




We are used to the processing of Financial transactions in Business Accounting, and we are used to Transactions like financial costs and expenses, revenue, even Purchase Orders and Stock Transactions, and it is common to process quantities with Purchase Orders and with Stock.

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Slide 1

Slide notes: We are used to the processing of Financial transactions in Business Accounting, and we are used to Transactions like financial costs and expenses, revenue, even Purchase Orders and Stock Transactions, and it is common to process quantities with Purchase Orders and with Stock.





Beyond those examples, it is less common to find options that process other Physicals seamlessly in Accounting systems. What are other Physicals? Many businesses have a need to transact Physicals like man hours, man days, tractor hours, machine hours and other physical indicators to derive Key Performance Indicators, in order to understand and report on performance, costs, revenue or even for processing of the Payroll.



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Slide 2

Slide notes: Beyond those examples, it is less common to find options that process other Physicals seamlessly in Accounting systems. What are other Physicals? Many businesses have a need to transact Physicals like man hours, man days, tractor hours, machine hours and other physical indicators to derive Key Performance Indicators, in order to understand and report on performance, costs, revenue or even for processing of the Payroll.

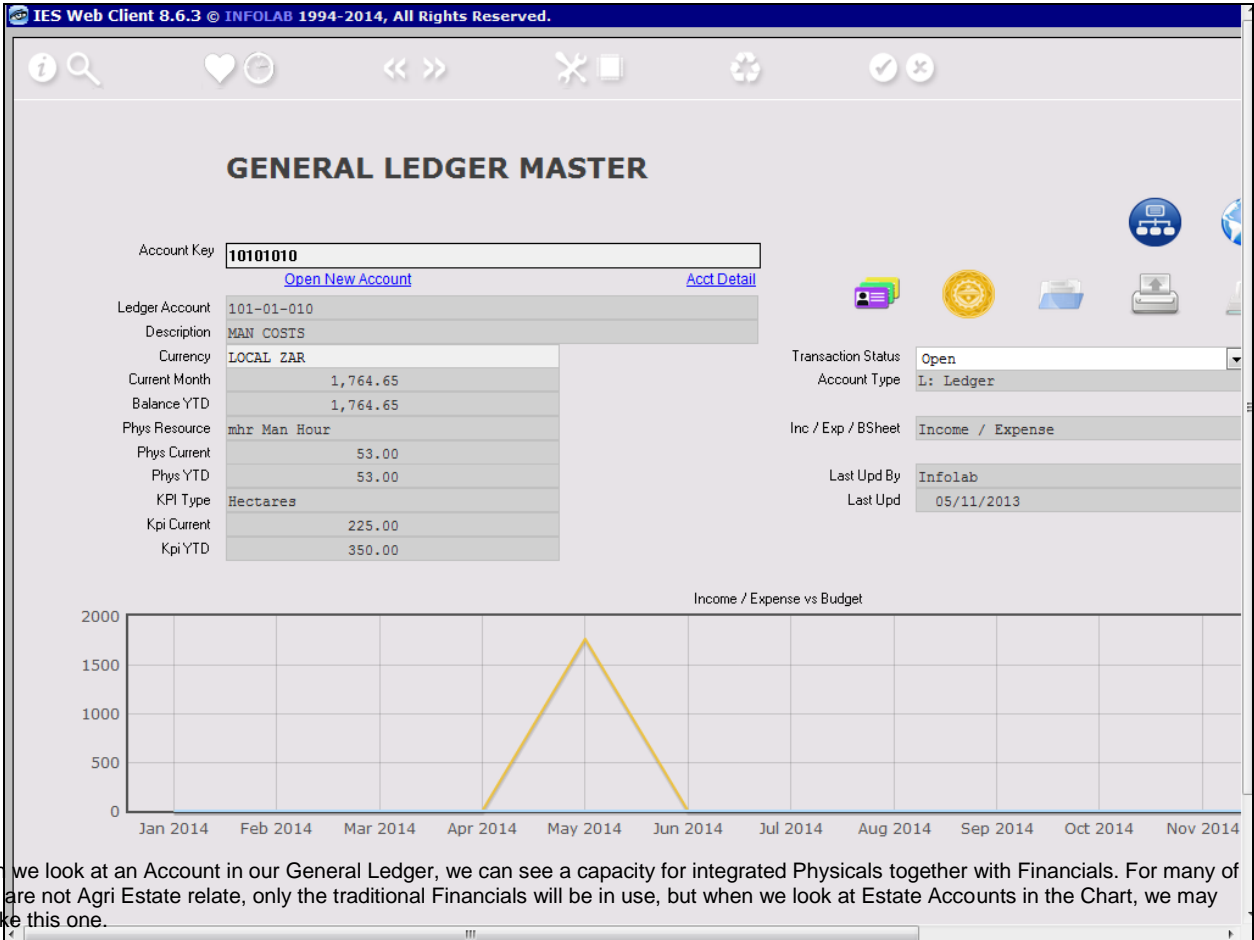


In Agriculture business management, there is a pronounced need for integrated physicals management, and that is what IES does.



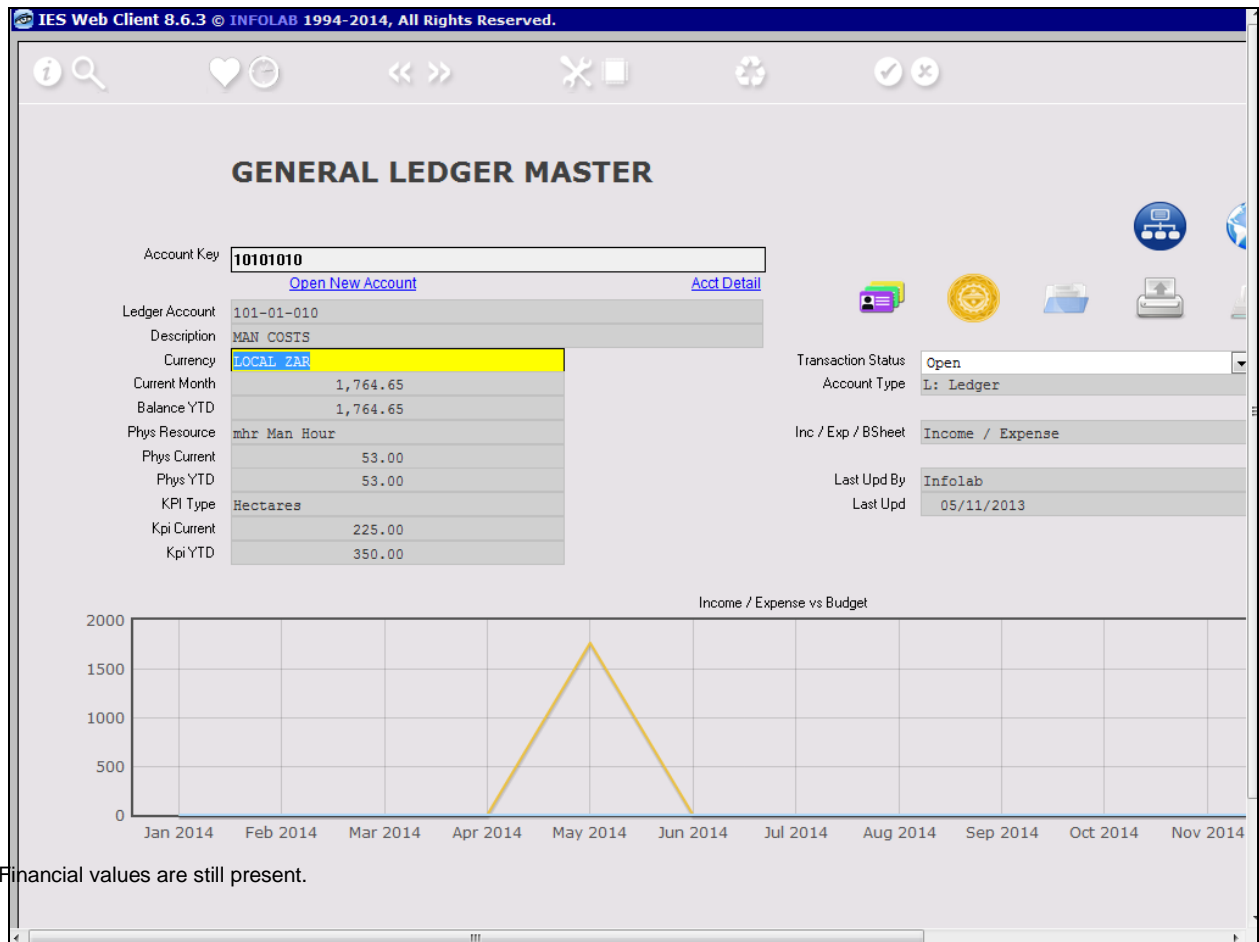
Slide 3

Slide notes: In Agriculture business management, there is a pronounced need for integrated physicals management, and that is what IES does.



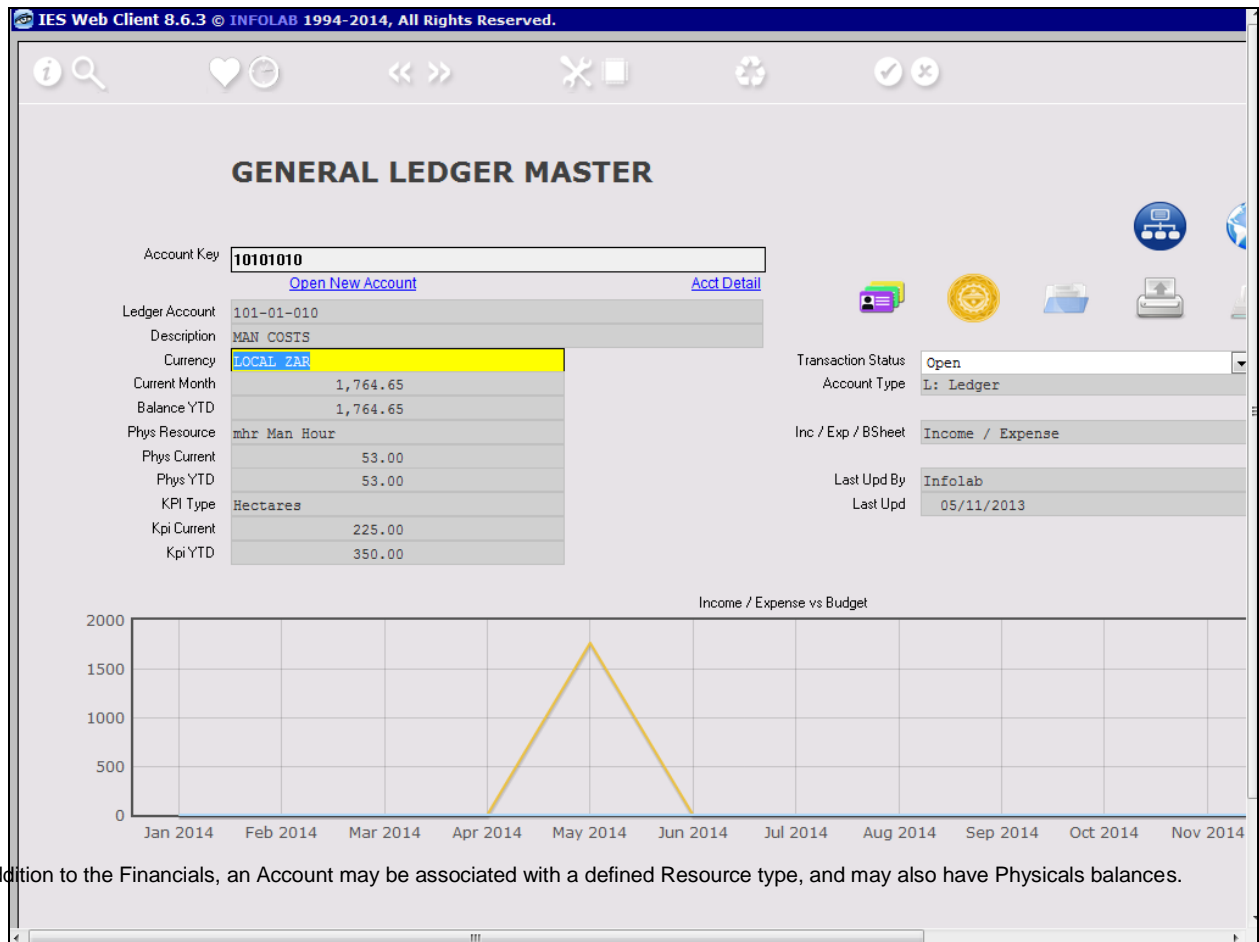
Income / Expense vs Budget

Month	Income / Expense vs Budget
Jan 2014	0
Feb 2014	0
Mar 2014	0
Apr 2014	0
May 2014	1800
Jun 2014	0
Jul 2014	0
Aug 2014	0
Sep 2014	0
Oct 2014	0
Nov 2014	0



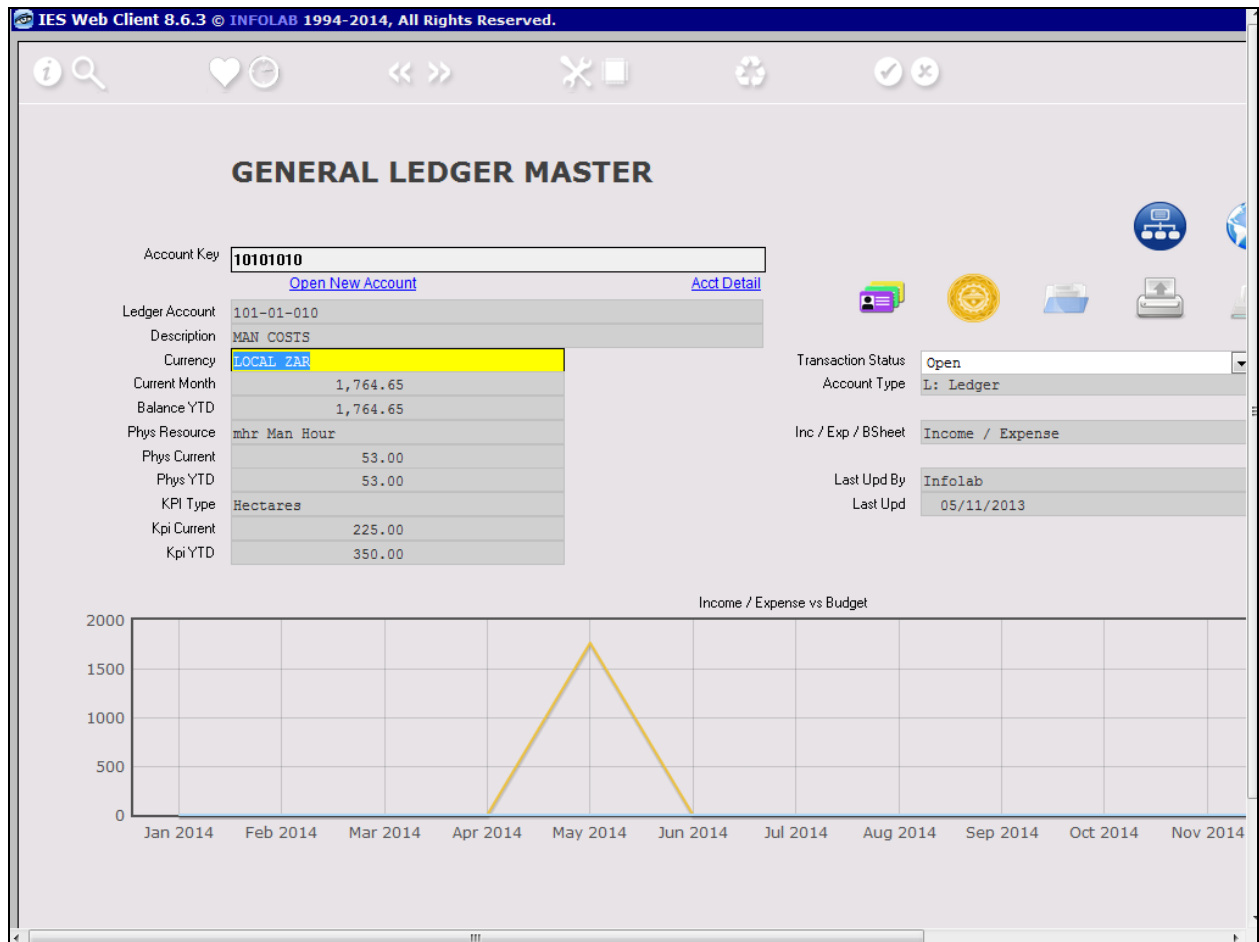
Slide 5

Slide notes: The Financial values are still present.

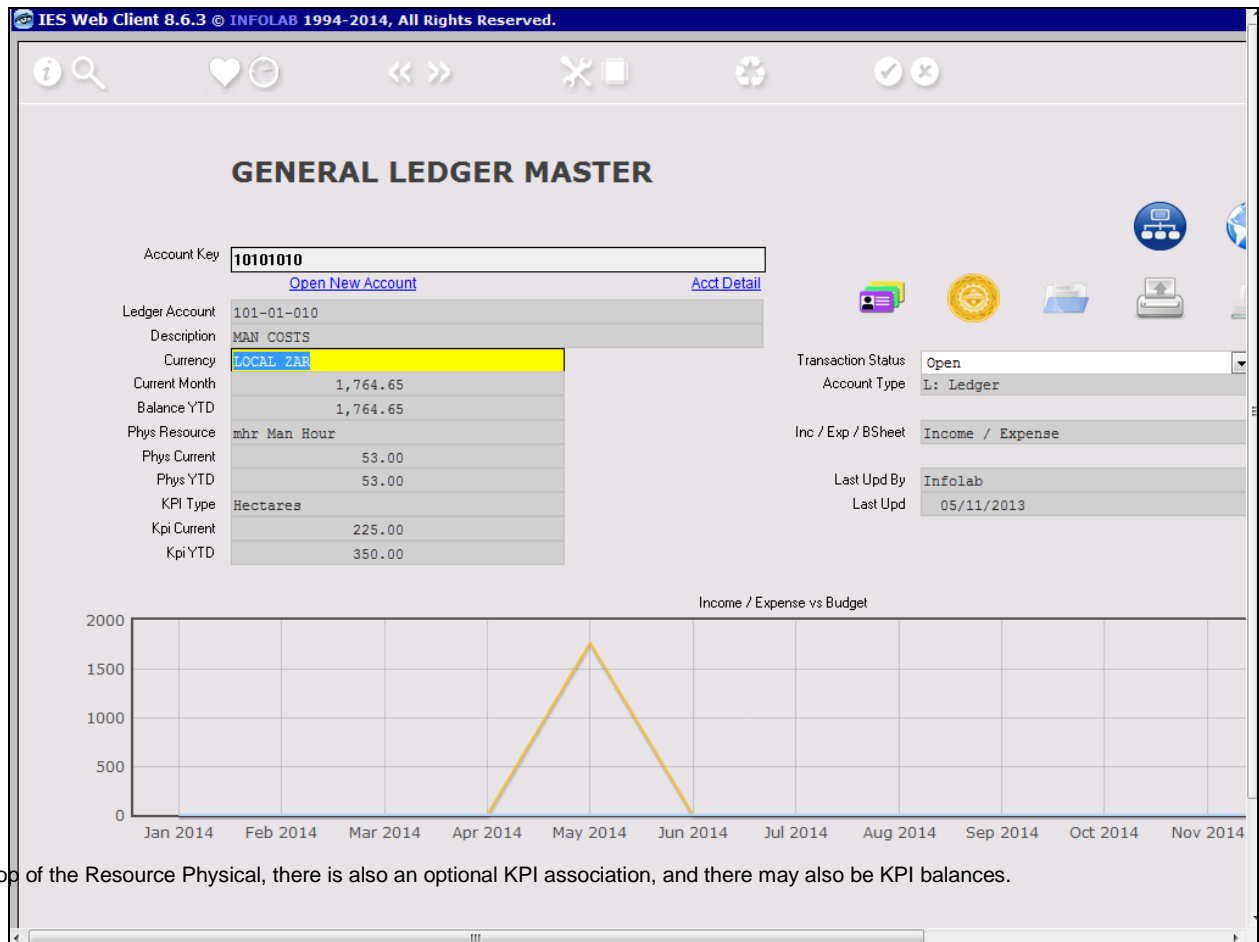


Slide 6

Slide notes: In addition to the Financials, an Account may be associated with a defined Resource type, and may also have Physicals balances.



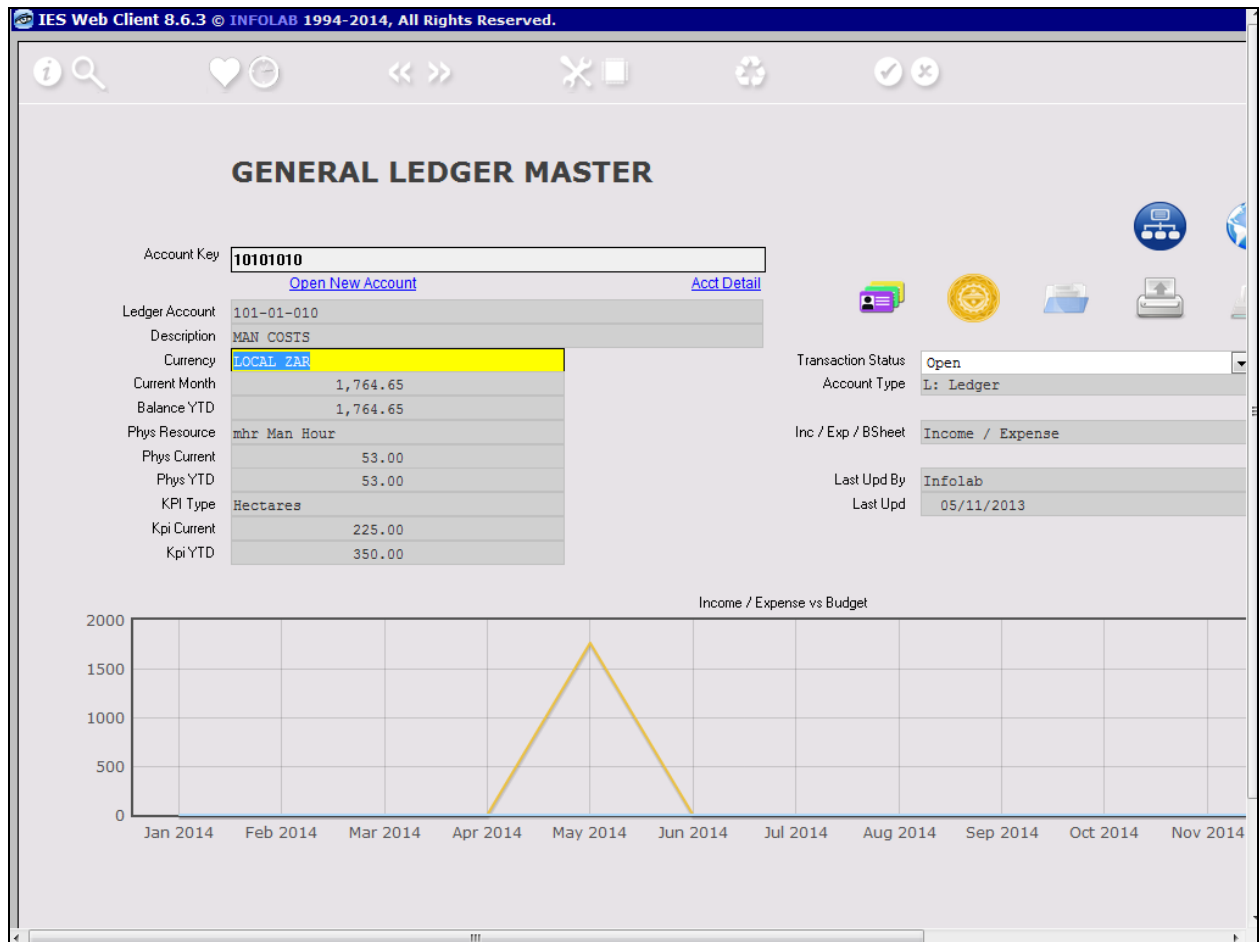
Slide 7  
Slide notes:



Slide 8

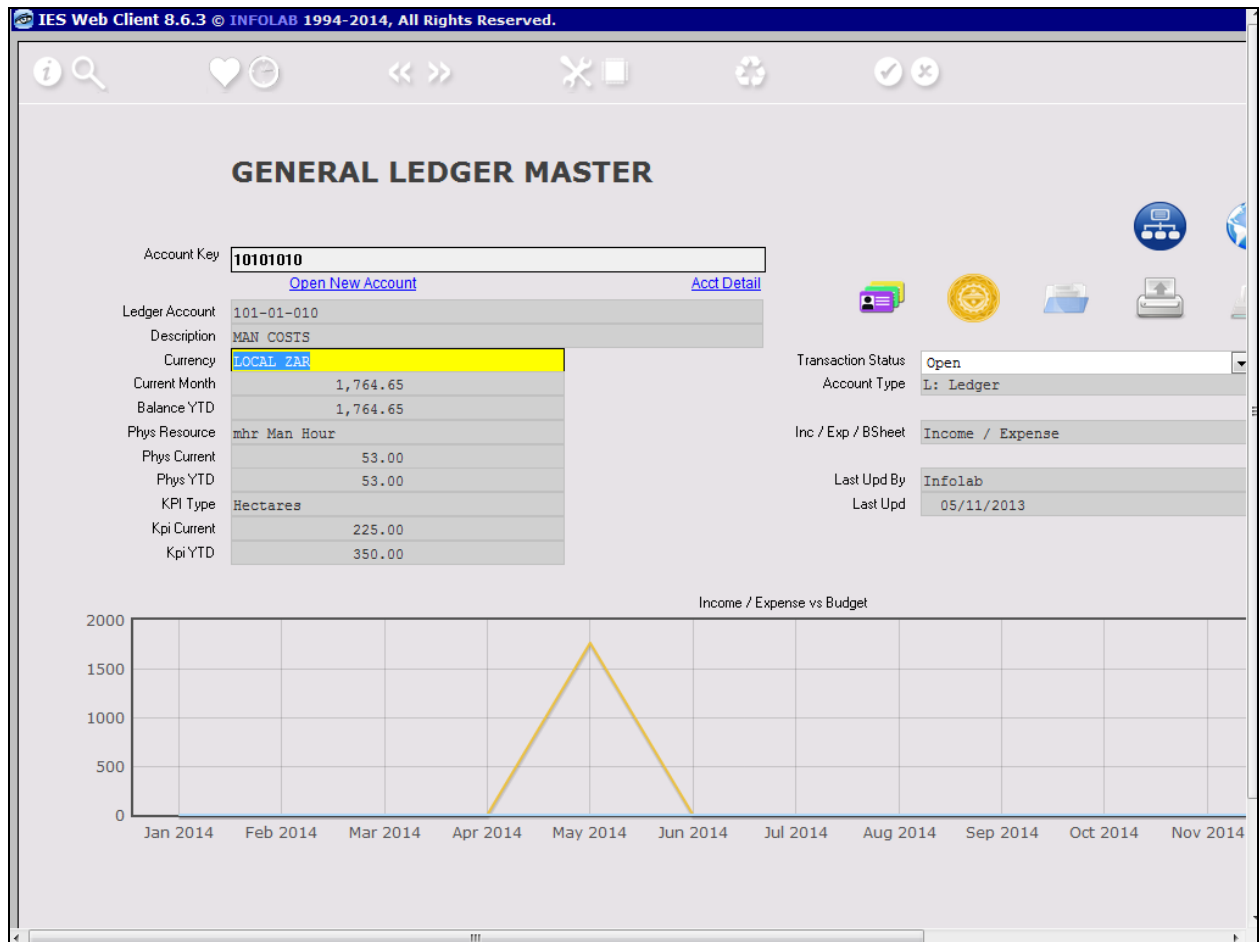
Slide notes: On top of the Resource Physical, there is also an optional KPI association, and there may also be KPI balances.



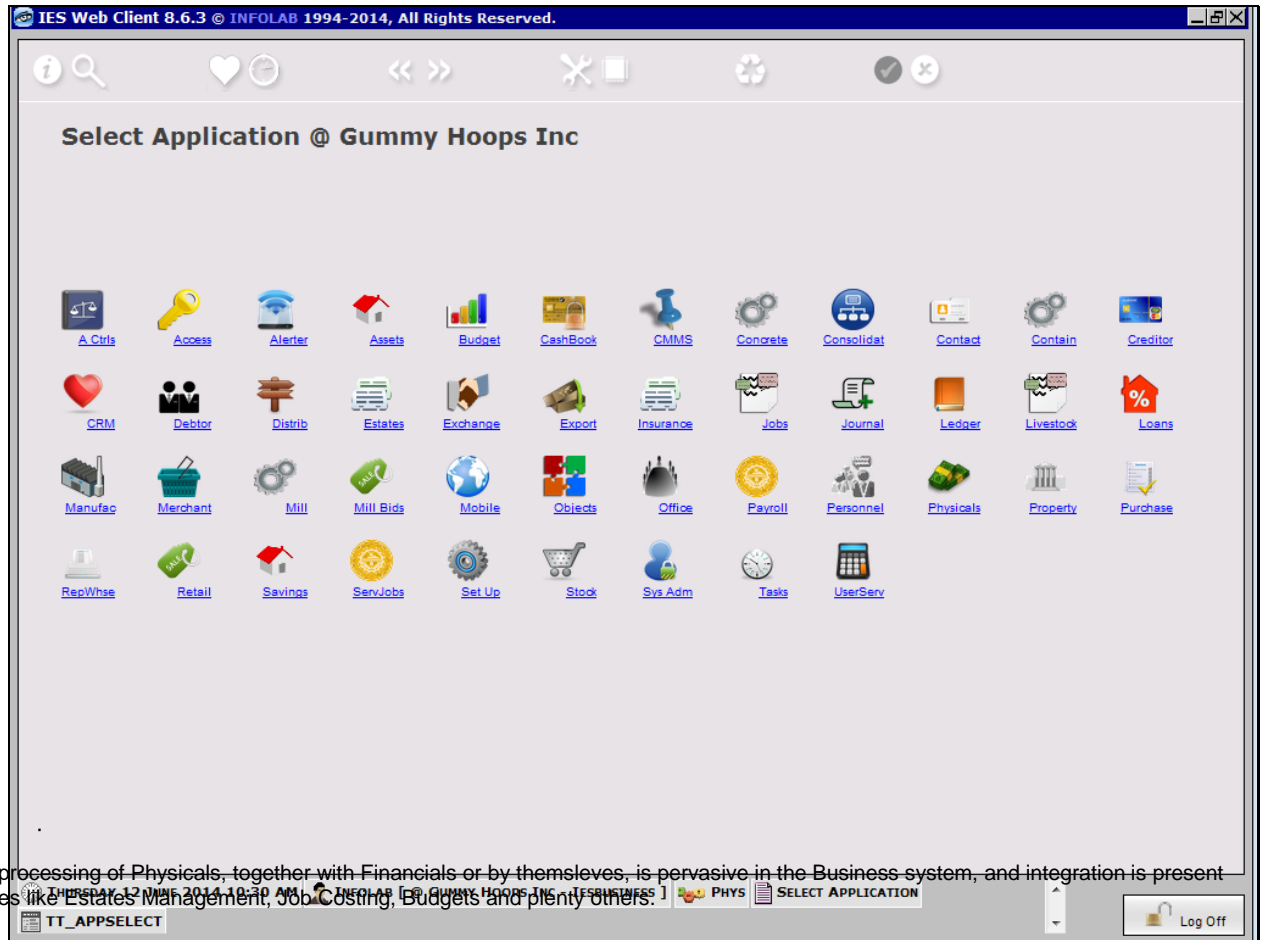


Slide 9

Slide notes:



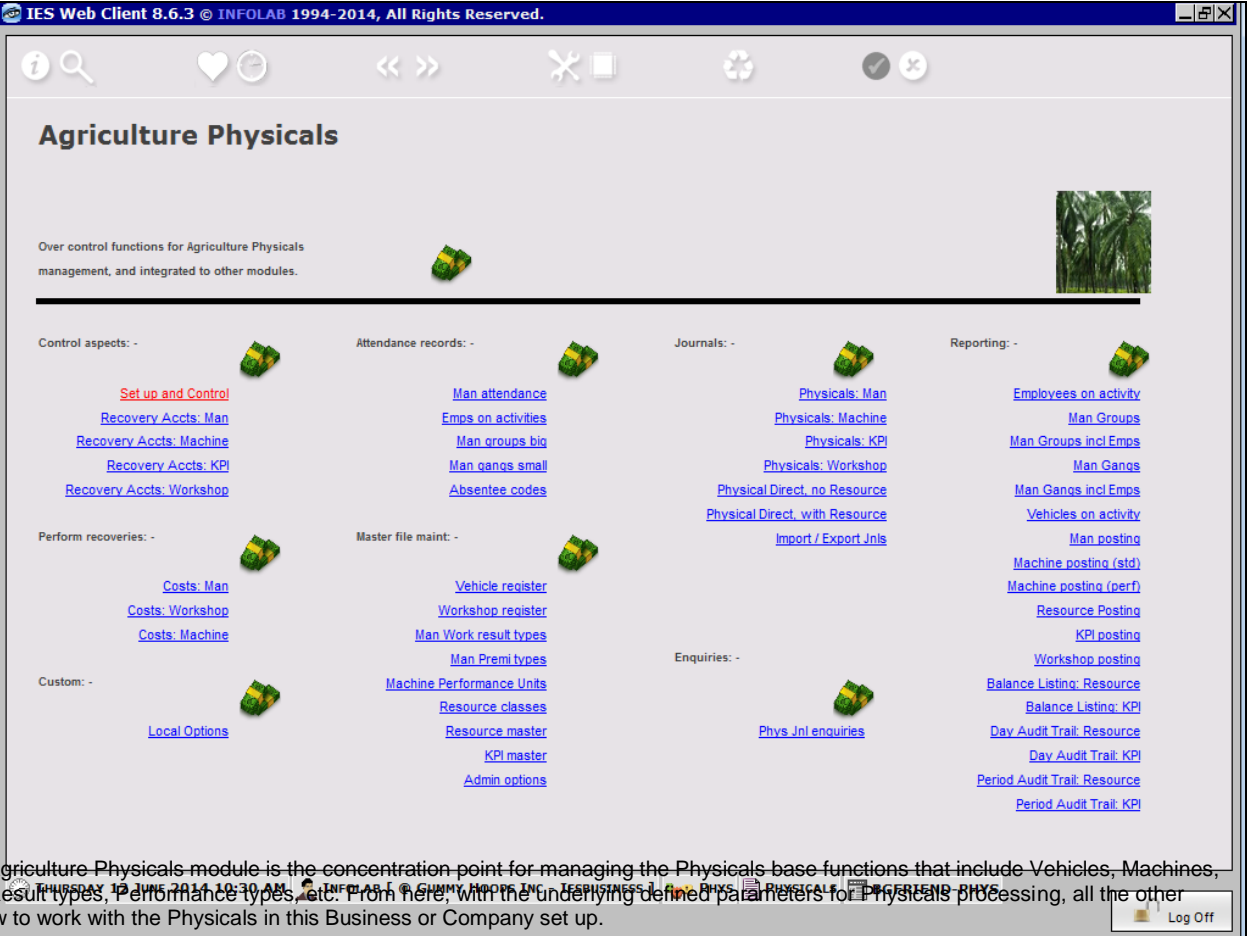
Slide 10  
Slide notes:



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## Agriculture Physicals

Over control functions for Agriculture Physicals management, and integrated to other modules.



The interface displays a grid of links organized into several categories, each accompanied by a small green tractor icon:

- Control aspects: -**
  - [Set up and Control](#)
  - [Recovery Accts: Man](#)
  - [Recovery Accts: Machine](#)
  - [Recovery Accts: KPI](#)
  - [Recovery Accts: Workshop](#)
- Attendance records: -**
  - [Man attendance](#)
  - [Emps on activities](#)
  - [Man groups big](#)
  - [Man gangs small](#)
  - [Absentee codes](#)
- Journals: -**
  - [Physicals: Man](#)
  - [Physicals: Machine](#)
  - [Physicals: KPI](#)
  - [Physicals: Workshop](#)
  - [Physical Direct, no Resource](#)
  - [Physical Direct, with Resource](#)
  - [Import / Export Jnl's](#)
- Reporting: -**
  - [Employees on activity](#)
  - [Man Groups](#)
  - [Man Groups incl Emps](#)
  - [Man Gangs](#)
  - [Man Gangs incl Emps](#)
  - [Vehicles on activity](#)
  - [Man posting](#)
  - [Machine posting \(std\)](#)
  - [Machine posting \(perf\)](#)
  - [Resource Posting](#)
  - [KPI posting](#)
  - [Workshop posting](#)
  - [Balance Listing: Resource](#)
  - [Balance Listing: KPI](#)
  - [Day Audit Trail: Resource](#)
  - [Day Audit Trail: KPI](#)
  - [Period Audit Trail: Resource](#)
  - [Period Audit Trail: KPI](#)
- Perform recoveries: -**
  - [Costs: Man](#)
  - [Costs: Workshop](#)
  - [Costs: Machine](#)
- Master file maint: -**
  - [Vehicle register](#)
  - [Workshop register](#)
  - [Man Work result types](#)
  - [Man Premi types](#)
  - [Machine Performance Units](#)
  - [Resource classes](#)
  - [Resource master](#)
  - [KPI master](#)
  - [Admin options](#)
- Custom: -**
  - [Local Options](#)
- Enquiries: -**
  - [Phys Jnl enquiries](#)

Log Off

Slide 12

Slide notes: The Agriculture Physicals module is the concentration point for managing the Physicals base functions that include Vehicles, Machines, Man days, Work Result types, Performance types, etc. From here, with the underlying defined parameters for Physicals processing, all the other modules know how to work with the Physicals in this Business or Company set up.