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	Profit and Lo	Plenty Investm ss (Income State	ents ment) for Oct 201	1	
	Actual Current	Budget	Actual YTD	Budget YTD	Annual Budget
Revenue Stock Sales Other	0 (1,400)	0 0	0 (1,066,506)	0	0 0
Total Revenue	(1,400)	0	(1,066,506)	0	0
Costs Rent and Utilities Bad Debts Staff Costs Office Costs	4,007 (1,690) 0	0 0 0	55,597 335,519 17,427	0 0 0	0 0 0
Audit Fees Computer Systems Equipment Maintenance	0 0 1,690	0 0 0	15,470 2,645 27,166	0 0 0	0 0 0
Sundry Expenses Total Cost of Sales	27 4,034	0	12,084 465,909	0 0	0
Gross Profit	2,634	0	(600,597) Ye: Cu Ye:	o ar Start rrent ar End le-Calc	0 27 34 38

Slide notes: On a Report like this where values are often made up of multiple Accounts, we may provide drill options to see the detail of the Accounts values that make up the final Report value. Here is an example of such a drill option. We call this type of drill an Accounts Value drill, because it is a drill that leads to 1 or many Accounts that have been used to provide a Value on the Report.

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	Profit and Lo	Plenty Investme ss (Income Stater	ents ment) for Oct 201	1	
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Revenue Stock Sales Other	0 (1,400)	0 0	0 (1,066,506)	0 0	0
Total Revenue	(1,400)	0	(1,066,506)	0	0
Costs Rent and Utilities Rad Dobto	4,007	0	55,597	0	o
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Audit Fees Computer Systems	0 0	0	15,470 2,645	0	0
Sundry Expenses Total Cost of Sales	1,890 27 4,034	0	12,084 465,909	0	0
Gross Profit	2,634	0	(600,597)	0	0
			Ye	ar Start	27
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Slide notes: Yet when we point at the Current total for Rent and Utilities we do not see any drill option. Well, we are going to insert a drill option for that now, to see how easily it is done.

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	Profit and Lo:	Plenty Investm ss (Income State	ents ement) for Oct 201	1		
	Actual Current	Budget	Actual YTD	Budget YTD	Annual Budget	
levenue	0	0	0	0	0	
itock Sales	(1,400)	0	(1,066,506)	0	0	
Total Revenue	(1,400)	0	(1,066,506)	0	0	
Costs						
Rent and Utilities	4,007	0	55,597	0	0	
ad Debts						
Staff Costs	(1,690)	0	335,519	0	0	
Office Costs	0	0	17,427	0	0	
Audit Fees	0	0	15,470	0	0	
Computer Systems	0	0	2,645	0	0	
quipment Maintenance	1,690	0	27,166	0	0	
Sundry Expenses	2/	0	12,084	0	0	
lotal Cost of Sales	4,034	U	465,909	U	U	
Gross Profit	2,634	0	(600,597)	0	0	
			Ye	ar Start	27	
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	6	0006	Revenue: YTD Bud	1	Search for Fay Name
	7	0007	Revenue: Ann Bud	1	
	8	0014	Stock Sales: Cur	1	
	9	0015	Stock Sales: Bud	1	
	10	0016	Stock Sales: YTD	1	
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	20	0026	Tot Revenue: YTD	1	
	21	0027	Tot Revenue: YTD Bud	1	
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Slide notes: We open the Tag Template for that Report Value.

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	TEMPLATE OO2: GL NU TAG # 0029 Name Rent: Cur Name #1 (Mandalor) Iret-cur LEDGER: Actual Name #2 (Optional) Iret-cur LEDGER: Actual Name #2 (Optional) Iret-cur LEDGER: Actual Sub Act Lock Iret no operation Dril Object 18	Tag Addressing relative Period Mapping 2 tag maps to current year Forex Exchange 1: not used Financial Scaling 1: not apply rounding Rounding for Display Mask Alignment Result Width Bold ? NORMAL Underline ? NORMAL Sign Convert ? (+f.) Sign Convert ? (+f.) Tag Result AliMAYS RETURN A RESULT Conditional Value -	I
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Slide notes: If the Template is one of those that allow selection of multiple Accounts, whether GL or other, to build a value for the Report, then we will likely find a drill object field on the Template.

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Help Submit Quit Fu	nctions Commands	ric - Single Rule Tag Addressing Period Mapping Forek Exchange Financial Scaling Rounding for exclassing Rounding 1: do not apply rounding Display Mask MR02, 1 I: right justified 21 NORMAL NORMAL Underline ? NORMAL Sign Convert ? (+/-) Tag Result Operator Conditional Value	v x v v v v v v v v v v v v
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Slide 8 Slide notes:



Slide 9 Slide notes: The Help explains how this works.

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	TAG # 0029 Rent: Cur Name #1 (Mandatory) Name #2 (Optional) Names Operation Acct Selection Basis Flag Value to Select Sub Acct Lock Drill Object	E 002: GL Numeric ER: Actual In. Tag A Perior Financi Rot Dis Re Copy Template Remove Template Reveal Logic Save Conditic	Addressing relative id Mapping iz tag maps to current year iz not used ii no scaling ii do not apply rounding splay Mask MR02,1 Xingment z : right justified Sold? NORMAL NORMAL Sign Convert? (+f.) Tag Result Operator onal Value	× × ×
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Slide notes: The system provides a standard page that may be used for Accounts Value Drills, and it's called "iesmobile04". We may use this standard object for any and all Accounts drills, but we can also make other Pages if we wish, and we can use any combination of available drills for Accounts Values.

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Slide notes: The point is that we need to select the appropriate drill object name at the field, and then the drill will automatically appear on our Report page.

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	7	0007	Revenue: Ann Bud	1			
	8	0014	Stock Sales: Cur	1			
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	21	0027	Tot Revenue: YTD Bud	1			
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	Profit and Los	Plenty Investm ss (Income State	ents ment) for Oct 201	1		
	Actual Current	Budget	Actual YTD	Budget YTD	Annual Budget	
Revenue Stock Sales	0 (1,400)	0	0 (1,066,506)	0	0	
Other Total Revenue	(1,400)	0	(1,066,506)	0	0	
Costs Rent and Utilities	4,007	0	55,597	0	0	
Bad Debts Staff Costs Office Costs	(1,690)	0	335,519 17,427	0	0	
Audit Fees Computer Systems	0	0	15,470 2,645	0	0	
Equipment Maintenance Sundry Expenses Total Cost of Sales	1,690 27 4.034	0	27,166 12,084 465,909	0 0	0 0	
Gross Profit	2,634	0	(600,597)	0	0	
			Ye	ar Start	27	
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Slide notes: Now, when we perform this Report page, we notice that there is a drill present.

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	Profit and Lo	Plenty Investm ss (Income State	ents ement) for Oct 201	1	
	Actual Current	Budget	Actual YTD	Budget YTD	Annual Budget
Revenue	0	0	0	0	0
Stock Sales Other	(1,400)	0	(1,066,506)	0	0
Total Revenue	(1,400)	0	(1,066,506)	0	0
Costs					
Rent and Utilities Bad Debts	4,007	0	55,597	0	0
Staff Costs	(1,69 click to	drill for detail	335,519	0	0
Office Costs	0	0	17,427	0	0
Audit Fees	0	0	15,470	0	0
Computer Systems	0	0	2,645	0	0
Equipment Maintenance	1,690	0	27,166	0	0
Sundry Expenses	27	0	12,084	0	0
Total Cost of Sales	4,034	0	465,909	0	0
Duran Duraft	2.624		(600 507)	0	
Gross Profit	2,634	0	(600,597)	0	U
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Slide 18 Slide notes:

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Value Drill: Accounts				
Account Code	<u>Name</u>	Current Month	Year to Date	
99-0-0-18015 99-0-0-13085 99-0-0-13090 99-0-0-13095 99-0-0-13095 99-0-0-13010	Interest Paid Telephone Internet Rental Charges, Utilities Security Services	0.00 0.00 407.00 3,600.00	0.00 7,641.91 4,937.46 39,418.00 3,600.00	
		4,007	55,597	
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Slide notes: When we click to drill, this is the result we get. The system standard for Accounts Value drills offers a page that lists the Accounts included in the original selection for that drilled value on the base Report. And shows Current Month and Year to Date Financial Values for each Account, plus the total at the bottom, which is of course in agreement with the base report. We can also design additional and different Value Drill pages that look different or that offer different detail, for example Physical balances.



Slide notes: Now, we consider for a moment the system object "iesmobile04" which we have just seen in action.



Slide 21 Slide notes:



Slide 22 Slide notes:

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Slide notes: It is important to note that when we design additional Account Value drill objects, we have to use the Period Names for runtime values, and they must use inherited Periods, as shown here.

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Slide notes: At the Data Sources, we must list the masterfile that is being drilled, e.g. "ledgermast" for GL, "jobmast" for Jobs, etc. The data key will always be "inherit drill select". That is how the system will make the connection back to the original Accounts selected for the value on the Report that we drill.



