Date	27/05/2013			IVI					
Product Type         CP0           Unit         TON         Delivery Unit         KTLOGRAM           Quantity         10.00         Delivery Qty         10,000.00           Quality:         FFA         0.20         Qty CRN         1,000.00           Quality:         FFA         0.20         Qty ORN         1,000.00           Quality:         I         0.20         Qty ORN         10,000.00           Quality:         I         0.20         Qty ORN         0.00           Quality:         I         0.20         Qty ORN         0.00           Quality:         I         0.20         Qty ORN         0.00           Quality:         I         0.20         Qty ORN         Qty ORN         Qty ORN           Quality:         I         0.20         I         Qty ORN         Qty ORN         Qty ORN           Customer         0.20         I         ORN         I         Qty ORN         Qty ORN           Statis         Statis         O.00         O         Statis         O         Qty ORN         I         Qty ORN           Payment Dation         0.00         I         I         Statis         Qty ORN         Qty ORN/XMAY/20	Product	OP101 Palm Oil				-		7,700,000.00		
Unit         TON         Delivery Unit         KILLOGRAM         Qty INV         10,000.00           Quantity         10.00         Delivery Qty         10,000.00         Qty CRN         1,000.00           Quality:         FFA         0.20         Qty ORN         Qty CRN         Qty ORN         Qty CRN         Qty CR						Credit Notes				
Quantity       10.00       Delivery Qty       10,000.00       Qty CRN       1,000.00         Quality: FFA       0.20       Qty on MDO       Qty Delivered       9,000.00         Quality: Dit       0.20       Qty Cancelled       1,000.00       Qty Returned       0.00         Quality: Dit       0.20       Qty Cancelled       1,000.00       Qty Returned       0.00         Qty Returned       0.00       Qty Returned       0.00       Qty Returned       0.00         Yin Bid Price       0.00       Std Rate VAT excl Capital Goods & Services       Dbl-UEX a document for options       Qty Cancelled       1,000.00         Tax Type       7,700,000.00       7,700,000.00       XX/05/2013 DNO       XX/05/2013/65656       2       28/05/2013 DNO       XX/05/2013/65656       2       28/05/2013 CRN       040/INV/CPO/XX/MAY/2013       3       28/05/2013 CRN       019/CAN/CEP/VX/MAY/2013       3       28/05/2013 CRN       019/CAN/CEP/VX/MAY/2013       3       28/05/2013 INV       038/INV/CPO/XX/MAY/2013       3       28/05/2013 INV       038/INV/CPO/VX/MAY/2013       3       28/05/2013 INV       038/INV/CPO/XX/MAY/2013       3       28/05/2013 INV       038/INV/CPO/VX/MAY/2013       3       28/05/2013 INV       038/INV/CPO/VX/MAY/2013       3       28/05/2013 INV       038/INV/CPO/VX/MAY/20	Linit	TON	Delivery Unit	KILOGRAM				Of INV	10,000.00	
Quality: FFA         0.20         Qty on MDO         10,000.00           Quality: M+I         0.20         Qty on MDO         0ty Delivered         9,000.00           Quality: Dit         0.20         Qty Returned         0.00         Qty Cancelled         1,000.00           Customer         0.00         00         Qty Cancelled         1,000.00         Qty Remaining         0.00           Win Bid Price         0.00         Std Rate VAT excl Capital Goods & Services         Dbl-click a document for options         >>>>>>>>>>>>>>>>>>>>>>>>>>>>									1,000.00	
Quality: M+1         0.20         Qty Delivered         9,000.00           Quality: Dit         0.20         Qty Returned         0.00           Customer         0.00         Qty Cancelled         1,000.00           Win Bid Price         0.00         Qty Returned         0.00           Tax Type         Std Rat         VAT excl Capital Goods & Services         Dbl-click a document for options         >>> Document Type         Number           Vinit Tax Price         7,700,00.00         0.00         XX/05/2013/65656         2         28/05/2013         DNO         XX/05/2013/65656           Condition         OPD         30/05/2013         OID         0.00         027/DO/XX/MAY/2013         3         28/05/2013         CAN         019/CAN/CPO/XX/MAY/2013           Status         Closed         Tim Tono         Tim Tono         Closed         Tim Tono         Closed         Tim Tono		0.20	Donvory day						10,000.00	
Quality: Dirt         0.20         Qty Returned         0.00           Customer         0.00 Cty Remaining         0.00 Cty Remaining         0.00           Win Bid Price         0.00         Dtl-Cick a document for options         Dtl-Cick a document for options         Dtl-Cick a document Type         Number           Unit Tax Price         7,700,000.00         7,700,000.00         Dtl-Cick a document Type         Number         1         28/05/2013 DNO         XX/05/2013/65656         C           Clif Rotterdam Condition         0.00         000         28/05/2013 CRN         040/INV/CP0/XX/MAY/2013         3         28/05/2013 CAN         019/CAN/CP0/XX/MAY/2013         4         28/05/2013 INV         038/INV/CP0/XX/MAY/2013         5         28/05/2013 INV         28/05/2013 INV         28/05/2013 INV         28/05/2013 INV         28/05/2013	-	0.00						-	9,000.00	
Customer       07306 PT Sampri Samori       0.00       0.00       0.00       0.00         Win Bid Price       0.00       Std Rate VAT excl Capital Goods & Services       0.00       0.00       0.00         Tax Type       7,700,000.00       7,700,000.00       0.00       0.00       0.00         Forex Rate       0.00       0.00       0.00       0.00// NW/CP0/XX/MAY/2013       0.00         Condition       0.00       0.00       28/05/2013       CAN       019/CAN/CP0/XX/MAY/2013         Payment Date       30/05/2013       07/06/2013       030/05/2013       038/INV/CP0/XX/MAY/2013       5         Status       Closed       Tim Tono       Tim Tono       Closed       Tim Tono       0.00	Quality: Dirt	0.20							0.00	
Win Bid Price         0.00         Dtl         Ctl Remaining         0.00           Tax Type         Std Rate VAT excl Capital Goods & Services         Dbl         I         28/05/2013         DNO         XXX/05/2013/65656           Forex Rate         0.00         0.00         XX/05/2013/65656         I         28/05/2013         CNN         040/INV/CP0/XX/MAY/2013           Condition         0.00         0.00         22/05/2013         CAN         019/CAN/CP0/XX/MAY/2013           Payment Date         30/05/2013         0.00         027/D0/XX-073/CP0/05/2013         28/05/2013         INV         038/INV/CP0/XX/MAY/2013           Status         Closed         Tim Tono	Customer	07306 PT Sampri Sam	ori						1,000.00	
Unit Tax Price Forex Rate         7,700,000.00         >>> Document Type         Number           Forex Rate         0.00         1         28/05/2013         DN0         XX/05/2013/65656           ClF Rotterdam         0.00         2         28/05/2013         CRN         040/INV/CP0/XX/MAY/2013           OPD         3         28/05/2013         CAN         019/CAN/CP0/XX/MAY/2013           Payment Date         0/05/2013         000         027/D0/XX-073/CP0/05/2013           Status         Closed         Tim Tono         Closed         Closed	Win Bid Price	0.00						-	0.00	
Forex Rate         0.00         XX/05/2013/65656           CIF Rotterdam         0.00         22/05/2013         DN0         XX/05/2013/65656           Condition         OPD         32/05/2013         CAN         040/INV/CP0/XX/MAY/2013           Payment Date         30/05/2013         30/05/2013         428/05/2013         INV         038/INV/CP0/XX/MAY/2013           Status         Closed         Tim Tono         Tim Tono         Tim Tono         Tim Tono         Tim Tono	Tax Type	Std Rate VAT excl C	apital Goods &	Services	Dbl-c	lick a docume	nt for o			
Otex Rate         0.00         2         28/05/2013         CRN         040/INV/CP0/XX/MAY/2013           Condition         OPD         3         28/05/2013         CAN         019/CAN/CP0/XX/MAY/2013           Payment Date         30/05/2013         30/05/2013         4         28/05/2013         INV         038/INV/CP0/XX/MAY/2013           Status         Closed         Tim Tono         Tim	Unit Tax Price	7,700,000.00				>>> Document	Туре	Number		4
Cli Rotterdam         Condition         OPD         3         28/05/2013         CAN         019/CAN/CP0/XX/MAY/2013           Payment Date         30/05/2013         30/05/2013         4         28/05/2013         MD0         027/D0/XX-073/CP0/05/2013           Status         Closed         Tim Tono	Forex Rate									_
Condition         Deb         4         28/05/2013         MD0         027/D0/XX-073/CP0/05/2013           Payment Date         30/05/2013         07/06/2013         5         28/05/2013         INV         038/INV/CP0/XX/MAY/2013           Status         Closed         Tim Tono         Tim Tono         Figure 1000000000000000000000000000000000000										
Payment Date     30/05/2013       Delivery Date     07/06/2013       Status     Closed       Created By     Tim Tono										
Delivery Date 07/06/2013 Status Closed Created By Tim Tono	Payment Date	30/05/2013								
Created By Tim Tono	Delivery Date	07/06/2013			Ŭ	20,00,2010	1117	000, 111, 010, 111, 11	, 2010	
Created By Tim Tono	Status	Closed								
oreated by	Created By	Tim Tono								
Created On 27/05/2013	Created On	27/05/2013								

	IES Client v8.36 : My IES Ip Submit Quit Fu		Commands								
	• ?	Q	commands	<b>v</b> 0	«	» ît		1	0	<b>v</b>	×
F		(								1	
			🕾 Selection Dialog						×		
		Mill	Re-open Contract								
		CPO, ł	The Contract qualifies for	re-opening.				<b>Re-open</b> Quit	) 		Quit
	System Contract Key	165848								open Con	<u>itract</u>
	ODP or OPD	Order,									
	Contract No	045/SF									
	Contract Date	27/05/									
	Product										
	Product Type									00.00	
	Unit									00.00	
	Quantity									00.00	
	Quality: FFA									00.00	
	Quality: M+I Quality: Dirt	-	0.20					Qty Returned		0.00	
	Quality. Dift	07306 1	PT Sampri Samori					Qty Cancelled	1,	000.00	
	Win Bid Price		0.00					Qty Remaining		0.00	
	Tax Type	Std Rat	te VAT excl Capital	Goods & Services	Dbl-c	lick a docume	ent for o				
	Unit Tax Price		,000.00			>>> Document	Туре	Number			
	Forex Rate					28/05/2013	DNO	XX/05/2013/65656			
	CIF Rotterdam		0.00		2			040/INV/CPO/XX/MZ 019/CAN/CPO/XX/MZ			
	Condition	OPD			- 4	28/05/2013		027/D0/XX-073/CPC			
	Payment Date	30/05/2	2013		5		INV	038/INV/CPO/XX/MZ			
	Delivery Date	07/06/2	2013								
		Closed									
	Status Created By	Tim Tor	no								
Ses	Created By Created On	27/05/2	2013								
É	Created Off										<b>_</b>
	-										

#### Slide notes

Should we choose to re-open, then the Contract will again appear at Current Contracts.

#### Slide 31 - Slide 31

	Q	•	<b>) «</b>		» ît	_		4 Ø
	Mill Sales C	contract:	Complete	d				
	CPO, Kernel, Shell o	or Fibre						Q
System Contract Key	1658480005				Currency	LOCAL	PP	Re-open Contra
	Order, Pay, Deliver	r					77,000,000.00	<u>ite open contre</u>
ODP or OPD	045/SPK/XX-073/CPO,	/05/2013			Amount Invoiced		77,000,000.00	
Contract No Contract Date	27/05/2013	00,1010		IVI	atched Paymen		0.00	
Contract Date	OP101 Palm Oil				Unpaid Credit Notes		7,700,000.00	
Product Type					Credit Notes	•	.,,	
Unit	TON	Delivery Unit	KI LOGRAM				Qty INV	10,000.00
Quantity	10.00	Delivery Qty	10,000.00				Qty CRN	1,000.00
Quality: FFA	0.20	Delivery Qty					Qty on MDO	10,000.00
Quality: M+I	0.00						Qty Delivered	9,000.00
Quality: Dirt	0.00						Qty Returned	0.00
Customer	07306 PT Sampri Sam	nori					Qty Cancelled	1,000.00
Win Bid Price	0.00						Qty Remaining	0.00
Tax Type	Std Rate VAT excl (	Capital Goods &	Services	Dbl-c	lick a docume	ent for o		
Unit Tax Price					>>> Document		Number	
Forex Rate					28/05/2013	DNO	XX/05/2013/65656	
CIF Rotterdam	0.00			2			040/INV/CPO/XX/MA	-
Condition				3			019/CAN/CPO/XX/MA	
Payment Date	30/05/2013			4	28/05/2013 28/05/2013		027/D0/XX-073/CP0 038/INV/CP0/XX/MA	
Delivery Date	07/06/2013			5	20,00,2010	1114	000, INV, 010, AA/ HA	
Status	Closed							
Created By	Tim Tono							
Created On	27/05/2013							

### Slide 32 - Slide 32

ES Client v8.36 : My IES					1 × 5 0			- • •
Help Infolab Connection	s Logon Logott C	ompanion Wizard	How do I DataMarts     (/)     (/)	Business Modules	Action Focus O	ption Select	0	
	~							
	Mill - Bidd	ling and S	ales					
	Oil Palm production Bidding and Sales							
	New Sales Bids: -	ذ			oorts, htract Managem			
	Upload	oad CPO Contract KERNEL Contract oture new Contract			<u>P:</u>	<u>New Bids</u> <u>New Orders</u> <u>Open Contracts</u> ayment Expected		
	Convert to Order:	<b>O</b> °				Invoice Expected		
	Co	onvert Bid to Order			Paym	<u>ient vs Deliveries</u>		
	Manage Contracts			Mai	nage Mill Orders	·· 0°		
		ent Sales Contract			Delive	ries and Returns		
	Control: -	<b>0</b> °			oorts, ivery Managem			
Ses	Pay	<u>Set Up</u> yment Instructions			Oper	n Delivery Orders Delivery Report		
É								

Slide notes

### Slide 33 - Slide 33

IES Client v8.36 : My IES Help Infolab Connection:	s Logon Logoff	Companion	Wizard	How do I	DataMarte	Rusiness M	lodules	Action Focus	Ontion Sel	ect		
		companion	()	O	</th <th>&gt;</th> <th></th> <th>Action Tocus</th> <th>Option Ser</th> <th>ect</th> <th>\$ <i></i></th> <th>X</th>	>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>		Action Tocus	Option Ser	ect	\$ <i></i>	X
	Mill - Bio	lding a	nd S	ales								
	Oil Palm produ Bidding and Sa		nent.						M			
		Jpload CPO C					Rep Cont	orts, tract Manage	N	ew Bids		
		ad KERNEL C Capture new C								v Orders contracts expected		
	Convert to Orde		<b>o</b> °						Invoice E earned Sale	s Recon		
		Convert Bid to	<u>Order</u>					<u>Pa</u>	ayment vs D	<u>eliveries</u>		
	Manage Contra	cts: -	ذ				Man	age Mill Ord	lers: -	ذ		
	<u>C</u>	urrent Sales C Any Sales C						De	liveries and	<u>Returns</u>		
	Control: -						Rep Deli	very Manage		00		
Ses		Payment Instru	<u>Set Up</u> uctions					<u>u</u>	ipen Deliver Deliver	<u>y Orders</u> y Report		

Slide notes