Slide 1 - Slide 1
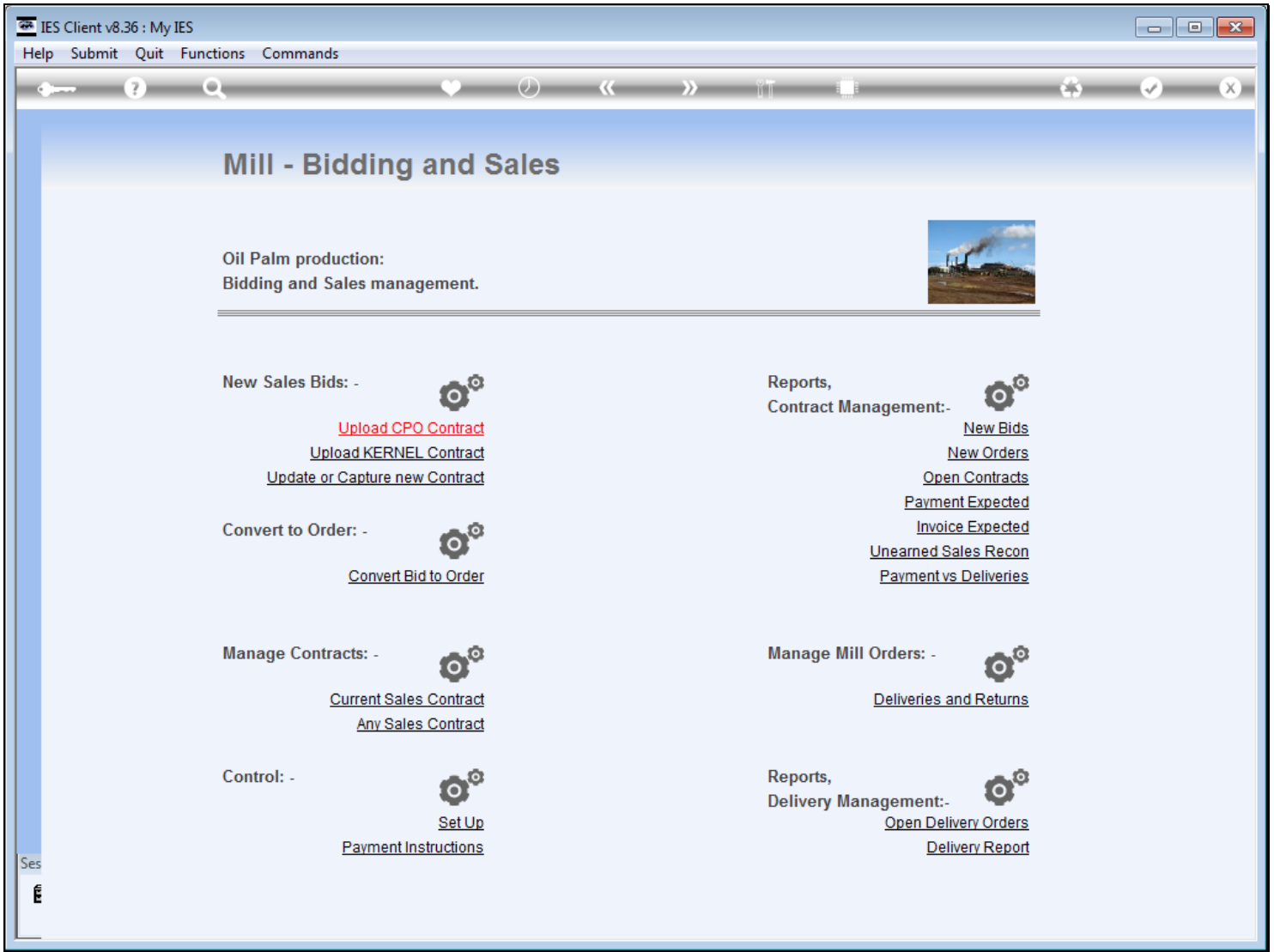

Slide notes

A number of Report options are listed for Contract Management. We look at 'New Bids' first.

Slide 2 - Slide 2

PT CPO FARMS

Mill Sales: New Bids

Key	Contract Date	Product Type	Unit	Quantity	Winning Bid
1658565229	28/05/2013	CPO	TON	20.00	01020 PT CPO Nusantara
		***			
		CPO		20.00	

Key	Contract Date	Product Type	Unit	Quantity	Winning Bid
1658565194	28/05/2013	Shell	KILOGRAM	2,000.00	07306 PT Sampri Samori
		*****			
		Shell		2,000.00	

[MILLBS-NEWBIDS / 28 MAY 2013 18:11]

Slide notes

New Bids are imported or captured bids, but not yet converted to Orders.

Slide 3 - Slide 3

Slide notes

Next we look at 'New Orders'.

Slide 4 - Slide 4

Slide notes

New Orders are those bids just converted to Order, but no further steps performed yet, no Invoice, no Mill Delivery Order.

Slide 5 - Slide 5

Slide notes

Next is the 'Open Contracts' report.

Slide 6 - Slide 6

Slide notes

This will include all currently active and open Sales Contracts.

Slide 7 - Slide 7

Slide notes

Next we look at the 'Payment Expected' report.

Slide 8 - Slide 8

Slide notes

This report will list all Contracts where we have an Invoice issued, but full payment is not received or matched.

Slide 9 - Slide 9

Slide notes

Next is the 'Invoice Expected' report.

Slide 10 - Slide 10

Slide notes

The report will list all Sales Contracts where the system senses that it is time to perform an Invoice.

Slide 11 - Slide 11

Slide notes

The next report is called 'Unearned Sales Recon'.

Slide 12 - Slide 12

Slide notes

The report is designed to provide the necessary detail to reconcile amounts in Unearned Income, Sales Accrual and Sales accounts for currently open Sales Contracts.

Slide 13 - Slide 13

Slide notes

The final report in this series is called 'Payment vs Deliveries'.

Slide 14 - Slide 14

Slide notes

This report provides useful detail with regards to Payments and Deliveries for currently open Sales Contracts.