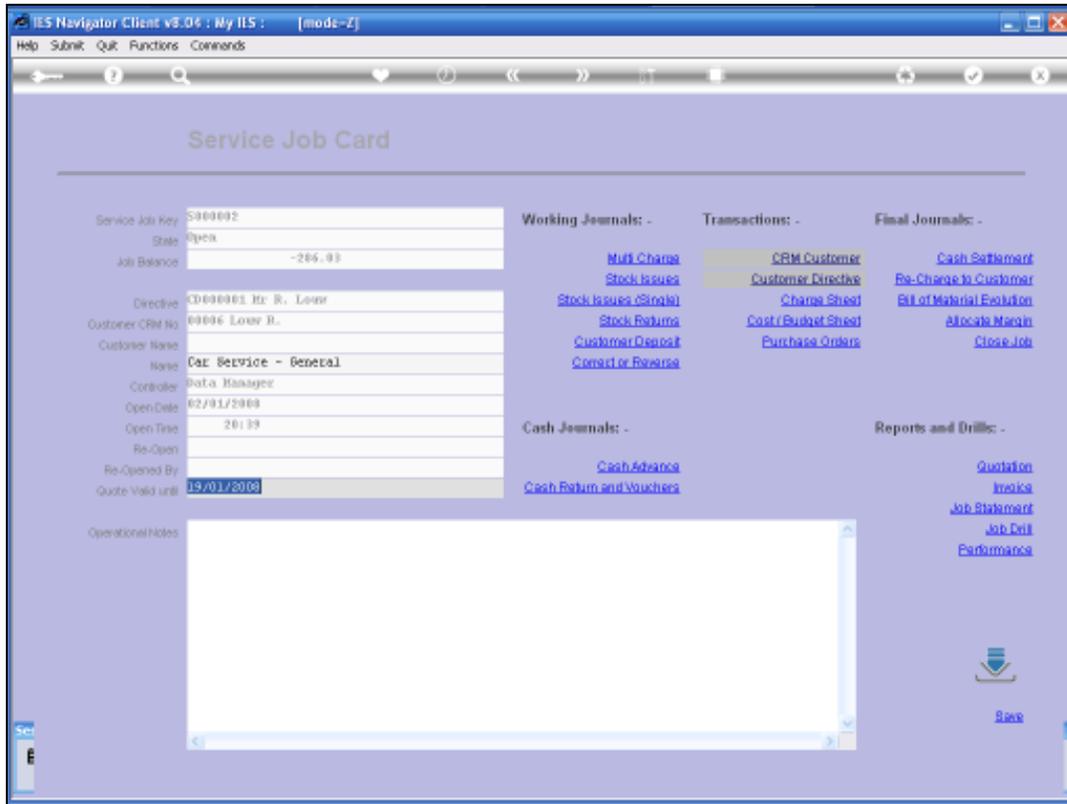
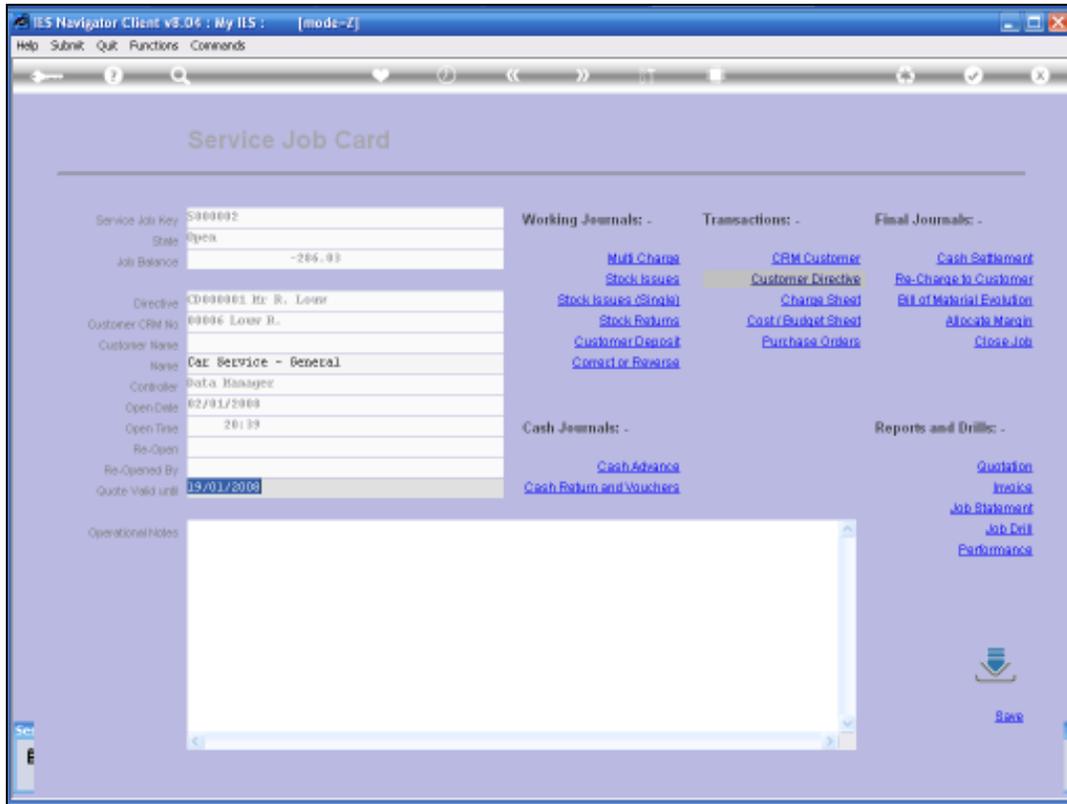


Slide 1
 Slide notes:

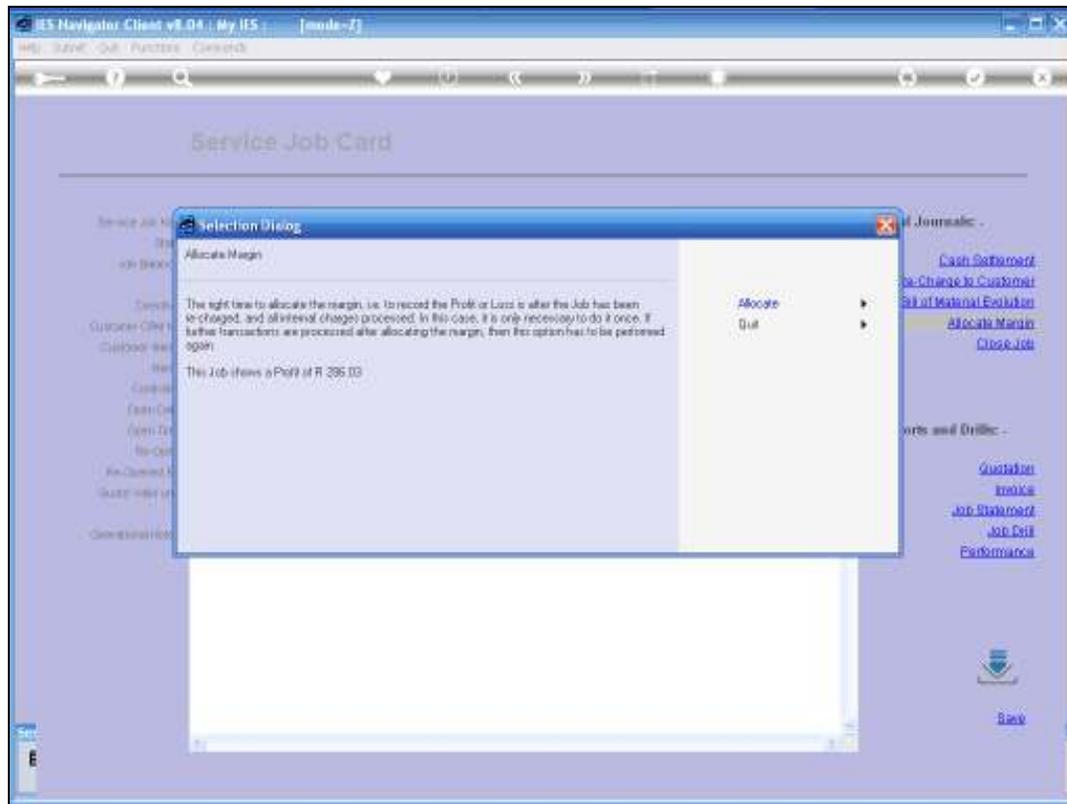
After a Service Job has been fully Processed, the cost Internally have been charged and Processed and the Customer has been Re-Charged or has settled the Amount owed, then we get to the stage where we have to allocate the Margin before we can Close the Job to make it complete and final. Now the current Job Balance at this stage will represent the Margin. In this case we can see that we have a Job Balance of R286.03. This is a minus, therefore a Profit. When we compare that to the Costed Margin, we are making slightly less than originally anticipated. Now we can go and choose the Allocated Margin Option.



Slide 2
Slide notes:



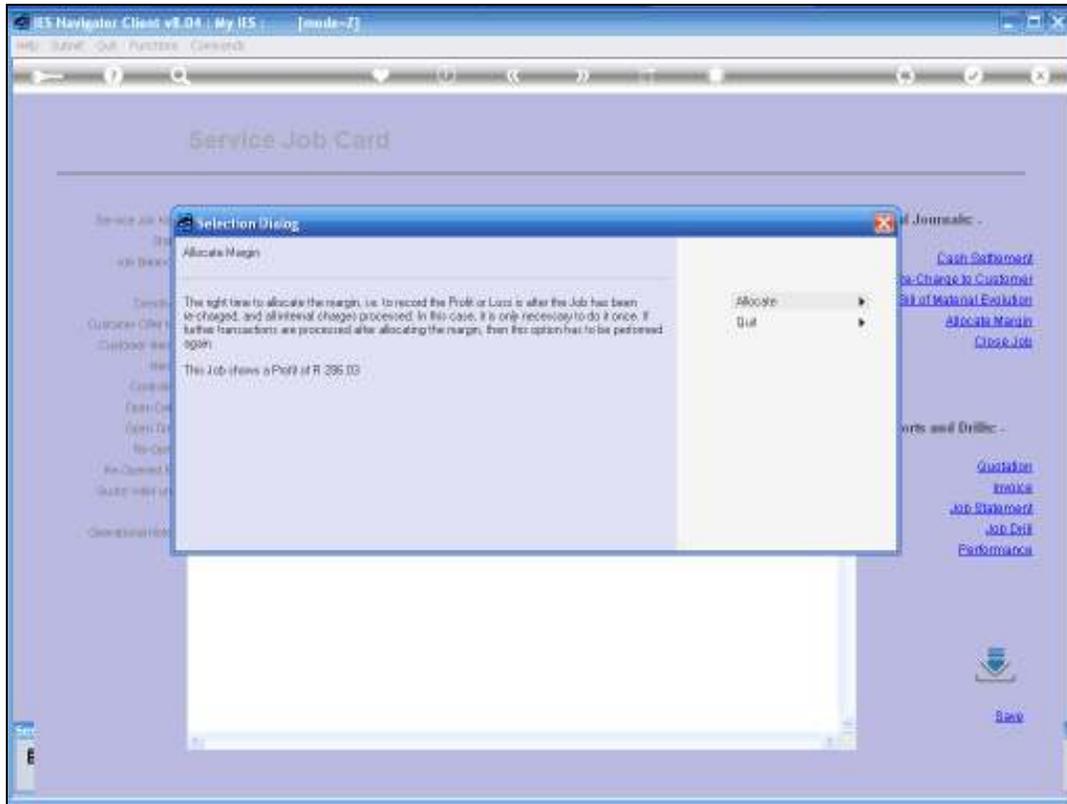
Slide 3
Slide notes:



Slide 4

Slide notes:

The System informs us of the result on this Job, i.e. the Profit that will be allocated and when we choose "Allocate" then this transaction is performed automatically.



Slide 5
Slide notes:

The screenshot shows the 'Service Job Performance Indicators' window in the IES Navigator Client. The job name is '1044442 Car Service - General'. The window is divided into several sections, each with a table of financial data:

Budget and Costing	
Direct	158.00
Catalog & Stock	818.48
Total	976.48

Recovery	
Invoice Amount	1,494.75
Pre-Paid (Deposits)	-500.00
Re-charge or Collected	-896.75
Amount Owng	0.00

Charges	
Direct	158.00
Catalog	1,139.75
Tax	197.00
Total	1,494.75

Cash Handling (WIP)	
Advanced	258.00
Returns & Vouchers	-258.00
Balance	0.00

Expected Margin	
Costed Margin	548.75
= Inv excl Tax - Costs	

Finalisation	
Allocated Margin	294.00
Job Balance	0.00

Slide 6
Slide notes:

And now, if we look at the Performance Indicators again, then we can see that the allocated Margin had been processed and the Job Balance now is Zero, which means that we will be able to close this Job.

IES Navigator Client v8.04 : My IES : [mode-Z]

Help Submit Quit Functions Overview

Service Job Performance Indicators

Job name: 1444442 Car Service - General

Budget and Costing		Recovery	
Direct	158.48	Invoice Amount	1,494.75
Catalog & Stock	818.44	Pre-Paid (Deposits)	-588.00
Total	976.92	Re-charge or Collectible Amount Owng	0.00

Charges		Cash Handling (WIP)	
Direct	158.48	Advanced	258.00
Catalog	1,139.75	Returns & Vouchers	-258.00
Tax	195.19	Balance	0.00
Total	1,493.42		

Expected Margin		Finalisation	
Costed Margin	548.79	Allocated Margin	284.00
= Inv excl Tax - Costs		Job Balance	0.00

Slide 7
Slide notes:

IES Navigator Client v8.04 : My IES : [mode-Z]

File Edit Functions Overview

Service Job Performance Indicators

Job name: 1444442 Car Service - General

Budget and Costing		Recovery	
Direct	158.48	Invoice Amount	1,494.75
Catalog & Stock	818.44	Pre-Paid (Deposits)	-588.00
Total	976.92	Re-charge or Collected amount Owng	0.00

Charges		Cash Handling (WIP)	
Direct	158.48	Advanced	258.00
Catalog	1,139.75	Returns & Vouchers	-258.00
Tax	195.19	Balance	0.00
Total	1,493.42		

Expected Margin		Finalisation	
Costed Margin	548.79	Allocated Margin	258.00
= Inv excl Tax - Costs		Job Balance	0.00

Slide 8
Slide notes: