

Slide 1  
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In this session we take a look at the Performance Indicators for the Service Job. We are looking at a Current Service Job and the Performance Indicators are available at any stage.

Service Job Performance Indicators

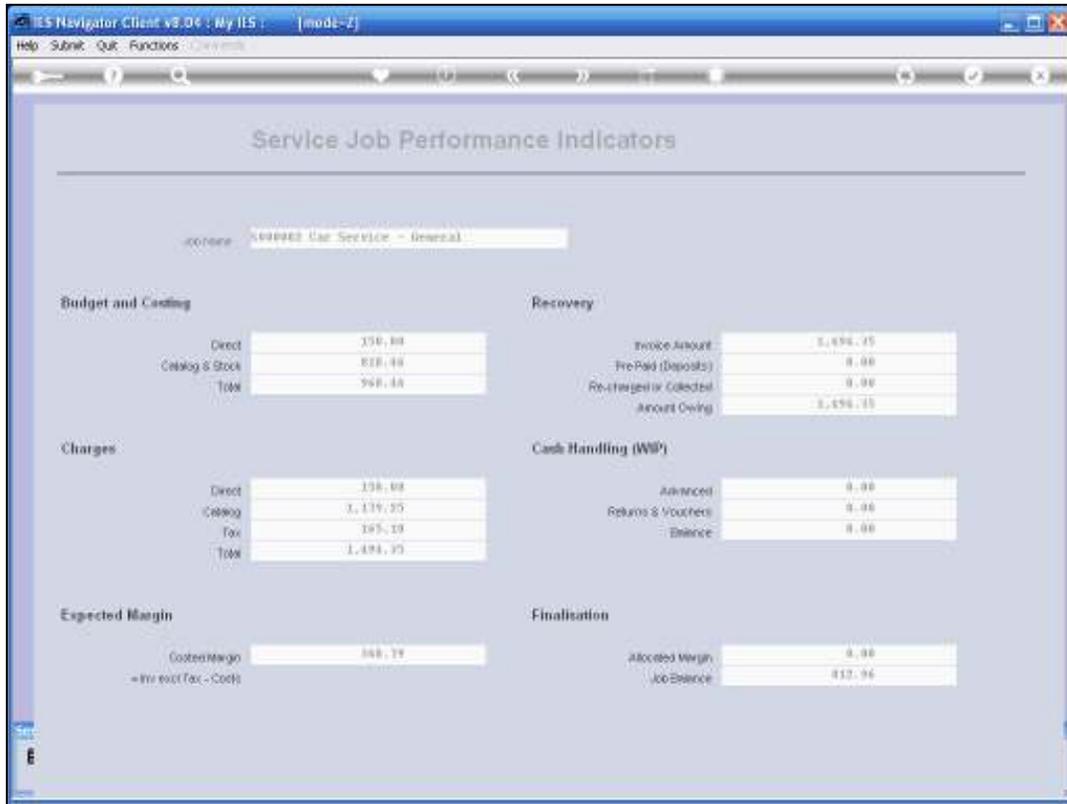
Job name: 1444442 Car Service - General

Budget and Costing		Recovery	
Direct	158.48	Invoice Amount	1,494.75
Catalog & Stock	818.44	Pre-Paid (Deposits)	0.00
<b>Total</b>	<b>976.92</b>	Re-charge or Collected Amount Owng	1,494.75

Charges		Cash Handling (WIP)	
Direct	158.48	Advanced	0.00
Catalog	1,171.75	Returns & Vouchers	0.00
Tax	145.19	Balance	0.00
<b>Total</b>	<b>1,475.42</b>		

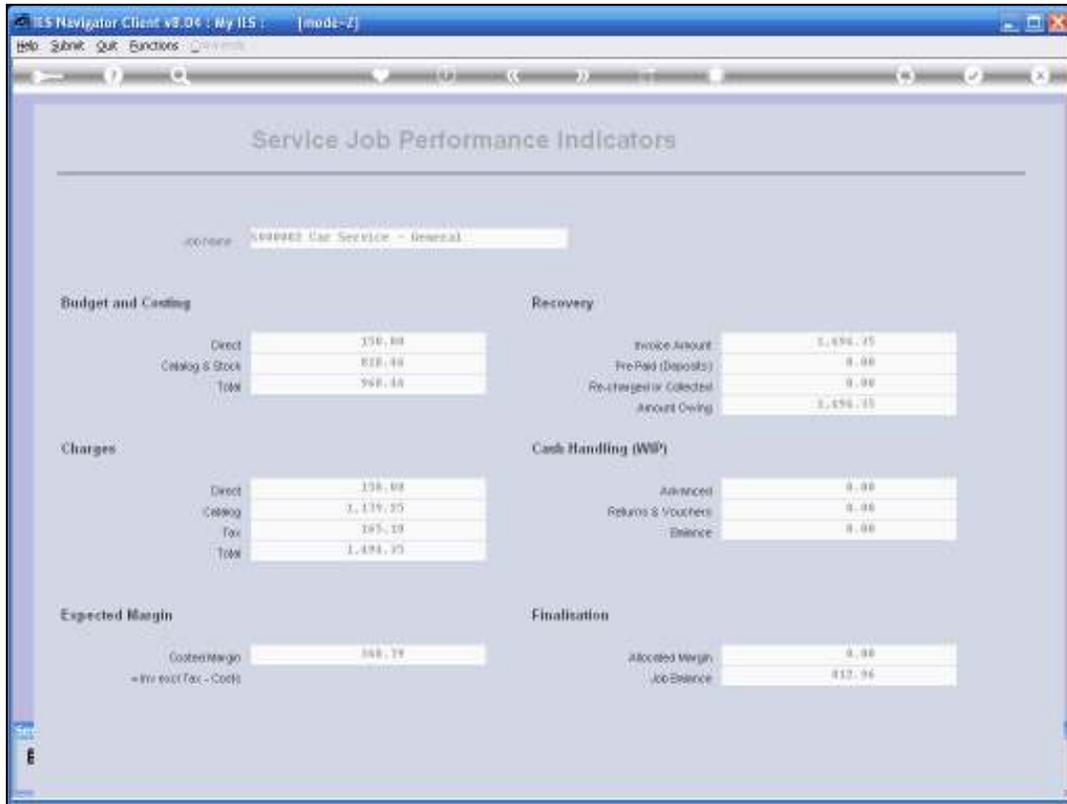
Expected Margin		Finalisation	
Costed Margin	548.79	Allocated Margin	0.00
= Inv excl Tax - Costs		Job Balance	812.94

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Slide 3  
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At the top left we start with the "Budget and Costing." These figures are derived from our Cost Budget Sheet.



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This is followed by the figures from the Charge Sheet, i.e. what will be charged to the Customer.

Service Job Performance Indicators

Job name: 1049982 Car Service - General

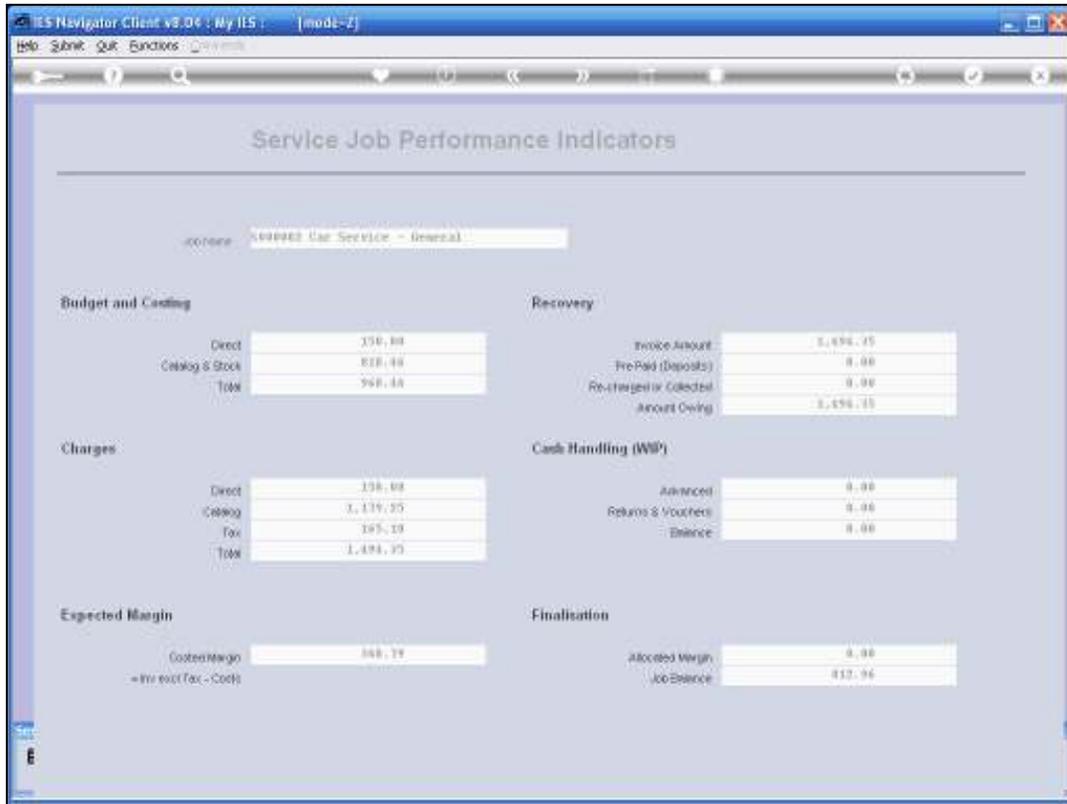
Budget and Costing		Recovery	
Direct	158.48	Invoice Amount	1,494.75
Catalog & Stock	818.44	Pre-Paid (Deposits)	0.00
<b>Total</b>	<b>976.92</b>	Re-charge or Collectible Amount Owng	1,494.75

Charges		Cash Handling (WIP)	
Direct	158.48	Advanced	0.00
Catalog	1,139.75	Returns & Vouchers	0.00
Tax	195.19	Balance	0.00
<b>Total</b>	<b>1,493.42</b>		

Expected Margin		Finalisation	
Costed Margin	548.79	Allocated Margin	0.00
= Inv excl Tax - Costs		Job Balance	812.94

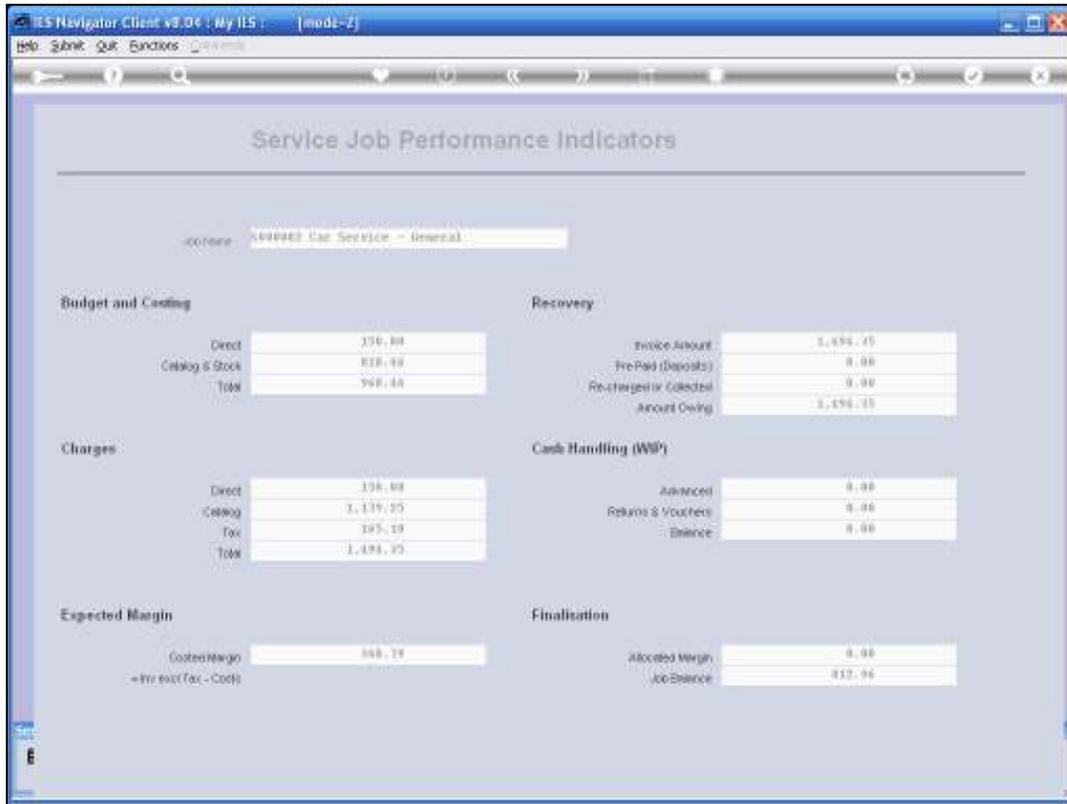
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And from this is derived our Costed Margin i.e. the Expected Margin.



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On the right-hand side we start with our Recovery Indicators. Starting with the Invoice Amount. Then showing any Pre-Payments or Deposits that have been Processed, and Re-Charges or Collections that have been performed and then the Amount Currently Owng on this Service Job.



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This is followed by our Cash Handling Indicators where we can advance cash for certain Tasks or Items to be performed or Cost elements and of course returns of Cash and Vouchers to be applied against Cash that has been Advanced, leading us to the Cash Handling balance.

Now before a Job can be closed, the Cash Handling must be balanced to Zero. In this particular example, there is no Cash Advance and the Balance is Zero.

Job name: 1044482 Car Service - General

Budget and Costing		Recovery	
Direct	158.48	Invoice Amount	1,494.35
Catalog & Stock	818.44	Pre-Paid (Deposits)	0.00
<b>Total</b>	<b>976.92</b>	Re-charge or Collectible Amount Owng	1,494.35

Charges		Cash Handling (WIP)	
Direct	158.48	Advanced	0.00
Catalog	1,135.35	Returns & Vouchers	0.00
Tax	195.19	Balance	0.00
<b>Total</b>	<b>1,494.35</b>		

Expected Margin		Finalisation	
Costed Margin	548.39	Allocated Margin	0.00
= Inv excl Tax - Costs		Job Balance	817.94

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And finally we have our allocated margin which, at the moment is Zero because this Job is still in Progress and the allocated margin will not necessarily turn out to be the same as the Costed Margin, because it can be affected by additional elements that we process as the Job develops.

Then the Job Balance is an indication of the current Balance on this Job. And of course this will also be Zero before we can close this Service Job.

Service Job Performance Indicators

Job name: 1444442 Car Service - General

Budget and Costing		Recovery	
Direct	158.48	Invoice Amount	1,494.75
Catalog & Stock	818.44	Pre-Paid (Deposits)	0.00
<b>Total</b>	<b>976.92</b>	Re-charge or Collected Amount Owng	1,494.75

Charges		Cash Handling (WIP)	
Direct	158.48	Advanced	0.00
Catalog	1,171.75	Returns & Vouchers	0.00
Tax	145.19	Balance	0.00
<b>Total</b>	<b>1,475.42</b>		

Expected Margin		Finalisation	
Costed Margin	548.79	Allocated Margin	0.00
= Inv excl Tax - Costs		Job Balance	812.94

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